UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 31, 2019

iStar Inc.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation)

1-15371

(Commission File Number)

95-6881527

(IRS Employer Identification No.)

1114 Avenue of the Americas, 39th Floor New York, New York 10036

(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: (212) 930-9400 $\,$

N/A

(Former name or former address, if changed since last report.)

| Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below): |
|--|
| ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) |
| □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) |
| □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) |
| □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) |

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|--|-------------------|---|
| Common Stock, \$0.001 par value | STAR | New York Stock Exchange |
| 8.00% Series D Cumulative Redeemable Preferred Stock, \$0.001 par value | STAR-PD | New York Stock Exchange |
| 7.65% Series G Cumulative Redeemable Preferred Stock, \$0.001 par value | STAR-PG | New York Stock Exchange |
| 7.50% Series I Cumulative Redeemable Preferred Stock, \$0.001 par value | STAR-PI | New York Stock Exchange |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On October 31, 2019, iStar Inc. issued an earnings release and made available on its website an earnings presentation for the quarter ended September 30, 2019. A copy of the earnings release and earnings presentation are attached as Exhibit 99.1 and Exhibit 99.2, respectively, hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

Item 7.01 Regulation FD Disclosure.

On October 31, 2019, iStar Inc. made available on its website an earnings presentation for the quarter ended September 30, 2019. A copy of the earnings presentation is attached as Exhibit 99.2 hereto and incorporated by reference.

The earnings presentation, including Exhibit 99.2 hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

Item 9.01 Financial Statements and Exhibits.

Exhibit 99.1 Earnings Release.

Exhibit 99.2 Earnings Presentation.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: October 31, 2019
By: /s/ JAY SUGARMAN

Jay Sugarman
Chairman and Chief Executive Officer

EXHIBIT INDEX

Exhibit
Number Description

99.1 <u>Earnings Release</u> 99.2 <u>Earnings Presentation</u>



Press Release iStar Reports Third Quarter 2019 Results

NEW YORK, October 31, 2019

iStar Inc. (NYSE: STAR) today reported results for the third quarter ended September 30, 2019.

Highlights include:

- o Net income (loss) per diluted common share of (\$0.12) and \$4.26 for the three months and nine months ended September 30, 2019, respectively
- o Adjusted income per diluted common share of \$0.06 and \$4.04 for the three months and nine months ended September 30, 2019, respectively
- Market value of Safehold investment represents an unrealized gain of over \$300 million
- Refinanced \$675 million of senior unsecured notes, lowering cost of debt and eliminating corporate debt maturities for the next 2.5 years

"We are successfully executing the strategy laid out in the beginning of the year by investing heavily into the ground lease ecosystem while continuing to strengthen and simplify our balance sheet." said Jay Sugarman, Chairman and Chief Executive Officer. "These efforts have resulted in significant earnings, both realized and unrealized, driving substantial value to shareholders."

The Company published a presentation detailing its results and a reconciliation of its non-GAAP financial metrics, which can be found on its website, www.istar.com, in the "Investors" section.

1114 Avenue of the Americas New York, NY 10036 T 212.930.9400 investors@istar.com



The Company will host an earnings conference call reviewing this presentation beginning at 10:00 a.m. ET. This conference call will be broadcast live and can be accessed by all interested parties through iStar's website and by using the dial-in information listed below:

Dial-In: (800) 230-1092 International: (612) 288-0340

A replay of the call will be archived on the Company's website. Alternatively, the replay can be accessed via dial-in from 12:00 p.m. ET on October 31, 2019 through 11:59 p.m. ET on November 14, 2019 by calling:

Replay: (800) 475-6701 International: (320) 365-3844

Access Code: 472952

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iStar Inc. (NYSE: STAR) is focused on reinventing the ground lease sector, unlocking value for real estate owners throughout the country by providing modern, more efficient ground leases on all types of properties. As the founder, investment manager and largest shareholder of Safehold Inc. (NYSE: SAFE), the first publicly traded company to focus on modern ground leases, iStar is helping create a logical new approach to the way real estate is owned, and continues to use its historic strengths in finance and net lease to expand this unique platform. Recognized as a consistent innovator in the real estate markets, iStar specializes in identifying and scaling newly discovered opportunities and has completed more than \$40 billion of transactions over the past two decades. Additional information on iStar is available on its website at www.istar.com.

Company Contact:

Jason Fooks, Senior Vice President of Investor Relations & Marketing

1114 Avenue of the Americas New York, NY 10036 T 212.930.9400 investors@istar.com



Q3 '19 Earnings Results

(NYSE: STAR)

Forward-Looking Statements and Other Matters

Statements in this presentation which are not historical fact may be deemed forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Although iStar believes the expectations reflected in any forward-looking statements are based on reasonable assumptions, the Company can give no assurance that its expectations will be attained. The Company undertakes no obligation to update or publicly revise any forward looking statement, whether as a result of new information, future events or otherwise.

This presentation should be read in conjunction with our consolidated financial statements and related notes in our Quarterly Report on Form 10-Q for the quarter ended September 30, 2019 and our Annua Report on Form 10-K for the year ended December 31, 2018. In assessing all forward-looking statements herein, readers are urged to read carefully all cautionary statements in our Form 10-K.

