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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): August 1, 2023

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**Safehold Inc.**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction of  
incorporation)

**001-15371**  
(Commission File  
Number)

**95-6881527**  
(IRS Employer  
Identification Number)

**1114 Avenue of the Americas  
39th Floor  
New York , NY**  
(Address of principal executive offices)

**10036**  
(Zip Code)

Registrant's telephone number, including area code: **(212) 930-9400**

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**N/A**  
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	SAFE	NYSE

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**Item 2.02 Results of Operations and Financial Condition.**

On August 1, 2023, Safehold Inc. issued an earnings release and made available on its website an earnings presentation for the quarter ended June 30, 2023. A copy of the earnings release and earnings presentation are attached as Exhibit 99.1 and Exhibit 99.2, respectively, hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

**Item 7.01 Regulation FD Disclosure.**

On August 1, 2023, Safehold Inc. made available on its website an earnings presentation for the quarter ended June 30, 2023. A copy of the earnings presentation is attached as Exhibit 99.2 hereto and incorporated by reference.

The earnings presentation, including Exhibit 99.2 hereto, is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

**Item 9.01 Financial Statements and Exhibits.**

Exhibit 99.1 [Earnings Release.](#)

Exhibit 99.2 [Earnings Presentation.](#)

Exhibit 104 Inline XBRL for the cover page of this Current Report on Form 8-K.

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## Press Release

# Safehold Reports Second Quarter 2023 Results

**NEW YORK, August 1, 2023**

Safehold Inc. (NYSE: SAFE) reported results for the second quarter 2023.

SAFE published a presentation detailing these results which can be found on its website, [www.safeholdinc.com](http://www.safeholdinc.com) in the "Investors" section.

Highlights from the earnings announcement include:

- Q2'23 revenue was \$85.7 million
- Q2'23 net income attributable to common shareholders was \$22.1 million, or \$22.6 million excluding merger and Caret related costs<sup>1</sup>
- Q2'23 earnings per share was \$0.35
- Closed \$129 million<sup>2</sup> of new originations in Q2'23, bringing total aggregate portfolio to \$6.3 billion
- UCA grew by an estimated \$121 million in Q2'23, bringing total UCA to an estimated \$10.1 billion<sup>3</sup>

"We are pleased with transaction activity picking up during the quarter," said Jay Sugarman, Chairman and Chief Executive Officer. "We remain focused on pursuing opportunities as market conditions improve."

The Company will host an earnings conference call reviewing this presentation beginning at 5:00 p.m. ET. This conference call will be broadcast live and can be accessed by all

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<sup>1</sup> Merger and Caret related costs were \$0.4m primarily related to legal, tax and accounting. All numbers net of impact attributable to noncontrolling interests. There were no non-recurring gains during this period.

<sup>2</sup> Gross of joint venture partner's commitment. Investments in Q2'23 include \$91m of new forward commitments that have not yet been funded. Such funding commitments are subject to certain conditions. There can be no assurance that Safehold will complete these transactions.

<sup>3</sup> For more information on UCA, including additional limitations and qualifications, please refer to our Current Report on Form 8-K filed with the SEC on August 1, 2023 and "Risk Factors" filed as Exhibit 99.1 to our Current Report on Form 8-K filed with the SEC on April 4, 2023, as updated from time to time in our subsequent periodic reports, filed with the SEC.

1114 Avenue of the Americas  
New York, NY 10036  
T 212.930.9400  
E [investors@safeholdinc.com](mailto:investors@safeholdinc.com)

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interested parties through Safehold's website and by using the dial-in information listed below:

Dial-In: 877.545.0523

International: 973.528.0016

Access Code: 445276

A replay of the call will be archived on the Company's website. Alternatively, the replay can be accessed via dial-in from 8:00 p.m. ET on August 1, 2023 through 12:00 a.m. ET on August 15, 2023 by calling:

Replay: 877.481.4010

International: 919.882.2331

Access Code: 48759



*About Safehold:*

Safehold Inc. (NYSE: SAFE) is revolutionizing real estate ownership by providing a new and better way for owners to unlock the value of the land beneath their buildings. Having created the modern ground lease industry in 2017, Safehold continues to help owners of high quality multifamily, office, industrial, hospitality, student housing, life science and mixed-use properties generate higher returns with less risk. The Company, which is taxed as a real estate investment trust (REIT), seeks to deliver safe, growing income and long-term capital appreciation to its shareholders. Additional information on Safehold is available on its website at [www.safeholdinc.com](http://www.safeholdinc.com).

**Company Contact:**

**Pearse Hoffmann**

**Senior Vice President**

**Capital Markets & Investor Relations**

**T 212.930.9400**

**E [investors@safeholdinc.com](mailto:investors@safeholdinc.com)**

1114 Avenue of the Americas  
New York, NY 10036  
T 212.930.9400  
E [investors@safeholdinc.com](mailto:investors@safeholdinc.com)

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**Q2'23**  
Earnings Results





## Forward-Looking Statements and Other Matters

This presentation may contain forward-looking statements. All statements other than statements of historical fact are forward-looking statements. These forward-looking statements can be identified by the use of words such as "illustrative", "representative", "expect", "plan", "will", "estimate", "project", "intend", "believe", and other similar expressions that do not relate to historical matters, and include estimates of UCA and Illustrative Caret Adjusted Yield. These forward-looking statements reflect the Company's current views about future events, and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause the Company's actual results to differ significantly from those expressed in any forward-looking statement. The Company does not guarantee that the transactions and events described will happen as described (or that they will happen at all).

