UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 11, 2021

Safehold Inc.

(Exact name of registrant as specified in its charter)

Maryland

001-38122

(State or other jurisdiction of incorporation)

(Commission File Number)

30-0971238 (IRS Employer Identification Number)

1114 Avenue of the Americas 39th Floor

New York , NY (Address of principal executive office:	s)		10036 (Zip Code)
_	Registrant's telephone number, including	g area code: (212) 930-9400	
	N/A (Former name or former address, if o	changed since last report.)	
Check the appropriate box below if the Form 8-K filing is intended to simultaneous	usly satisfy the filing obligation of the reg	sistrant under any of the following provisions	s (see General Instruction A.2. below):
$\hfill \Box$ Written communications pursuant to Rule 425 under the Securities Act (17 CF	R 230.425)		
\Box Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 2	240.14a-12)		
$\hfill\Box$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exc	hange Act (17 CFR 240.14d-2(b))		
$\hfill\Box$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Excl	hange Act (17 CFR 240.13e-4(c))		
Indicate by check mark whether the registrant is an emerging growth company as chapter).	defined in Rule 405 of the Securities Act	of 1933 (§230.405 of this chapter) or Rule 1	2b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this
Emerging growth company \square			
If an emerging growth company, indicate by check mark if the registrant has elect the Exchange Act. \Box	eted not to use the extended transition per	iod for complying with any new or revised f	inancial accounting standards provided pursuant to Section 13(a) o
Securities registered pursuant to Section 12(b) of the Act:			
Title of each class Common Stock	Trading Symbol(s) SAFE	Name of each	exchange on which registered NYSE

Item 2.02 Results of Operations and Financial Condition.

On February 11, 2021, Safehold Inc. issued an earnings release and made available on its website an earnings presentation for the fourth quarter and fiscal year ended December 31, 2020. A copy of the earnings release and earnings presentation are attached as Exhibit 99.1 and Exhibit 99.2, respectively, hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

Item 7.01 Regulation FD Disclosure.

On February 11, 2021, Safehold Inc. made available on its website an earnings presentation for the fourth quarter and fiscal year ended December 31, 2020. A copy of the earnings presentation is attached as Exhibit 99.2 hereto and incorporated by reference.

The earnings presentation, including Exhibit 99.2 hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

Item 9.01 Financial Statements and Exhibits.

Exhibit 99.1 Earnings Release.

Exhibit 99.2 Earnings Presentation.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 11, 2021 By: Safehold Inc.

By: /s/ JEREMY FOX-GEEN

Jeremy Fox-Geen
Chief Financial Officer

EXHIBIT INDEX

Exhibit
Number
Description

99.1 <u>Earnings Release</u> 99.2 <u>Earnings Presentation</u>



Press Release

Safehold Reports Fourth Quarter and Fiscal Year 2020 Results

NEW YORK, February 11, 2021

Safehold Inc. (NYSE: SAFE) reported results for the fourth quarter and fiscal year 2020.

Highlights from the fourth quarter and fiscal year report include:

- Q4 '20 EPS of \$0.29, a 15% increase year-over-year
- FY '20 EPS of \$1.17, a 31% increase year-over-year
- 13 ground leases closed in Q4 totaling \$331 million
- Portfolio surpasses \$3 billion
- #1 performing Nareit stock in 2020 with an 82% total shareholder return
- Recently received investment grade credit ratings from Moody's Investors
 Services and Fitch Ratings

"We finished 2020 on a high note, closing a record number of ground leases in a single quarter and delivering our better, reinvented ground lease solution to more parts of the real estate industry," said Jay Sugarman, Chairman and Chief Executive Officer. "After creating the modern ground lease industry four years ago, we have continued to innovate to meet our customers' needs, and we enter 2021 with a growing pipeline of opportunities, a strong, investment grade credit profile, and a track record of delivering value for our shareholders."

SAFE published a presentation detailing these results which can be found on its website, www.safeholdinc.com in the "Investor Relations" section.