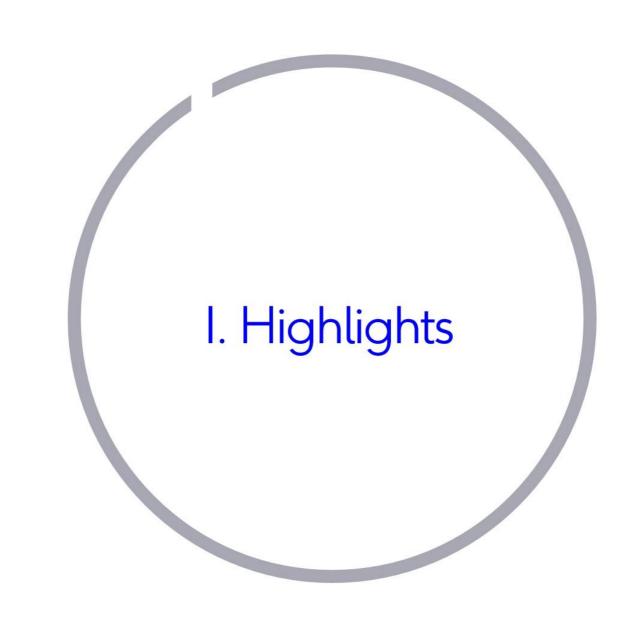
Factors that could cause actual results to differ materially from iStar's expectations include genera economic conditions and conditions in the commercial real estate and credit markets, the Company's ability to expand its ground lease business directly and through SAFE, the Company's ability to generate liquidity and to repay indebtedness as it comes due, additional loan loss provisions and asset impairments, the amount and timing of asset sales, changes in NPLs, repayment levels, the Company's ability to make new investments, the Company's ability to maintain compliance with its debt covenants, the Company's ability to generate income and gains from operating properties and land other risks detailed in "Risk Factors" in our 2018 Annual Report on Form 10-K, and any updates thereto made in our subsequent fillings with the SEC.

Note: Please refer to the Glossary at the end of this presentation for a list of defined terms and metrics.

(IStar)

Investor Relations Conta Jason For Senior Vice Preside 212.930.94

investors@istar.co



Q3 '19 Highlights

Strong YTD Earnings

New Strategy Taking Hold

Enhanced Credit Profile

Q3 '19

EPS (\$0.12) Adj. EPS \$0.06

YTD '19

\$4.26

Adj. EPS \$4.04

Record Originations at Safehold in Q3 '19

\$1.3b

Unrealized Gain on Safehold Shares

\$675m

Debt Refinanced at Lower Cost

No Corporate Debt Maturities for

30 month



(1) Includes \$400m of deals closed by SAFE in Q3 79 and \$919m of purchase and sale agreements (PSAs) signed by SAFE in Q3 79. There can be no assurance that the deals under PSAs will

(2) Based on market value of SAFE as of October 30, 2019 of \$34,71 per share versus gross book value of \$595m.
(3) Presented pro forma for the effects of the redemption of the \$675m of unsecured notes due 2020 and 2021 completed subsequent to quarter end with proceeds from the Q3 '19 bond offe

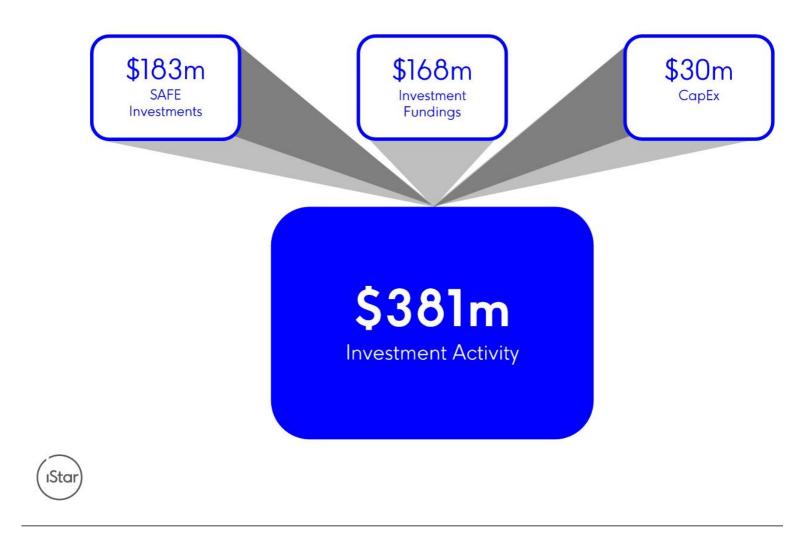
Q3 '19 Earnings Results

| | Q3 19 | Q3 '18 | Y/Y Growth | YTD '19 | YTD '18 | YTD/YTD Growth |
|-------------------------|----------|-----------|--------------------|----------|----------|-------------------|
| Net Income (loss) | (\$7.3m) | (\$19.0m) | \$11.6m | \$337.8m | \$50.7m | 1 \$287.1m |
| EPS (loss) (diluted) | (\$0.12) | (\$0.28) | \$0.16/sh | \$4.26 | \$0.69 | \$3.57/sh |
| 10 | | | | | | |
| Adj. Income | \$3.4m | \$3.7m | (\$0.3m) | \$320.2m | \$100.5m | f \$219.7m |
| Adj. EPS (diluted) | \$0.06 | \$0.05 | 1 \$0.01/sh | \$4.04 | \$1.28 | ‡\$2.76/sh |



Note: Please refer to the Earnings per Share slide in the Appendix for more information.

