# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 3, 2018

#### iStar Inc.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation)

**1-15371** (Commission File Number)

95-6881527 (IRS Employer Identification Number)

1114 Avenue of the Americas, 39th Floor New York, New York

(Address of principal executive offices)

10036

(Zip Code)

Registrant's telephone number, including area code: **(212) 930-9400** 

#### N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### ITEM 2.02 Results of Operations and Financial Condition.

On May 3, 2018, iStar Inc. issued an earnings release and made available on its website an earnings presentation for the first quarter ended March 31, 2018. A copy of the earnings release and earnings presentation are attached as Exhibit 99.1 and Exhibit 99.2, respectively, hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

#### ITEM 7.01 Regulation FD Disclosure.

On May 3, 2018, iStar Inc. made available on its website an earnings presentation for the first quarter ended March 31, 2018. A copy of the earnings presentation is attached as Exhibit 99.2 hereto and incorporated by reference.

The earnings presentation, including Exhibit 99.2 hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

#### ITEM 9.01 Financial Statements and Exhibits.

Exhibit 99.1 Earnings Release.

Exhibit 99.2 Earnings Presentation.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

|       |             |     | istar inc.   |
|-------|-------------|-----|--|
| Date: | May 3, 2018 | By: | /s/ ANDREW C. RICHARDSON   |
|       |             |     | Andrew C. Richardson   |
|       |             |     | Interim Chief Financial Officer (principal financial and accounting officer) |

#### EXHIBIT INDEX

Exhibit Number Description

99.1 <u>Earnings Release.</u>99.2 <u>Earnings Presentation.</u>



### Press Release iStar Reports First Quarter 2018 Results

NEW YORK, May 3, 2018

iStar (NYSE: STAR) today reported results for the first quarter ended March 31, 2018.

Highlights for the quarter include:

- o Net income of \$26.8 million or \$0.35 per share
- Adjusted income of \$132.3 million or \$1.61 per share
- o \$328 million in new loan and net lease originations
- o \$287 million in sales proceeds of legacy assets generating \$70 million in profit
- Marcos Alvarado joined as new Chief Investment Officer
- Andrew Richardson joined as Interim Chief Financial Officer and President of the Land Portfolio
- Recognized a GAAP increase to equity of \$76 million and adjusted income of \$79 million from previously unrecognized gains as a result of new accounting standards

iStar published a presentation detailing these results and a reconciliation of its non-GAAP financial metrics, which can be found on its website, <a href="www.istar.com">www.istar.com</a>, in the "Investors" section.

The Company will host an earnings conference call reviewing this presentation beginning at 10:00 a.m. ET. This conference call will be broadcast live and can be accessed by all interested parties through iStar's website and by using the dial-in information listed below:

Dial-In: (800) 230-1093 International: (612) 332-0228

1114 Avenue of the Americas New York, NY 10036

T 212.930.9400

investors@istar.com



A replay of the call will be archived on the Company's website. Alternatively, the replay can be accessed via dial-in from 12:00 p.m. ET on May 3, 2018 through 11:59 p.m. ET on May 17, 2018 by calling:

Replay: (800) 475-6701 International: (320) 365-3844

Access Code: 447869

In addition, the Company will host its Annual Meeting of Shareholders at the Harvard Club of New York City on Wednesday, May 16, 2018 at 9:00 a.m. ET. The address is 35 West 44<sup>th</sup> Street, New York, New York 10036. All shareholders are cordially invited to attend.

. . .

iStar (NYSE: STAR) finances, invests in and develops real estate and real estate related projects as part of its fully-integrated investment platform. Building on over two decades of experience and more than \$35 billion of transactions, iStar brings uncommon capabilities and new ways of thinking to commercial real estate and adapts its investment strategy to changing market conditions. The Company is structured as a real estate investment trust ("REIT"), with a diversified portfolio focused on larger assets located in major metropolitan markets. Additional information on iStar is available on its website at <a href="https://www.istar.com">www.istar.com</a>.

#### Company Contact:

Jason Fooks, Vice President of Investor Relations & Marketing

1114 Avenue of the Americas New York, NY 10036 T 212,930,9400

investors@istar.com



Q1 2018 Earnings Results

(NYSE: STAR)

### Forward-Looking Statements and Other Matters

Statements in this presentation which are not historical fact may be deemed forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Although iStar believes the expectations reflected in any forward-looking statements are based on reasonable assumptions, the Company can give no assurance that its expectations will be attained. The Company undertakes no obligation to update or publicly revise any forward looking statement, whether as a result of new information, future events or otherwise.

This presentation should be read in conjunction with our consolidated financial statements and related notes in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2018 and our Annual Report on Form 10-K for the year ended December 31, 2017. In assessing all forward-looking statements herein, readers are urged to read carefully all cautionary statements in our Form 10-Q and Form 10-K.

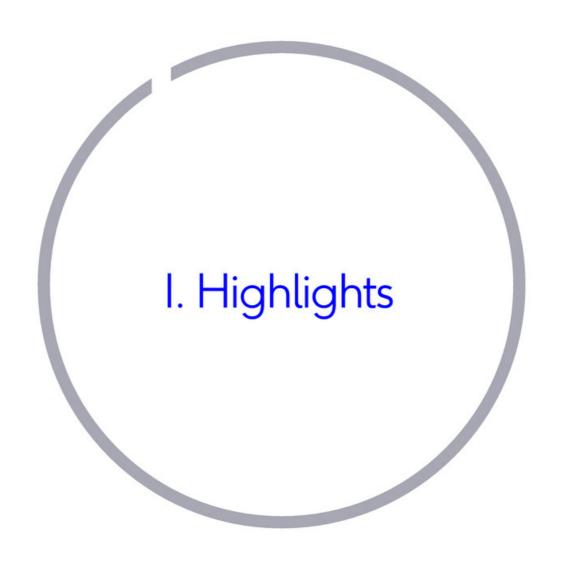
Factors that could cause actual results to differ materially from iStar's expectations include general economic conditions and conditions in the commercial real estate and credit markets, the Company's ability to generate liquidity and to repay indebtedness as it comes due, additional loan loss provisions, the amount and timing of asset sales, changes in NPLs, repayment levels, the Company's ability to make new investments, the Company's ability to maintain compliance with its debt covenants, the Company's ability to generate income and gains from operating properties and land and other risks detailed in "Risk Factors" in our 2017 Annual Report on Form 10-K, and any updates thereto made in our subsequent fillings with the SEC.