The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: (1) any delay in or our inability to realize the expected benefits of the recently consummated merger of Safehold Inc. and iStar Inc. ("STAR") and/or our recently consummated spin-off of Star Holdings (collectively, the "transactions"); (2) changes in tax laws, regulations, rates, policies or interpretations; (3) the risk of unexpected significant transaction costs and/or unknown liabilities related to the transactions; (4) potential litigation relating to the transactions; (5) the impact of actions taken by significant stockholders; (6) general economic and business conditions; (7) market demand for ground lease capital; (8) the Company's ability to source new ground lease investments; (9) the availability of funds to complete new ground lease investments; (10) risks that the rent adjustment clauses in the Company's leases will not adequately keep up with changes in market value and inflation; (11) risks associated with certain tenant and industry concentrations in our portfolio; (12) conflicts of interest and other risks associated with our relationship with Star Holdings and other significant investors; (13) risks associated with using debt to fund the Company's business activities (including changes in interest rates and/or credit spreads, the ability to source financing at rates below the capitalization rates of our assets, and refinancing and interest rate risks); (14) risks that we will be unable to realize incremental value from the UCA in our Owned Residual Portfolio; (15) the value that will be attributed to Caret in the future; (16) risks that tenant rights in certain of our ground leases will limit or eliminate the Owned Residual Portfolio realizations from such properties; (17) general risks affecting the real estate industry and local real estate markets (including, without limitation, the potential inability to enter into or renew ground leases at favorable rates, including with respect to contractual rate increases or participating rent); (18) dependence on the creditworthiness of our tenants and their financial condition and operating performance; (19) the war in Ukraine and escalating geopolitical tensions as a result of Russia's invasion of Ukraine; and (20) competition from other ground lease investors and risks associated with our failure to qualify for taxation as a REIT, as amended. Please refer to the section entitled "Risk Factors" included as Exhibit 99.3 to our 8-K filed on April 4, 2023 and any subsequent reports filed with the Securities and Exchange Commission (SEC) for further discussion of these and other investment considerations. The Company expressly disclaims any responsibility to update or revise forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

This presentation also contains modeling and information relating to potential inflation, which are presented for illustrative purposes only, and are not guarantees or otherwise necessarily indicative of future performance. In addition, this presentation contains certain figures, projections and calculations based in part on management's underlying assumptions. Management believes these assumptions are reasonable; however, other reasonable assumptions could provide differing outputs.

**Important Note re COVID-19:** Readers of this presentation are cautioned that, due to the possibility that the COVID-19 pandemic and its after-effects will have a delayed adverse impact on our financial results, along with the related uncertainty, our results for the period may not be indicative of future results. Similarly, our Rent Coverage and Unrealized Capital Appreciation as of June 30, 2023 may decline with respect to certain properties in future periods due to the continuing impact of the pandemic and its after-effects and the fact that certain metrics that we report and monitor may not reflect the full effects of the pandemic and its after-effects as of their dates of determination. Readers are urged to read our Quarterly Report on Form 10-Q for the quarter ended June 30, 2023 when it is filed with the SEC for a more fulsome discussion of our quarterly results, including the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section included therein.

**Note:** Please refer to the Glossary at the end of this presentation for a list of defined terms and metrics. Everything as of 6/30/23 unless otherwise noted.

**Merger Transaction / Basis of Presentation:** On August 10, 2022, Safehold Inc. ("Old Safe") entered into an Agreement and Plan of Merger (the "Merger Agreement") with iStar Inc. ("iStar"), and on March 31, 2023, in accordance with the terms of the Merger Agreement, Old Safe merged with and into iStar, at which time Old Safe ceased to exist, and iStar continued as the surviving corporation and changed its name to "Safehold Inc." (the "Merger"). For accounting purposes, the Merger is treated as a "reverse acquisition" in which iStar is considered the legal acquirer and Old Safe is considered the accounting acquirer. As a result, the historical financial statements of Old Safe became the historical financial statements of Safehold Inc. Unless context otherwise requires, references to "iStar" refer to iStar prior to the Merger, and references to "we," "our" and "the Company" refer to the business and operations of Old Safe and its consolidated subsidiaries prior to the Merger and to Safehold Inc. (formerly known as iStar Inc.) and its consolidated subsidiaries following the consummation of the Merger.

**Inflation Adjusted Yield / CPI Adjustments:** Safehold<sup>TM</sup> originated ground leases typically include a periodic rent increase based on prior years cumulative CPI growth with the initial lookback year generally starting between lease year 11 and 21. These CPI lookbacks are generally capped between 3.0% - 3.5% per annum compounded. In the event cumulative inflation growth for the lookback period exceeds the cap, the excess is not captured by the CPI lookback. Other forms of inflation capture include fair market value resets and percentage rent, typically for acquired ground leases. 83% of our portfolio as determined by cash rent has some form of a CPI lookback and 95% of our portfolio as determined by cash rent has some form of inflation capture. For Inflation Adjusted Yield calculation assumes current FRED 30-yr Breakeven Inflation Rate of 2.23% annually. (Federal Reserve Bank of St. Louis, 30-year Breakeven Inflation Rate, retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/T30YIEM>, July 31, 2023)

**Rent Coverage / Property NOI:** The Company uses estimates of the stabilized Property NOI if it does not receive current tenant information or if the properties are under construction/in transition. These estimates are based on leasing activity at the property, third property appraisals and available market information, such as leasing activity at comparable properties in the relevant market.

Investor Relations Contact  
Pearse Hoffmann  
212.930.9400  
investors@safeholdinc.com

## Q2'23 Highlights

### Solid Portfolio Metrics<sup>1</sup>

**\$6.3 Billion**

Total Portfolio Aggregate GBV<sup>2</sup>

**\$10.1 Billion**

Total Portfolio Estimated UCA

**42% / 3.7x**

GLTV / Rent Coverage<sup>3</sup>

### Available Capital Sources

**\$500 Million**

Joint Venture with Leading Sovereign  
Wealth Fund<sup>4</sup>

**\$816 Million**

Cash & Credit Facility Availability<sup>5</sup>

**\$2.0 Billion**

Caret Valuation Based on  
Most Recent Investment Round<sup>6</sup>

Note: Refer to Appendix for Unrealized Capital Appreciation Details, Portfolio Reconciliation and Glossary for more details.

(1) Represents Core Ground Lease Portfolio.

(2) Includes \$272m of Safehold's forward commitments (including amounts to be paid to a fund partially owned by us) that have not yet been funded as of 6/30/23. There can be no assurance that Safehold will fully fund these transactions.

(3) The Company uses estimates of the stabilized Property NOI if it does not receive current tenant information or if the properties are under construction/in transition. These estimates are based on leasing activity at the property, third party appraisals and available market information, such as leasing activity at comparable properties in the relevant market.