Q3 '19 Investment Activity



STAR's Growing Equity Value per Share

Common Equity per Share (Presented Diluted for Series J Convertible Preferreds

Net of Depreciation, Amortization and General Reserves)

Adj. Common Equity per Share
(Presented Diluted for Series J Convertible Preferreds
Gross of Depreciation, Amortization and General Reserves)





Note: Based on diluted shares outstanding of 84.5m and 78.5m at the end of Q4.78 and Q3.79, respectively, including the dilution from the Series J Convertible Preferreds. (1) Presented pro forma for the effects of the redemption of the \$675m of unsecured notes due 2020 and 2021, including \$14m of prepayment expenses, completed subsequent to quarter ϵ with proceeds from the Q3.79 bond offering.

SAFE Highlights

Record Originations & Rapid Growth

\$1.3_b

Closed and Signed PSAs in Q3 '19

7x

Pro Forma Portfolio Growth Since IPO 10x

Pro Forma UCA Growth Since IPO

Institutional Quality Assets & Customers

Trophy Properties

In Major Markets

Creative Solutions

New SAFE x SWAP Program

Increasing Adoption

By Institutional & Core-Type Building Owners

Increasing Scale & Strength

\$1.4_b

Equity Market Cap (As of 10/30/19) \$265m

Recent Equity Offering

30+ Years

Pro Forma W.A. Debt Maturity



(1) Pro forma for financings closed subsequent to the end of the quarter and rate locked financings for ground leases under signed PSA.

Enhanced Credit Profile

Redeemed (1)

Issued

\$400m 4.625% Senior Notes Due 2020

\$275m 6.5% Senior Notes Due 2021



\$675m 4.75% Senior Notes Due 2024

- O Extends w.a. debt maturity profile from 3.8 years to 4.6 years
- O Creates runway of 2.5 years with no corporate debt maturities
- Leverage neutral transaction

S&P Revised Credit Rating to Positive Outlook Amended, Extended and Upsized Revolving Credit Facility to

\$350m

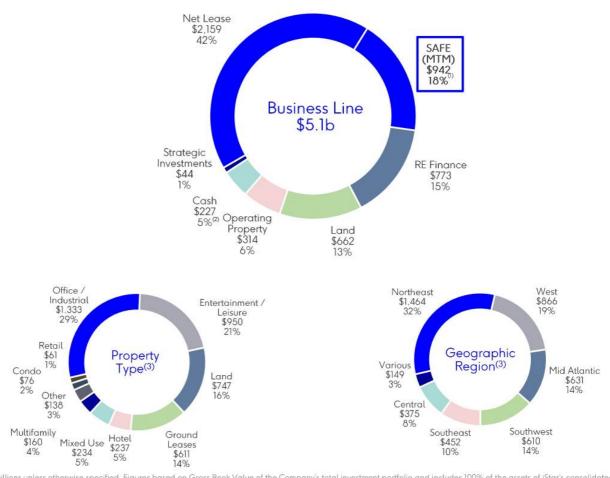
(New Lender Added)



(1) Presented pro forma for the early redemption associated with the \$675m of unsecured notes completed subsequent to the end of the quarter with proceeds from the Q3 79 bond offering



\$5.1b Portfolio Breakdown





Note: \$ in millions unless otherwise specified. Figures based on Gross Book Value of the Company's total investment portfolio and includes 100% of the assets of iStar's consolidated joint vent and the carrying value of iStar's investment in non-consolidated joint ventures and affiliates.
(1) Based on market value of SAFE as of October 30, 2019 of \$34.71 per share:
(2) Presented pro forma for the early redemption of \$675m of unsecured notes due 2020 and 2021 and \$15m of pre-payment fees and stub interest completed subsequent to the end of the que with proceeds from the Q3-19 bond offering.
(3) Excludes cash and SAFE presented as gross book value.

Safehold (NYSE: SAFE)

iStar's investment

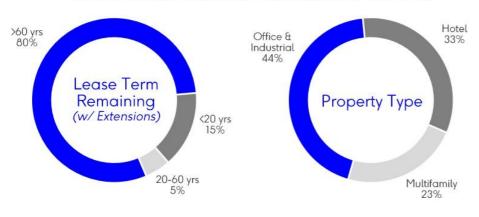
- iStar invested \$183m in SAFE in Q3 '19
- 27.1m shares (67.1% of shares outstanding)⁽¹⁾
- Gross book value \$595m or \$21.92 per share
- Market value of \$942m based on closing price of \$34.71 per share on October 30, 2019

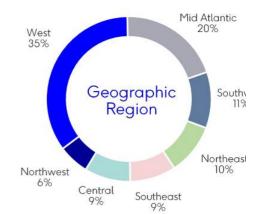
SAFE Q3 '19 results were highlighted by:

- \$1.3b in closed deals and signed PSAs
- Closed/signed 4 trophy assets
- Extended w.a. debt maturity to 25 years⁽²⁾
- Increased revolving credit facility commitments by \$175m to \$525m⁽³⁾

SAFE Earnings

| | Q3 19 | Y-Y |
|---------------|--------|-------|
| Net Income | \$5.4m | +170% |
| EPS | \$0.15 | +36% |
| | | |







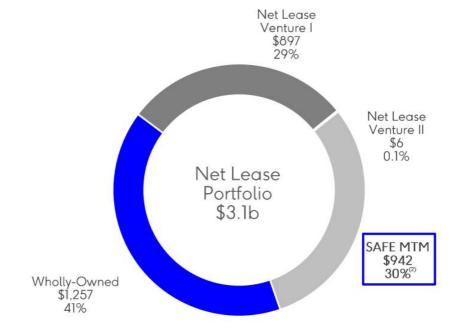
Note: \$ in millions. Graphs are presented as gross book value of portfolio of \$1,452m excluding \$83m of forward commitments. Please refer to SAFE earnings presentation for a Glossary of defined terms.