The Company will host an earnings conference call reviewing these results and its operations beginning at 10:00 a.m. ET. This conference call can be accessed by all interested

1114 Avenue of the Americas New York, NY 10036 T 212.930.9400 investors@safeholdinc.com



parties through the website (listen only) or by dialing toll-free 877.336.4440 (U.S. domestic) or 409.207.6984 (international) using the conference ID: 6230255.

For those who are not able to listen to the live broadcast, a replay will be available shortly after the call on the website or by dialing 866.207.1041 (U.S. domestic) or 402.970.0847 (international) using the conference ID: 1216793.

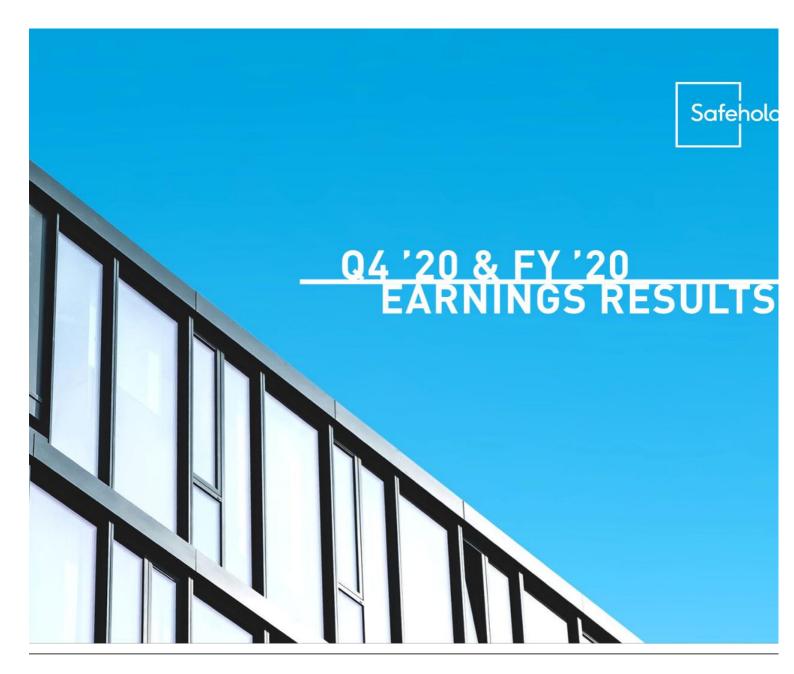
About Safehold:

Safehold Inc. [NYSE: SAFE] is revolutionizing real estate ownership by providing a new and better way for owners to unlock the value of the land beneath their buildings. Having created the modern ground lease industry in 2017, Safehold continues to help owners of high quality multifamily, office, industrial, hospitality and mixed-use properties generate higher returns with less risk. The Company, which is taxed as a real estate investment trust [REIT] and is managed by its largest shareholder, iStar Inc., seeks to deliver safe, growing income and long-term capital appreciation to its shareholders. Additional information on Safehold is available on its website at www.safeholdinc.com.

Company Contact:

Jason Fooks, Senior Vice President of Investor Relations & Marketing

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Forward-Looking Statements and Other Matters

This presentation may contain forward-looking statements. All statements other than statements of historical fact are forward-looking statements. These forward-looking statements can be identified by the use of words such as "illustrative", "representative", "expect", "plan" "will", "estimate", "project", "intend", "believe", and other similar expressions that do not relate to historical matters. These forward-looking statements reflect the Company's current views about future events, and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause the Company's actual results to differ significantly from those expressed in any forward-looking statement. The Company does not guarantee that the transactions and events described will happen as described (or that the will happen at all).