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### Q1 2018 Highlights

# Earnings

|                                     | Ql'I           | 8            | Q1'17          |              |  |
|-------------------------------------|----------------|--------------|----------------|--------------|--|
| Allocable to Common<br>Shareholders | \$ in millions | Per<br>share | \$ in millions | Per<br>share |  |
| Net Income (loss)                   | \$26.8         | \$0.35       | (\$27.1)       | (\$0.38)     |  |
| Adjusted Income (loss)              | \$132.3        | \$1.61       | (\$11.8)       | (\$0.16)     |  |

Included in this quarter's results, iStar recognized a GAAP increase to equity of \$76M and adjusted income of \$79M from previously unrecognized gains as a result of new accounting standards

### Investment Activity

- \$328M in new loan and net lease originations in Q1'18
- \$270M loan origination volume tops 2017 avg. of \$165M and 2016 avg. of \$108M
- Nearly \$700M of cash and revolver capacity at end of quarter

Legacy Asset Monetization

- \$287M of sales proceeds during the quarter
- \$70M of profit



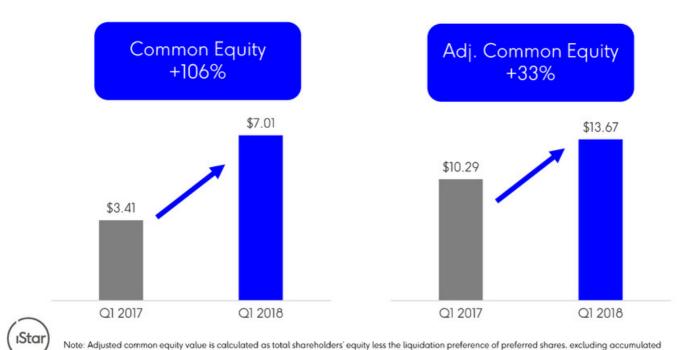
#### Senior Leadership

- Marcos Alvarado joined as new Chief Investment Officer
- Andrew Richardson joined as Interim Chief Financial Officer & President of the Land Portfolio

Note: Per share amounts are provided on a diluted basis.

# Q1 2018 Common Equity

- O Common equity value stood at \$476M (\$7.01 per share) and adjusted common equity value stood at \$928M (\$13.67 per share) at the end of the quarter
- Substantial equity growth over the past year driven by successful monetization of legacy assets and ground lease business



depreciation, amortization and general loan loss reserves. For more details please refer to the Adjusted Common Equity Reconciliation slide

### Impact from New Accounting Standards

- On January 1, 2018, new accounting standards related to partial sales of nonfinancial assets became effective
- At the beginning of the quarter the Company increased its book value to record previously unrecognized gains
  - \$79M of gains and \$3M of depreciation (\$76M net)



12/31/17 1/1/18 \$375M +\$76M \$451M Adjusted Common Equity 12/31/17 1/1/18 \$810M +\$79M \$889M Q1'18 Adjusted Income Impact





Note: For more details please refer to the Adjusted Common Equity Reconciliation and Adjusted Income Reconciliation slides.

# Investment Activity

| <b>New Originations (C</b> | ommitments | )     |       |       |       |       |       |       |
|----------------------------|------------|-------|-------|-------|-------|-------|-------|-------|
|                            | Q2'16      | Q3'16 | Q4'16 | Q1'17 | Q2'17 | Q3'17 | Q4'17 | Q1'18 |
| Real Estate Finance        | \$13       | \$83  | \$170 | \$7   | \$136 | \$59  | \$457 | \$270 |
| Net Lease(1)               | 9          | 218   | 33    | _     | 104   | 24    | 17    | 58    |
| Total                      | \$22       | \$301 | \$202 | \$7   | \$241 | \$84  | \$474 | \$328 |

| Fundings / CapEx     |       |       |       |       |       |       | Г     |       |
|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|
|                      | Q2'16 | Q3'16 | Q4'16 | Q1'17 | Q2'17 | Q3'17 | Q4'17 | Q1'18 |
| Real Estate Finance  | \$79  | \$86  | \$197 | \$73  | \$82  | \$58  | \$405 | \$171 |
| Net Lease(1)         | 6     | 37    | 43    | 2     | 77    | 26    | 27    | 36    |
| Operating Properties | 17    | 19    | 15    | 7     | 12    | 22    | 31    | 12    |
| Land & Development   | 31    | 36    | 28    | 29    | 29    | 34    | 40    | 34    |
| Corporate & Other    | _     | -     | _     | _     | -     | -     | -     | -     |
| Total                | \$133 | \$177 | \$283 | \$111 | \$200 | \$140 | \$504 | \$253 |

| Sales / Repayments   |       |       |       |       |                    |       | Г     |       |
|----------------------|-------|-------|-------|-------|--------------------|-------|-------|-------|
|                      | Q2'16 | Q3'16 | Q4'16 | Q1'17 | Q2'17              | Q3'17 | Q4'17 | Q1'18 |
| Real Estate Finance  | \$183 | \$49  | \$302 | \$171 | \$219              | \$138 | \$194 | \$132 |
| Net Lease            | 20    | 79    | 14    | 21    | 67                 | 61    | 100   | 19    |
| Operating Properties | 232   | 86    | 34    | 12    | 9                  | 7     | 15    | 47    |
| Land & Development   | 25    | 42    | 58    | 42    | 139 <sup>(2)</sup> | 32    | 21    | 240   |
| Corporate & Other    | 1     | 6     | 18    | -     | 6                  | 9     | 5     | 1     |
| Total                | \$461 | \$262 | \$427 | \$246 | \$441              | \$247 | \$335 | \$439 |

Legacy Asset Sales



Note:\$ in millions.
(1) Includes investments made within iStar Net Lease JV and open market purchases of SAFE equity.
(2) Excludes \$123M of Other Income related to the favorable outcome of Bevard litigation. Please refer to iStar Inc. 10-K for year ended December 31, 2017.