(1) IStar's discretionary voting in SAFE is capped at 41,9% and will vote remaining shares with respect to any matter in the same proportions as SAFE's non-iStar shareholders.

(2) Includes financings closed subsequent to the end of the third quarter. Excludes rate locked financings for ground leases under signed PSA and the revolving credit facility, which had a \$50M outstanding balance at September 30, 2019.

at September 301, 2019.
(3) Safehold received increased commitments of \$100.0m for a total capacity of \$450.0m in Q3 '19. Safehold has received executed commitments from lenders to increase the availability under the revolving credit facility from \$450.0m to \$525.0m. The upsize is expected to close in Q4 '19, however there can be no assurance that the upsize will be completed within our expected timeframe or at all.

Net Lease Portfolio



iStar Ownership Breakdown

| Wholly-Owned | 100% Ownership | Consolidated |
|----------------------|-----------------|-----------------------------|
| Net Lease Venture I | 51.9% Ownership | Consolidated ⁽¹⁾ |
| Net Lease Venture II | 51.9% Ownership | Equity Method |
| SAFE | 67.1% Ownership | Equity Method |

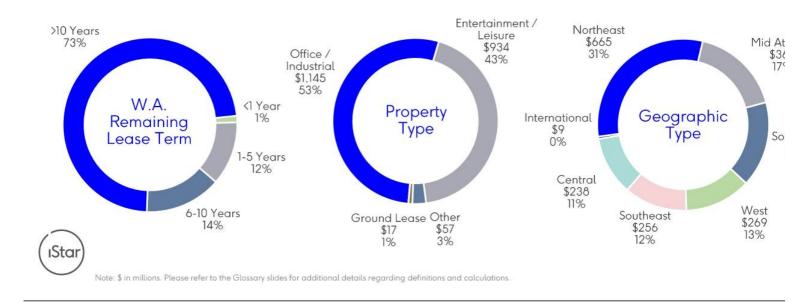


Note: \$ in millions, unless otherwise specified.

(1) Upon the expiration of the investment period on June 30, 2018, the Company began consolidating Net Lease Venture I for financial reporting purposes. (2) Based on market value of SAFE as of October 30, 2019 of \$34.71 per share.

Net Lease Consolidated Assets

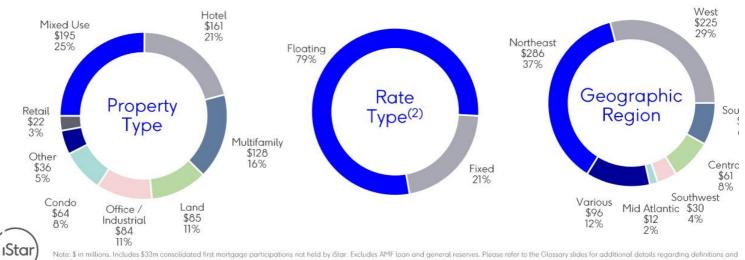
| | Wholly-Owned | Net Lease Venture I | Total Consolidated |
|------------------------------|--------------|------------------------|-----------------------|
| Gross Book Value | \$1,257 | \$897 | \$2,154 |
| Occupancy | 97.0% | 100.0% | 98.0% |
| Square Feet (000s) | 10,523 | 5,707 | 16,230 |
| W.A. Remaining Lease Term | 18.2 yrs | 17.2 yrs | 17.8 yrs |
| W.A. Yield | 7.9% | 8.1% | 8.0% |



Real Estate Finance Portfolio

| | Loans (\$) | W.A. Last \$ LTV | W.A. Yield | W.A. Maturity (yrs) |
|--|------------|------------------------|---------------|------------------------|
| First mortgages / Senior debt ⁽¹⁾ | \$540 | 56% | 8.5% | 2.3 |
| Mezzanine / Subordinated debt ⁽¹⁾ | 216 | 84% | 9.2% | 3.3 |
| Total Performing Loans | \$756 | 64% | 8.7% | 2.6 |
| NPLs | 17 | | | |
| Total Real Estate Finance | \$773 | | | |

Real Estate Finance Portfolio Breakdown

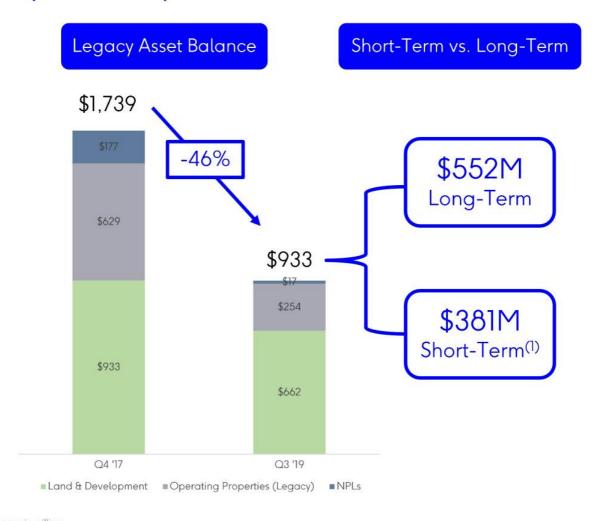


Note: \$ in millions. Includes \$33m consolidated first mortgage participations not held by iStar. Excludes AMF loan and general reserves. Please refer to the Glossary slides for additional details regarding definitions and calculations:

(i) Includes \$24m of other lending investments in first mortgages/senior debt and \$84m of other lending investments in mezzanine/subordinated debt.

