### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 27, 2017

### Safety, Income and Growth, Inc.

(Exact name of registrant as specified in its charter)

#### Maryland

#### 001-38122

81-4253271

(State or other jurisdiction of incorporation)

(Commission File Number) (IRS Employer Identification Number)

1114 Avenue of the Americas, 39th Floor New York, New York

(Address of principal executive offices)

**10036** (Zip Code)

(Zip Code)

Registrant's telephone number, including area code: (212) 930-9400

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### ITEM 2.02 Results of Operations and Financial Condition.

On July 27, 2017, Safety, Income and Growth, Inc. issued an earnings release and made available on its website an earnings presentation for the second quarter ended June 30, 2017. A copy of the earnings release and earnings presentation are attached as Exhibit 99.1 and Exhibit 99.2, respectively, hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

#### ITEM 7.01 Regulation FD Disclosure.

On July 27, 2017, Safety, Income and Growth, Inc. made available on its website an earnings presentation for the second quarter ended June 30, 2017. A copy of the earnings presentation is attached as Exhibit 99.2 hereto and incorporated by reference.

The earnings presentation, including Exhibit 99.2 hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

#### ITEM 9.01 Financial Statements and Exhibits.

Exhibit 99.1 Earnings Release.

Exhibit 99.2 Earnings Presentation.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Safety, Income and Growth, Inc.

Date: July 27, 2017

By:

/s/ GEOFFREY G. JERVIS

Geoffrey G. Jervis Chief Operating Officer and Chief Financial Officer (principal financial and accounting officer)

#### EXHIBIT INDEX

#### Exhibit Number

99.1Earnings Release.99.2Earnings Presentation.

Description



### Press Release SAFE Reports Second Quarter 2017 Results

#### NEW YORK, July 27, 2017

Safety, Income & Growth Inc. (NYSE: SAFE) today reported results for the second quarter ended June 30, 2017.

"Our mission at SAFE is not just about investing in assets we believe are a unique and highly attractive part of the real estate world," said Jay Sugarman, Chairman and Chief Executive Officer. "But as the first publicly traded company focused on the sector, we plan to be the driving force in expanding the use of ground leases as a more efficient capital structure for owners and developers of real estate."

SAFE published a presentation detailing its second quarter 2017 results, which can be found on SAFE's website, <u>www.safetyincomgrowth.com</u>, in the "Investor Relations" section.

The Company will host an earnings conference call reviewing this presentation and its results beginning at 10:00 a.m. ET today. This conference call can be accessed by all interested parties through the website (listen only) or by dialing toll-free (844) 579-6824 (U.S. domestic) or (763) 488-9145 (international).

For those who are not able to listen to the live broadcast, a replay will be available shortly after the call on the website or by dialing (855) 859-2056 (U.S. domestic) or (404) 537-3406 (international).

Safety, Income & Growth Inc. (NYSE: SAFE) is the first publicly traded company that focuses on acquiring, owning, managing and capitalizing ground leases. The Company seeks to provide safe, growing income and capital appreciation to shareholders by building a diversified portfolio of high quality ground leases. The Company is managed by its largest shareholder, iStar Inc. Additional information on SAFE is available on its website at <a href="http://www.safetyincomegrowth.com">www.safetyincomegrowth.com</a>.

#### Company Contact: Jason Fooks, Vice President of Investor Relations & Marketing



# Safety, Income & Growth Inc. The Ground Lease Company

Q2'17 Earnings Results

July 27, 2017

(NYSE: SAFE)

