Safehold

Fixed Income Update

Q2'24

01 Credit Update

Executive Summary

Safehold (NYSE: SAFE) is the creator and market leader of the modern ground lease industry. We provide a capital solution that makes commercial real estate ownership more cost efficient

In Q2'24, originated 6 multifamily ground leases totaling $98 million with 3 customers across 4 markets and strong credit metrics: GLTV of 33%, Rent Coverage of 2.8x and an Economic Yield of 7.5%[a]

In April, closed on a new $2.0b 5-year unsecured revolver, replacing existing $1.85b aggregate facilities and extending the Company's nearest term maturity, increasing corporate liquidity and lowering cost of capital

01 Market Leader with Platform Built for Scale and Credit Momentum Materializing

- All key functions in-house with 74-employees and continuity of management team that built the business
- A3 rating upgrade achieved at Moody's and Positive Outlook at Fitch (BBB+)

02 Consistent Thesis, Strategy and Risk Controls with Strong Asset Performance

- Appropriately sized and structured ground leases beneath well-located, institutionally owned commercial real estate diversified across the Top 30 U.S. MSAs with low GLTV and high rent coverage

03 Long-Dated Capital Structure with Growing Unencumbered Asset Pool and Unsecured Debt Mix

- Long-term, laddered debt profile with no near-term maturities
- Large and growing unencumbered asset base diversified by market, underlying property type, tenant and lender

04 Attractive Relative Value and Entry Point

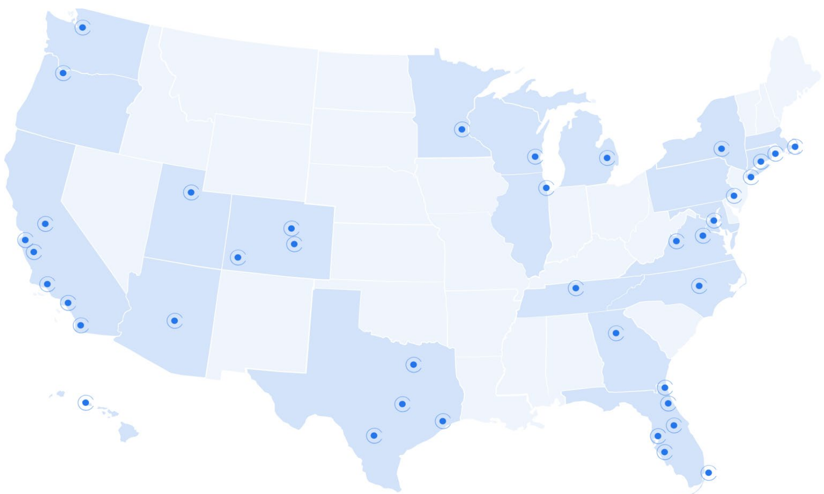
- Favorable credit metrics and risk profile versus certain REITs, specialty finance companies and lessors
- We believe secondary spreads are not currently representative of credit profile

a. Presentation assumes 100% ownership of closed deals. Our JV partner participated in 5 deals and purchased 45% of these commitments. $98m total commitments (Safehold $59m and partner $39m) includes $40m of forward commitments (Safehold $22m and partner $18m) that have not yet been funded as of 6/30/24. There can be no assurance that Safehold will fully fund these transactions.

Unencumbered Asset Diversification

Safehold primarily invests in the top 30 MSAs across the U.S., positioned for long-term sustainable growth

$3.9b UA Core Ground Lease Portfolio
(95-year w.a. extended lease term)



Top 5 UA Gateway Markets (% of GBV, Count, Rent Coverage[2], GLTV[3])

1. New York (14%)[1] – 12 Assets *(3.6x, 45%)*
2. Boston (13%) – 3 Assets *(3.3x, 45%)*
3. Washington D.C. (11%) – 11 Assets *(4.6x, 55%)*
4. Los Angeles (7%) – 7 Assets *(3.4x, 47%)*
5. San Francisco (7%) – 5 Assets *(3.4x, 60%)*

Top 5 UA Growth Markets (% of GBV, Count, Rent Coverage[2], GLTV[3])

1. Denver (7%) – 6 Assets *(3.2x, 54%)*
2. Nashville (5%) – 4 Assets *(3.1x, 39%)*
3. Miami (5%) – 4 Assets *(3.7x, 41%)*
4. Orlando (2%) – 3 Assets *(4.1x, 34%)*
5. Seattle (2%) – 3 Assets *(3.9x, 43%)*

	Portfolio by Count									
	Northeast	West	Mid Atlantic	Southeast	Southwest	Central	Total	GBV %	Rent Coverage[2]	GLTV[3]
Multifamily	9	24	7	18	8	3	**69**	**56%**	**3.5x**	**39%**
Office	4	7	6	1	3	0	**21**	**24%**	**4.1x**	**63%**
Hotel	2	2	1	1	1	0	**7**	**6%**	**5.0x**	**39%**
Mixed Use & Other	1	1	0	0	0	0	**2**	**4%**	**3.1x**	**46%**
Life Science	1	2	2	0	0	0	**5**	**10%**	**4.7x**	**41%**
Total	**17**	**36**	**16**	**20**	**12**	**3**	**104**	**100%**	**3.8x**	**45%**

Note: Represents GBV of unencumbered ground leases and does not include cash and other assets. Total unencumbered assets is $4.2b. Refer to Appendix for Glossary and Endnotes.

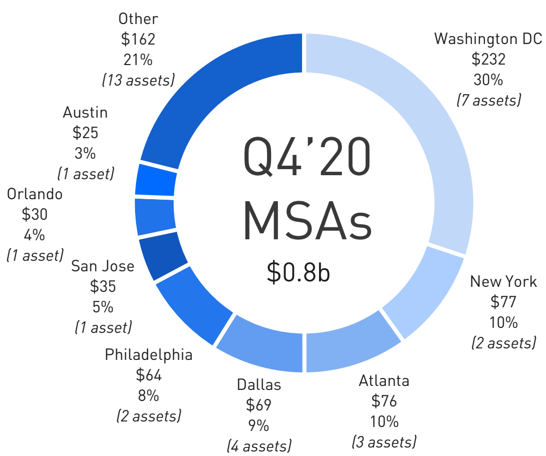
Unencumbered Asset Evolution

	Q4'20	Change	Q2'24
Total UA GBV[4]	$0.8b	+$3.1b	$3.9b
Total UA Count	34	+70	104
Top 10 UA by GBV	56%	-23%	33%
Est. UA UCA	$1.4b	+$4.5b	$5.9b
UA Unique Sponsors	27	+43	70
UA Unique LH Lenders	16	+24	40

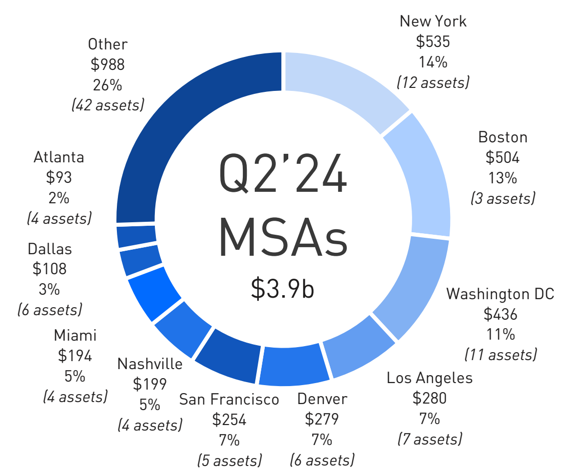
Over this period of time…

- ✓ Emphasis on multifamily (~74% of investments)
- ✓ Largest new market: Boston (~13% of UA)
- ✓ GLTV & rent coverage remain strong

Institutional sponsors in addition to leasehold lenders, provide two layers of protection to Safehold and its creditors



Significant growth and diversification



Note: Refer to Appendix for Unrealized Capital Appreciation Details, Glossary and Endnotes.

Unencumbered Asset Overview

	104 Ground Leases	$3.9b GBV[4]	$5.9b Est. UCA	3.8x Rent Coverage[2]	45% GLTV[3]
Multifamily	69	$2.2b	$3.8b	3.5x	39%
Office	21	$0.9b	$0.7b	4.1x	63%
Life Science	5	$0.4b	$0.7b	4.7x	41%
Hotel	7	$0.3b	$0.5b	5.0x	39%
Mixed Use	2	$0.1b	$0.2b	3.1x	46%

Safehold targets infill locations that sit within economic, technological, education and cultural centers

Asset Highlights:

- **20 CambridgeSide:** $276m GBV; Development of an 11-story, 360k square foot trophy lab building located in East Cambridge
- **Skylark:** $131m GBV; Multifamily asset in a high performing San Francisco submarket with exceptional demographics
- **1551 Wewatta:** $122m GBV; Class-A trophy 10-story office in Denver's strongest office submarket, leased to an A-rated tenant
- **1111 Church:** $86m GBV; Trophy multifamily high-rise comprised of 380 residential units and 501 parking spaces in Nashville
- **Soleste:** $65m GBV; New vintage, highly amenitized Class-A multifamily tower in Downtown Miami near transit


20 CambridgeSide
Boston, MA


Skylark
San Francisco, CA


1551 Wewatta
Denver, CO


1111 Church
Nashville, TN


Soleste
Miami, FL

Note: Refer to Appendix for Unrealized Capital Appreciation Details, Glossary and Endnotes. Excludes forward commitments.

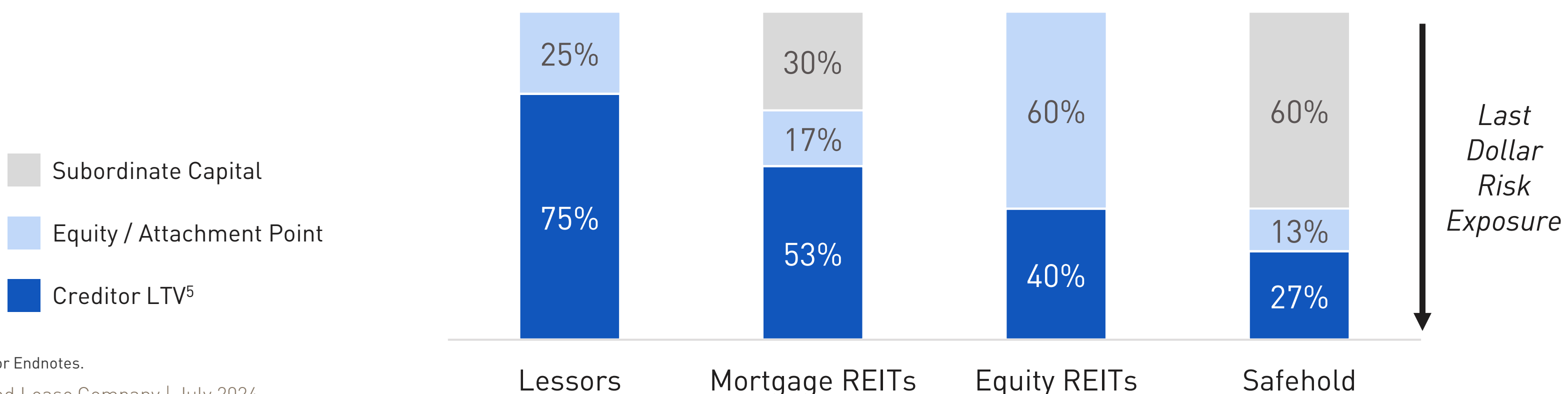
Liability Risk Comparison

Safehold and its creditors sit at a significantly lower attachment point in a property's capital structure than typical Lessors and Mortgage & Equity REITs, benefiting from higher levels of subordinate capital