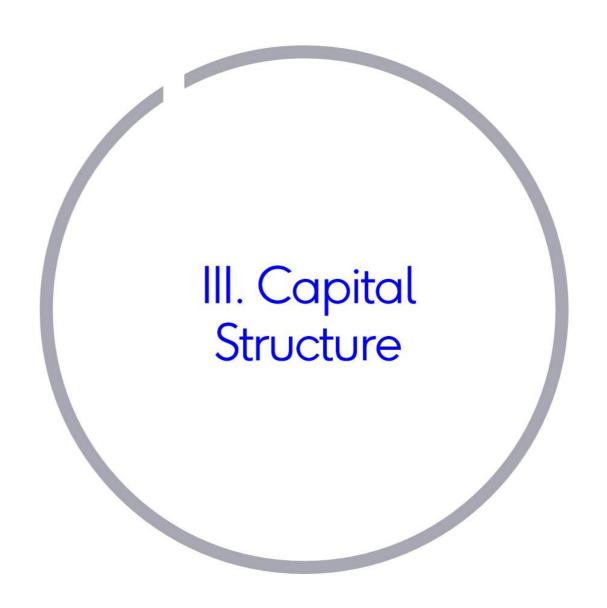
(1) Includes \$24m of other lending investments in first mortgages/senior debt and \$84m of other lending investments in mezzanine/subordinated de (2) Excludes propagation in Japanese.

Legacy Asset Update





Note: Figures in millions.
(1) The Company intends to sell the bulk of its short-term legacy assets by the end of 2020.



Capital Structure Overview

Presented pro forma for the effects of the redemption of the \$675m of unsecured notes due 2020 and 2021, including \$14m of prepayment expenses, completed subsequent to quarter end with proceeds from the Q3 '19 bond offering.

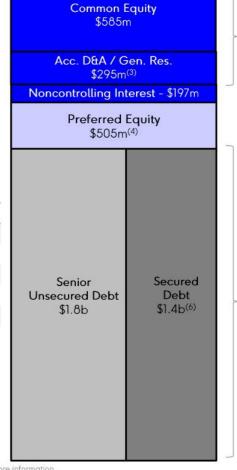
| Credit Metrics | |
|---------------------------------|----------|
| Cash | \$227m |
| Debt, net of cash | \$2,929m |
| Total Equity, gross of NCI | \$1,287m |
| Adj. Total Equity, gross of NCI | \$1,598m |
| Leverage ⁽¹⁾ | 1.8x |

Adjusted **Total Equity** \$1.6b

| Shares | Basic | Diluted ⁽²⁾ |
|------------------------------|---------|------------------------|
| Shares Outstanding | 62.2m | 78.5m |
| Common Equity | \$585m | \$785m |
| Common Equity per Share | \$9.41 | \$10.00 |
| Adjusted Common Equity | \$880m | \$1,080m |
| Adj. Common Equity per Share | \$14.15 | \$13.75 |
| | | |

| Shares Outstanding | 62.2m | 78.5m |
|------------------------------|---------|----------|
| Common Equity | \$585m | \$785m |
| Common Equity per Share | \$9.41 | \$10.00 |
| Adjusted Common Equity | \$880m | \$1,080m |
| Adj. Common Equity per Share | \$14.15 | \$13.75 |
| Liquidity | | |

| Liquidity | |
|--|--------|
| Cash | \$227m |
| Revolving Credit Facility Availability | \$350m |
| Total Liquidity | \$577m |



Adjust

Comm

Equit

\$880

Total D

\$3.2b(



ıStar

Note: Please refer to "Adjusted Common Equity Reconciliation" slide at the end of this presentation for more information

(1) Corporate leverage is the ratio of total debt less cash and cash equivalents divided by Adjusted Total Equity, gross of NCI.

(2) Figures assume basic shares diluted for Series | Convertible Preferreds assuming full \$200m is converted to equity using a conversion price of \$12.22 per share.

(3) Includes accumulated depreciation, amortization, general reserves, and iStar's proportionate share of accumulated depreciation and amortization relating to equity method investmen

(4) Represents liquidation preference of preferred equity.

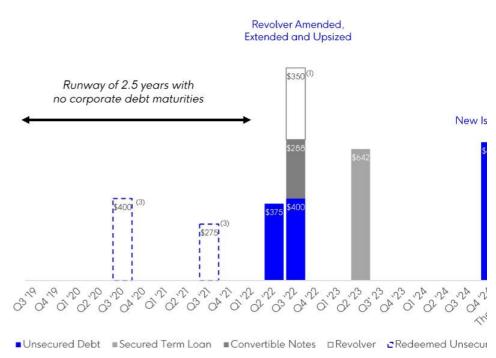
(5) Debt is presented net of fees and discounts.

(6) Includes \$488m of consolidated, asset-specific non-recourse mortgage debt of Net Lease Venture I.