# Forward-Looking Statements and Other Matters

This release may contain forward-looking statements. All statements other than statements of historical fact are forward-looking statements. These forward-looking statements can be identified by the use of words such as "illustrative," "representative," "expect," "plan," "will," "estimate," "project," "intend," "believe," and other similar expressions that do not relate to historical matters. These forward-looking statements reflect the Company's current views about future events, and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause Company's actual results to differ significantly from those expressed in any forward-looking statement. The Company does not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: market demand for ground lease capital; the Company's ability to source new ground lease investments; risks that the rent adjustment clauses in the Company's leases will not adequately keep up with changes in market value and inflation; risks associated with certain tenant and industry concentrations in our initial portfolio; conflicts of interest and other risks associated with the Company's external management structure and its relationships with iStar and other significant investors; risks associated with using debt to fund the Company's business activities (including changes in interest rates and/or credit spreads, and refinancing and interest rate risks); general risks affecting the real estate industry and local real estate markets (including, without limitation, the potential inability to enter into or renew ground leases at favorable rates, including with respect to contractual rate increases or participating rent); dependence on the creditworthiness of our tenants and their financial condition and operating performance; competition from other developers, owners and operators of real estate (including life insurance companies, pension funds, high net worth investors, sovereign wealth funds, mortgage REITs, private equity funds and separate accounts); unknown liabilities acquired in connection with real estate; and risks associated with our failure to qualify for taxation as a REIT under the Internal Revenue Code of 1986, as amended. Please refer to the section entitled "Risk Factors" in our Prospectus, dated June 27, 2017, filed with the Securities and Exchange Commission (SEC) for further discussion of these and other investment considerations. The Company expressly disclaims any responsibility to update or revise forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.



Investor Relations Contact Jason Fooks Investor Relations and Marketing (212) 930-9400 investors@safetyincomegrowth.com

# Q2'17 Highlights

- Completed initial public offering and concurrent private placement of 12.5MM shares of common stock at a price of \$20.00 per share, resulting in gross proceeds of \$250MM
- Acquired two ground leases totaling \$142MM in prime Los Angeles location with stabilized Ground Rent Coverage<sup>(1)</sup> exceeding 5.0x
- Closed \$300MM revolving credit facility (undrawn at June 30)
- Total potential investment capacity of over \$600MM (based on target leverage of 2:1)
- Appointed iStar Executive Vice President, Timothy Doherty, as Head of Ground Lease Investments
- For the stub period April 14, 2017 June 30, 2017, the Company reported:

	\$ in Millions	Per Share
Net Income (loss)	(\$1.6)	(\$0.25)
FFO 🖙	\$0.3	\$0.04
AFFO (2)	\$0.9	\$0.14



(1) See the Glossary appendix for definitions of capitalized terms used in this presentation.

(2) See the Non-GAAP financial metrics in Section 1 for reconciliations of these measures to GAAP net income.

# Quarterly Spotlight

- Successful launch of first publicly traded company focused on ground leases with goal of becoming dominant player in the sector
- Fundamental belief that ground leases can provide more efficient capital structure for owners and developers and the use of ground leases can be significantly expanded
- Growth potential highlighted by goal of doubling initial portfolio by year end
- SAFE focused on generating two components of value:
  - 1. Strong investment grade quality cash flow stream with inflation protection
  - 2. Ultimate ownership of diversified portfolio of valuable real estate that can be valued today and should grow in value over time
- iStar and management committing capital and resources to accelerate SAFE growth path



### Section 1 – Earnings Q2'17 Earnings Overview

SAFE, initially capitalized on April 14, 2017 with investments by iStar and two institutional investors, completed its initial public offering on June 27, 2017. The quarterly results presented throughout this presentation represent the stub period April 14 – June 30, 2017. Results prior to April 14 represent the financials of SAFE's predecessor, which was wholly owned by iStar, and for which per share data is not applicable.

	Q2'17 4/1/17 - 4/13/17	Q2'17 4/14/17 - 6/30/17	Q2'17 Total
Net Income	\$54	(\$1,604)(1)	(\$1,550)
per share	n/a	(\$0.25)	n/a
FFO per share	\$168 n/a	\$269 <sup>(1)</sup> \$0.04	\$437 n/a
AFFO	\$75	\$894	\$969
per share	n/a	\$0.14	n/a



Note: \$ in thousands, except per share information.