(4) Safehold target commitment of \$275m and partner target commitment of \$225m. Each party's commitment is discretionary.

(5) Based on cash & cash equivalents and unused capacity of the unsecured revolving credit facilities as of 6/30/23.

(6) In conjunction with the merger, MSD committed to buy 1.0% of the total outstanding Caret Units with no redemption rights in August 2022 and certain other investors committed to buy an aggregate of 22,500 Caret Units on the same terms and conditions in November 2022. Purchase closed on 3/31/23 in connection with the merger.

Safehold | The Ground Lease Company | August 2023





# Portfolio Growth<sup>1</sup>



**\$129m**

New Originations<sup>3</sup>

Three multifamily ground leases

- \$112m Safehold (\$32m funded, \$80m unfunded)
- \$17m JV Partner (\$6m funded, \$11m unfunded)

31% GLTV / 2.5x rent coverage<sup>4</sup>

7.2% w.a. Inflation Adjusted Yield<sup>5</sup>

- 7.1% with 0% Inflation

**\$73m**

Fundings

\$61m funded: new + existing ground leases

\$12m funded: Leasehold Loan Fund

**Portfolio Total Square Feet: 33.8m<sup>6</sup>**

Multifamily	15.5m Sq. Ft. (17.3k Units)
Office	12.6m Sq. Ft.
Hotel	3.8m Sq. Ft. (5.1k Keys)
Life Science	1.3m Sq. Ft.
Mixed Use & Other	0.7m Sq. Ft.

Note: Please see the "Important Note re COVID-19" in the front of this presentation for a statement about metrics this quarter. Please see "Unrealized Capital Appreciation Details" in the Appendix for more information.

(1) Represents Core Ground Lease Portfolio unless otherwise noted.

(2) The portfolio is presented using Aggregate Gross Book Value. As of 6/30/23, the portfolio included \$272m of Safehold's forward commitments (including amounts to be paid to a fund partially owned by us) that have not yet been funded (such funding commitments are subject to certain conditions). There can be no assurance Safehold will fully fund these transactions.

(3) Represents Aggregate Cost Basis gross of joint venture partner's commitment and includes \$17m funded by us during the pre-development stage in Q1'23. Investments in Q2'23 include \$91m of new forward commitments (including amounts to be paid to a fund partially owned by us) that have not yet been funded (such funding commitments are subject to certain conditions). There can be no assurance that Safehold will fully fund these transactions.

(4) The Company uses estimates of the stabilized Property NOI if it does not receive current tenant information or if the properties are under construction/in transition. These estimates are based on leasing activity at the property, third party appraisals and available market information, such as leasing activity at comparable properties in the relevant market.

(5) Safehold™ originated ground leases typically include a periodic rent increase based on prior years' cumulative CPI growth with the initial lookback year generally starting between lease year 11 and 21. These CPI lookbacks are generally capped between 3.0% - 3.5% per annum compounded. In the event cumulative inflation growth for the lookback period exceeds the cap, the excess is not captured by the CPI lookback. Other forms of inflation capture include fair market value resets and percentage rent, typically for acquired ground leases. All of our investments this quarter as determined by cash rent have some form of a CPI lookback. Assumes current FRED 30-yr Breakeven Inflation Rate of 2.23% annually. (Federal Reserve Bank of St. Louis, 30-year Breakeven Inflation Rate, retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/T30YIEM>, July 31, 2023.)

(6) Square footage and total units/keys are based on information provided by the building owners, public records, broker reports and other third-party sources and are based on the primary usage of the building. No assurance can be made to the accuracy of these figures.



## Earnings Results

		Q2'23	Q2'22	Y/Y Change	YTD'23	YTD'22	Y/Y Change
<b>Revenues</b>		<b>\$85.7m</b>	\$64.9m	32%	<b>\$164.0m</b>	\$125.2m	31%
<b>Net Income</b>	GAAP	<b>\$22.1m</b>	\$22.7m	-2%	<b>\$26.8m</b>	\$47.6m	-44%
Attributable to Safehold Inc. common shareholders	Excluding Merger & Caret Related Costs and Non-Recurring Gains <sup>1</sup>	<b>\$22.6m</b>	\$23.1m	-2%	<b>\$48.8m</b>	\$48.0m	2%
<b>Earnings Per Share</b>	GAAP	<b>\$0.35</b>	\$0.36	-3%	<b>\$0.42</b>	\$0.78	-46%
	Excluding Merger & Caret Related Costs and Non-Recurring Gains <sup>1</sup>	<b>\$0.35</b>	\$0.37	-4%	<b>\$0.77</b>	\$0.78	-2%

Note: Please refer the "Earnings Reconciliation" section of the Appendix for more information with regard to the calculation of net income attributable to Safehold Inc. common shareholders excluding merger & Caret related costs and non-recurring gains for the period.

(1) Merger and Caret related costs were \$0.4m in Q2'23 and \$22.0m YTD'23. YTD'23 includes \$10.1m expenses and reserves primarily related to legal, tax, accounting and advisors, \$6.7m transfer tax and \$5.3m G&A primarily related to the termination of pre-existing iStar incentive plans and other miscellaneous items. Q2'22 and YTD'22 had \$0.4m of such costs primarily related to legal, tax and accounting. There were no non-recurring gains during these periods. All numbers net of impact attributable to noncontrolling interests.



## Portfolio Yields

(Core Ground Lease Portfolio Gross Book Value: \$6.1b on 92-Year W.A. Lease Term w/ Ext.)<sup>1</sup>

3.5%

**Annualized Cash Yield**  
(\$202m Annualized In-Place Cash Rent)

5.8%

**Inflation Adjusted Yield<sup>2</sup>**  
Based on current 2.23% FRED Breakeven  
Inflation Rate<sup>3</sup>

5.2%

**Annualized Yield**  
(\$315m Annualized In-Place Net Rent)

7.3%

**Illustrative Caret Adjusted Yield**  
Initial cash outlay (i.e. Safehold's basis) reduced  
by ~\$1.6b (~82% of Caret valuation based on  
most recent commitment<sup>4</sup>)

Note: Refer to the Glossary in the Appendix for yield calculations and additional details. Represents Core Ground Lease Portfolio.