The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: the effect of the COVID-19 pandemic on our business and growth prospects and on our tenants' business; market demand for ground lease capital; the Company's ability to source new ground lease investments; the availability of funds to complete new ground lease investments; risks that the rent adjustment clauses in the Company's leases will not adequately keep up with changes in market value and inflation; risks associated with certain tenant and industry concentrations in our portfolio; conflicts of interest and other risk associated with the Company's external management structure and its relationships with iStar and other significant investors; risks associate with using debt to fund the Company's business activities (including changes in interest rates and/or credit spreads, the ability to source financing at rates below the capitalization rates of our assets, and refinancing and interest rate risks); risks that tenant rights in certain of our ground leases will limit or eliminate the Owned Residual realizations from such properties; general risks affecting the real estate industry an local real estate markets (including, without limitation, the potential inability to enter into or renew ground leases at favorable rates, including with respect to contractual rate increases or participating rent); dependence on the creditworthiness of our tenants and their financial conditi and operating performance; competition from other ground lease investors and risks associated with our failure to qualify for taxation as a RE under the Internal Revenue Code of 1986, as amended. Please refer to the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2020, and any subsequent reports filed with the Securities and Exchange Commission (SEC) for further discussion of these and other investment considerations. The Company expressly disclaims any responsibility to update or revise forwardlooking statements, whether as a result of new information, future events or otherwise, except as required by law.

Important Note re COVID-19: Readers of this presentation are cautioned that, due to the possibility that the COVID-19 pandemic will have a delayed adverse impact on our financial results, along with the uncertainty created by the pandemic, our results for the period may not be indicative of future results. Similarly, our Ground Rent Coverage and UCA as of December 31, 2020 are likely to decline with respect to certain properties in future periods due to the continuing impact of the pandemic and the fact that certain metrics that we report and monitor may no reflect the full effects of the pandemic as of their dates of determination. Readers are urged to read our Annual Report on Form 10-K for the year ended December 31, 2020 when it is filed with the SEC for a more fulsome discussion of our annual results, including the "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Risk Factors" sections included therein.

Note: Please refer to the Glossary at the end of this presentation for a list of defined terms and metrics.

Investor Relations
Jaso
212.9
investors@safeholo

Q4 '20 & FY '20 Highlights

Strong Performance in 2020

100%

Ground Rent Received

31%

FY Y/Y EPS Growth

#1

Best Performing Nareit Stock

Growing Momentum in Q4 '20

13

Record # of Ground Leases Closed \$331m

New Investment Activity \$3.2b

Ground Lease Portfolio

Positioned for Growth in 2021

Baa1/BBB+

Moody's/Fitch Award Investment Grade Credit Ratings \$700m

Purchasing Power^[1]

\$600m

Total Upsized Capacity of Revolver^[2]

^[1] Assumes our target leverage of 2x debt to equity and calculated using cash and revolving credit facility availability of \$233m without pledging any additional assets under the facility. [2] Subsequent to the end of the quarter, added new bank to revolving credit facility and upsized by \$42.5m to \$600m.

Earnings Results

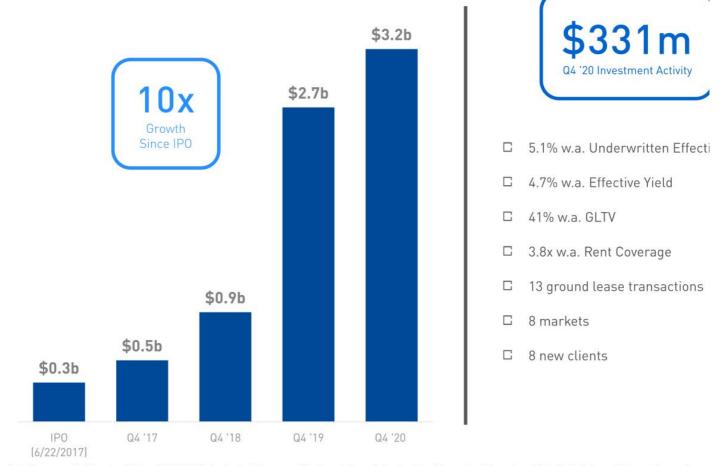
Quarterly Results FY Results

	Q4 '20	Q4 '19	Y/Y Growth
Revenue	\$39.9m	\$29.6m	+35%
Net Income (Gross of NCI)	\$15.3m	\$11.2m	+37%
EPS (Diluted)	\$0.29	\$0.25	+15%