(1) Results for Q2'17 include an initial \$0.8MM stock grant to directors in consideration for joining SAFE's board.

### Section 1 – Earnings Income Statement

	Predecessor: April 1, 2017 - April 13, 2017	April 14, 2017 - June 30, 2017	Three Months Ended June 30, 2017
Revenues:			
Operating lease income	\$672	\$4,201	\$4,873
Other income	19	3	22
Total revenues	\$691	\$4,204	\$4,895
Costs and expenses:			
Interest expense	\$332	\$1,868	\$2,200
Real estate expense	59	425	484
Depreciation and amortization	114	1,873	1,987
General and administrative	101	383	484
Stock based compensation	31	766	797
Other expense	-	493	493
Total costs and expenses	\$637	\$5,808	\$6,445
Net income (loss)	\$54	(\$1,604)	(\$1,550)

	Predecessor: April 1, 2017 - April 13, 2017	April 14, 2017 - June 30, 2017	Three Months Ended June 30, 2017
Net income	\$54	(\$1,604)	(\$1,550)
Add: Interest expense	332	1,868	2,200
Add: Depreciation and amortization	114	1,873	1,987
EBITDA	\$500	\$2,137	\$2,637



Note: \$ in thousands.

### Section 1 - Earnings FFO / AFFO

Pred	lecessor: April 1, 2017 - April 13, 2017	April 14, 2017 - June 30, 2017	Three Months Ended June 30, 2017
Net income	\$54	(\$1,604)	(\$1,550)
Add: Real estate related depreciation and amortization	114	1,873	1,987
Less: Income from sales of real estate	-	-	-
FFO	\$168	\$269	\$437
FFO	\$168	\$269	\$437
FFO Less: Straight-line rental income	\$168 (159)	\$269 (1,044)	
			(1,203)
Less: Straight-line rental income	(159)	(1,044)	\$437 (1,203) 361 797
Less: Straight-line rental income Add: Amortization of real estate-related intangibles, net	(159) 15	(1,044) 346	(1,203) 361
Less: Straight-line rental income Add: Amortization of real estate-related intangibles, net Add: Stock-based compensation	(159) 15 31	(1,044) 346 766	(1,203) 361 797
Less: Straight-line rental income Add: Amortization of real estate-related intangibles, net Add: Stock-based compensation Add: Acquisition costs	(159) 15 31 -	(1,044) 346 766 381	(1,203) 361 797 381

We present FFO and AFFO because we consider them to be important supplemental measures of our operating performance and believe that they are frequently used by securities analysts, investors and other interested parties in the evaluation of REITs. FFO is a widely recognized non-GAAP financial measure for REITs that we believe, when considered with financial statements determined in accordance with GAAP, is useful to investors in understanding financial performance and providing a relevant basis for comparison among REITs. We compute Fund From Operations (FFO) in accordance with GAAP), excluding gains or losses from sales of deprecible operating property, plus real estate-related depreciasion and amorization. We compute Adjusted From Operations (AFFO) by adding to subtracting to FFO the following items straight-ine renal income, the amorization of real estate-related depreciasion and amorization. We compute Adjusted From Operations (AFFO) by adding to subtracting to FFO the following items straight-ine renal income, the amorization of a lesses related finangibles, non-cash management fres and expense relatively straightforward. Our Ground Lease investments generate rental income and out remuts are vpically responsible for all property level expenses. As a result, we incur minimal property level cash expenses that are not reinbursed. Furthermore, we subtract straight-fine rent because it represents non-cash GAAP income, which ereates a material difference between our GAAP rental income recorded and the cash rent verveel, particularly to operate in our leases. AFFO is presented prior to the imports of the amortization of the amortization