Highest-to-lowest creditor look-through LTV

	Illustrative Risk Comparison	**Lessors**	**Mortgage REITs**	**Equity REITs**	**Safehold**
	Asset Attachment Point	100% *Equity Risk*	70% *Higher LTV Loan*	100% *Equity Risk*	40% *Fixed Income Risk*
Multiplied by:	Corporate Leverage	75%	75%	40%	66%
Equals:	**Creditor Look-through LTV[5]**	**75%**	**53%**	**40%**	**27%**

Safehold creditors benefit from low ground lease attachment point relative to higher LTV loans or equity investments

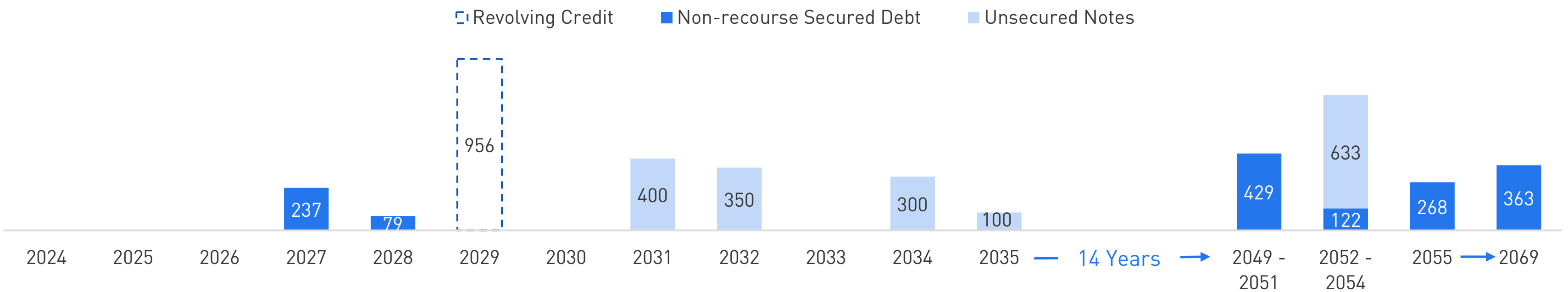


Note: Refer to Appendix for Endnotes.

Capital Structure

A3 / BBB+ (Stable) (Positive)	$4.5b	21 Years	3.6% / 4.0%	1.9x	$1.1b
Moody's / Fitch	Total Debt[6]	W.A. Maturity[6 7]	Current Cash / Effective Cost of Debt[6 7]	Corporate Leverage[6]	Liquidity[a]

Debt Maturity Schedule[8]



No near-term maturities
55% of permanent debt (2049 and beyond) has a 31-year w.a. maturity with a 4.1% effective interest rate

Significant in-place liability value
$3.6b of permanent debt[6] (98% fixed rate) locked in for decades at 4.0% effective interest rate;
Includes $1.6b of stepped rate interest structures on both unsecured and secured permanent debt that benefits cash-on-cash returns

In-the-money hedges
$956m revolver floating rate borrowings protected by $500m swap to fix SOFR at ~3.0% through April 2028 (saves ~$3m/qtr at current SOFR);
Future permanent debt raises have protection: $350m treasury locks outstanding (currently ~$37m in-the-money)

Note: $ in millions; As of 6/30/2024; Refer to Appendix for Glossary and Endnotes
a. Based on cash and cash equivalents plus revolving credit facility availability.

Relative Value Comparison

We believe Safehold's secondary spreads do not accurately capture the credit quality and momentum of the business. We believe current levels present an attractive risk-adjusted opportunity for investors to outperform businesses that have fewer near-term credit catalysts and own inherently riskier or more capital-intense assets

	Safehold	NNN[10]	Multifamily[11]	Data Center[12]	Cell Tower[13]
Investment Attachment Point	40%	100%	100%	100%	100%
Lease Term (Years)	99	5 to 20	1 to 2	3 to 20	3 to 20
OpEx & CapEx	Very Low	Low to Medium	High	Medium	Medium
Protection Layers	3	1	1	1	1
Layer 1	Tenants	Tenants	Tenants	Tenants	Tenants
Layer 2	Leasehold Owner	–	–	–	–
Layer 3	Leasehold Lender	–	–	–	–
10-Year Credit Spread[9]	+170	+110	+90	+100	+115
Takeaway	*SAFE's 10-year listed spreads present attractive relative value vs. other sectors*				
30-Year Credit Spread[9]	+TBD	+120	+115	+120	+115
Takeaway	*SAFE's 30-year private executions have priced better than implied public levels and still wider than other sectors*				

Note: Refer to Appendix for Endnotes.

Safehold's Credit Profile Has Transformed

Safehold's credit profile has meaningfully evolved since our initial rating. We believe this improvement is due to the credit quality and performance of the portfolio, significant shift in our debt capital mix, diverse capital access, financial flexibility and management internalization

Over the last 18 months, Safehold further expanded its capital access through the formation of a $500m joint venture with a leading sovereign wealth fund[a], a $152m equity offering, a $300m public unsecured notes offering, a new $2.0b revolving credit facility and a $750 CP Program

	Initial Rating (Q4'20)	Today (Q2'24)
Track Record	× 3.5 Years, Limited Cycles	✓ 7 Years, Covid + Inflation Shock
Portfolio Size	× $3.2b, 74 ground leases	✓ $6.5b, 143 ground leases
Earnings	× $155m Revenue / $59m Net Income	✓ $372m Revenue / $108m Net Income
Unencumbered Asset Base	× $0.8b, 34 ground leases, 27 tenants, 16 LH lenders, 19 markets, 4.0x rent coverage[2], 38% GLTV[3]	✓ $3.9b, 104 ground leases, 70 tenants, 40 LH lenders, 34 markets, 3.8x rent coverage[2], 45% GLTV[3]
Management	× Externally managed, shared mgmt.	✓ Internalized
Governance	× 3 of 5 independent directors, board overlap, related party conflicts with STAR, 65% controlling shareholder	✓ 5 of 6 independent directors, more board members, wider distribution of share ownership and voting rights
IP	× Not owned by SAFE	✓ Owned by SAFE, all capabilities in-house
Liquidity	× $558m RCF size, $266m liquidity	✓ $2.0b RCF size, $1.1b liquidity
Capital Access	× No significant partnerships, no unsecured market access	✓ MSD Partners investment, public & private unsecured access (30-year debt)
Cost Structure	× External management fee with uncapped increases in perpetuity	✓ Flat cost structure that is trending meaningfully below projections
Debt Profile	× 100% secured	✓ 60%+ unsecured
Leverage	✓ Operating below 2.0x debt to equity	✓ Operating below 2.0x debt to equity
Strategy	✓ Appropriately sized and structured GLs in Top 30 MSAs	✓ Appropriately sized and structured GLs in Top 30 MSAs
Ratings	✓ Baa1 / BBB+	✓ A3 / BBB+ (Positive)

Note: Refer to Appendix for Glossary and Endnotes.
a. Safehold commitment of $275m and partner commitment of $225m. Each party's commitment is discretionary.

02 Safehold Overview

Company Snapshot as of Q2'24

Portfolio

$6.5b	Aggregate GBV
143	Ground Leases
92 Years	W.A. Extended Lease Term
$9.1b	Est. Unrealized Capital Appreciation ("UCA")
3.6%	Annualized Cash Yield
48%	Ground Lease to Value ("GLTV")[3]
3.6x	Rent Coverage[2]
5.3%	Annualized Yield[14] (GAAP – 0% Inflation)
5.8%	Economic Yield[15] (2.0% Inflation)
Top 30 MSAs	Diversified & Location Centric
5.9%	Inflation Adjusted Yield[15] (2.27% Inflation)[16]

Balance Sheet

A3 (Stable)	Moody's
BBB+ (Positive)	Fitch
$4.2b	Unencumbered Assets
1.5x	Unencumbered Assets to Unsecured Debt
$1.1b	Liquidity[17]
No Maturities	Until 2027
20.7 Years	W.A. Debt Maturity[18]
3.6%	Debt Cash Interest Rate[18]
1.9x	Corporate Leverage[19] (Debt / Book Equity)
4.0%	Debt Effective Interest Rate[18]

Note: All figures as of 6/30/24 unless otherwise noted. Refer to Appendix for Unrealized Capital Appreciation Details, Glossary and Endnotes.

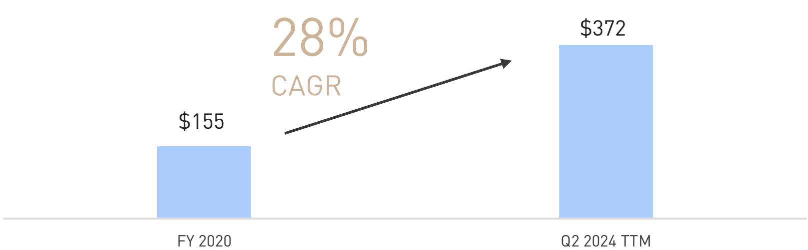
Financial Performance

Safehold benefits from steady, predictable revenue and collections against primarily fixed, long-term liabilities

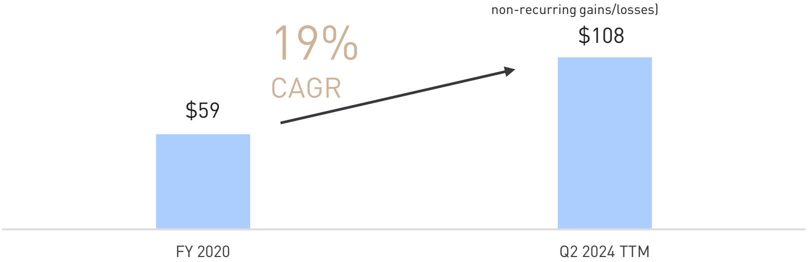
Safehold form lease includes no contractual operating expenses or capital expenditures born by Safehold

G&A structure is stable at current levels and built to support a higher asset base with opportunity for significant operating leverage

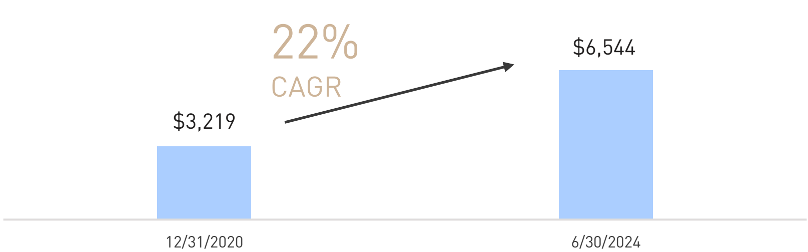
Revenue



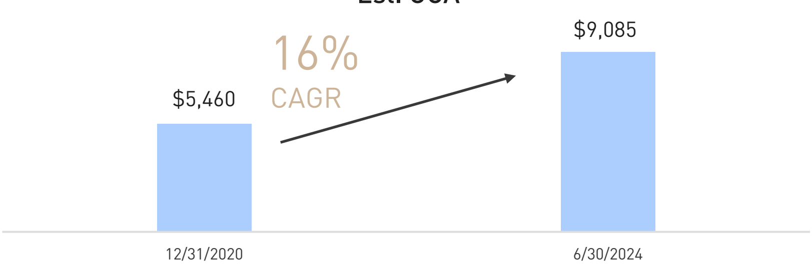
Net Income[a] (Excluding merger & Caret related costs and non-recurring gains/losses)



AGBV



Est. UCA



Note: $ in millions. Refer to Appendix for Unrealized Capital Appreciation Details, Glossary, Reconciliation and Endnotes.
a. Net Income excludes any merger and Caret related costs and any non-recurring gains. Including merger and Caret related costs and any non-recurring gains, Net Income for Q2 2024 TTM was ($21m), primarily driven by a $145m non-cash impairment of Goodwill in Q3'23. There were no merger and Caret related costs and no non-recurring gains in FY2020.