(1) Does not include \$272m of Safehold's forward commitments (including amounts to be paid to a fund partially owned by us).

(2) Safehold™ originated ground leases typically include a periodic rent increase based on prior years' cumulative CPI growth with the initial lookback year generally starting between lease year 11 and 21. These CPI lookbacks are generally capped between 3.0% - 3.5% per annum compounded. In the event cumulative inflation growth for the lookback period exceeds the cap, the excess is not captured by the CPI lookback. Other forms of inflation capture include fair market value resets and percentage rent, typically for acquired ground leases. 83% of our portfolio as determined by cash rent has some form of a CPI lookback and 95% of our portfolio as determined by cash rent has some form of inflation capture.

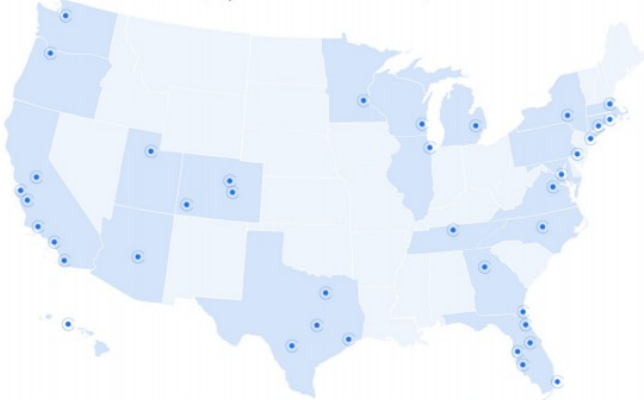
(3) Federal Reserve Bank of St. Louis, 30-year Breakeven Inflation Rate, retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/T30YIEM>, July 31, 2023.

(4) In conjunction with the merger, MSD committed to buy 1.0% of the total outstanding Caret Units with no redemption rights in August 2022 and certain other investors committed to buy an aggregate of 22,500 Caret Units on the same terms and conditions in November 2022. Purchase closed on 3/31/23 in connection with the merger.

# Portfolio Diversification

Safehold primarily invests in the top 30 MSAs across the U.S., positioned for long-term sustainable growth

**\$6.1b Core Ground Lease Portfolio**  
*(92-year w.a. extended lease term)*



### Top 10 Markets

1. Manhattan (23%)<sup>1</sup> – 10 Assets
2. Washington D.C. (11%) – 17 Assets
3. Boston (7%) – 3 Assets
4. Los Angeles (7%) – 8 Assets
5. San Francisco (4%) – 5 Assets
6. Denver (4%) – 6 Assets
7. Honolulu (4%) – 2 Assets
8. Nashville (4%) – 5 Assets
9. Miami (3%) – 6 Assets
10. Atlanta (3%) – 7 Assets

**Portfolio by Count**

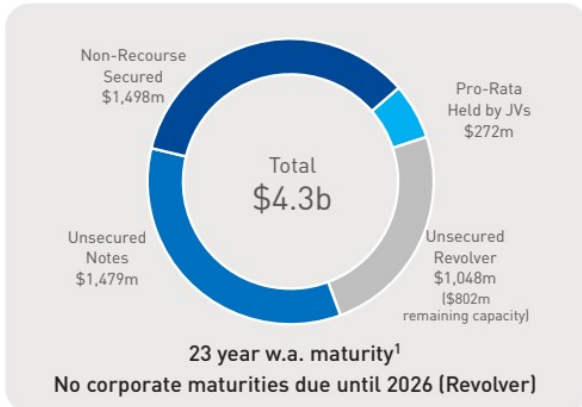
	Northeast	West	Mid Atlantic	Southeast	Southwest	Central	Total	Property Type by GBV
<b>Multifamily</b>	9	21	10	22	6	4	<b>72</b>	<b>37%</b>
<b>Office</b>	10	7	9	5	4	1	<b>36</b>	<b>44%</b>
<b>Hotel</b>	2	8	1	1	4	0	<b>16</b>	<b>12%</b>
<b>Mixed Use / Other</b>	1	1	0	2	0	1	<b>5</b>	<b>3%</b>
<b>Life Science</b>	1	2	2	0	0	0	<b>5</b>	<b>4%</b>
<b>Total</b>	<b>23</b>	<b>39</b>	<b>22</b>	<b>30</b>	<b>14</b>	<b>6</b>	<b>134</b>	<b>100%</b>

Note: Represents Core Ground Lease Portfolio. Based on Gross Book Value of \$6.1b, which excludes \$272m of Safehold's forward commitments (including amounts to be paid to a fund partially owned by us). There can be no assurance that Safehold will fully fund any forward commitments.

[1] Total New York MSA including areas outside of Manhattan makes up 30% of GBV (18 assets).

# Capital Structure

## Debt Overview



## Debt Activity & Metrics

**\$500m** In April, entered into \$500m swap to fix SOFR at 3.0% on revolver borrowings

**\$400m** 30-year treasury hedges outstanding with w.a. rate of 3.47%

**Baa1**  
 (Positive Outlook)  
**Moody's**

**BBB+**  
 (Positive Outlook)  
**Fitch**

Debt and Liquidity Metrics	Q2'23
Total debt	\$4,297m
Total book equity <sup>2</sup>	\$2,234m
Equity market cap <sup>3</sup>	\$1,582m
Total debt / book equity	1.9x
Total debt / equity market cap	2.7x
Unencumbered assets	\$3,656m
Cash & credit facility availability	\$816m

Interest Rates and Spreads <sup>1,4</sup>	Q2'23
Annualized Yield	5.2%
Effective Interest Rate	3.8%
Effective Spread	135 bps
Annualized Cash Yield	3.5%
Cash Interest Rate	3.3%
Cash Spread	15 bps

(1) Includes JV debt and excludes outstanding borrowings under the Company's unsecured revolving credit facilities.  
 (2) Includes \$150m Goodwill.  
 (3) Based on SAFE closing share price of \$24.73 on July 31, 2023.  
 (4) Represents yields on the Core Ground Lease Portfolio.