Leases due to the long-term nature of our Ground Lease business. Our Ground Lease assets typically pave long-term leases (typically 30-99 years) and acquisition expenses will only affect our operations in periods in which Ground Lease are acquired. In addition, we believe FFO and AFFO are useful to investors as they capture features particular to real estate performance by recognizing that real estate has generally appreciated over time or maintains residual value to a much greater extent than do other depreciable assets. Investors should review FFO and AFFO, along with GAAP net income (loss), when trying to understand the operating performance of an equity REIT like us. However, because FFO and AFFO achebole depreciations and amortization and to not capture the changes in the value of our properties that result from use or marker conditions, which have real economic effect and could reade site. FFO and AFFO are negative state to a final depreciable asset. In measures of our performance is limited. There can be no assume that FFO and AFFO achebole depreciation and activities in distributions to our second and expenses of our performance of our equites and should not be considered as alternatives to not income (loss) (determined in accordance with GAAP) or to cash flow from operating activities (determined in accordance with GAAP) ere on indicative of cash areas assets as the solution of the asternative structures and there are accordance with GAAP) or to cash flow from operating activities (determined in accordance with GAAP) ere on indicative of cash areas assets as the solution of the out and the solution in accordance with GAAP) FFO and AFFO are not indicative of cash areas assets as the solution of the computation of the out and there out and the pere

### Section 2 – Portfolio Portfolio Roll Forward

	# of Assets	Gross Book Value
Total Assets 3/31/2017	12	\$340
Acquisitions:		
6200 Hollywood Blvd	Ι	\$74
6201 Hollywood Blvd	I	\$68
Total Assets 6/30/2017	14	\$482



Note: \$ in millions.

### Section 2 – Portfolio New Investments

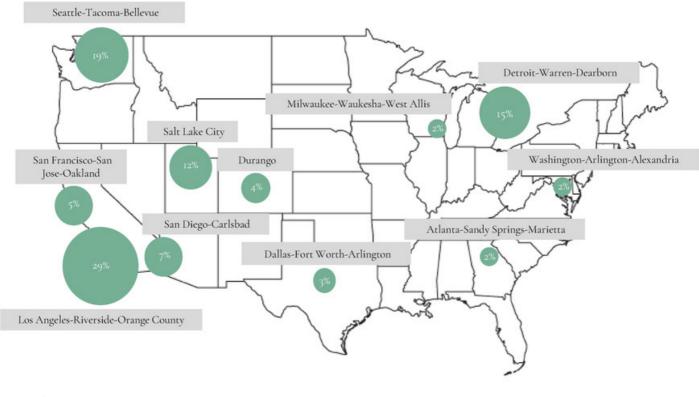




	6201 Hollywood Blvd., Los Angeles	6200 Hollywood Blvd., Los Angeles
Asset Description	Newly constructed multi-family building with 535 units, 71K SF ground floor retail space, and 1,300 below grade parking spaces	Expected 1H'18 delivery of multi-family building with -507 units, 56K SF ground floor retail space, and 1,237 below grade parking spaces
Origination Method	Acquisition	Acquisition
Purchase Price	\$68.4MM	\$73.6MM
Current Rent	\$2.4MM	\$2.6MM
Estimated Leasehold Development Cost (1)	-\$200.0MM	~\$250.0MM
Basis as % of CPV	< 25%	< 25%
Projected Stabilized Ground Rent Coverage	> 5.0x	> 5.0X
Rent Escalations	Rent adjusts every 4 years based on a % of CPI with rent resets in 2059 and 2079 based on % of FMV of improved land	Rent adjusts every 4 years based on a % of CPI with ren resets in 2058 and 2078 based on % of FMV of improved land
Next Escalation	2/1/2019	5/1/2018
Lease Term Remaining	87 Years (Expires 2104)	87 Years (Expires 2104) 8

(1) Represents management's estimate of the leasehold development cost.