Investment Criteria and Market Opportunity

~90% of Safehold's business is creating ground leases to support commercial property acquisitions, recapitalizations or development. The remaining ~10% is acquiring existing ground leases[20]

Target Investment Criteria

- **Top 30** MSAs with attractive fundamentals
- **Low GLTV** (~35 to 45% of CPV)
- **High Coverage** property NOI covers ground rent ~2.0 – 4.5x
- **Institutional** sponsors and leasehold lenders
- **Property Types**: Multifamily (Market, Affordable & Student Housing), Office, Hotel, Mixed Use, Life Science

Market Opportunity

~$7 Trillion[21]
Value of U.S. Institutional Quality CRE Market

~$3 Trillion[22]
5-Year CRE Activity

~$15 Billion[23]
Combined Property Value of Safehold Related 5-Year CRE Activity

Platform Highlights

One-of-One	Unique Offering	In-House Capabilities
First and only nationally-scaled ground lease platform	Large portfolio with diverse customer base across the U.S.	Fully-dedicated originations team with investment grade capital advantages

Note: Refer to Appendix for Glossary and Endnotes.

Capital Highlights

Capital

2019 & 2020

Total Capital Activity: $2.6b

Total equity raised: $961m

Total debt raised: $1,413m

Incr. RCF (Capacity): $233m ($558m)

Ratings

Fully secured balance sheet with no public credit ratings

Built unencumbered asset base; positioning to become an investment grade unsecured borrower

2021 & 2022

Total Capital Activity: $2.9b

Total equity raised: $476m

Total debt raised: $1,426m

Incr. RCF (Capacity): $793m ($1.35b and unsecured)

$250m ATM Program

Ratings

Received ratings of Baa1 (Stable) and BBB+ (Stable) from Moody's and Fitch, respectively

Moody's upgrade to Positive Outlook following merger announcement

2023 & 2024

Total Capital Activity: $2.1b

Total equity raised: $152m

Total debt raised: $300m

Joint Venture: $225m[a]

Incr. RCF (Capacity): $650m ($2.0b)

Commercial Paper Program: $750m

Ratings

Fitch upgrade to Positive Outlook in Q1'23

Moody's upgrade to A3 in Q4'23

Fitch affirmed Positive Outlook in Q1'24

Balance Sheet Philosophy:

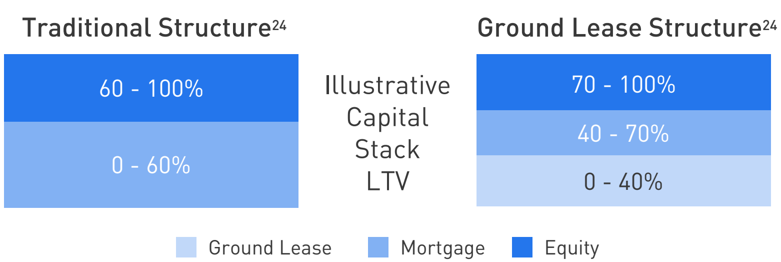
- ✔ Maintain flexible investment grade balance sheet with diverse access to capital
- ✔ Continue optimizing capital structure and cost of capital
- ✔ Maintain leverage target of ~2.0x through equity and long-term debt capital
- ✔ Achieve A3 / A- credit ratings

Note: Debt capital raised includes Safehold's proportionate share of JV debt raised.
a. Represents JV partner share. Safehold target commitment of $275m and partner target commitment of $225m. Each party's commitment is discretionary.

Value Proposition

SAFE Customers

- Ground leases are efficient sources of capital that can:
  - Drive returns via additional proceeds at lower cost
  - Eliminate repeated material friction costs
  - Significantly reduce refinancing risk
- Customers view ground leases as an operating expense akin to taxes or utilities, not leverage (non-maturing capital)



Traditional Structure		Ground Lease Structure	
60%	Less Capital to Refinance	30%	✔
6.0%	Lower Cost of Capital	5.4%	✔
12.1%	Higher ROE	14.3%	✔

SAFE Investors

- Ground leases offer durable, compounding cash flows and inflation capture[15]
- Future ownership rights to capital appreciation above ground lease basis growing in tax efficient manner
- Investments are backed by well-located, institutionally-owned commercial real estate

Ranked #1 of 17 in long-term, risk-adjusted returns of all real estate asset classes per Green Street Advisors[25] with compelling value components:

1. **Long-term, High Grade Bond Economics**
   - Predictable, contractual, compounding
   - 99-years of call protection + inflation capture[15]
   - Multiple layers of subordination
   - No property obligations (NNN)
2. **Growing Residual Portfolio**
   - Future ownership interests
   - Institutional quality
   - Diversified across top 30 MSAs
   - Annual Third-Party Appraisals

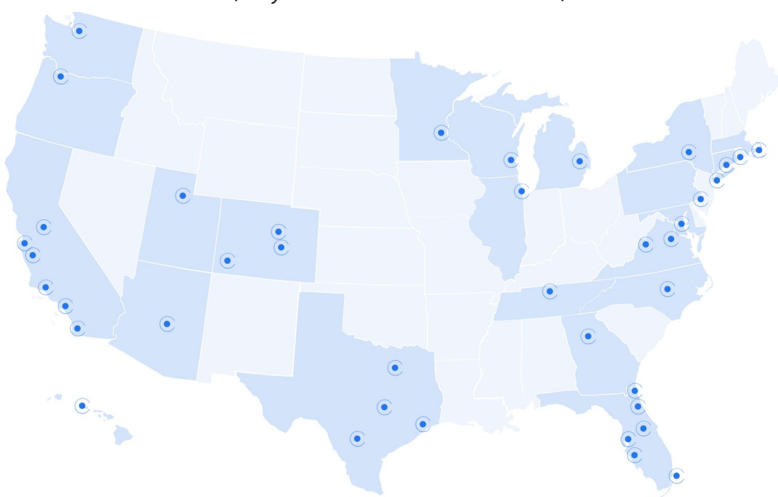
Note: Illustrative example, see page 31 for additional detail. Refer to Appendix for Endnotes.

Portfolio Diversification

Safehold primarily invests in the top 30 MSAs across the U.S., which we believe are positioned for long-term sustainable growth

$6.5b Core Ground Lease Portfolio

(92-year w.a. extended lease term)



Top 10 Markets (% of GBV, Count, Rent Coverage[2], GLTV[3])

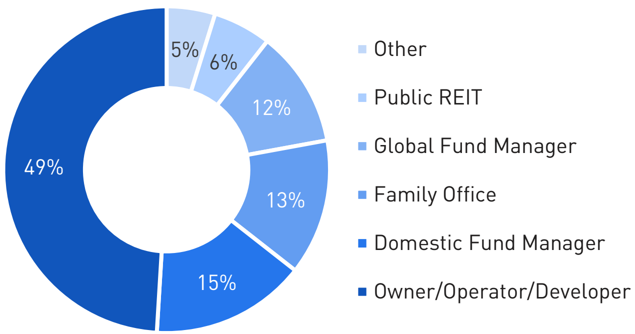
1. **Manhattan (22%)[26] –** 10 Assets (3.1x, 57%)
2. **Washington D.C. (11%) –** 17 Assets (4.0x, 56%)
3. **Boston (8%) –** 3 Assets (3.3x, 45%)
4. **Los Angeles (6%) –** 9 Assets (3.8x, 39%)
5. **Denver (4%) –** 6 Assets (3.2x, 54%)
6. **San Francisco (4%) –** 6 Assets (3.2x, 60%)
7. **Honolulu (4%) –** 2 Assets (4.7x, 39%)
8. **Nashville (3%) –** 5 Assets (3.0x, 38%)
9. **Miami (3%) –** 6 Assets (3.7x, 40%)
10. **Atlanta (3%) –** 7 Assets (2.8x, 39%)

	Portfolio by Count									
	Northeast	**West**	**Mid Atlantic**	**Southeast**	**Southwest**	**Central**	**Total**	**GBV %**	**Rent Coverage[2]**	**GLTV[3]**
Multifamily	9	26	11	22	9	4	**81**	**39%**	**3.6x**	**38%**
Office	10	7	9	5	4	1	**36**	**41%**	**3.4x**	**59%**
Hotel	2	8	1	1	4	0	**16**	**11%**	**3.9x**	**44%**
Life Science	1	2	2	0	0	0	**5**	**6%**	**4.7x**	**41%**
Mixed Use & Other	1	1	0	2	0	1	**5**	**3%**	**3.2x**	**44%**
Total	**23**	**44**	**23**	**30**	**17**	**6**	**143**	**100%**	**3.6x**	**48%**

Note: Represents Core Ground Lease Portfolio. Based on Gross Book Value of $6.4b, which excludes $51m of Safehold's forward commitments, There can be no assurance that Safehold will fully fund any forward commitments. Refer to Appendix for Glossary and Endnotes.

Growing Customer Adoption

Diversifying Customer Base[27]



High Customer "Stickiness" & Improving Efficiency

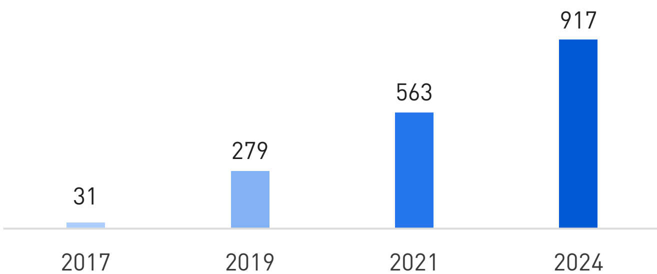
37%

Of customers have closed multiple deals with Safehold

68%

Of existing customers have looked at or are currently reviewing another deal

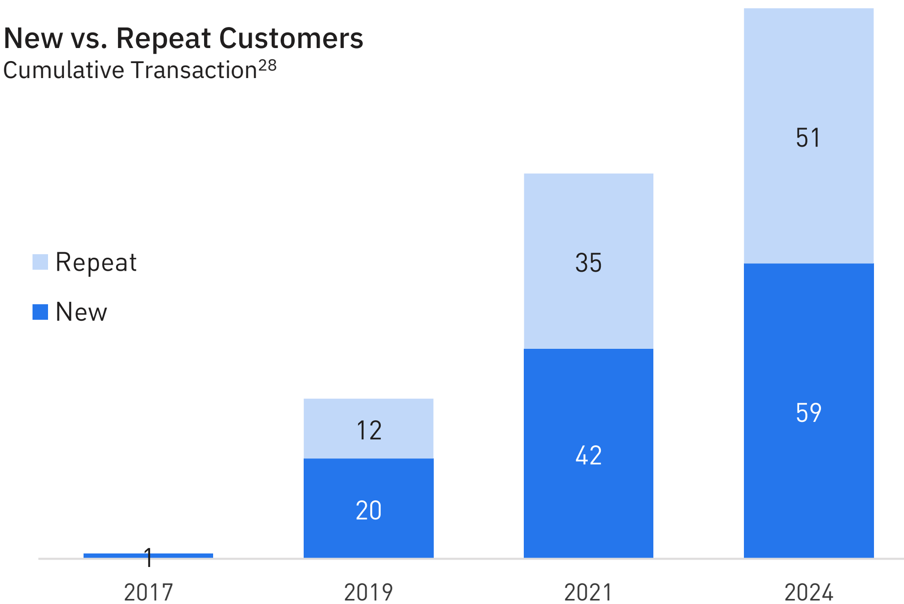
Increasing Customer Awareness



Cumulative # of unique sponsors that have been pitched a Safehold ground lease

New vs. Repeat Customers

Cumulative Transaction[28]



Unique Rolling Count

	2017	2019	2021	2024
MSAs	12	25	35	40
Sponsors	9	36	72	94
Leasehold Lenders	10	30	50	57

Source: Internal CRM tracking metrics as of 6/30/2024. Refer to Appendix for Endnotes.