# Appendix

## Income Statement

	For the three months ended June 30,		For the six months ended June 30,	
	2023	2022	2023	2022
<b>Revenues:</b>				
Interest income from sales-type leases	\$58,158	\$48,247	\$115,220	\$91,278
Operating lease income	16,750	16,452	37,651	33,418
Interest income - related party	2,381	-	2,381	-
Other income	8,372	185	8,738	551
<b>Total revenues</b>	<b>\$85,661</b>	<b>\$64,884</b>	<b>\$163,990</b>	<b>\$125,247</b>
<b>Costs and expenses:</b>				
Interest expense	\$46,055	\$30,266	\$86,929	\$55,586
Real estate expense	1,013	699	2,218	1,407
Depreciation and amortization	2,527	2,406	4,925	4,808
General and administrative	10,926	9,274	21,313	18,186
General and administrative - stock-based compensation	7,990	1,184	12,670	1,465
Provision for credit losses	47	-	2,289	-
Other expense	1,274	596	15,363	705
<b>Total costs and expenses</b>	<b>\$69,832</b>	<b>\$44,425</b>	<b>\$145,707</b>	<b>\$82,157</b>
<b>Income from operations before other items</b>	<b>\$15,829</b>	<b>\$20,459</b>	<b>\$18,283</b>	<b>\$43,090</b>
Earnings from equity method investments	6,807	2,252	9,069	4,528
<b>Net income before income taxes</b>	<b>\$22,636</b>	<b>\$22,711</b>	<b>\$27,352</b>	<b>\$47,618</b>
Income tax expense	(525)	-	(525)	-
<b>Net income (loss)</b>	<b>\$22,111</b>	<b>\$22,711</b>	<b>\$26,827</b>	<b>\$47,618</b>
Net (income) loss attributable to noncontrolling interests	19	(33)	(15)	(67)
<b>Net income attributable to Safehold Inc.</b>				
<b>common shareholders</b>	<b>\$22,130</b>	<b>\$22,678</b>	<b>\$26,812</b>	<b>\$47,551</b>
<b>Weighted avg. share count (basic)</b>	<b>63,944</b>	<b>63,252</b>	<b>63,809</b>	<b>61,279</b>
<b>Weighted avg. share count (diluted)</b>	<b>63,944</b>	<b>63,252</b>	<b>63,809</b>	<b>61,279</b>
<b>Earnings per share (basic &amp; diluted)</b>	<b>\$0.35</b>	<b>\$0.36</b>	<b>\$0.42</b>	<b>\$0.78</b>

Note: Figures in thousands except for per share amounts.

## Balance Sheet

	As of June 30, 2023	As of December 31, 2022
<b>Assets:</b>		
Net investment in sales-type leases	\$3,167,964	\$3,106,599
Ground Lease receivables	1,484,948	1,374,716
Real estate:		
Real estate, at cost	740,971	740,971
Less: accumulated depreciation	(37,385)	(34,371)
Real estate, net	703,586	706,600
Real estate-related intangible assets, net	214,446	217,795
Total real estate, net and real estate-related intangible assets, net	918,032	924,395
Loans receivable, net - related party	112,168	-
Equity investments	267,206	180,388
Goodwill	149,505	-
Cash and cash equivalents	14,281	20,066
Restricted cash	28,144	28,324
Deferred tax assets, net	6,228	-
Deferred operating lease income receivable	164,499	148,870
Deferred expenses and other assets, net	106,086	67,564
<b>Total assets</b>	<b>\$6,419,061</b>	<b>\$5,850,922</b>
<b>Liabilities:</b>		
Accounts payable, accrued expenses, and other liabilities	\$119,797	\$100,357
Real estate-related intangible liabilities, net	64,172	64,591
Debt obligations, net	3,982,339	3,521,359
<b>Total liabilities</b>	<b>\$4,166,308</b>	<b>\$3,686,307</b>
Redeemable noncontrolling interests	\$19,011	\$19,011
<b>Equity:</b>		
Safehold Inc. shareholders' equity:		
Common stock	\$639	\$624
Additional paid-in capital	2,034,678	1,986,417
Retained earnings	154,826	151,226
Accumulated other comprehensive income (loss)	9,119	3,281
<b>Total Safehold Inc. shareholders' equity</b>	<b>\$2,199,262</b>	<b>\$2,141,548</b>
Noncontrolling interests	\$34,480	\$4,056
<b>Total equity</b>	<b>\$2,233,742</b>	<b>\$2,145,604</b>
<b>Total liabilities, redeemable noncontrolling interests and equity</b>	<b>\$6,419,061</b>	<b>\$5,850,922</b>

Note: Figures in thousands.



## Portfolio Reconciliation

	IPO (6/22/17)	6/30/19	6/30/20	6/30/21	6/30/22	6/30/23
<b>Net investment in Sales-Type Leases</b>	-	\$160	\$1,045	\$1,432	\$2,912	\$3,168
<b>Ground Lease receivables</b>	-	-	\$477	\$680	\$1,236	\$1,485
<b>Pro-rata interest in Ground Leases held as equity method investments</b>	-	-	\$343	\$438	\$443	\$472
<b>Real estate, net (Operating Leases)</b>	\$265	\$663	\$688	\$727	\$710	\$704
Add: Accumulated depreciation	1	13	19	25	31	37
Add: Lease intangible assets, net	123	235	241	240	223	214
Add: Accumulated amortization	1	12	19	26	33	39
Add: Other assets	-	25	24	23	22	21
Add: CECL allowance	-	-	-	-	-	1
Less: Lease intangible liabilities, net	(51)	(58)	(57)	(66)	(65)	(64)
Less: Noncontrolling interest	-	(2)	(2)	(2)	(2)	(9)
<b>Gross Book Value</b>	\$339	\$1,050	\$2,798	\$3,524	\$5,542	\$6,068
Add: Forward Commitments	-	83	72	105	316	272
<b>Aggregate Gross Book Value</b>	\$339	\$1,133	\$2,870	\$3,629	\$5,858	\$6,340
Less: Accruals to net investment in leases and ground lease receivables	-	(1)	(24)	(64)	(137)	(220)
Less: Future acquisition commitment	-	-	-	(83)	-	-
<b>Aggregate Cost Basis</b>	\$339	\$1,132	\$2,846	\$3,483	\$5,722	\$6,121
Less: Forward Commitments	-	(83)	(72)	(23)	(316)	(272)
<b>Cost Basis</b>	\$339	\$1,049	\$2,774	\$3,460	\$5,405	\$5,849

Note: Figures in thousands. Does not include Star Holdings Loan, GL Plus Fund and Leasehold Loan Fund.