Corporate Debt Maturity Profile

Presented pro forma for the effects of the redemption of the \$675m of unsecured notes due 2020 and 2021 completed subsequent to quarter end with proceeds from the Q3 '19 bond offering.

| Debt Profile | | |
|-----------------|--------------|-------------------------|
| 2020 | | |
| Sep. | \$400 | 4.625% |
| 2021 | | |
| Jul. | \$275 | 6.50% |
| 2022 | | |
| Apr. | \$375 | 6.00% |
| Sep. | 400 | 5.25% |
| Sep. | 288 | 3.125% |
| | \$1,063 | |
| 2023 | | |
| Jun. | \$642 | L + 275 |
| 2024 | | |
| Oct. | \$675 | 4.75% |
| 2035 | | |
| Oct. | \$100 | L + 150 |
| Non-Recourse | Mortgage Fir | nancings ⁽²⁾ |
| Various/W.A. | \$725 | 4.38% |
| Total/W.A. | \$3,204 | 4.78% |



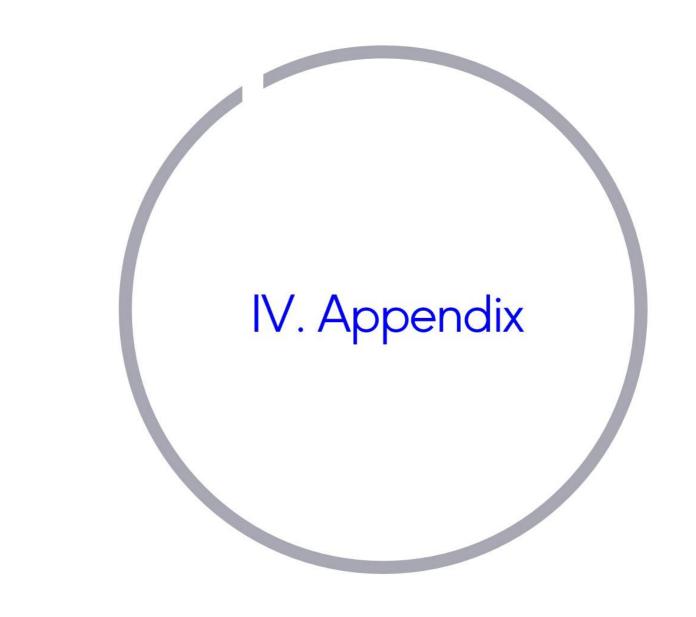


Note: \$ in millions. Excludes extension options.

(1) Revolver fully undrawn as of 9/30/19.

(2) Represents individual non-recourse mortgages on net lease assets, including consolidated mortgage debt on assets held by Net Lease Venture I. Rates presents after giving effect to interest rate hedges.

(3) Redeemed subsequent to the end of the third quarter.



Consolidated Statements of Operations

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|------------|------------------------------------|-----------|
| | 2019 | 2018 | 2019 | 2018 |
| Revenues | 2017 | 2010 | 2017 | 2010 |
| Operating lease income | \$44.110 | \$59,109 | \$158,210 | \$149,516 |
| Interest income | 19,701 | 22,915 | 60.417 | 74,824 |
| Interest Income from sales-type leases | 8,339 | - | 12,157 | |
| Other income | 18,270 | 27,808 | 43,133 | 63,95 |
| Land development revenue | 54,918 | 12,309 | 76,691 | 369,665 |
| Total revenues | \$145,338 | \$122,141 | \$350,608 | \$657,956 |
| Cost and Expenses | | | | |
| Interest expense | \$46,522 | \$47,219 | \$136,851 | \$135,572 |
| Real estate expenses | 23,187 | 32,287 | 71,165 | 105,517 |
| Land development cost of sales | 48,101 | 12,114 | 71,785 | 318,88 |
| Depreciation and amortization | 14,199 | 19,979 | 43,586 | 41,857 |
| General and administrative | 17,370 | 17,962 | 51,818 | 57,410 |
| General and administrative – stock-based compensation | 6,740 | 3,651 | 20,694 | 16,245 |
| (Recovery of) provision for loan losses | (3,805) | 200 | (3,792) | 18,237 |
| Impairment of assets | - | 989 | 4,953 | 11,177 |
| Other expense | 407 | 298 | 12,798 | 5,180 |
| Total costs and expenses | \$152,721 | \$134,699 | \$409,858 | \$710,070 |
| Income from sales of real estate | 3,476 | 5,409 | 233,406 | 79,353 |
| Income (loss) from operations before earnings from | | | | |
| equity method investments and other items | (\$3,907) | (\$7,149) | \$174,156 | \$27,239 |
| Earnings (losses) from equity method investments | 7,617 | (635) | 16,566 | (4,581) |
| Selling profit from sales-type leases | - | - | 180,416 | |
| Income tax expense | (84) | (137) | (323) | (386) |
| Gain on consolidation of equity method investment | - | - | - | 67,877 |
| Loss on early extinguishment of debt | - | (911) | (468) | (3,447) |
| Net income (loss) | \$3,626 | (\$8,832) | \$370,347 | \$86,702 |
| Net (income) loss attributable to noncontrolling interests | (2,845) | (2,028) | (8,168) | (11,632) |
| Net income (loss) attributable to iStar | \$781 | (\$10,860) | \$362,179 | \$75,070 |
| Preferred dividends | (8,124) | (8,124) | (24,372) | (24,372) |
| Net income (loss) allocable to common shareholders | (\$7,343) | (\$18,984) | \$337,807 | \$50,698 |