FY '20	FY '19	Y/Y Growth
\$155.4m	\$93.4m	+66%
\$59.5m	\$33.7m	+76%
\$1.17	\$0.89	+31%

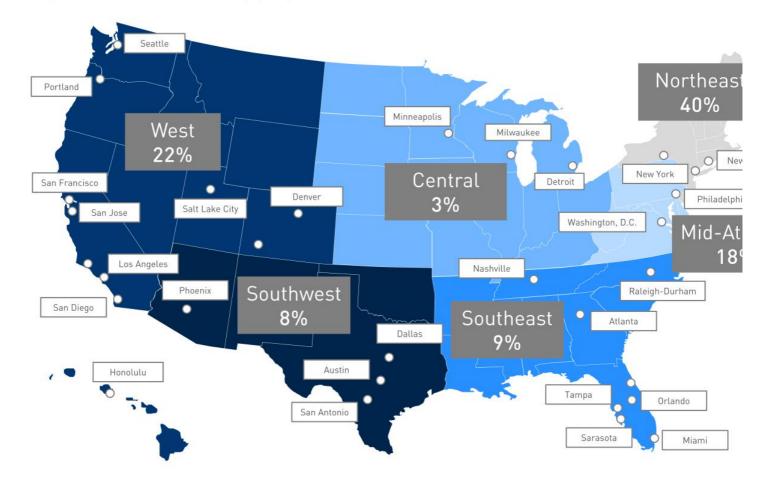
Portfolio Expansion

(Aggregate Gross Book Value)



Note: Please see the "Important Note re COVID-19" in the front of this presentation for a statement about metrics this quarter. Refer to Appendix for Portfolio Reconciliation and Glossary for mo [1] Investments this quarter include one or more existing ground leases that contain rent escalators based on (i) a percentage of revenues the building generates, (ii) changes in CPI and/or (iii) periodic fai valuations of the land. For purposes of calculating the Underwritten Effective Yield of such ground leases over their lease term, our underwriting makes assumptions that building revenues, CPI and land grow by no more than 2% annually.

Geographic Breakdown [Current Portfolio Gross Book Value: \$3,201m]



Portfolio Metrics

[Current Portfolio Gross Book Value: \$3,201m]



Annualized Yield

5.4%

Annualized Cash Yield

3.5%

Credit Metrics 121

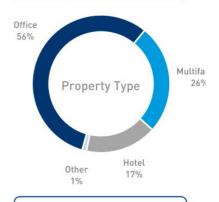
W.A. Rent Coverage

3.4x

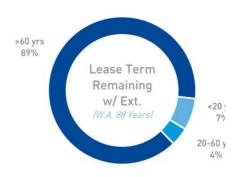
W.A. GLTV

40%

Property Type



Lease Term



Note: Please see the "Important Note re COVID-19" in the front of this presentation for a statement about metrics this quarter.

| IT Refer to the Glossary in the Appendix for yield calculations and additional details.
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Strong Stock Performance



\$121m
Equity Raised in Q4 '20
at \$61 per share

#1
Best Performing
Nareit Stock in 2020

82%
Total Shareholder Return
in 2020

Investment Grade Credit Ratings

In February, Safehold was awarded investment grade credit ratings, reflecting the high quality, long duration nature of its portfolio

Baa1

Moody's Credit Rating Outlook: Stable

"Safehold has been making inroads modernizing ground leases in the U.S. in the market that has historically been somewhat undeveloped and fragmented. Modernized ground leases' long-term nature as well as their substantial asset protection support Safehold's robust asset quality."