Institutional Sponsors and Lenders

Safehold's 143 ground leases include 94 unique sponsors and 57 unique leasehold lenders

Sponsors include financial sponsors, owner/operators, public companies, sovereign wealth funds, and other institutions. Lenders include agencies, banks, insurance, CMBS, REITs and debt funds

Sponsors

- New England Development
- RXR
- The Dinerstein Companies
- The Carlyle Group
- Highgate
- UBS
- Equity Residential
- Samsung
- GIC
- Hudson Advisors
- BentallGreenOak
- Brookfield
- Invesco
- Blackstone
- Bronstein Properties
- Related
- USAA
- The Max Collaborative

Leasehold Lenders

- Freddie Mac
- Bank of America
- Prudential
- Wells Fargo
- MetLife
- BMO
- Starwood Mortgage Capital
- nuveen A TIAA Company
- Blackstone
- Morgan Stanley
- J.P.Morgan
- Citizens Bank
- Capital One
- Fannie Mae
- UBS
- PNC
- Santander
- KeyBank
- Helaba
- Cigna
- Heitman

Case Study of Highest and Best Use

Ground Lease Payment Made for 13 Years… With No Building

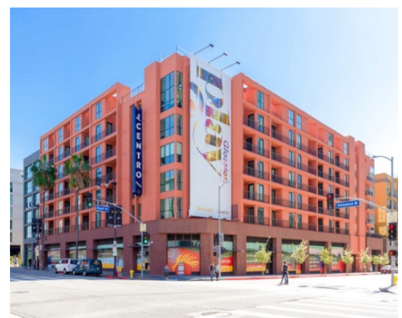
6200 & 6201 Hollywood Boulevard are two newly-built multifamily properties totaling 1k+ units with parking and billboard space on the corner of Hollywood Boulevard & Argyle Avenue.

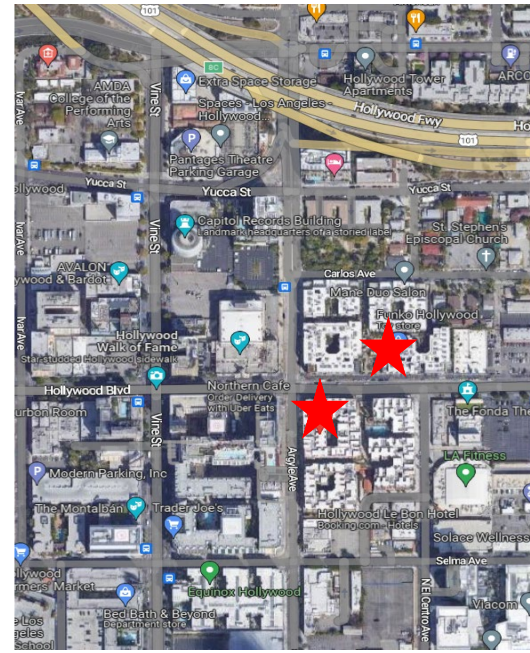
Safehold acquired the ground lease in June 2017 from the Nederlander's. For decades, the family operated these two sites as parking lots for the Pantages Theater nearby.

In January 2005, the Clarett Group entered into a ground lease with the Nederlander's and obtained requisite permitting to develop the land. However, it ran into company-wide financial difficulty during the economic downturn in 2008-2009.

DLJ Real Estate purchased the site in June 2011 and ultimately developed the properties to what they are today. Construction was completed in 2016 and 2018 for the North and South sites, respectively.

13 years went by between ground lease commencement and fully operational assets on site, and ground lease payment always remained current every month.





Ground Lease Purchase Price ($m)	$142
Current CBRE Property Value ($m)	$605
GLTV	23%
Inflation Adjusted Yield	6.4%
Term Remaining	80 years

Case Study of Payments During Covid

Safehold

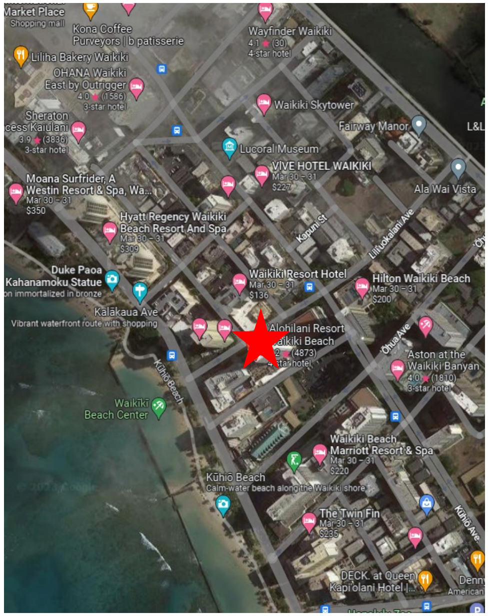
100% collections through Covid

Alohilani Resort is an 839-key hotel on Waikiki Beach in Honolulu (1 of only 11 hotels with direct beach access).

Concurrent with the closing of Safehold's acquisition of the ground lease, we completed an agreement with the leasehold equity sponsor to convert the existing ground lease into a new Safehold form ground lease (SAFExSWAP program). New structure extended the term to 99 years, altered payment structure (combination of FMV + percentage rent) to 100% contractual (fixed increases + CPI lookbacks), and improved other structural components (casualty / condemnation, financial reporting, etc.).

At Covid lowpoints, ground rent coverage decreased substantially as leisure travel ceased. Even with the hotel closed and minimal NOI, ground rent payments were kept current, likely since the underlying asset has tremendous long-term value. As post-Covid travel has resumed over the last several quarters, hotel operations have been strong, recovering to pre-pandemic levels.

Even as operations were shut down, the significant amount of capital invested by an institutional owner in a high-quality asset meant ground rent payments would be paid.



Ground Lease Purchase Price ($m)	$195
Current CBRE Property Value ($m)	$550
GLTV	39%
Inflation Adjusted Yield	6.4%
Term Remaining	94 years

03

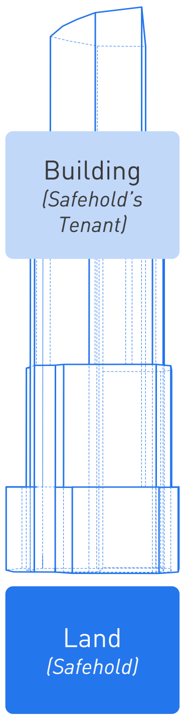
New Investors: Introduction to Safehold and the Modern Ground Lease

What is a Ground Lease

A Ground Lease ("GL") represents ownership of the land underlying a commercial real estate property. The land is leased on a long-term basis by the landlord (Safehold) to a tenant that operates the property

Traditional "Fee Simple" Ownership = Land + Building together

A Safehold structure splits the Building ("Leasehold") from the Land ("Leased Fee")



Ground Lessee / Leaseholder
(Safehold's Tenant)

Takes beneficial ownership of the building over life of the lease

Responsible for all operational costs and capital expenditures

Ground Lessor / Landlord
(Safehold)

Collects fixed rent payments, typically including contractual escalations with periodic CPI adjustments during the lease term

Ownership rights of the land and at lease expiration (or upon a tenant and lender default, the termination of the GL), ownership of all improvements thereon

Absolute NNN: Not responsible for property operations, capital expenditures, insurance, property taxes, etc.

Typical Safehold Ground Lease Terms

Lease Term	99 Years
Contractual Escalators	Annual fixed bumps (typically 2.0%) with periodic CPI-based lookbacks
Property Expenses	No landlord (Safehold) obligations
Capital Expenditures	No landlord (Safehold) obligations
Tenant Repair and Maintenance	Tenant obligated to maintain the underlying asset
Remedies Upon Tenant Default	Leasehold mortgagee cure rights; otherwise, landlord (Safehold) entitled to terminate the lease, regain possession and take ownership of the improvements
Reversion Right at Lease Expiration	Possession / ownership of the land and improvements thereon revert to landlord (Safehold) for no consideration

Note: Reflects typical underwriting standards when reviewing potential investments. Actual terms may vary.

The Modern Ground Lease

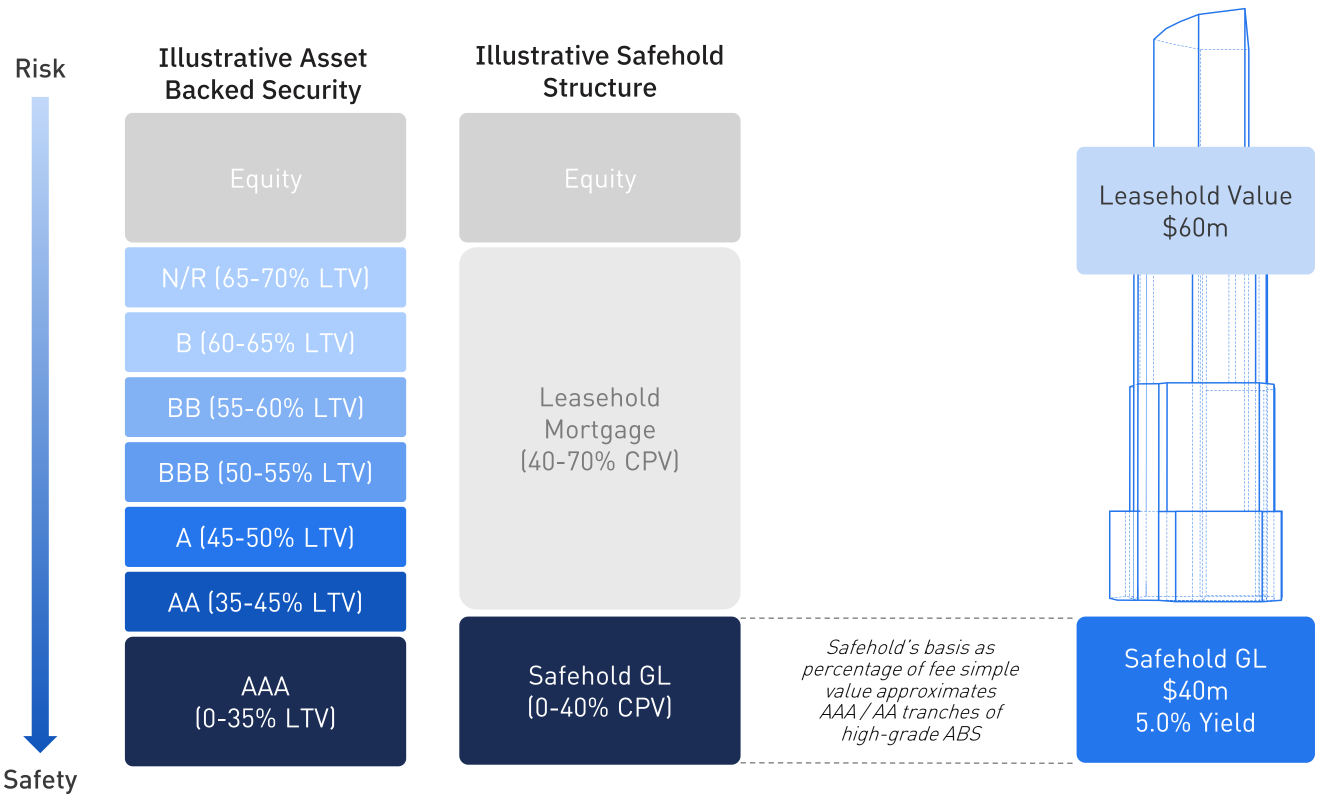
Safehold's form structure standardizes how ground leases should function in the capital markets by removing value destroying features found in archaic ground leases and creating a bond-like instrument with growing, predictable cash flows which benefits all parties