### Section 2 – Portfolio Geographic Diversification





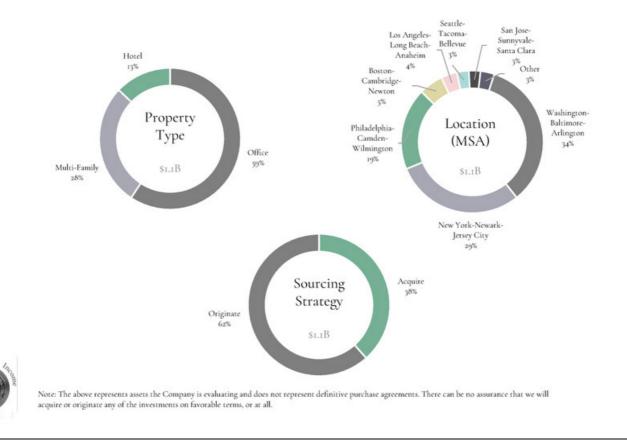
Note: Percentages based on total Ground Lease Basis of \$482 million.

### Section 2 - Portfolio Portfolio Stratification



### Section 2 – Portfolio Pipeline

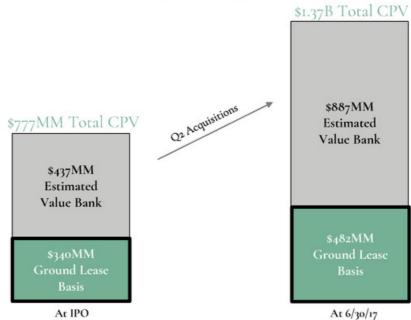
### ○ SAFE is currently evaluating a well diversified pipeline of opportunities totaling \$1.1B



п

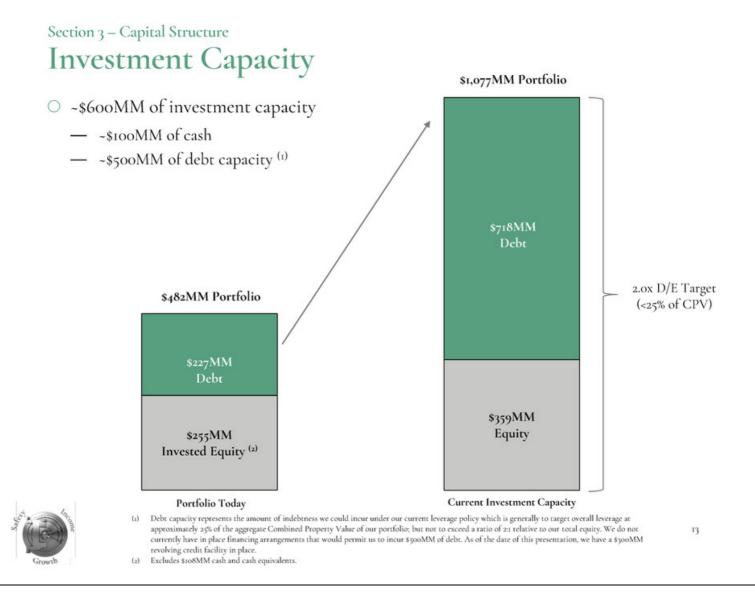
### Section 2 - Portfolio Value Bank of \$887MM

Value Bank represents management's estimate of today's value of the (i) properties that support payment of the ground leases and (ii) residual real estate that SAFE will inherit at the end of the lease term above and beyond the ground lease





Note: The total Combined Property Value (CPV) represents the total of our estimated CPV for each property in our portfolio. We calculated the individual property amounts by applying capitalization rates ranging from 7.0% to 10.0% to 10.0



Section 3 – Capital Structure Credit Metrics As of June 30, 2017

Target leverage of (i) 25% of CPV and (ii) 2x debt to equity, with a term of or hedge for at least 10 years

Leverage		
Book Debt	\$227	
Book Equity	\$359	
Leverage (Debt to Equity)	0.6x	
Target	2.0X	
Combined Property Value	\$1,369	
Debt as % of CPV	16.6%	
Target	25%	