Note: Unaudited, \$ in thousands

Earnings per Share

| | Three Mo | Three Months | | |
|--|-------------|--------------|------------|-----------|
| | Ended Septe | mber 30, | Ended Sept | ember 30, |
| Earnings Information for Common Shares | 2019 | 2018 | 2019 | 2018 |
| Net income (loss) ⁽¹⁾ | | | | |
| Basic | (\$0.12) | (\$0.28) | \$5.23 | \$0. |
| Diluted | (\$0.12) | (\$0.28) | \$4.26 | \$0.0 |
| Adjusted income (loss) | | | | |
| Basic | \$0.06 | \$0.05 | \$4.95 | \$1.4 |
| Diluted | \$0.06 | \$0.05 | \$4.04 | \$1.: |
| Weighted average shares outstanding | | | | |
| Basic | 62,168 | 67,975 | 64,624 | 67,9 |
| Diluted (for Net Income) | 62,168 | 67,975 | 80,876 | 83,7 |
| Diluted (for Adjusted Income) | 62,339 | 68,119 | 80,876 | 83,7 |
| Common shares outstanding at the end of period | 62,168 | 67,988 | 62,168 | 67,98 |



Note: Unaudited. In thousands, except per share data.
(1) Allocable to common shareholders after the effect of preferred dividends, non-controlling interests and income from sales of real estate.

Adjusted Income Reconciliation

| | Three Months Ended September 30, | | | | Nine Months | | |
|---|----------------------------------|------------|------------|---------------------|-------------|----------|--|
| | | | | Ended September 30, | | | |
| | 2019 | 2018 | 2017 | 2019 | 2018 | 2017 | |
| Net income (loss) allocable to Common Shareholders | (\$7,343) | (\$18,984) | (\$34,530) | \$337,807 | \$50,698 | \$115,83 | |
| Add: Depreciation and amortization ⁽¹⁾ | 14,266 | 19,873 | 14,765 | 44,008 | 52,153 | 45,43 | |
| Add: (Recovery of) provision for loan losses | (3,805) | 200 | (2,600) | (3,792) | 18,237 | (8,128 | |
| Add: Impairment of assets ⁽²⁾ | - | 989 | 595 | 4,953 | 21,769 | 15,29 | |
| Add: Stock-based compensation expense | 6,740 | 3,651 | 2,934 | 20,694 | 16,245 | 12,73 | |
| Add: Loss on early extinguishment of debt | # <u>#</u> | 911 | 616 | 468 | 3,447 | 1,39 | |
| Add: Non-cash interest expense on senior convertible notes | 1,254 | 1,191 | 110 | 3,714 | 3,527 | 11 | |
| Add: Premium on redemption of preferred stock | _ | 2 | 16,314 | - | 2 | 16,31 | |
| Add: Deferred gain on sale ⁽³⁾ | - | * | - | | ¥ | 55,50 | |
| Less: Losses on charge-offs and dispositions ⁽⁴⁾ | (7,673) | (4,093) | (1,779) | (87,673) | (65,553) | (15,906 | |
| Adjusted income (loss) allocable to common shareholders(3) | \$3,439 | \$3,738 | (\$3,575) | \$320,179 | \$100,523 | \$238,57 | |

Note: \$ in thousands.
In addition to net income (loss) prepared in conformity with generally accepted accounting principles in the United States of America ("GAAP"), we use adjusted income, a non-GAAP financial measure, to measure our operating performance. Adjusted income is used internally as a supplemental performance measure adjusting for certain non-cash GAAP measures to give management a view of income more directly derived from opera activities in the period in which they occur. Adjusted income is calculated as net income (loss) allocable to common shareholders, prior to the effect of depreciation and amortization, provision for (recovery of) loan losses, impairment of assets, stock-based compensation expense, the liquidation preference recorded as a premium above book value on the redemption of preferred stock, the imputed non-cash interest expense recognized for conversion feature of our senior convertible notes, the non-cash portion of gain (loss) on early estinguishment of debt and is adjusted for the effect of gains or losses on charge-offs and dispositions on carrying value gross loan loss reserves and impairments ("Adjusted Income"). Adjusted Income "Subject Income"), Adjusted Income (loss) (determined in accordance with GAAP), as or measure of our liquidity, nor is Adjusted Income (loss) (determined in accordance with GAAP), as or measure of our liquidity, nor is Adjusted Income is an additional measure we use to analyze our business performance because it excludes the efficient on a cash charges that we believe are not necessarily indicative of our operating activities (determined in accordance with GAAP), as or measure of our liquidity, nor is Adjusted Income may differ from the calculations of similarly-titled measures by other companies.

(1) Depreciation on-cash charges that we believe are not necessarily indicative of our operating performance while including the effect of gains or losses on investments when realized. It should be noted that our manner of calculations of indicative of our o