## Earnings Reconciliation

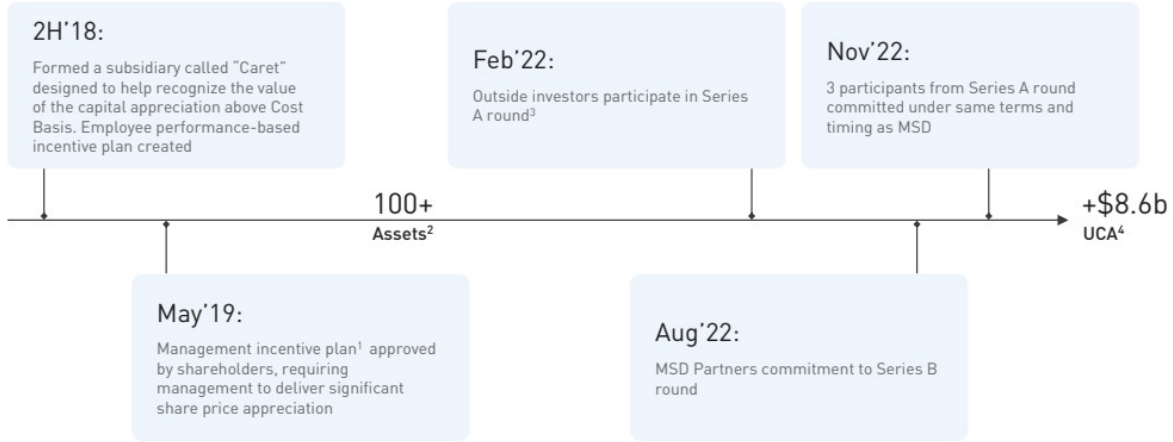
	For the three months ended June 30,		For the six months ended June 30,	
	2023	2022	2023	2022
<b>Net income attributable to Safehold Inc. common shareholders</b>	<b>\$22,130</b>	<b>\$22,678</b>	<b>\$26,812</b>	<b>\$47,551</b>
Add: Merger & Caret related costs and non-recurring gains <sup>1</sup>	425	446	22,023	446
<b>Net income excluding merger &amp; Caret related costs and non-recurring gains for the period</b>	<b>\$22,555</b>	<b>\$23,124</b>	<b>\$48,835</b>	<b>\$47,997</b>
Impact attributable to noncontrolling interests	-	-	-	-
<b>Net income attributable to Safehold Inc. common shareholders excluding merger &amp; Caret related costs and non-recurring gains for the period</b>	<b>\$22,555</b>	<b>\$23,124</b>	<b>\$48,835</b>	<b>\$47,997</b>
Weighted average number of common shares - Basic	63,944	63,252	63,809	61,279
Weighted average number of common shares - Diluted	63,944	63,252	63,809	61,279
<b>Basic EPS excluding merger &amp; Caret related costs and non-recurring gains for the period</b>	<b>\$0.35</b>	<b>\$0.37</b>	<b>\$0.77</b>	<b>\$0.78</b>
<b>Diluted EPS excluding merger &amp; Caret related costs and non-recurring gains for the period</b>	<b>\$0.35</b>	<b>\$0.37</b>	<b>\$0.77</b>	<b>\$0.78</b>

Note: Figures in millions except for per share amounts. Net income attributable to Safehold Inc. common shareholders excluding merger & Caret related costs and non-recurring gains is a non-GAAP measure used as a supplemental performance measure to give management and investors a view of net income more directly derived from operating activities in the period in which they occur. Net income attributable to Safehold Inc. common shareholders excluding merger & Caret related costs and non-recurring gains is calculated as net income (loss) attributable to common shareholders, prior to the effect of non-recurring gains, and charges related to the merger, administration of Caret, and origination of the Secured Term Loan to SAFE, all as adjusted to exclude corresponding amounts allocable to noncontrolling interests. It should be examined in conjunction with net income (loss) attributable to common shareholders as shown in our consolidated statements of operations. It should not be considered as an alternative to net income (loss) attributable to common shareholders (determined in accordance with generally accepted accounting principles in the United States of America ("GAAP")). This measure may differ from similarly-titled measures used by other companies.

(1) Merger and Caret related costs were \$0.4m in Q2 23 and \$22.0m YTD 23. YTD 23 includes \$10.1m expenses and reserves primarily related to legal, tax, accounting and advisors, \$6.7m transfer tax and \$5.3m O&A primarily related to the termination of pre-existing iStar incentive plans and other miscellaneous items. Q2 22 and YTD 22 had \$0.4m of such costs primarily related to legal, tax and accounting. There were no non-recurring gains during these periods. All numbers net of impact attributable to noncontrolling interests.