- Moody's Investors Services

BBB+

Fitch Credit Rating Outlook: Stable

"The ratings reflect SAFE's focus on the relatively low-risk ground lease asset class, which is characterized by growing, long-dated revenue streams and significant overcollateralization, strong asset quality performance, consistent profitability, a scalable business model, low leverage, long-duration funding, solid dividend coverage, and the company's relationship with iStar Inc., which provides access to sponsor relationships and industry expertise."

- Fitch Ratings

Capital Structure

\$4.3b Market Cap¹¹

Book Equity

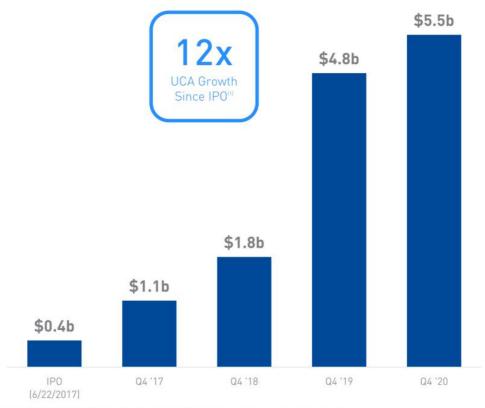
- \$233m cash and revolving credit facility availability
- \$700m purchasing power (assuming 2x leverage)
- 0.4x debt / equity market cap⁽¹⁾
- 1.2x debt / book equity

- □ ~140 bps accretive spread
 - 5.4% w.a. Annualized Yield of port
 - 4.0% w.a. Effective Interest Rate
- 3.1% w.a. Cash Interest Rate (3)
- 31 years w.a. maturity
- ☐ In Q4, added new bank to revolving credit facility and upsized by \$32.5
- ☐ Subsequent to the end of the quar added new bank to revolving credi facility and upsized by \$42.5m to \$

⁽¹⁾ Market cap calculated as of 2/10/21 with a share price of \$80.87.

^[2] Includes \$0.2b of debt, which represents Safehold's pro-rata share of debt associated with non-consolidated joint ventures (equity method investments). Excludes the revolving credit facility, which had a \$0.2b outstanding balance at December 31, 2020. (3) Portfolio generates a 3.5% w.a. Annualized Cash Yield or ~40bps positive cash spread.

Unrealized Capital Appreciation (UCA)



Note: Please see the "Important Note re COVID-19" in the front of this presentation for a statement about metrics this quarter.

[1] Refer to the Glossary in the Appendix for a definition of Owned Residual Portfolio and Unrenalized Capital Appreciation. SAFE relies in part on CBRE's appraisals of the Combined Property Value, or CPV, our portfolio in calculating UCA. SAFE may utilize management's estimate of CPV for ground lease investments recently acquired that CBRE has not yet appraised. For unfunded commitments on construint deals, CPV represents the cost to build inclusive of the ground lease. Please refer to our Current Report on Form 8-K filed with the SEC on February 11, 2021 and "Risk Factors" in our Annual Report on Form 8-K filed with the SEC, for a discussion of risk factors related to these calculations. The Company formed a wholly-owned subsidiary called "CARET" that is structured to track and capture UCA to the extent UCA is realized upon expiration of our ground leases, sale of our land and ground leases or othe certain events. Under a shareholder-approved plan, management has the right to participate in up to 15% of UCA under certain circumstances, subject to time-based vesting. See the Company's 2019 prosistement for additional information on the long-term incentive plan.