	Old Ground Lease	Safehold Ground Lease
Payments	✗ Unpredictable (FMV, % rent)	✔ Fixed, growing, predictable
Underwriting	✗ High GLTV, unknown coverage	✔ Low GLTV, high coverage
Reporting	✗ Irregular standards (if any)	✔ Quarterly certified financials
Insurance	✗ Opaque provisions	✔ CTL-like protections
Maintenance	✗ Vague language	✔ Clear building standards
Loan Friendly	✗ Precludes certain lenders	✔ Capital markets friendly

Illustrative Principal and Income Safety

Principal Safety

Income Safety



$167k monthly ground rent is

1/360th

of leasehold value

Safehold's ground rent payment is **senior to and higher priority than** leasehold interest expense

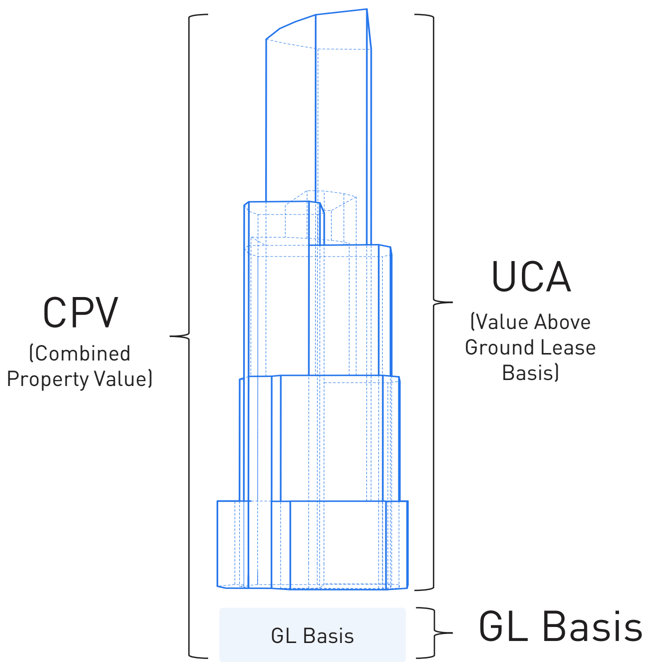
Motivated tenant to grow and protect value with an **additional layer of protection via a leasehold lender** that can step in and cure ground rent if necessary

UCA Growth Increases Security

What is UCA?

Unrealized Capital Appreciation (UCA) represents an estimate of today's value of the buildings on top of our land

Safehold typically is the future contractual owner of the property upon lease expiration or tenant default and the termination of the lease upon such default

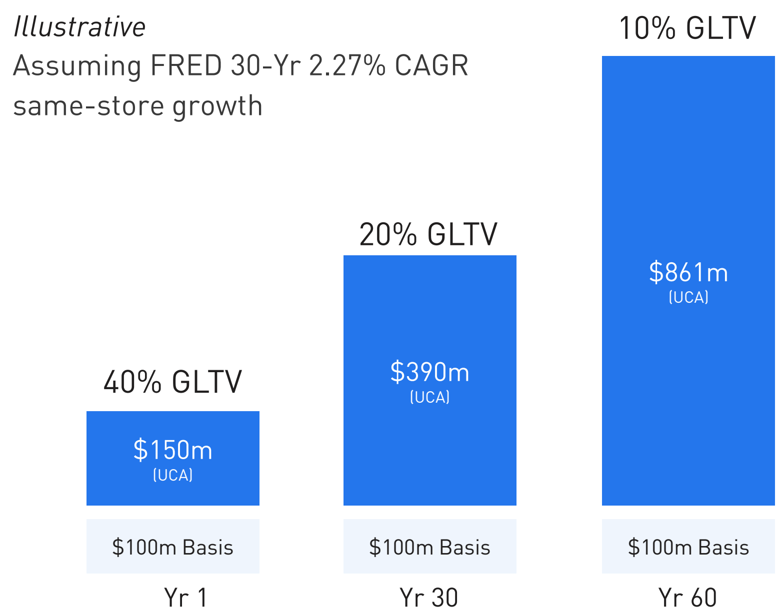


What does UCA growth mean for Safehold?

As tenants invest capital and execute business plans related to buildings and other improvements on our ground leases, Safehold may benefit over time from that value creation

Growing CPV provides growing credit protection for Safehold and its creditors

Since 1997[a], the Green Street Commercial Property Index (CPPI) has grown at a 3.6% CAGR



Note: Reflects illustrative UCA growth for a hypothetical $100m ground lease with 40% going-in GLTV, assuming 2.27% inflation / building value increase per year. Illustrative analysis assumes current Federal Reserve Bank of St. Louis, 30-year Breakeven Inflation Rate, retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/T30YIEM, July 24, 2024.
Refer to Appendix for Unrealized Capital Appreciation Details.
a. Green Street Advisors CPPI data begins December 1997.

CPI Lookback Mechanics

CPI Lookbacks[15] provide meaningful inflation capture that is better than comparable risk, long-term fixed-rate bonds we benchmark against, and continue periodically throughout the life of a lease

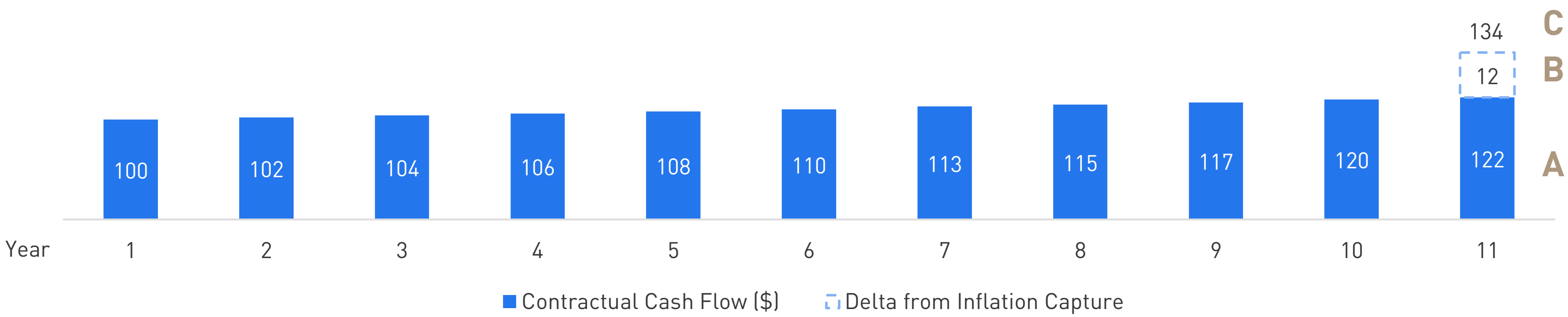
Target Safehold Ground Lease

2.0% Rent Bumps per Annum | **10-Year** CPI Lookbacks | **3.0%** Inflation Scenario

A Safehold's minimum contractual rent growth over a 10-year period is 21.9% (2.0% compounded)

B If CPI exceeds 2.0% on a compounded basis for that period, Safehold's leases will have an adjustment to capture that increase, up to a defined cap (typically 3.0 – 3.5% compounded). Assuming 3.0% CPI over a 10-year period, Safehold's rent growth would be 34.4% (3.0% compounded), an additional 12.5% gross rent change versus the contractual 21.9% floor

C Following this upward CPI adjustment, future contractual 2.0% increases are based off the higher CPI-adjusted rent figure, until the next 10-year period concludes, when the next CPI adjustment occurs



~94% of the portfolio has some form of inflation protection and ~83% of Safehold's portfolio has CPI lookbacks[a]

Note: Refer to Appendix for Endnotes.
a. As determined by cash rent.

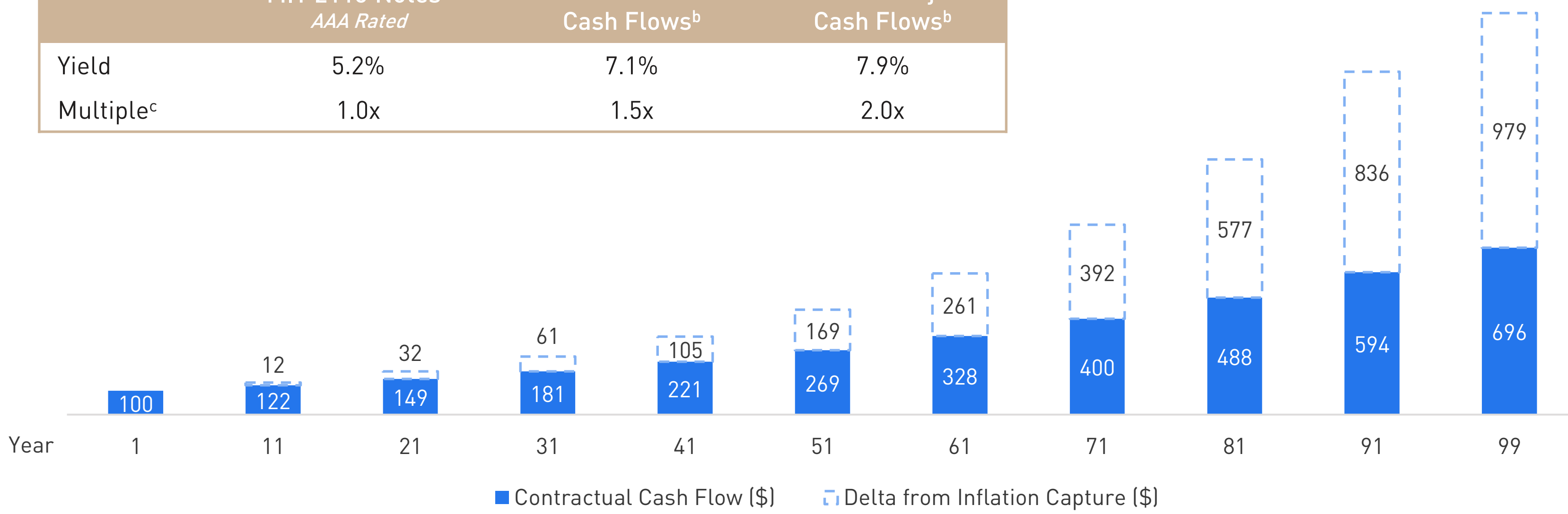
Illustrative Growth – Contractual Cash Flow and Inflation Capture[15]