# **Business Segment Performance**

#### \$270M in new loan originations Real Estate \$171M of loan fundings **Finance** 9.4% w.a. yield on \$1.2B performing loan portfolio 8.9% w.a. yield on \$1.1B Wholly-Owned portfolio **Net Lease** 9.0% w.a. yield on Venture portfolio (51.9% ownership) iStar increased its ownership in SAFE over the quarter to 39.9% **SAFE** (Net Lease Portfolio) SAFE grew its ground lease portfolio quarter-over-quarter by 18% to \$588M 73% of commercial assets are stabilized Operating 6.9% w.a. commercial operating property yield vs. 5.5% in Q4'17 **Properties** \$46M in sales proceeds during the quarter, generating \$17M in gains Sold land for \$240M, including Highpark and Great Oaks, generating a Land & total of \$53M of profit Development Reduced portfolio size by nearly 20% during the quarter to \$765M (remaining portfolio represents 17% of total assets)



### Legacy Asset Strategy Update

O Last quarter, iStar announced it was evaluating alternatives for its \$1.7B of legacy assets



- After completing its review, the Company is pursuing two avenues:
  - 1. Monetize shorter-duration assets over the next two years
  - 2. Accelerate development and joint ventures of longer-duration assets
    - Hired Andrew Richardson as President of Land to execute iStar's longer-duration portfolio strategy. Richardson brings experience as CFO at The Howard Hughes Corporation (NYSE: HHC)
- During the first quarter, sold legacy assets for \$287M, generating a \$70M profit
  - Expect to monetize an additional \$700M to \$1B of legacy assets over the next 12-24 months
  - Goal to have legacy assets represent 15% or less of total portfolio value

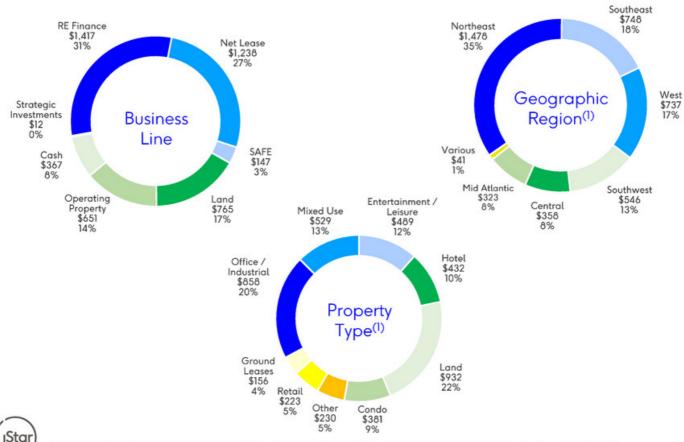




Note: The legacy asset strategy is subject to market conditions.



### \$4.6B Portfolio Breakdown



(Star)

Note: \$ in millions. Figures based on carrying value of the Company's total investment portfolio and excluding accumulated depreciation and general loan loss reserves. (1) Does not include cash.

### Q1'18 Portfolio Rollforward

|  | Real Estate<br>Finance | Net Lease | Operating<br>Properties | Land &<br>Development | Corporate /<br>Other | Total            |
|--|------------------------|-----------|-------------------------|-----------------------|----------------------|------------------|
| Net Book Value (12/31/17)                                    | \$1,301                | \$1,021   | \$574                   | \$924                 | \$14                 | \$3,834          |
| Investments <sup>(1)</sup>                                   | 171                    | 34        | 13                      | 34                    | -                    | 252              |
| Principal received / basis sold                              | (132)(2)               | (18)      | (26)                    | (189)                 | (1)                  | (366)            |
| Transfers  | (5)                    | -         | 26                      | (21)                  | -                    | -                |
| Adoption of new accounting standards                         | -                      | 54        | 13                      | 9                     | _                    | 76 <sup>(1</sup> |
| Other  | 65 <sup>(3)</sup>      | (4)       | (9) <sup>(4</sup>       | -                     | (1)                  | 51               |
| Net Book Value (3/31/18)                                     | \$1,400                | \$1,087   | \$591                   | \$757                 | \$12                 | \$3,847          |
| Add: Accumulated depreciation and general loan loss reserves | 17                     | 298       | 60                      | 8                     | _                    | 383 <sup>(</sup> |
| Add: Cash  | -                      | -         | -                       | -                     | -                    | 367              |
| Gross Book Value (3/31/18)                                   | \$1,417                | \$1,385   | \$651                   | \$765                 | \$12                 | \$4,597          |



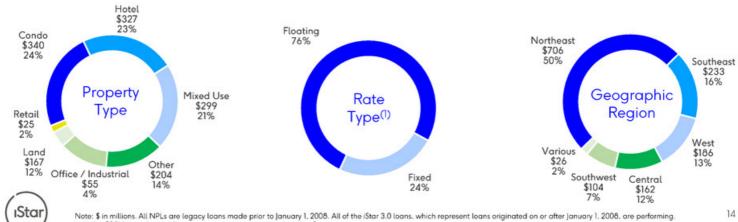
(1) Includes fundings, capital expenditures, accruals and deferred capitalized interest on loans.
(2) Includes repayment of deferred interest on loans.
(3) Includes fundings by (repayments to) third parties of loan participations that are consolidated on iStar's balance sheet and a non-cash bridge loan.
(4) Includes \$4M of impairments.
(5) \$79M impact of gross book value consists of \$76M of book value net of \$3M of accumulated depreciation.



### Real Estate Finance

|                               |            | Performing Loans     |                        |               |                           |  |  |
|-------------------------------|------------|----------------------|------------------------|---------------|---------------------------|--|--|
|                               | Loans (\$) | W.A. First \$<br>LTV | W.A.<br>Last \$<br>LTV | W.A.<br>Yield | W.A.<br>Maturity<br>(yrs) |  |  |
| First mortgages / Senior debt | \$906      | 3%                   | 60%                    | 8.7%          | 1.8                       |  |  |
| Mezzanine / Subordinated debt | 340        | 39%                  | 62%                    | 11.1%         | 1.5                       |  |  |
| Total Performing Loans        | \$1,246    | 13%                  | 61%                    | 9.4%          | 1.8                       |  |  |
| NPLs                          | 171        |                      |                        |               |                           |  |  |
| Total Real Estate Finance     | \$1,417    |                      |                        |               |                           |  |  |

### Real Estate Finance Portfolio Breakdown



Note: \$ in millions, All NPLs are legacy loans made prior to January 1, 2008, All of the iStar 3.0 loans, which represent loans originated on or after January 1, 2008, are performing. Includes \$65M consolidated first mortgage participations not held by iStar.

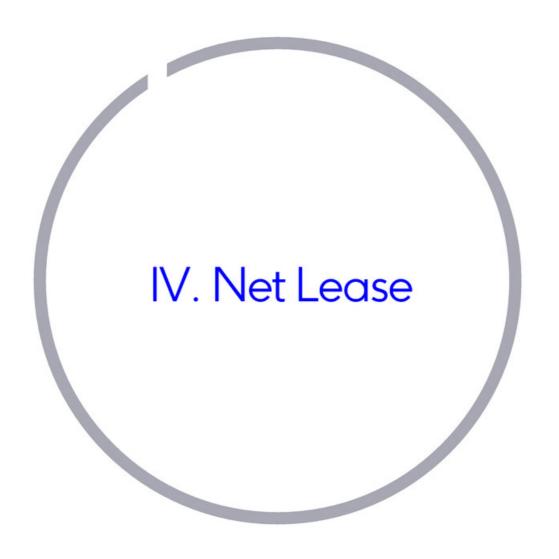
(1) Excludes non-performing loans.