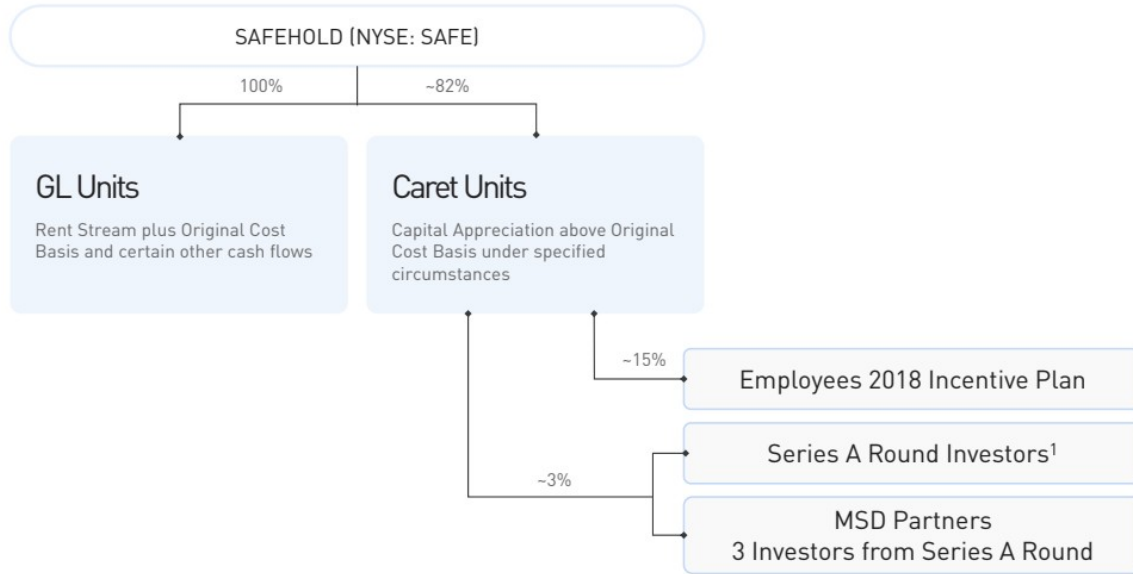
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# Caret Timeline



(1) Management was granted up to 15% of the then-authorized Caret units under this plan.  
 (2) Reached 100 transaction milestone in Q4'21, enhancing diversification.  
 (3) We are obligated to seek to provide a public market listing for the Series A Caret Units by Q1'24. If we are unable to achieve a public market liquidity event at a valuation not less than the purchase price for the Series A Caret Units, reduced by an amount equal to the amount of subsequent cash distributions on such units, then investors in the initial round will have the option to cause the redemption of their Series A Caret Units at their original purchase price as so reduced.  
 (4) Increased UCA from \$1.6b to \$10.1b from Q3'18 to Q2'23.

# Caret Ownership



Note: Ownership percentage is based on outstanding Caret units.  
(1) Including commitment to purchase 28,571 units

## Unrealized Capital Appreciation Details

Refer to the Glossary in the Appendix for a definition of Owned Residual Portfolio, Unrealized Capital Appreciation ("UCA"), and "Combined Property Value" ("CPV"). SAFE relies in part on CBRE's valuations of the CPV of our portfolio in calculating UCA. SAFE may utilize management's estimate of CPV for ground lease investments recently acquired that CBRE has not yet evaluated. For construction deals, CPV represents the cost to build inclusive of the land. CPV is a hypothetical value of the as-improved subject property, based on an assumed ownership structure different from the actual ownership structure. CPV does not take into account the in-place Ground Lease or other contractual obligations and is based on the hypothetical condition that the property is leased at market rent at stabilized levels, where applicable, as of the valuation date, without consideration of any costs to achieve stabilization through lease up and associated costs. In determining the CPV of each property, CBRE has utilized the sales comparison approach, based on sales of comparable properties, adjusted for differences, and the income capitalization approach, based on the subject property's income-producing capabilities. The assumptions applied to determine values for these purposes vary by property type and are selected for use based on a number of factors, including information supplied by our tenants, market data and other factors. We currently intend that the CPV associated with each Ground Lease in our portfolio will be valued approximately every 12 calendar months and no less frequently than every 24 months.

The calculation of the estimated UCA in our Owned Residual Portfolio is subject to a number of limitations and qualifications. We do not typically receive full financial statements prepared in accordance with U.S. GAAP for the commercial properties being operated on the land subject to our Ground Leases. In some cases, we are prohibited by confidentiality provisions in our Ground Leases from disclosing information that we receive from our tenants to CBRE. Additionally, we do not independently investigate or verify the information supplied by our tenants, but rather assume the accuracy and completeness of such information and the appropriateness of the accounting methodology or principles, assumptions, estimates and judgments made by our tenants in providing the information to us. Our calculation of UCA in our Owned Residual Portfolio is not subject to U.S. GAAP and will not be subject to independent audit. We conduct rolling property valuations; therefore, our estimated UCA and CPV may not reflect current market conditions and may decline materially in the future. There can be no assurance that we will realize any incremental value from the UCA in our Owned Residual Portfolio or that the market price of our common stock will reflect any value attributable thereto. We will generally not be able to realize value from UCA through near term transactions, as properties are leased to tenants pursuant to long-term leases. For more information on UCA, including additional limitations and qualifications, please refer to our Current Report on Form 8-K filed with the SEC on August 1, 2023 and "Risk Factors" filed as Exhibit 99.3 to our Current Report on Form 8-K, filed with the SEC on April 4, 2023, as updated from time to time in our subsequent periodic reports, filed with the SEC.

Certain interests in our subsidiary Safehold GL Holdings LLC ("Portfolio Holdings") are structured to track and capture UCA to the extent UCA is realized upon sale of our land and Ground Leases or certain other specified events. Under a shareholder-approved plan, management was granted up to 15% of the total authorized Caret units, 1,499,432 of which are currently outstanding and some of which remains subject to time-based vesting. See our Current Report on Form 8-K, filed with the SEC on April 4, 2023, for additional information on the long-term incentive plan.

Additionally, we have sold an aggregate of 231,071 Caret units to third-party investors, including affiliates of MSD Partners, L.P. and received a commitment for the sale of 28,571 Caret units from an entity affiliated with one of our independent directors. As of June 30, 2023, we own approximately 82.2% of the outstanding Caret units. In connection with the sale of 137,142 Caret units in February 2022 (including the 28,571 which have not yet been closed upon), we agreed to use commercially reasonable efforts to provide public market liquidity for such units, or securities into which they may be exchanged, prior to the second anniversary of such sales. In the event market liquidity for such Caret units is not achieved within such period at a valuation not less than the purchase price for the Caret units purchased in February 2022, reduced by an amount equal to the amount of subsequent cash distributions made to investors on account of such Caret units, then the investors in the February 2022 transaction have the right to cause their Caret units purchased in February 2022 to be redeemed by Portfolio Holdings at such purchase price as so reduced.