FCCR (1)	
Adjusted EBITDA (B)	\$21
Interest Expense (cash) (C)	\$9.5
Corporate FCCR (B) / (C)	2.2X
Underlying Property NOI (A)	\$91
Look-Through FCCR (A) / (C)	9.6x

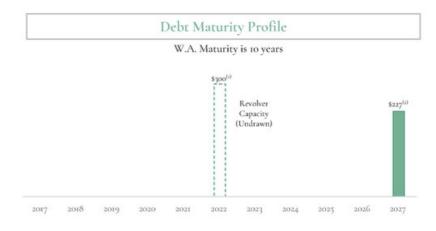


#### Note: \$ in millions.

(i) Adjusted EBITDA represents annualized in-place cash rent at June 30, 2017 plus percent rent payments made over the trailing twelve months, less
annualized cash expenses (other than cash acquisitions expenses) for the quarter ended June 30, 2017. There can be no assurance that percent rent payments
received over the trailing twelve months represents percent rent the Company will receive in future periods. Interest expense represents the annualized inplace cash interest expense at June 30, 2017. This credit metric represents the Company's ability to meet its debt service obligations from on-going
operations.

### Section 3 – Capital Structure Debt Overview

2022		
Jun.(1)	\$300	L+135
2027		
Apr. (2)	\$227	3.77% (3)
Total	\$527	3.09% (4)



Hedge Profile			
Amount	Effective Date	Maturity Date	Base Rate
\$95 floating to fixed swap	8/1/2017 & 10/1/2017	10/1/2020	1.709%
\$95 floating to fixed swap	10/1/2020	10/1/2030	2.628%



#### Note: \$ in millions.

(a) Initial maturity is June 2020 with two 1-year extensions.
(a) April 2027 represents Anticipated Repayment Date. Final maturity is April 2028.
(3) 3,795% coupon effectively reduced to 3,77% with swap rate lock.
(4) Based on LIBOR of 1.30% at June 30, 2017.

### Section 3 – Capital Structure Balance Sheet

As of June 30, 2017

#### Assets

#### Liabilities and Equity

10,290

2,250

Issued at IPO and to

Directors

Liabilities:

Real estate	
Real estate, gross	\$406,844
Accumulated depreciation	(1,251)
Real estate, net	405,593
Real estate-related intangibles	73,428
Ground lease assets, net	479,021
Cash and cash equivalents	107,579
Other assets	5,273
Total assets	\$591,873

Debt obligations, net	\$227,406
Accounts payable and other liabilities	5,945
Total liabilities	\$233,351
Equity:	
Common stock	\$182
Additional paid-in capital	360,070
Retained earnings (deficit)	(1,604)
AOCI	(126)
Total equity	\$358,522
Total liabilities and equity	\$591,873

18,190

13,165

5,025

At June 30, 2017

### SAFE Shares Outstanding

Shares Owned by Other Investors

Shares Owned by iStar

5	Into
S.a.	
1	Growth

Note: \$ and share count in thousands. Real estate-related intangibles, net represents real estate-related intangible assets of \$132MM less real estate-related intangible liabilities of \$58MM.

5,650

2,875

2,775 Pre-IPO

# Appendix



## Appendix Glossary

Ground Lease Basis	Ground Lease Basis is the purchase price paid by SAFE to acquire or originate a ground lease.
Combined Property Value (CPV)	The current combined value of the land, buildings and improvements relating to a commercial property, as if the was no GL on the land at the property.
Basis as % of CPV	Calculated as our Ground Lease Basis divided by CPV. The metric is a measure of our safety in a real estate property's capital structure and represents our last-dollar economic exposure to the underlying property.
Value Bank	Calculated as the difference between CPV and Ground Lease Basis. The metric represents today's value of the residual that will revert back to us at the end of the lease term.
Ground Rent Coverage	The ratio of the Underlying Property's NOI to the annualized base rental payment due to us. The metric is a measure of our seniority in a property's cash flow waterfall.
Funds from Operations (FFO)	FFO is computed in accordance with the National Association of Real Estate Investment Trusts (NAREIT) whic defines FFO as net income (determined in accordance with GAAP), excluding gains or losses from sales of depreciable operating property, plus real estate-related depreciation and amortization.
Adjusted Funds from Operations (AFFO)	Calculated by adding (or subtracting) to FFO the following items: straight-line rental income, the amortization o real estate-related intangibles, stock-based compensation and the amortization of deferred financing costs and other expenses related to debt obligations.
EBITDA	Calculated as the sum of net income before interest expense and depreciation and amortization.
Underlying Property NOI	With respect to a property, the net operating income of the commercial real estate being operated at the property without giving effect to any rent paid or payable under our ground lease. Net operating income is calculated as property-level revenues less property-level operating expenses as reported to us by the tenant.
Leverage	The ratio of book debt to book equity.