# Real Estate Finance: Trend

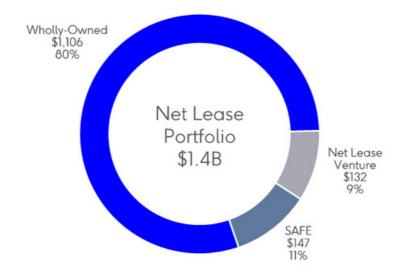
|                      | Ql'17   | Q2'17   | Q3'17   | Q4'17   | Q1'18   |
|----------------------|---------|---------|---------|---------|---------|
| Performing loans     |         |         |         |         |         |
| Beginning Balance    | \$1,282 | \$1,210 | \$1,000 | \$947   | \$1,141 |
| Fundings             | 73      | 82      | 58      | 405     | 171     |
| Repayments           | (169)   | (217)   | (125)   | (194)   | (131)   |
| Other                | 24      | (75)    | 16      | (18)    | 65      |
| Ending Balance       | \$1,210 | \$1,000 | \$947   | \$1,141 | \$1,246 |
| Non performing loans |         |         |         |         |         |
| NPLs, gross          | 251     | 250     | 238     | 238     | 224     |
| Specific Reserves    | (61)    | (61)    | (61)    | (61)    | (53)    |
| NPLs, net            | 190     | 189     | 177     | 177     | 171     |
| Total                | \$1,400 | \$1,188 | \$1,125 | \$1,318 | \$1,417 |

|                                    | Q1'17 | Q2'17 | Q3'17 | Q4'17 | Q1'18 |
|------------------------------------|-------|-------|-------|-------|-------|
| % First mortgages / Senior debt    | 65%   | 56%   | 57%   | 58%   | 66%   |
| % Mezzanine / Subordinated debt    | 35%   | 44%   | 43%   | 42%   | 34%   |
| % Floating                         | 79%   | 75%   | 80%   | 80%   | 78%   |
| % Fixed                            | 21%   | 25%   | 20%   | 20%   | 22%   |
| W.A. First \$ LTV <sup>(1)</sup>   | 18.0% | 20.5% | 20.3% | 14.6% | 12.6% |
| W.A. Last \$ LTV <sup>(1)</sup>    | 62.1% | 65.4% | 64.3% | 66.8% | 60.7% |
| W.A. Yield <sup>(1)</sup>          | 9.2%  | 9.7%  | 10.1% | 10.2% | 9.4%  |
| W.A. Maturity (yrs) <sup>(1)</sup> | 2.0   | 2.1   | 2.0   | 2.0   | 1.8   |
| Asset Count                        | 44    | 44    | 43    | 44    | 50    |





### Net Lease Portfolio



#### iStar Ownership Breakdown

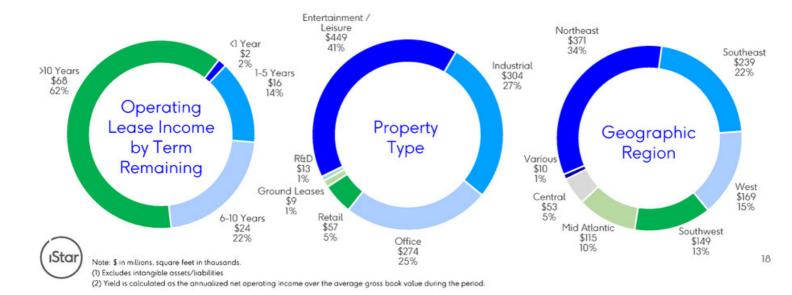
| Wholly-Owned      | 100% Ownership  |
|-------------------|-----------------|
| Net Lease Venture | 51.9% Ownership |
| SAFE              | 39.9% Ownership |



Note: \$ in millions unless otherwise stated.

# Net Lease: Wholly-Owned (100% Ownership)

|  | Wholly-Owned<br>Real Estate |
|--|-----------------------------|
| Real Estate, net                             | \$808                       |
| Add: Accumulated Depreciation / Amortization | 298                         |
| Gross Real Estate <sup>(1)</sup>             | \$1,106                     |
| Occupancy                                    | 98.2%                       |
| Square Feet (000s)                           | 11,305                      |
| W.A. Remaining Lease Term                    | 13.8 yrs                    |
| W.A. Yield <sup>(2)</sup>                    | 8.9%                        |



### Net Lease: Venture (51.9% Ownership)

#### **Balance Sheet**

| Net Lease Assets               | \$609 |
|--------------------------------|-------|
| Under Construction             | 103   |
| Gross Real Estate(1)           | 712   |
| Other Assets                   | 54    |
| Accumulated Depreciation       | (53)  |
| Assets, Net                    | 713   |
| Liabilities <sup>(2)</sup>     | 454   |
| Equity                         | 259   |
| Noncontrolling Interests (NCI) | (12)  |
| Equity, Net of NCI             | \$247 |

#### **Portfolio Statistics**

| Occupancy                 | 100%     |
|---------------------------|----------|
| Square Feet (000s)        | 5,364    |
| W.A. Remaining Lease Term | 18.8 yrs |
| W.A. Yield <sup>(3)</sup> | 9.0%     |



**Star** 

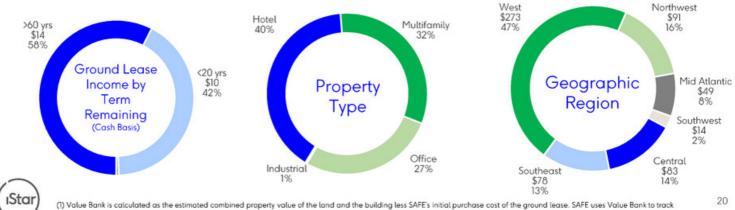
(1) Gross Real Estate represents the combination of \$598M of real estate and \$143M of gross lease intangible assets less \$30M of gross lease intangible liabilities.

(2) Excludes \$27M of lease intangible liabilities, net of amortization.

(3) Yield is calculated as the annualized net operating income over the average gross book value during the period.