Minimum contractual ground lease cash flows target ~100+ bps of spread vs. similar long-term, high grade fixed income securities. In addition, CPI lookbacks[15] in our portfolio are designed to provide meaningful inflation capture, typically up to 3.0 - 3.5% on a compounded basis

Target Safehold Ground Lease – Illustrative Returns and Compounding Effect

5.0% Initial Yield | **2.0%** Rent Bumps per Annum | **10-Year** CPI Lookbacks

		Illustrative Returns	
	MIT 2116 Notes[a] *AAA Rated*	Contractual GL Cash Flows[b]	3.0% Infl. Adj. GL Cash Flows[b]
Yield	5.2%	7.1%	7.9%
Multiple[c]	1.0x	1.5x	2.0x

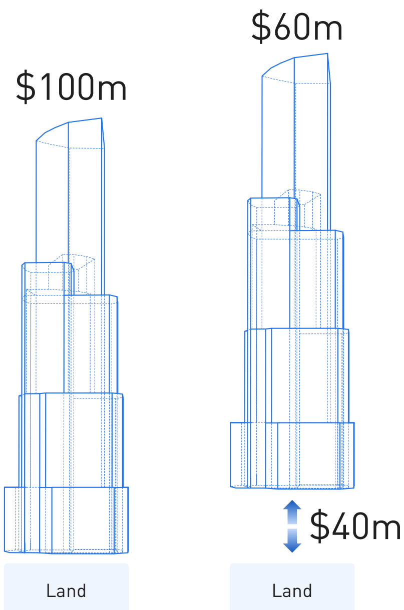


Note: Refer to Appendix for Endnotes.
a. Illustrative example represents Massachusetts Institute of Technology unsecured notes due 2116 yield as of 7/29/24.
b. Target yields and cash flow multiples that assume no default, full rent collections, no destruction and no casualty events.
c. The net present value of the cash flows (discounted using the Massachusetts Institute of Technology 2116 unsecured AAA-rated bonds trading at a yield to maturity of 5.2% as of 7/29/24) of an illustrative portfolio of modern ground leases meeting our yield to maturity target divided by the initial investment in the portfolio of ground leases.

A Better Capital Solution

Making ground leases ***modern***, ***efficient***, and ***value-enhancing*** for building owners

Improved Capital Efficiency



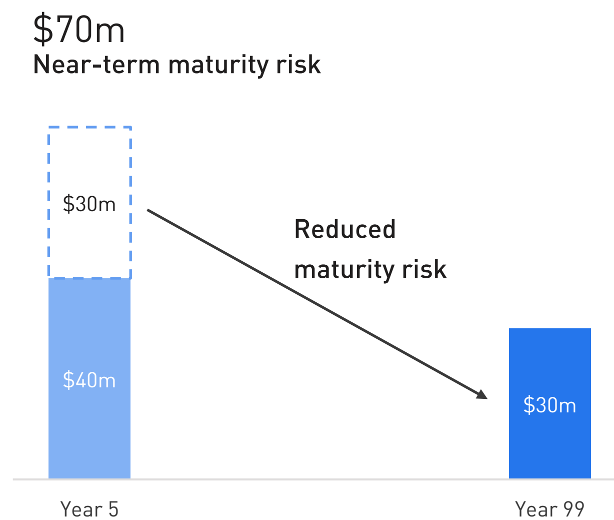
Buildings and land are different investments, most efficiently capitalized by different investors

Improved Cost Efficiency

- ✗ Transfer Tax
- ✗ Mortgage Recording Tax
- ✗ Title Insurance
- ✗ Broker Fees
- ✗ Other Transaction Costs

Reduces friction costs associated with selling real estate by giving 40% of capital a long-term structure of up to 99 years

Significant Risk Reduction



Eliminates debt maturity risk on a large portion of capital structure by replacing it with a long-term lease of up to 99 years

Efficient Capital Creates Better Returns for New Transactions

$100m

$40m	Equity
$60m	Loan[a]

Illustrative Example:

Safehold's Modern Ground Lease creates value and liquidity for customers

$100m

$30m	Equity
$30m	Leasehold Loan[b]
$40m	Safehold GL[c]

$100m	**Fee Simple Purchase Price**	$100m (-0%)
$40m	**Equity Required**	$30m (-25%)
6.0%	**Unlevered Yield**	6.7% (+11%)
6.0%	**Cost of Capital**	5.4% (-10%)
6.0%	**Cash-on-Cash Returns[d]**	7.3% (+22%)
12.1%	**IRR (10-Year Hold)[d]**	14.3% (+18%)
2.6x	**Equity Multiple (10-Year Hold)[d]**	3.0x (+16%)
Higher	**Refinancing Risk**	Lower

Note: Hypothetical capitalization comparison between traditional mortgage capitalization versus a typical Safehold ground lease and leasehold loan capitalization. All figures are illustrative. Refer to Appendix for Glossary and Endnotes.
a. Assumes 6.0% fixed interest rate, 10-year term, 60% LTV of property value.
b. Assumes 6.0% fixed interest rate, 10-year term, 50% LTV of building value.
c. Assumes 5.0% initial yield, 2.0% annual escalators, 99-year term, 40% GLTV of combined property value.
d. Assumes 3.0% growth on going-in unlevered yield of 6.0%.

Appendix

Organization Structure

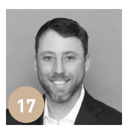
Safehold benefits from its full-service platform (74 employees) and leadership team with decades of experience in all key functions

Jay Sugarman
Chairman & CEO

Brett Asnas
Chief Financial Officer

- Capital Markets & IR — *3 Professionals*
- FP&A, Treasury, ESG — *3 Professionals*
- Accounting & Tax — *15 Professionals*
- Information Technology — *8 Professionals*

Tim Doherty
Chief Investment Officer



Steve Wylder
EVP, Head of Investments

16 **Adam Matos**
SVP, Midwest

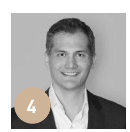
2 **Ryan Howard**
SVP, Southeast

- 5 VPs
- 4 Associates
- 2 Analysts

Elisha Blechner
EVP, Head of Portfolio Management

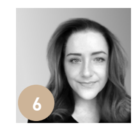
- Risk & CRETS — *9 Professionals*
- Asset Management — *5 Professionals*

Yosefa Lunzer
General Counsel, Transactions



Austin Lee
General Counsel, Corporate

- Legal — *2 Professionals*



Theresa Ulyatt
Chief People Officer

- HR & Operations — *8 Professional*

Represents years spent with the Company (includes both Safehold and iStar).

ESG Update

Safehold

Environmental

SUSTAINALYTICS

"Low Risk" Rating

GHG Emissions

Achieved 20% reduction target

2025 target, achieved in 2022
Continuing to purchase carbon offsets

Four Twenty Seven

427 Moody's Partnership

To evaluate and track climate risks in pipeline and portfolio

Social

15five

15Five Partnership

To monitor employee engagement and shape leadership priorities

CEO Action

Partnership with the largest business-led initiative to advance DEI in the workplace

Over 70% of Positions

Filled with diverse candidates over the past 24 months

PeopleGoal

Promotes goal setting, monitoring, and performance evaluations across all employees

Governance

3

Standing committees (Audit, Compensation, and Nominating & Corporate Governance) made up entirely of independent directors

6

Member Board of Directors (majority independent) subject to re-election annually.

No stockholder rights plan. Opted out of the MGCL Business Combination Act, MGCL Control Share Act and MUTA

Green Street

13-point increase in Green Street Governance Rating (largest increase out of 86 companies reviewed) in June 2024

Income Statement

	For the three months ended June 30, 2024	2023	For the six months ended June 30, 2024	2023
Revenues:				
Interest income from sales-type leases	$65,235	$58,158	$128,453	$115,220
Operating lease income	16,691	16,750	37,694	37,651
Interest income - related party	2,357	2,381	4,714	2,381
Other income	5,612	8,372	12,247	8,738
Total revenues	**$89,895**	**$85,661**	**$183,108**	**$163,990**
Costs and expenses:				
Interest expense	$49,107	$46,055	$97,738	$86,929
Real estate expense	1,041	1,013	2,120	2,218
Depreciation and amortization	2,490	2,527	4,977	4,925
General and administrative[a]	10,383	10,926	21,246	21,313
General and administrative - stock-based compensation	1,893	7,990	6,658	12,670
Provision for credit losses	626	47	1,335	2,289
Other expense	359	1,274	450	15,363
Total costs and expenses	**$65,899**	**$69,832**	**$134,524**	**$145,707**
Income (loss) from operations before other items	**$23,996**	**$15,829**	**$48,584**	**$18,283**
Earnings from equity method investments	6,469	6,807	13,381	9,069
Net income (loss) before income taxes	**$30,465**	**$22,636**	**$61,965**	**$27,352**
Income tax expense	(910)	(525)	(1,381)	(525)
Net income (loss)	**$29,555**	**$22,111**	**$60,584**	**$26,827**
Net (income) loss attributable to noncontrolling interests	110	19	(191)	(15)
Net income (loss) attributable to Safehold Inc. common shareholders	**$29,665**	**$22,130**	**$60,393**	**$26,812**
Weighted avg. share count - basic	**71,435**	**63,944**	**71,303**	**63,809**
Weighted avg. share count - diluted	**71,462**	**63,944**	**71,351**	**63,809**
Earnings (loss) per share (basic & diluted)	**$0.42**	**$0.35**	**$0.85**	**$0.42**

Note: Figures in thousands except for per share amounts.
a. For the three and six months ended June 30, 2024, general and administrative expenses were partially offset by $4.4 million and $9.9 million of management fees, respectively, which are included in "Other income."

Balance Sheet

	As of June 30, 2024	As of December 31, 2023
Assets:		
Net investment in sales-type leases	$3,380,007	$3,255,195
Ground Lease receivables, net	1,746,567	1,622,298
Real estate:		
Real estate, at cost	740,971	744,337
Less: accumulated depreciation	(43,414)	(40,400)
Real estate, net	697,557	703,937
Real estate-related intangible assets, net	210,988	211,113
Real estate available and held for sale	9,654	9,711
Total real estate, net, real estate-related intangible assets, net and real estate available and held for sale	918,199	924,761
Loans receivable, net - related party	112,247	112,111
Equity investments	243,302	310,320
Cash and cash equivalents	13,418	18,761
Restricted cash	8,604	27,979
Deferred tax assets, net	6,607	7,619
Deferred operating lease income receivable	195,444	180,032
Deferred expenses and other assets, net	144,571	89,238
Total assets	**$6,768,966**	**$6,548,314**
Liabilities:		
Accounts payable, accrued expenses, and other liabilities	$132,582	$134,518
Real estate-related intangible liabilities, net	63,338	63,755
Debt obligations, net	4,190,587	4,054,365
Total liabilities	**$4,386,507**	**$4,252,638**
Redeemable noncontrolling interests	-	$19,011
Equity:		
Safehold Inc. shareholders' equity:		
Common stock	$714	$711
Additional paid-in capital	2,191,354	2,184,299
Retained earnings	82,597	47,580
Accumulated other comprehensive income (loss)	38,239	(1,337)
Total Safehold Inc. shareholders' equity	**$2,312,904**	**$2,231,253**
Noncontrolling interests	$69,555	$45,412
Total equity	**$2,382,459**	**$2,276,665**
Total liabilities, redeemable noncontrolling interests and equity	**$6,768,966**	**$6,548,314**

Note: Figures in thousands.