<b>Aggregate Cost Basis</b>	Represents Cost Basis plus unfunded commitments of the Core Ground Lease Portfolio. For unfunded commitments, it represents the aggregate future amount to be paid under the commitments.
<b>Aggregate Gross Book Value</b>	Represents the Gross Book Value plus unfunded commitments of the Core Ground Lease Portfolio. For unfunded commitments, it represents the aggregate future amount to be paid under the commitments.
<b>Annualized Cash Yield</b>	Calculated as the annualized base Cash Rent plus Percentage Rent divided by Cost Basis, each for the Core Ground Lease Portfolio.
<b>Annualized Yield</b>	Calculated as the annualized base Net Rent plus Percentage Rent divided by GBV, each for the Core Ground Lease Portfolio.
<b>Caret Adjusted Yield</b>	Using the same cash flows as Inflation Adjusted Yield except that initial cash outlay (i.e., Safehold's basis) is reduced by \$1.6b, which amount corresponds to Safehold's share (~82%) of the most recent third-party Caret valuation of \$2.0b from the Series B Round (see page 10 for more detail on the Caret valuation).
<b>Cash Interest Rate</b>	The current cash interest rate of debt.
<b>Cash Rent</b>	Represents base ground lease income recognized excluding straight-line rent, amortization of lease intangibles, and non-cash income from sales-type leases, each for the Core Ground Lease Portfolio.
<b>Combined Property Value (CPV)</b>	The current combined value of the land, buildings and improvements relating to a commercial property, as if there was no ground lease on the land at the property. CPV is generally based on independent appraisals; however, the Company will use actual sales prices/management estimates for recently acquired and originated ground leases for which appraisals are not yet available. For construction projects, CPV represents the total cost associated with the acquisition, development, and construction of the project.
<b>Core Ground Lease Portfolio</b>	Represents the portfolio of assets owned at the date indicated and our proportionate share of two unconsolidated joint venture assets, as well as one ground lease asset in the GL Plus Fund that has moved out of the pre-development stage and, as a result, Safehold is obligated to purchase when all conditions are satisfied (such conditions may or not be satisfied), and excludes the Star Holdings Loan, Leasehold Loan Fund and the remainder of the GL Plus Fund.
<b>Cost Basis</b>	Represents the historical purchase price of an asset in the Core Ground Lease Portfolio, including capitalized acquisition costs of the assets.
<b>Effective Interest Rate</b>	Represents the all-in stated interest rate over the term of debt from funding through maturity based on the contractual payments owed excluding the effect of debt premium, discount and deferred financing costs.
<b>GAAP Rent</b>	Current period revenue from operating and sales-type leases recognized under GAAP, each for the Core Ground Lease Portfolio.
<b>GL Plus Fund</b>	The Company's investment fund that targets the origination and acquisition of Ground Leases for commercial real estate projects that are in a pre-development phase.
<b>Gross Book Value (GBV)</b>	Represents Cost Basis plus accrued interest on sales-type leases of the Core Ground Lease Portfolio. The amount is not reduced for CECL allowances.
<b>Ground Lease-to-Value (GLTV)</b>	Calculated as the Aggregate GBV divided by CPV of the Core Ground Lease Portfolio. Safehold uses this metric to assess risk and our seniority level in a real estate capital structure. Similar to the concept of the LTV metric used in the loan market.
<b>Ground Lease Plus Commitment (GL+)</b>	Safehold's commitment or option to purchase ground leases from a joint venture contingent on certain development and timing criteria.
<b>Inflation Adjusted Yield</b>	Computed similarly to effective yield on a bond, the Inflation Adjusted Yield is calculated using projected cash flows beginning 7/1/2023 for the duration of the lease, with an initial cash outflow and a residual value equal to our cost of the land for the Core Ground Lease Portfolio. The cash flows incorporate contractual fixed escalators and the impact of an assumed inflation scenario on variable rate escalators such as (i) CPI adjustments and CPI lookbacks, (ii) percentage of revenues the building generates and/or (iii) periodic fair market valuations of the land. For CPI adjustments and CPI lookbacks, this metric uses the assumed inflation scenario for the duration of the leases. For ground leases that have other forms of inflation capture including fair market value resets and percentage rent based on building revenue, this metric assumes fair market value and building revenue increase by the assumed inflation scenario annually.
<b>Net Rent</b>	GAAP Rent less depreciation & amortization for the Core Ground Lease Portfolio. This includes the amortization of a right of use asset recorded as real estate expense (totals \$1.0m annualized). Includes our proportionate share of GAAP rent and amortization from our equity method investments, each for the Core Ground Lease Portfolio.
<b>Owned Residual Portfolio</b>	Represents the portfolio of properties under which Safehold owns a ground lease and reflects Safehold's right to the land, property and tenant improvements at the end of the lease. The current value of the Owned Residual Portfolio is typically represented by the Combined Property Value or CPV of our portfolio.
<b>Percentage Rent</b>	Represents TTM cash percentage rent paid by the property.
<b>Property NOI</b>	Represents the net operating income (NOI) of the building/Safehold's ground lease tenant prior to paying ground lease rent.
<b>Rent Coverage</b>	The ratio of Property NOI as provided by the building owner or estimated Property NOI to the annualized Cash Rent due to Safehold. The Company adjusts Property NOI for material non-recurring items and uses estimates of the stabilized Property NOI if it does not receive current tenant information and for properties under construction or transition, in each case based on leasing activity at the property and available market information, including leasing activity at comparable properties in the relevant market.
<b>Safehold™/Safehold™ Ground Lease</b>	A ground lease originated and structured by Safehold.
<b>Unrealized Capital Appreciation (UCA)</b>	Calculated as the difference between CPV of the Core Ground Lease Portfolio and the Aggregate Cost Basis. The Company tracks UCA because we believe it provides relevant information with regard to the three key investment characteristics of our ground leases: (1) the safety of our position in a tenant's capital structure; (2) the quality of the long-term cash flows generated by our portfolio rent that increases over time; and (3) increases and decreases in CPV of the portfolio that will ultimately revert to us.