### Net Lease: SAFE (39.9% of shares outstanding)

- 0 \$147 million equity investment in Safety, Income & Growth Inc. (NYSE: SAFE), the first publicly-traded company focused on ground leases
- iStar is the founder, manager, and the largest shareholder of SAFE
- iStar purchased \$7.6M of shares during the quarter
- SAFE's Q1'18 results were highlighted by:
  - Closed 3 new ground lease investments totaling \$91M
  - Grew its portfolio by 18% to \$588M
  - Grew Value Bank<sup>(1)</sup> by 21% to \$1.2B, or \$66 per share
- Gaining momentum with \$81M of potential new deals currently under LOI



(1) Value Bank is calculated as the estimated combined property value of the land and the building less SAFE's initial purchase cost of the ground lease. SAFE uses Value Bank to track the capital appreciation potential at lease expiration from its rights to acquire the building on SAFE's land. Please refer to SAFE's 8-K filed April 26, 2018 for additional details regarding Value Bank

### Net Lease Assets: Trend

Wholly-Owned

|                                 | Q1'17   | Q2'17 <sup>(1)</sup> | Q3'17   | Q4'17   | Q1'18   |
|---------------------------------|---------|----------------------|---------|---------|---------|
| Beginning Balance               | \$1,386 | \$1,368              | \$1,179 | \$1,151 | \$1,108 |
| Fundings / Capex / Other        | 2       | 1                    | 2       | 10      | -       |
| Sales                           | (18)    | (191)                | (31)    | (52)    | (2)     |
| Ending Balance                  | \$1,368 | \$1,179              | \$1,151 | \$1,108 | \$1,106 |
| % Leased                        | 98.3%   | 98.0%                | 97.9%   | 97.9%   | 98.2%   |
| W.A. Remaining Lease Term (yrs) | 14.8    | 10.9                 | 11.0    | 14.0    | 13.8    |
| Cash Yield <sup>(2)</sup>       | 8.3%    | 8.2%                 | 9.1%    | 8.8%    | 9.0%    |
| Yield <sup>(2)</sup>            | 8.3%    | 7.8%                 | 8.9%    | 8.9%    | 8.9%    |
| Square Feet (000s)              | 13,997  | 11,954               | 11,486  | 11,322  | 11,305  |
| Number of Assets                | 37      | 28                   | 27      | 27      | 26      |

Net Lease Venture<sup>(3)</sup>

|                                 | Q1'17  | Q2'17  | Q3'17  | Q4'17  | Q1'18  |
|---------------------------------|--------|--------|--------|--------|--------|
| Beginning Balance               | \$488  | \$501  | \$603  | \$618  | \$645  |
| Fundings / Capex / Other        | 13     | 102    | 14     | 27     | 67     |
| Sales                           | -      | -      | -      | -      | -      |
| Ending Balance                  | \$501  | \$603  | \$618  | \$645  | \$712  |
| % Leased                        | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| W.A. Remaining Lease Term (yrs) | 14.4   | 14.5   | 14.3   | 19.0   | 18.8   |
| Cash Yield <sup>(2)</sup>       | 7.7%   | 7.6%   | 7.5%   | 7.3%   | 7.4%   |
| Yield <sup>(2)</sup>            | 8.9%   | 8.8%   | 8.5%   | 8.5%   | 9.0%   |
| Square Feet (000s)              | 3,081  | 4,005  | 4,005  | 4,238  | 5,364  |
| Number of Assets                | 6      | 8      | 8      | 8      | 9      |



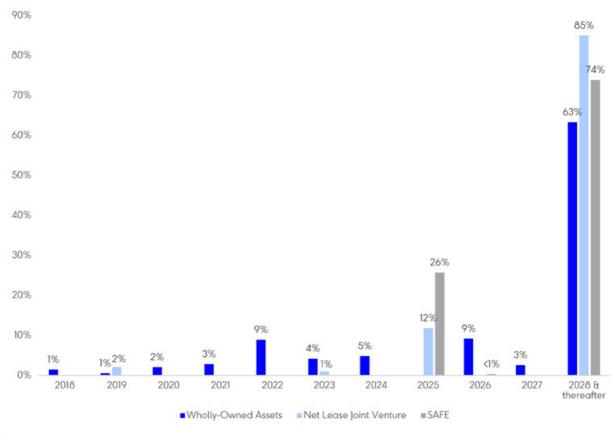
Note: \$ in millions, square feet in thousands.

(1) Sold 12 ground lease assets to Safety, Income & Growth during Q2 2017.

(2) Cash Yield is calculated as the annualized net operating income net of deferred operating lease income and amortization of intongibles, over the average gross book value during the period net of deferred operating lease income receivable. Yield is calculated as the annualized net operating income over the average gross book value during the period.

(3) Real estate balances reflect the 3/31/18 balance sheet, including iStar's minority position in an office property. Other lease metrics disregard iStar's obligation to acquire this property at construction completion.

# Net Lease: Lease Expiration Profile

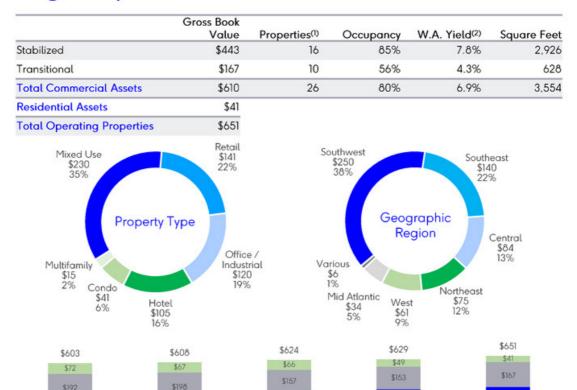




Note: Does not include lessee lease extension options.



# **Operating Properties**



\$427

Q4'17

Q1'18



Note: \$ in millions, square feet in thousands.

Q1'17

One properly is bi-furcoted between stabilized and transitional.

Yield is calculated as the annualized net operating income over the average gross book value during the period. For unconsolidated ventures, the yield is calculated as iStar's pro-rata share of net operating income divided by the assets' average gross book value during the period.