APPENDIX

Safehold

Income Statements

	For the three months	For the three months ended Dec 31,		For the twelve months ended Dec 31,	
	2020	2019	2020	2019	
Revenues:					
Operating lease income	\$17,252	\$17,227	\$72,340	\$72,071	
Interest income from sales-type leases	22,529	11,697	81,844	18,531	
Other income _	128	662	1,243	2,794	
Total revenues	\$39,909	\$29,586	\$155,427	\$93,396	
Costs and expenses:					
Interest expense	\$16,543	\$11,653	\$64,354	\$29,868	
Real estate expense	653	590	2,480	2,673	
Depreciation and amortization	2,369	2,348	9,433	9,379	
General and administrative	5,809	3,883	22,733	14,435	
Other expense	49	300	243	899	
Total costs and expenses	\$25,423	\$18,774	\$99,243	\$57,254	
Income from operations before other items	\$14,486	\$10,812	\$56,184	\$36,142	
Loss on early extinguishment of debt	-	3.73	π.	(2,011)	
Earnings (losses) from equity method investments	832	356	3,304	(403)	
Net income	\$15,318	\$11,168	\$59,488	\$33,728	
Net (income) attributable to non-controlling interests	(48)	[49]	[194]	(6,035)	
Net income attributable to Safehold Inc. and allocable to common shareholders	\$15,270	\$11,119	\$59,294	\$27,693	
Weighted avg. share count (basic)	52,264	43,651	50,688	31,008	
Weighted avg. share count (diluted)	52,275	43,651	50,697	31,008	
Earnings per share (basic & diluted)	\$0.29	\$0.25	\$1.17	\$0.89	

Note: Figures in thousands except for share amounts.

Appendix Balance Sheets

	December 31, 2020	December 31, 2019
Assets:		
Real estate:		
Real estate, at cost	\$752,420	\$687,902
Less: accumulated depreciation	[22,314]	(16,286)
Real estate, net	\$730,106	\$671,616
Real estate-related intangibles assets, net	242,166	242,837
Total real estate, net and real estate-related intangible assets, net	\$972,272	\$914,453
Net investment in sales-type leases	1,305,519	984,598
Ground Lease receivables, net	577,457	397,087
Equity investments in Ground Leases	129,614	127,524
Cash and cash equivalents	56,948	22,704
Restricted cash	39,519	24,078
Deferred operating lease income receivable	93,307	58,303
Deferred expenses and other assets, net	34,334	37,814
Total assets	\$3,208,970	\$2,566,561
Liabilities:		
Accounts payable, accrued expenses, and other liabilities	\$76,673	\$43,008
Real estate-related intangible liabilities, net	66,268	57,333
Debt obligations, net	1,684,726	1,372,922
Total liabilities	\$1,827,667	\$1,473,263
Equity:		
Safehold Inc. shareholders' equity:		
Common stock	\$532	\$478
Additional paid-in capital	1,412,107	1,132,603
Retained earnings (accumulated deficit)	23.945	[2,146]
Accumulated other comprehensive loss	[57.461]	[39,123]
Total Safehold Inc. shareholders' equity	\$1,379,123	\$1,091,812
Noncontrolling interests	\$2,180	\$1,486
Total equity	\$1,381,303	\$1,093,298
Total liabilities and equity	\$3,208,970	\$2,566,561

Note: Figures in thousands.

Portfolio Reconciliation

	IP0 (6/22/17)	12/31/17	12/31/18	12/31/19	12/31/20
Net investment in Sales-Type Leases	(<u>-</u>)	_	-	\$985	\$1,306
Ground Lease receivables, net	-	-	2	\$397	\$577
Pro-rata interest in Sales-Type Leases held as equity method investments	-		-	\$340	\$345
Real estate, net (Operating Leases)	\$265	\$409	\$660	\$672	\$730
Add: Accumulated depreciation	1	4	10	16	22
Add: Lease intangible assets, net	123	139	263	243	242
Add: Accumulated amortization	1	3	9	16	23
Add: Other assets	100			24	23
Less: Lease intangible liabilities, net	(51)	(58)	(58)	(57)	(66)
Less: Non-controlling interest	9#8	ж.	(2)	(2)	(2)
Gross Book Value	\$339	\$497	\$883	\$2,634	\$3,201
Unfunded Commitments	(40)	34	64	81	19
Aggregate Gross Book Value	\$339	\$531	\$947	\$2,715	\$3,219
Less: Accruals to net investment in leases and ground lease receivables	(1)	-	2	(7)	(42)
Aggregate Cost Basis	\$339	\$531	\$947	\$2,708	\$3,177

Note: \$ in millions. Figures in the reconciliation table may not foot due to rounding.