### Appendix Asset Summary

Property	Location	Property Type	Lease Expiration / As Extended	Contractual Rent Escalations	In Place Base Rent (Annualized) <sup>(1)</sup>	TTM % Rent <sup>(2)</sup>	Total Income Cash / GAAP <sup>(3)</sup>	Underlying Property NOI to Ground Rent Coverage <sup>(4)</sup>
Doubletree Seattle Airport (966)	Seattle, WA	Hotel	2025 / 2035	% Rent	\$4.5	\$1.0	\$5.5 / \$5.5	3.4x
One Ally Center	Detroit, MI	Office	2114 / 2174	1.5% / p.a. <sup>(7)</sup>	2.6	N/A	2.6 / 5.3	>5.0x <sup>(8)</sup>
Hilton Salt Lake (9)	Salt Lake City, UT	Hotel	2025 / 2035	% Rent	2.7	o.6	3-3 / 3-3	3.7x
6200 Hollywood (South)	Los Angeles, CA	Multi-Family	2104 / 2104	% of CPI / 4yrs <sup>(9)</sup>	2.6	N/A	2.6 / 2.6	>5.4x (10)
6201 Hollywood (North)	Los Angeles, CA	Multi-Family	2104 / 2104	% of CPI / 4yrs $^{\rm (n)}$	2.4	N/A	2.4 / 2.5	>6.0x (12)
Doubletree Mission Valley (5)	San Diego, CA	Hotel	2025 / 2035	% Rent	1.1	0.7	1.8 / 1.8	6.3x
Doubletree Durango (5)	Durango, CO	Hotel	2025 / 2035	% Rent	0.9	0.3	1.2 / 1.2	3.5x
Doubletree Sonoma (5)	San Francisco, CA	Hotel	2025 / 2035	% Rent	0.7	0.4	1.1 / 1.2	5.4x
Dallas Market Center: Sheraton Suites	Dallas, TX	Hotel	2114 / 2114	2.0% / p.a. <sup>(13)</sup>	0.4	N/A	0.4 / LO	5.5x
Northside Forsyth Hospital Medical Center	Atlanta, GA	Medical / Office	2115 / 2175	1.5% / p.a. <sup>(14)</sup>	0.5	N/A	0.5 / 1.1	3.1X
NASA/JPSS Headquarters	Washington, D.C.	Office	2075 / 2105	3.0% / 5yrs	0.4	N/A	0.4 / 0.4	4.IX
The Buckler Apartments	Milwaukee, WI	Multi-Family	2112 / 2112	15% / 10yrs	0.3	N/A	0.3 / 1.0	9.2x
Dallas Market Center: Marriott Courtyard	Dallas, TX	Hotel	2026 / 2066	% Rent	0.1	0.2	0.3 / 0.0	20.3X
Lock Up Self Storage Facility	Minneapolis, MN	Self Storage	2037 / 2037	3.5% / 2yrs	0.1	N/A	0.1 / 0.1	6.3x
Total / Weighted Avg.			47 / 63 yrs		\$19.3	\$3.2	\$22.5 / \$27.0	4.7X <sup>(13)</sup>



e: Ranked by Total GAAP Income. See "End Notes" slide at the back of this presentation for footnotes.