Q3'17

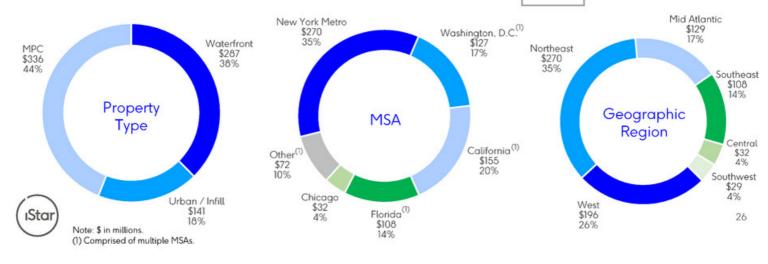
■Stabilized ■Transitional ■Residential

Q2'17



# Land & Development

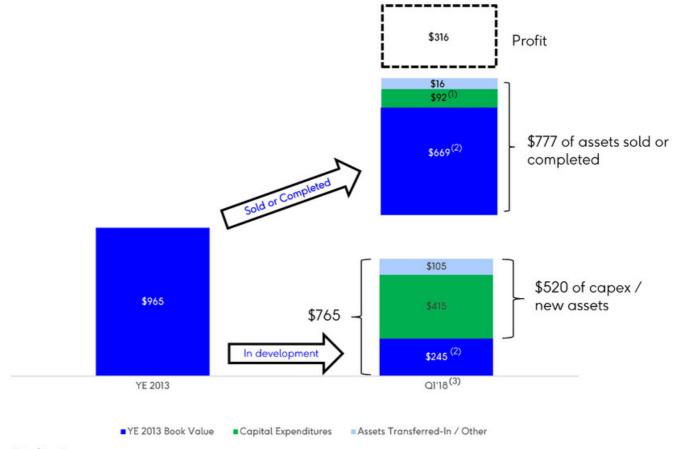
|                                  | Master<br>Planned<br>Communities | Waterfront | Urban /<br>Infill | Total |
|----------------------------------|----------------------------------|------------|-------------------|-------|
| In production                    | \$247                            | \$171      | -                 | \$418 |
| In development                   | 59                               | 110        | \$23              | 192   |
| Pre-development                  | 29                               | 8          | 117               | 154   |
| Gross book value                 | \$336                            | \$287      | \$141             | \$765 |
| # of projects                    | 7                                | 6          | 13                | 26    |
|                                  | Master                           |            |                   |       |
|                                  | Planned                          |            | Urban /           |       |
|                                  | Communities                      |            | Infill            | Total |
| Land development revenue         | \$170                            | \$1        | \$106             | \$276 |
| Land development cost of sales   | (149)                            | (1)        | (74)              | (223) |
| Gross margin                     | \$21                             | -          | \$32              | \$53  |
| Earnings from unconsolidated JVs | -                                | 1          | -                 | 2     |
| Total                            | \$21                             | \$1        | \$32              | \$55  |



# Land & Development: Trend



# Land & Development Progress Since YE 2013





(1) Includes capital expenditures on fully disposed assets only.
 (2) Net of \$52M of impairments since YE 2013.
 (3) Includes net change in equity method investments.



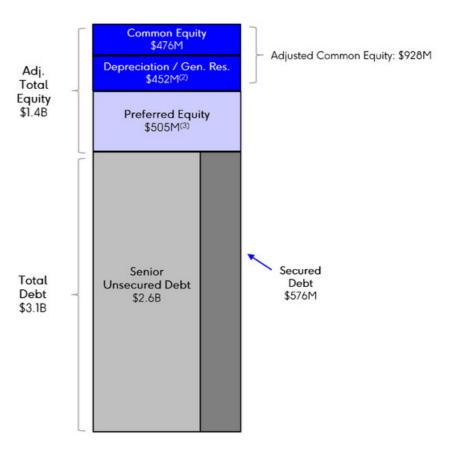
### 30

### Capital Structure

| Credit Metrics          |          |
|-------------------------|----------|
| Cash                    | \$367M   |
| Debt, net of cash       | \$2,764M |
| Total Equity            | \$981M   |
| Adj. Total Equity       | \$1,433M |
| Leverage <sup>(1)</sup> | 1.9x     |

| Shares                      | Basic   |
|-----------------------------|---------|
| Shares Outstanding          | 67.9M   |
| Common Equity               | \$476M  |
| Equity Value per Share      | \$7.01  |
| Adjusted Common Equity      | \$928M  |
| Adj. Equity Value per Share | \$13.67 |

| Liquidity         |        |
|-------------------|--------|
| Cash              | \$367M |
| Revolving credit  |        |
| facility capacity | \$325M |
| Total liquidity   | \$692M |





Note: Refer to Adjusted Common Equity Reconciliation slide for more information.

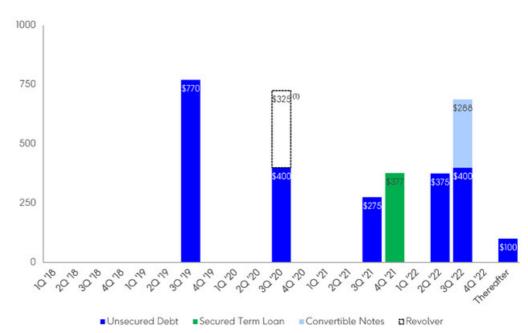
(1) Corporate leverage is the ratio of total equity (common equity plus \$505M preferred equity) plus accumulated depreciation and amortization (including iStar's proportionate share of accumulated depreciation and amortization relating to equity method investments) and general loan loss reserves divided by total debt less any cash and cash equivalents.

(2) Accumulated depreciation and amortization includes iStar's proportionate share of accumulated depreciation and amortization relating to equity method investments.

(3) Represents liquidation value of preferred equity.

## Corporate Debt Maturity Profile

| Debt Profile |         |   |
|--------------|---------|---|
| 2019         |         |   |
| Jul.         | \$770   | 5.00%                                   |
| 2020         |         |   |
| Sep.         | \$400   | 4.625%                                  |
| 2021         |         |   |
| Jul.         | \$275   | 6.50%                                   |
| Oct.         | 377     | L + 300                                 |
|              | \$652   |   |
| 2022         |         |   |
| Apr.         | \$375   | 6.00%                                   |
| Sep.         | 400     | 5.25%                                   |
| Sep.         | 288     | 3.125%                                  |
|              | \$1,063 | 000000000000000000000000000000000000000 |
| 2035         |         |   |
| Oct.         | \$100   | L + 150                                 |
| Total        | \$2,984 | 5.01%                                   |
|              |         |   |





Note: \$ in millions. Excludes \$206M individual mortgages. Excludes extension options. (1) \$325M revolver undrawn as of 3/31/18.