Appendix Glossary

Aggregate Cost Basis	Represents Cost Basis plus unfunded commitments. For unfunded commitments, it represents the aggregate future amount to be paid under the commitments.
Aggregate Gross Book Value	Represents the Current Portfolio plus unfunded commitments. For unfunded commitments, it represents the aggregate future amount to be paid under the commitments.
Annualized Cash Yield	Calculated as the annualized base Cash Rent plus Percentage Rent divided by Gross Book Value.
Annualized Yield	Calculated as the annualized base GAAP Rent, Net plus Percentage Rent divided by Gross Book Value.
Cash Interest Rate	The current cash interest rate of debt.
Cash Rent	Represents base ground lease income recognized excluding straight-line rent, amortization of lease intangibles, and non-cash income from sales-type leases.
Cost Basis	Represents the historical purchase price of an asset, including capitalized acquisition costs.
Combined Property Value [CPV]	The current combined value of the land, buildings and improvements relating to a commercial property, as if there was no ground lease on the land at the prope CPV is generally based on independent appraisals; however, the Company will use actual sales prices/management estimates for recently acquired and originate ground leases for which appraisals are not yet available. In relation to unfunded commitments, CPV represents the total cost associated with the acquisition, development, and construction of the project.
Current Portfolio	Represents the portfolio of assets owned at the date indicated, measured using Gross Book Value. Does not include unfunded commitments.
Effective Yield	Computed similarly to effective yield on a bond, using the rate implicit in the lease based on the contractual future cash flows and a residual equal to our cost of land.
Effective Interest Rate	Represents the all-in stated interest rate over the term of debt based on the contractual future payments owed excluding the effect of debt premium, discount a deferred financing costs.
GAAP Rent	Current quarter revenue from operating and sales-type leases recognized by GAAP.
GAAP Rent, Net	GAAP Rent less depreciation & amortization. This includes the amortization of a right of use asset recorded as real estate expense (totals \$1.4m annualized). Income proportionate share of amortization from our equity method investment.
Gross Book Value (GBV)	Represents Cost Basis plus accrued interest on sales-type leases.
Ground Lease-to-Value (GLTV)	Calculated as the Aggregate GBV divided by CPV. Safehold uses this metric to assess risk and our seniority level in a real estate capital structure. Similar to the concept of the LTV metric used in the loan market.
Owned Residual Portfolio	Represents the portfolio of properties under which Safehold owns a ground lease and reflects Safehold's right to the property and tenant improvements at the ethe lease. The current value of the Owned Residual Portfolio is typically represented by the Combined Property Value or CPV of our portfolio.
Percentage Rent	Represents TTM percentage rent of ground lease assets.
Property NOI	Represents the net operating income (NOI) of the building/Safehold's ground lease tenant prior to paying ground lease rent.
Rent Coverage	The ratio of Property NOI as provided by the building owner or estimated Property NOI to the annualized Cash Rent due to Safehold. The Company uses estimate the stabilized Property NOI if it does not receive current tenant information and for properties under construction or transition, in each case based on leasing act the property and available market information, including leasing activity at comparable properties in the relevant market.
Safehold™/Safehold™ Ground Lease	A ground lease originated and structured by Safehold.
Underwritten Effective Yield	The Effective Yield of a ground lease using our underwriting assumptions. This includes estimated land value, revenue, and CPI grow by no more than 2%.
Unrealized Capital Appreciation (UCA)	Calculated as the difference between CPV and the portfolio's Aggregate Cost Basis. The Company tracks UCA because we believe it provides relevant information regard to the three key investment characteristics of our ground leases: (1) the safety of our position in a tenant's capital structure; (2) the quality of the long-tenant flows generated by our portfolio rent that increases over time; and (3) increases and decreases in CPV of the portfolio that will ultimately revert to us.