Portfolio Reconciliation

	IPO (6/22/17)	6/30/20	6/30/21	6/30/22	6/30/23	6/30/24
Net investment in Sales-Type Leases	**-**	**$1,045**	**$1,432**	**$2,912**	**$3,168**	**$3,380**
Ground Lease receivables	**-**	**477**	**$680**	**$1,236**	**$1,485**	**$1,747**
Pro-rata interest in Ground Leases held as equity method investments	**-**	**343**	**$438**	**$443**	**$472**	**$452**
Real estate, net (Operating Leases)	**$265**	**$688**	**$727**	**$710**	**$704**	**$698**
Add: Accumulated depreciation	1	19	25	31	37	43
Add: Lease intangible assets, net	123	241	240	223	214	211
Add: Accumulated amortization	1	19	26	33	39	46
Add: Other assets	-	24	23	22	21	20
Add: CECL allowance	-	-	-	-	1	2
Less: Lease intangible liabilities, net	(51)	(57)	(66)	(65)	(64)	(63)
Less: Noncontrolling interest	-	(2)	(2)	(2)	(9)	(43)
Gross Book Value	**$339**	**$2,798**	**$3,524**	**$5,542**	**$6,068**	**$6,493**
Add: Forward Commitments	-	72	105	316	272	51
Aggregate Gross Book Value	**$339**	**$2,870**	**$3,629**	**$5,858**	**$6,340**	**$6,544**
Less: Accruals to net investment in leases and ground lease receivables	-	(24)	(64)	(137)	(220)	(311)
Less: Future acquisition commitment	-	-	(83)	-	-	-
Aggregate Cost Basis	**$339**	**$2,846**	**$3,483**	**$5,722**	**$6,121**	**$6,233**
Less: Forward Commitments	-	(72)	(23)	(316)	(272)	(51)
Cost Basis	**$339**	**$2,774**	**$3,460**	**$5,405**	**$5,849**	**$6,182**

Note: Figures in thousands. Represents Core Ground Lease Portfolio.

Earnings Reconciliation

	For the 12 months ended June 30, 2024	For the year ended December 31, 2020	YoY
Net income attributable to Safehold Inc. common shareholders	**($21,392)**	**$59,294**	**-136%**
Add: Impairment for goodwill	145,365	-	
Add: Merger & Caret related costs[a]	60	-	
Less: Gain on sale of ground leases[b]	(447)	-	
Less: Non-amortizable hedge gains or losses	(15,191)	-	
Net income excluding merger & Caret related costs and non-recurring gains for the period	**$108,396**	**$59,294**	**83%**
Impact attributable to noncontrolling interests	($576)	-	
Net income attributable to Safehold Inc. common shareholders excluding merger & Caret related costs and non-recurring gains for the period	**$107,819**	**$59,294**	**82%**

Note: Figures in millions except for per share amounts. Net income attributable to Safehold Inc. common shareholders excluding merger & Caret related costs and non-recurring gains and EPS excluding merger & Caret related costs and non-recurring gains are non-GAAP measures used as supplemental performance measures to give management and investors a view of net income and EPS more directly derived from operating activities in the period in which they occur. Net income attributable to Safehold Inc. common shareholders excluding merger & Caret related costs and non-recurring gains is calculated as net income (loss) attributable to common shareholders, prior to the effect of non-recurring gains, and charges related to the merger, administration of Caret, origination of the Secured Term Loan to SAFE and goodwill impairment, all as adjusted to exclude corresponding amounts allocable to noncontrolling interests. It should be examined in conjunction with net income (loss) attributable to common shareholders as shown in our consolidated statements of operations. EPS excluding merger & Caret related costs and non-recurring gains is calculated as net income attributable to Safehold Inc. common shareholders excluding merger & Caret related costs and non-recurring gains divided by the weighted average number of common shares. These metrics should not be considered as alternatives to net income (loss) attributable to common shareholders or EPS, respectively (in each case determined in accordance with generally accepted accounting principles in the United States of America ("GAAP")). These measures may differ from similarly-titled measures used by other companies.
a. Merger and Caret related costs were $0 in Q2'24, $0 in Q1'24, $0m in Q4'23, and $0.1m in Q3'23. FY'20 does not have such costs.
b. Includes sales of net investment in leases and ground lease receivables.

Unrealized Capital Appreciation Details

Refer to the Glossary in the Appendix for a definition of Owned Residual Portfolio, Unrealized Capital Appreciation ("UCA"), and "Combined Property Value" ("CPV"). SAFE relies in part on CBRE's valuations of the CPV of our portfolio in calculating UCA. SAFE may utilize management's estimate of CPV for ground lease investments recently acquired that CBRE has not yet evaluated. For construction deals, CPV represents the cost to build inclusive of the land. CPV is a hypothetical value of the as-improved subject property, based on an assumed ownership structure different from the actual ownership structure. CPV does not take into account the in-place Ground Lease or other contractual obligations and is based on the hypothetical condition that the property is leased at market rent at stabilized levels, where applicable, as of the valuation date, without consideration of any costs to achieve stabilization through lease up and associated costs. In determining the CPV of each property, CBRE has utilized the sales comparison approach, based on sales of comparable properties, adjusted for differences, and the income capitalization approach, based on the subject property's income-producing capabilities. The assumptions applied to determine values for these purposes vary by property type and are selected for use based on a number of factors, including information supplied by our tenants, market data and other factors. We currently intend that the CPV associated with each Ground Lease in our portfolio will be valued approximately every 12 calendar months and no less frequently than every 24 months. Lagging valuations may not accurately capture declines in our UCA, CPV or derived metrics such as GLTV, and such declines could be reflected in future periods, and any such decline could be material.

The calculation of the estimated UCA in our Owned Residual Portfolio is subject to a number of limitations and qualifications. We do not typically receive full financial statements prepared in accordance with U.S. GAAP for the commercial properties being operated on the land subject to our Ground Leases. In some cases, we are prohibited by confidentiality provisions in our Ground Leases from disclosing information that we receive from our tenants to CBRE. Additionally, we do not independently investigate or verify the information supplied by our tenants, but rather assume the accuracy and completeness of such information and the appropriateness of the accounting methodology or principles, assumptions, estimates and judgments made by our tenants in providing the information to us. Our calculation of UCA in our Owned Residual Portfolio is not subject to U.S. GAAP and will not be subject to independent audit. We conduct rolling property valuations; therefore, our estimated UCA and CPV may not reflect current market conditions and may decline materially in the future. There can be no assurance that we will realize any incremental value from the UCA in our Owned Residual Portfolio or that the market price of our common stock will reflect any value attributable thereto. We will generally not be able to realize value from UCA through near term transactions, as properties are leased to tenants pursuant to long-term leases. For more information on UCA and CPV, including additional limitations and qualifications, please refer to our Current Report on Form 8-K filed with the SEC on July 29, 2024 and the "Risk Factors" section of our Annual Report on Form 10-K for the year ended December 31, 2023, as updated from time to time in our subsequent periodic reports, filed with the SEC.

Certain interests in our subsidiary Safehold GL Holdings LLC ("Portfolio Holdings") are structured to track and capture UCA to the extent UCA is realized upon sale of our land and Ground Leases or certain other specified events. Under a shareholder-approved plan, management was granted up to 15% of the total authorized Caret units, 1,371,254 of which are currently outstanding and some of which remains subject to time-based vesting. See our 2024 Proxy Statement for additional information on the long-term incentive plan.

As of June 30, 2024, we had sold an aggregate of 122,500 Caret units to third-party investors, including affiliates of MSD Partners, L.P. and received a commitment for the sale of 28,571 Caret units from an entity affiliated with one of our independent directors. As of June 30, 2024, we own approximately 84.3% of the outstanding Caret units. In connection with the sale of 137,142 Caret units in February 2022 (including the 28,571 which did not close), we agreed to use commercially reasonable efforts to provide public market liquidity for such units, or securities into which they may be exchanged, prior to the second anniversary of such sales. Because public market liquidity was not achieved by February 2024, the investors in the February 2022 transaction had the right to cause their Caret units purchased in February 2022 to be redeemed at the purchase price less the amounts of distributions previously made on such units. In April 2024, such outstanding units were redeemed.

Glossary

Aggregate Cost Basis	Represents Cost Basis plus unfunded commitments of the Core Ground Lease Portfolio. For unfunded commitments, it represents the aggregate future amount to be paid under the commitments.
Aggregate Gross Book Value	Represents the Gross Book Value plus unfunded commitments of the Core Ground Lease Portfolio. For unfunded commitments, it represents the aggregate future amount to be paid under the commitments.
Annualized Cash Yield	Calculated as the annualized base Cash Rent plus Percentage Rent divided by Cost Basis, each for the Core Ground Lease Portfolio.
Annualized Yield	Calculated as the annualized base Net Rent plus Percentage Rent divided by GBV, each for the Core Ground Lease Portfolio.
Cash Interest Rate	The current cash interest rate of debt.
Cash Rent	Represents base ground lease income recognized excluding straight-line rent, amortization of lease intangibles, and non-cash income from sales-type leases, each for the Core Ground Lease Portfolio.
Combined Property Value (CPV)	The current combined value of the land, buildings and improvements relating to a commercial property, as if there was no ground lease on the land at the property. CPV is generally based on independent appraisals; however, the Company will use actual sales prices/management estimates for recently acquired and originated ground leases for which appraisals are not yet available. For construction projects, CPV represents the total cost associated with the acquisition, development, and construction of the project.
Core Ground Lease Portfolio	Represents the portfolio of assets owned at the date indicated and our proportionate share of two unconsolidated joint venture assets, and excludes the Star Holdings Loan, Leasehold Loan Fund and GL Plus Fund.
Cost Basis	Represents the historical purchase price of an asset in the Core Ground Lease Portfolio, including capitalized acquisition costs of the assets.
Economic Yield	Computed similarly to effective yield on a bond, the Economic Yield is calculated using projected cash flows beginning 7/1/2024 for the duration of the lease, with an initial cash outflow and a residual value equal to our cost of the land. The cash flows incorporate contractual fixed escalators and the impact of an assumed inflation scenario on variable rate escalators such as (i) CPI adjustments and CPI lookbacks, (ii) percentage of revenues the building generates and/or (iii) periodic fair market valuations of the land. For CPI adjustments and CPI lookbacks, this metric uses the Federal reserve long-term 2.0% CPI target for the duration of the leases. For ground leases that have other forms of inflation capture including fair market value resets and percentage rent based on building revenue, this metric assumes fair market value and building revenue increase by the Federal Reserve long-term 2.0% CPI target annually. Target yields and cash flow multiples assume no default, full rent collections, no destruction and no casualty events.
Effective Interest Rate	Represents the all-in stated interest rate over the term of debt from funding through maturity based on the contractual payments owed excluding the effect of debt premium, discount and deferred financing costs.
GAAP Rent	Current period revenue from operating and sales-type leases recognized under GAAP, each for the Core Ground Lease Portfolio.
GL Plus Fund	The Company's investment fund that targets the origination and acquisition of Ground Leases for commercial real estate projects that are in a pre-development phase.
Gross Book Value (GBV)	Represents Cost Basis plus accrued interest on sales-type leases of the Core Ground Lease Portfolio. The amount is not reduced for CECL allowances.
Ground Lease-to-Value (GLTV)	Calculated as the Aggregate GBV divided by CPV of the Core Ground Lease Portfolio. Safehold uses this metric to assess risk and our seniority level in a real estate capital structure. Similar to the concept of the LTV metric used in the loan market.
Ground Lease Plus Commitment (GL+)	Safehold's commitment or option to purchase ground leases from a joint venture contingent on certain development and timing criteria.
Inflation Adjusted Yield	For CPI adjustments and CPI lookbacks, Inflation Adjusted Yield is computed in the same manner as Economic Yield, assuming a specific alternative inflation scenario for the duration of the leases. For ground leases that have other forms of inflation capture including fair market value resets and percentage rent based on building revenue, Inflation Adjusted Yield is based on Economic Yield and assumes fair market value and building revenue increase by the assumed inflation scenario annually.
Net Rent	GAAP Rent less depreciation & amortization for the Core Ground Lease Portfolio. This includes the amortization of a right of use asset recorded as real estate expense (totals $1.0m annualized). Includes our proportionate share of GAAP rent and amortization from our equity method investments, each for the Core Ground Lease Portfolio.
Owned Residual Portfolio	Represents the portfolio of properties under which Safehold owns a ground lease and reflects Safehold's right to the land, property and tenant improvements at the end of the lease. The current value of the Owned Residual Portfolio is typically represented by the Combined Property Value or CPV of our portfolio.
Percentage Rent	Represents TTM cash percentage rent paid by the property.
Property NOI	Represents the net operating income (NOI) of the building/Safehold's ground lease tenant prior to paying ground lease rent.
Rent Coverage	The ratio of Property NOI as provided by the building owner or estimated Property NOI to the annualized Cash Rent due to Safehold. The Company adjusts Property NOI for material non-recurring items and uses estimates of the stabilized Property NOI if it does not receive current tenant information and for properties under construction or transition, in each case based on leasing activity at the property and available market information, including leasing activity at comparable properties in the relevant market.
Safehold™/Safehold™ Ground Lease	A ground lease originated and structured by Safehold.
Unrealized Capital Appreciation (UCA)	Calculated as the difference between CPV of the Core Ground Lease Portfolio and the Aggregate Cost Basis. The Company tracks UCA because we believe it provides relevant information with regard to the three key investment characteristics of our ground leases: (1) the safety of our position in a tenant's capital structure; (2) the quality of the long-term cash flows generated by our portfolio rent that increases over time; and (3) increases and decreases in CPV of the portfolio that will ultimately revert to us.