## Consolidated Statements of Operations

|  | Three Months<br>Ended March 31, |            |
|--|---------------------------------|------------|
|  | 2018                            | 2017       |
| Revenues   |                                 |            |
| Operating lease income                                     | \$45,799                        | \$47,347   |
| Interest income  | 26,697                          | 29,058     |
| Other income   | 15,320                          | 11,864     |
| Land development revenue                                   | 276,429                         | 20,050     |
| Total revenues   | \$364,245                       | \$108,319  |
| Cost and Expenses  |                                 |            |
| Interest expense   | \$45,182                        | \$51,145   |
| Real estate expense  | 36,180                          | 35,590     |
| Land development cost of sales                             | 223,407                         | 15,910     |
| Depreciation and amortization                              | 11,110                          | 12,280     |
| General and administrative                                 | 19,723                          | 19,292     |
| General and administrative – stock-based compensation(1)   | 9,091                           | 5,881      |
| (Recovery of) provision for loan losses                    | (855)                           | (4,928)    |
| Impairment of assets                                       | 4,100                           | 4,413      |
| Other expense  | 1,166                           | 1,869      |
| Total costs and expenses                                   | \$349,104                       | \$141,452  |
| Income (loss) before other items                           | \$15,141                        | (\$33,133) |
| Income from discontinued operations                        | -                               | 4,766      |
| Income from sales of real estate <sup>(2)</sup>            | 17,048                          | 8,110      |
| Earnings from equity method investments                    | 3,332                           | 5,702      |
| Income tax expense   | (121)                           | (607)      |
| Loss on early extinguishment of debt                       | (372)                           | (210)      |
| Net income (loss)  | \$35,028                        | (\$15,372) |
| Net (income) loss attributable to noncontrolling interests | (95)                            | 1,100      |
| Net income (loss) attributable to iStar                    | \$34,933                        | (\$14,272) |
| Preferred dividends  | (8,124)                         | (12,830)   |
| Net income (loss) allocable to common shareholders         | \$26,809                        | (\$27,102) |



Note: Undudited. \$ in thousands.

(1) For the three months ended March 31, 2018 and 2017, includes \$7.6 million and \$5.0 million, respectively, of equity-based compensation associated with iPIP Plans. These plans are liability-based plans which are marked-to-market quarterly and such marks are based upon the performance of the assets underlying the plans as of the quarterly measurement dates; however, actual amounts cannot be determined until the end date of the plans and the ultimate repayment or monetization of the related assets.

(2) Income from sales of real estate represents gains from sales of real estate that do not qualify as discontinued operations.

# Earnings Per Share

|   | Three Months<br>Ended March 31, |          |  |
|---|---------------------------------|----------|--|
| EPS Information for Common Shares                                 | 2018                            | 2017     |  |
| Income (loss) from continuing operations attributable to iStar(1) |                                 |          |  |
| Basic   | \$0.39                          | (\$0.44) |  |
| Diluted   | \$0.35                          | (\$0.44) |  |
| Net income (loss)   |                                 |          |  |
| Basic   | \$0.39                          | (\$0.38) |  |
| Diluted   | \$0.35                          | (\$0.38) |  |
| Adjusted income (loss)  |                                 |          |  |
| Basic   | \$1.95                          | (\$0.16) |  |
| Diluted   | \$1.61                          | (\$0.16) |  |
| Weighted average shares outstanding                               |                                 |          |  |
| Basic   | 67,913                          | 72,065   |  |
| Diluted   | 83,670                          | 72,065   |  |
| Common shares outstanding at the end of period                    | 67,901                          | 72,105   |  |



### Adjusted Income Reconciliation

|  | Three Months<br>Ended March 31, |            |
|--|---------------------------------|------------|
|  | 2018                            | 2017       |
| Net income (loss) allocable to Common Shareholders                   | \$26,809                        | (\$27,102) |
| Add: Depreciation and amortization <sup>(1)</sup>                    | 20,069                          | 15,052     |
| Add: (Recovery of) provision for loan losses                         | (855)                           | (4,928)    |
| Add: Impairment of assets  | 4,100                           | 4,413      |
| Add: Stock-based compensation expense                                | 9,091                           | 5,881      |
| Add: Loss on early extinguishment of debt                            | 372                             | 210        |
| Add: Non-cash interest expense on senior convertible notes           | 1,160                           | -          |
| Add: Impact from adoption of new accounting standards <sup>(2)</sup> | 75,869                          | -          |
| Less: Losses on charge-offs and dispositions <sup>(3)</sup>          | (4,307)                         | (5,316)    |
| Adjusted income (loss) allocable to common shareholders              | \$132,308                       | (\$11,790) |

In addition to net income (loss) prepared in conformity with GAAP, the Company uses adjusted income, a non-GAAP financial measure, to measure its operating performance. Adjusted income is used internally as a supplemental performance measure adjusting for certain non-cash GAAP measures to give management a view of income more directly derived from current period activity. Adjusted income is calculated as net income (loss) allocable to common shareholders, prior to the effect of depreciation and amortization, provision for (recovery of) loan losses, impairment of assets, stock-based compensation expense, the non-cash portion of gain (loss) and impairments ("Adjusted Income"). Adjusted for the effect of gains or losses on charge-offs and dispositions on carrying value gross of loan loss reserves and impairments ("Adjusted Income"). Adjusted Income should be examined in conjunction with net income (loss) as shown in our consolidated statements of operations. Adjusted Income should not be considered as an alternative to net income (loss) (determined in accordance with GAAP), or to cash flows from operating activities (determined in accordance with GAAP), as a measure of our liquidity, nor is Adjusted Income indicative of funds available to fund our cash needs or available for distribution to shareholders. Rather, Adjusted Income is an additional measure we use to analyze our business performance because it excludes the effects of certain non-cash charges that we believe are not necessarily indicative of our operating performance while including the effect of gains or losses on investments when realized. It should be noted that our manner of calculating Adjusted Income may differ from the calculations of similarly-titled measures by other companies.



- (1) Depreciation and amortization also includes our proportionate share of depreciation and amortization expense for equity method investments (including from the adoption of ASU 2017-05) and excludes the portion of depreciation and amortization expense allocable to non-controlling interests.

  (2) Represents an increase to retained earnings on January 1, 2018 upon the adoption of ASU 2017-05.

  (3) Represents the impact of charge-offs and dispositions realized during the period. These charge-offs and dispositions were on assets that were previously impaired for GAAP and reflected in net income but not Adjusted Income.