### Appendix End Notes

- (1) Annualized cash base rental income in place as of June 30, 2017.
- (2) Total percentage cash rental income during the 12 months ended June 30, 2017.
- (3) Total GAAP Income reflects total cash rent adjusted for non-cash income, primarily consisting of straight-line rent, to conform with GAAP.
- (4) Ground Rent Coverage is the ratio of the underlying property cash NOI (excluding ground rent) to the annualized in-place base ground rent.
- (5) Property is part of the Hilton Western Portfolio and is subject to a single master lease. In November 2016, the master lease governing the Hilton Western Portfolio was amended to change the look back period for which annual percentage rent is computed from the trailing twelve months ended September 30<sup>th</sup> to the trailing twelve months ended December 31<sup>st</sup>. In March 2017, the Company recorded \$0.5 million of income representing a one-time stub payment of percentage rent for the 3 months ended December 31<sup>st</sup>, 2016, to account for the change in the look back period. The aggregate \$3.0 million percentage rent shown for the hotels comprising the Hilton Western excludes the one time \$0.5 million stub period payment.
- (6) A majority of the land underlying this property is owned by a third party and is ground leased to us through 2044 for \$0.4 million per year (subject to adjustment for changes in the CPI); however, our tenant pays this cost directly to the third party.
- (7) During each 10th lease year, annual fixed rent is adjusted to the greater of (i) 1.5% over the prior year's rent, or (ii) the product of the rent applicable in the initial year of the 10 year period multiplied by a CPI factor, subject to a cap on the increase of 20% of the rent applicable in that initial year.
- (8) Represents the Company's estimate of Ground Rent Coverage based on stabilized net operating income, without giving effect to any rent abatements. Underlying Property NOI information provided by our GL tenant is confidential. Company estimate is based on available market information.
- (9) Base rent is subject to increase every 4 years based on a percentage of growth in the CPI for the greater Los Angeles area, California in that time span. Rent increase capped at 12.0% from one rent period to the next. Next potential base increase is May 2018. Notwithstanding the foregoing, in 2058 and 2078, the annual base rent will be reset based on a calculation derived from the then fair market value of the land, but not less than the annual base rent that was in effect before the reset.
- (10) The property is currently under construction. We currently expect construction to be completed in 2018. Represents our underwritten expected net operating income at the property upon stabilization and our estimated Ground Rent Coverage.



### Appendix End Notes — (cont'd)

- (II) Base rent is subject to increase every 4 years based on a percentage of growth in the CPI for the greater Los Angeles area, California in that time span. Rent increase capped at 12.0% from one rent period to the next. The next potential base increase is February 2019. Notwithstanding the foregoing, in 2059 and 2079, the annual base rent will be reset based on a calculation derived from the then fair market value of the land, but not less than the annual base rent that was in effect before the reset.
- (12) Construction was completed in 2016 and the property is currently in the lease up phase. A full year of property results is not yet available. Represents our underwritten expected net operating income at the property upon stabilization and our estimated Ground Rent Coverage. Company estimates are based on leasing activity at the property and available market information, including leasing activity at comparable properties in the market.
- (13) For the 51st through 99th years of the lease, the base rent is the greater of (i) the annual rent calculated based on 2.0% annual rent escalation throughout the term of the lease, and (ii) the fair market rental value of the property.
- (14) During each 10th lease year, annual fixed rent is adjusted to the greater of (i) 1.5% over the prior year's rent, or (ii) the product of the rent applicable in the initial year of the 10 year period multiplied by a CPI factor, subject to a cap on the increase of 20% of the prior year's rent.
- (15) The weighted average of the Ground Rent Coverage is calculated by dividing the Underlying Property NOI by the annualized in-place base rent of \$19.2 million. Includes estimates for One Ally Center, 6201 Hollywood and 6200 Hollywood as detailed above.