Endnotes

(1) Manhattan market comprises 31% of total New York MSA GBV (5 assets).
(2) The Company uses estimates of the stabilized Property NOI for Rent Coverage calculations if it does not receive current tenant information or if the properties are under construction / in transition. These estimates are based on leasing activity at the property, third party appraisals and available market information, such as leasing activity at comparable properties in the relevant market.
(3) The CPV used to calculate GLTV is generally based on independent appraisals; however, the Company will use actual sales prices / management estimates for recently acquired and originated ground leases for which appraisals are not yet available. We currently intend that the CPV associated with each Ground Lease in our portfolio will be valued approximately every 12 calendar months and no less frequently than every 24 months.
(4) Represents GBV of unencumbered ground leases and does not include cash and other assets. Total unencumbered assets is $4.2b.
(5) Creditor LTV represents look-through LTV to hypothetical asset. Lessors 75% LTV on 100% of value, Mortgage REIT 75% Loan-on-Loan LTV on 70% LTV asset, Equity REIT 40% LTV on 100% of value, Safehold 66% LTV on 40% GLTV ground lease position.
(6) Includes JV debt. Corporate leverage represents Total Debt divided by GAAP total shareholders' equity.
(7) Excludes outstanding borrowings under the Company's unsecured revolving credit facility.
(8) Reflects amount due at maturity, excluding JV debt, unamortized discounts and unamortized deferred financing costs.
(9) Figures reflect average G-spread of ~10-year and ~30-year unsecured note issuances, using on-the-run spreads (2031-2034 and 2047-2052 bonds for each issuer) sourced from FactSet as of 7/29/2024. For Safehold, "10-year Credit Spread" reflects spread on 2034 notes; Source: FactSet, Company filings.
(10) Credit spreads include O, NNN.
(11) Credit spreads include AVB, EQR, MAA.
(12) Credit spreads include EQIX.
(13) Credit spreads Include AMT, CCI.
(14) Annualized Yield is based on GAAP treatment, which assumes 0% growth / inflation environment for the remaining term of existing legacy ground leases that have structures with a component of variable rent.
(15) Safehold ™ originated ground leases typically include a periodic rent increase based on prior years' cumulative CPI growth with the initial lookback year generally starting between lease year 11 and 21. These CPI lookbacks are generally capped between 3.0% - 3.5% per annum compounded. In the event cumulative inflation growth for the lookback period exceeds the cap, the excess is not captured by the CPI lookback. Other forms of inflation capture include fair market value resets and percentage rent, typically for acquired ground leases. 83% of our portfolio as determined by cash rent has some form of a CPI lookback and 94% of our portfolio as determined by cash rent has some form of inflation capture.
(16) Federal Reserve Bank of St. Louis, 30-year Breakeven Inflation Rate, retrieved from FRED, Federal Reserve Bank of St. Louis; https://fred.stlouisfed.org/series/T30YIEM, July 29, 2024.
(17) Includes Cash and Credit Facility Availability.
(18) Includes JV debt and excludes outstanding borrowings under the Company's unsecured revolving credit facilities.
(19) The principal of debt obligations and pro-rata share of secured debt held in unconsolidated JVs divided by total equity.
(20) Past activity may not be indicative of future activity.
(21) Total estimated size of institutional quality commercial real estate in top 30 markets. Source: RCA Analytics and management estimates.
(22) Includes acquisitions (>$60M), recapitalizations, and developments of all US multifamily, office, lodging, and industrial assets since 2018. Source: RCA Analytics, CoStar, Green Street.
(23) Represents approximate current Combined Property Value of all transactions originated beginning 2018. Over the last 6 years, Safehold has averaged ~$1+ billion of ground lease investment activity per year. At ~40% GLTV, that implies annual ground lease and related CRE activity is roughly 0.5% of annualized CRE activity.
(24) Illustrative example, see page 31 for additional detail. Assumes 6.0% beginning cap rate at the underlying property and 6.0% cap rate at time of sale in year 10. Traditional structure assumes 6.0% cost of debt. Ground lease structure assumes 5.0% starting cash yield increasing 2.0% per year, and 6.0% leasehold loan cost.
(25) Green Street Advisors Commercial Property Monthly July 2024.
(26) Total New York MSA including areas outside of Manhattan makes up 29% of GBV (18 assets).
(27) Based on number of unique sponsors.
(28) Excludes Ground Lease Plus, IPO assets, deals in which iStar was the sponsor, and acquisition of existing ground leases.

Forward-Looking Statements and Other Matters

This presentation may contain forward-looking statements. All statements other than statements of historical fact are forward-looking statements. These forward-looking statements can be identified by the use of words such as “illustrative”, “representative”, “expect”, “plan”, “will”, “estimate”, “project”, “intend”, “believe”, and other similar expressions that do not relate to historical matters, and include estimates of UCA and Illustrative Caret Adjusted Yield. These forward-looking statements reflect the Company’s current views about future events, and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause the Company’s actual results to differ significantly from those expressed in any forward-looking statement. The Company does not guarantee that the transactions and events described will happen as described (or that they will happen at all).

The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: (1) any delay in or our inability to realize the expected benefits of the recently consummated merger of Safehold Inc. and iStar Inc. (“STAR”) and/or our recently consummated spin-off of Star Holdings (collectively, the “transactions”); (2) changes in tax laws, regulations, rates, policies or interpretations; (3) the risk of unexpected significant transaction costs and/or unknown liabilities related to the transactions; (4) potential litigation relating to the transactions; (5) the impact of actions taken by significant stockholders; (6) general economic and business conditions; (7) market demand for ground lease capital; (8) the Company’s ability to source new ground lease investments; (9) the availability of funds to complete new ground lease investments; (10) risks that the rent adjustment clauses in the Company's leases will not adequately keep up with changes in market value and inflation; (11) risks associated with certain tenant and industry concentrations in our portfolio; (12) conflicts of interest and other risks associated with our relationship with Star Holdings and other significant investors; (13) risks associated with using debt to fund the Company’s business activities (including changes in interest rates and/or credit spreads, the ability to source financing at rates below the capitalization rates of our assets, and refinancing and interest rate risks); (14) risks that we will be unable to realize incremental value from the UCA in our Owned Residual Portfolio; (15) the value that will be attributed to Caret units in the future; (16) risks that tenant rights in certain of our ground leases will limit or eliminate the Owned Residual Portfolio realizations from such properties; (17) general risks affecting the real estate industry and local real estate markets (including, without limitation, the potential inability to enter into or renew ground leases at favorable rates, including with respect to contractual rate increases or participating rent); (18) dependence on the creditworthiness of our tenants and their financial condition and operating performance; (19) escalating geopolitical tensions as a result of the war in Ukraine and the evolving conflict in Israel and surrounding areas; and (20) competition from other ground lease investors and risks associated with our failure to qualify for taxation as a REIT, as amended. Please refer to the section entitled “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2023 and any subsequent reports filed with the Securities and Exchange Commission (SEC) for further discussion of these and other investment considerations. The Company expressly disclaims any responsibility to update or revise forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

This presentation also contains modeling and information relating to potential inflation, which are presented for illustrative purposes only, and are not guarantees or otherwise necessarily indicative of future performance. In addition, this presentation contains certain figures, projections and calculations based in part on management’s underlying assumptions. Management believes these assumptions are reasonable; however, other reasonable assumptions could provide differing outputs.

Important Note re COVID-19: Readers of this presentation are cautioned that, due to the possibility that the COVID-19 pandemic and its after-effects, including the resulting shifts in the office sector, will have a delayed adverse impact on our financial results, along with the related uncertainty, our results for the period may not be indicative of future results. Similarly, our Rent Coverage and Unrealized Capital Appreciation as of June 30, 2024 may decline with respect to certain properties in future periods due to the continuing impact of the pandemic and its after-effects, including the resulting shifts in the office sector, and the fact that certain metrics that we report and monitor may not reflect the full effects of the pandemic and its after-effects as of their dates of determination. Readers are urged to read our Quarterly Report on Form 10-Q for the quarter ended June 30, 2024 when it is filed with the SEC for a more fulsome discussion of our quarterly results, including the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section included therein.

Merger Transaction / Basis of Presentation: On November 10, 2022, Safehold Inc. ("Old Safe") entered into an Agreement and Plan of Merger (the "Merger Agreement") with iStar Inc. ("iStar"), and on March 31, 2023, in accordance with the terms of the Merger Agreement, Old Safe merged with and into iStar, at which time Old Safe ceased to exist, and iStar continued as the surviving corporation and changed its name to "Safehold Inc." (the "Merger"). For accounting purposes, the Merger is treated as a "reverse acquisition" in which iStar is considered the legal acquirer and Old Safe is considered the accounting acquirer. As a result, the historical financial statements of Old Safe became the historical financial statements of Safehold Inc. Unless context otherwise requires, references to "iStar" refer to iStar prior to the Merger, and references to "we," "our" and "the Company" refer to the business and operations of Old Safe and its consolidated subsidiaries prior to the Merger and to Safehold Inc. (formerly known as iStar Inc.) and its consolidated subsidiaries following the consummation of the Merger.

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