### Consolidated Balance Sheets

|  | As of<br>March 31, 2018 | As of<br>December 31, 2017 |
|--|-------------------------|----------------------------|
| Assets   |                         |                            |
| Real Estate  |                         |                            |
| Real Estate, at cost                                     | \$1,659,651             | \$1,629,436                |
| Less: accumulated depreciation                           | (357,508)               | (347,405)                  |
| Real estate, net   | 1,302,143               | 1,282,031                  |
| Real estate available and held for sale                  | 41,857                  | 68,588                     |
| Total real estate  | 1,344,000               | 1,350,619                  |
| Land and development, net                                | 681,410                 | 860,311                    |
| Loans receivable and other lending investments, net      | 1,400,474               | 1,300,655                  |
| Other investments  | 422,853                 | 321,241                    |
| Cash and cash equivalents                                | 366,723                 | 657,688                    |
| Accrued interest and other lending investments, net      | 11,030                  | 11,957                     |
| Deferred operating lease income receivable, net          | 88,820                  | 86,877                     |
| Deferred expenses and other assets, net                  | 134,749                 | 141,730                    |
| Total assets   | \$4,450,059             | \$4,731,078                |
| Liabilities and Equity                                   |                         |                            |
| Accounts payable, accrued expenses and other liabilities | \$217,874               | \$238,004                  |
| Loan participations, net                                 | 85,354                  | 102,425                    |
| Debt obligations, net                                    | 3,130,934               | 3,476,400                  |
| Total Liabilities  | \$3,434,162             | \$3,816,829                |
| Total iStar shareholders' equity                         | 981,247                 | 879,703                    |
| Noncontrolling interests                                 | 34,650                  | 34,546                     |
| Total equity   | \$1,015,897             | \$914,249                  |
| Total liabilities and equity                             | \$4,450,059             | \$4,731,078                |



Note: Unaudited. \$ in thousands.

### Adjusted Common Equity Reconciliation

|  | As of<br>March 31, 2018     | As of<br>March 31, 2017     |
|--|-----------------------------|-----------------------------|
| Total shareholders' equity   | \$981,247                   | \$991,120                   |
| Less: Liquidation preference of preferred stock  | (505,000)                   | (745,000)                   |
| Common shareholders equity   | \$476,247                   | \$246,120                   |
| Add: Accumulated depreciation and amortization   | 394,625                     | 455,518                     |
| Add: Proportionate share of accumulated depreciation and amortization within equity method investments | 40,900                      | 22,190                      |
| Add: General reserves  | 16,600                      | 18,400                      |
| Adjusted common equity   | \$928,372                   | \$742,228                   |
| Common Shares Outstanding – Basic<br>Common equity per share<br>Adjusted common equity per share       | 67,901<br>\$7.01<br>\$13.67 | 72,105<br>\$3.41<br>\$10.29 |

Note: Unaudited. In thousands, except for per share data.

We use adjusted common equity, a non-GAAP financial measure, as a supplemental measure to give management a view of equity allocable to common shareholders prior to the impact of certain non-cash GAAP measures. Management believes that adjusted common equity provides a useful measure for investors to consider in addition to total shareholders equity because cumulative effect of depreciation and amortization expenses and provisions for general reserves calculated under GAAP may not necessarily reflect an actual reduction in the value of the Company's assets.



Adjusted common equity should be examined in conjunction with total shareholders' equity as shown on the Company's consolidated balance sheet. Adjusted common equity should not be considered an alternative to total shareholders' equity (determined in accordance with GAAP), nor is adjusted common equity indicative of funds available for distribution to shareholders. It should be noted that our manner of calculating adjusted common equity may differ from the calculations of similarly-titled measures by other companies.

# Q1 2018 Segment Income Statement

|  | Real Estate<br>Finance | Net Lease | Operating<br>Properties | Land &<br>Development | Corporate /<br>Other | Total      |
|--|------------------------|-----------|-------------------------|-----------------------|----------------------|------------|
| Operating lease income                           | -                      | \$29,727  | \$15,817                | \$255                 | -                    | \$45,799   |
| Interest income                                  | \$26,697               | -         | -                       | -                     | -                    | 26,697     |
| Other income                                     | 384                    | 1,049     | 12,144                  | 471                   | \$1,272              | 15,320     |
| Land development revenue                         | -                      | -         | -                       | 276,429               | -                    | 276,429    |
| Earnings (losses) from equity method investments | 17/                    | 3,556     | (1,275)                 | 1,545                 | (494)                | 3,332      |
| Income from sales of real estate                 | -                      | 414       | 16,634                  |                       | -                    | 17,048     |
| Total Revenue & Other Earnings                   | \$27,081               | \$34,746  | \$43,320                | \$278,700             | \$778                | \$384,625  |
| Real estate expenses                             | -                      | (\$3,948) | (\$21,626)              | (\$10,606)            | -                    | (\$36,180) |
| Land development cost of sales                   | -                      | -         | -                       | (223,407)             | -                    | (223,407)  |
| Other expense                                    | (\$400)                | -         | -                       | -                     | (\$766)              | (1,166)    |
| Allocated interest expense                       | (11,765)               | (14,201)  | (5,528)                 | (6,473)               | (7,215)              | (45,182)   |
| Allocated general and administrative             | (3,969)                | (4.586)   | (2.043)                 | (3,805)               | (5.320)              | (19,723)   |
| Segment Profit (loss)                            | \$10,947               | \$12,011  | \$14,123                | \$34,409              | (\$12,523)           | \$58,967   |



# Q1 2018 Segment Balance Sheet

|   | Real Estate<br>Finance | Net<br>Lease | Operating<br>Properties | Land &<br>Development | Corporate /<br>Other | Total       |
|---|------------------------|--------------|-------------------------|-----------------------|----------------------|-------------|
| Real estate   |                        |              |                         |                       |                      |             |
| Real estate, at cost                                | 2                      | \$1,106,319  | \$553,332               |                       |                      | \$1,659,651 |
| Add: accumulated depreciation                       | -                      | (297,881)    | (59,627)                | -                     | -                    | (357,508)   |
| Real estate, net                                    | -                      | \$808,438    | \$493,705               | ·                     | -                    | \$1,302,143 |
| Real estate available and held for sale             | -                      | -            | 41,857                  | -                     | _                    | 41,857      |
| Total Real Estate                                   |                        | \$808,438    | \$535,562               | -                     | -                    | \$1,344,000 |
| Land and development, net                           | -                      | -            | -                       | \$681,410             | -                    | 681,410     |
| Loans receivable and other lending investments, net | \$1,400,474            |              |                         | -                     |                      | 1,400,474   |
| Other investments                                   | -                      | 279,094      | 55,929                  | 75,596                | 12,234               | 422,853     |
| Total Portfolio Assets                              | \$1,400,474            | \$1,087,532  | \$591,491               | \$757,006             | \$12,234             | \$3,848,737 |
|   |                        |              |                         | Cash o                | and other assets     | 601,322     |
|   |                        |              |                         |                       | Total Assets         | \$4,450,059 |



Note: \$ in thousands.