Consolidated Balance Sheets

| | As of September 30, 2019 | As of December 31, 2018 |
|--|-----------------------------|----------------------------|
| Assets | *** | |
| Real Estate | | |
| Real estate, at cost | \$1,756,524 | \$2,076,333 |
| Less: accumulated depreciation | (226,408) | (305,314) |
| Real estate, net | 1,530,116 | 1,771,019 |
| Real estate available and held for sale | 12,688 | 22,551 |
| Total real estate | 1,542,804 | 1,793,570 |
| Net investment in leases | 421,252 | - |
| Land and development, net | 610,380 | 598,218 |
| Loans receivable and other lending investments, net | 808,289 | 988,224 |
| Other investments | 733,793 | 304,275 |
| Cash and cash equivalents | 917,309 | 931,751 |
| Accrued interest and other lending investments, net | 8,337 | 10,669 |
| Deferred operating lease income receivable, net | 50,366 | 98,302 |
| Deferred expenses and other assets, net | 487,428 | 289,268 |
| Total Assets | \$5,579,958 | \$5,014,277 |
| Liabilities and Equity | | |
| Accounts payable, accrued expenses and other liabilities | \$418,676 | \$316,251 |
| Liabilities associated with properties held for sale | 165 | 2,341 |
| Loan participations, net | 33,135 | 22,484 |
| Debt obligations, net | 3,827,359 | 3,609,086 |
| Total Liabilities | \$4,279,335 | \$3,950,162 |
| Total iStar shareholders' equity | 1,104,116 | 862,978 |
| Noncontrolling interests | 196,507 | 201,137 |
| Total Equity | \$1,300,623 | \$1,064,115 |
| Total Liabilities and Equity | \$5,579,958 | \$5,014,277 |



Note: Unaudited. \$ in thousands.

Adjusted Common Equity Reconciliation

| | Pro Forma for \$675m Bond Redemption | As of September 30, 2019 | As of December 3 |
|--|--|-----------------------------|---------------------|
| Total shareholders' equity | \$1,090,050 | \$1,104,116 | \$8 |
| Less: Liquidation preference of preferred stock | (505,000) | (505,000) | (50 |
| Common shareholders equity | \$585,050 | \$599,116 | \$3 |
| Add: Accumulated depreciation and amortization ⁽¹⁾ | 260,330 | 260,330 | 3 |
| Add: Proportionate share of depreciation and amortization within equity method investments | 25,544 | 25,544 | |
| Add: General reserves | 8,700 | 8,700 | |
| Adjusted common equity | \$879,624 | \$893,690 | \$7 |
| Common shares outstanding - basic | 62,168 | 62,168 | |
| Common shares outstanding – diluted for Series J Convertible Preferreds | 78,534 | 78,534 | |
| Common equity per share | \$9.41 | \$9.64 | |
| Common equity per share diluted for Series J Convertible Preferreds | \$10.00 | - | |
| Common equity per share diluted for Series J Convertible Preferreds and with SAFE MTM | \$14.59 | - | |
| Adjusted common equity per share | \$14.15 | \$14.38 | |
| Adjusted common equity per share diluted for Series J Convertible Preferreds | \$13.75 | - | |
| Adjusted common equity per share diluted for Series J Convertible Preferreds and with SAFE MTM | \$18.17 | - | |



Note: Unaudited. Amounts in thousands, except for per share data. SAFE mark-to-market is based on the 10/30/19 stock price of \$34.71 and 27.1M shares and 12/30/18 stock price of \$18.81 and 7.6M shares.

We use adjusted common equity, a non-GAAP financial measure, as a supplemental measure to give management a view of equity allocable to common shareholders prior to the impact of certain non-cash GAAP measu Management believes that adjusted common equity provides a useful measure for investors to consider in addition to total shareholders equity because cumulative effect of depreciation and amortization expenses and provisions for general reserves calculated under GAAP may not necessarily reflect an actual reduction in the value of the Company's assets. Adjusted common equity should be examined in conjunction with total sharehole equity as shown on the Company's consolidated balance sheet. Adjusted common equity should not be considered an alternative to total shareholders' equity (determined in accordance with GAAP), nor is adjusted common equity indicative of funds available for distribution to shareholders. It should be noted that our manner of calculating adjusted common equity may differ from the calculations of similarly-littled measures by other compani (1) Net of amounts allocable to non-controlling interests and includes accumulated depreciation and amortization associated with real estate available and held for sale.

Q3 '19 Gross Book Value Reconciliation

| | Real Estate Finance | Net Lease | Operating Properties | Land & Development | Corporate / Other | To |
|--|------------------------|--------------|-------------------------|-----------------------|----------------------|----|
| Real estate, net | 清 | \$1,330 | \$200 | - | - | |
| Real estate available and held for sale | - | 9-1 | 13 | - | - | |
| Net investment in leases | - | 421 | 4 | -1 | ·= | |
| Land and development, net Loans receivable and other lending investments, net | - \$764 | 44 | _ | \$610 | | |
| Real estate-related intangibles, net | 36 | 127 | 5 | 21 | - | |
| Other investments | 14 | 586 | 60 | 43 | \$44 | |
| Net Book Value Add: Accumulated depreciation and | \$764 | \$2,509 | \$278 | \$653 | \$44 | |
| general loan loss reserves Add: Accumulated amortization | 9 | 214 | 13 | 9 | - | |
| related to intangibles Add: Proportionate share of joint venture accumulated depreciation and amortization | - | 18 14 | 12 | | - | |
| Gross Book Value | \$773 | \$2,754 | \$314 | \$662 | \$44 | |
| Add: Pro Forma Cash ⁽¹⁾ | _ | - | - | | \$227 | |
| Add: SAFE MTM ⁽²⁾ | | \$347 | - | | - | |
| Portfolio Gross Book Value | \$773 | \$3,101 | \$314 | \$662 | \$271 | |



Note: \$ in millions. Figures in this table may not foot.

(1) Presented Pro Forma for the \$675m bond redemption completed subsequent to the end of the quarter.

(2) Based on market value of SAFE as of October 30, 2019 at \$34.71 per share versus gross book value of \$595m.

Glossary

| Funding/Capex (Net Lease, Operating Properties, Land & Development) | Acquisition price, capitalized acquisition costs, capital expenditures, contributions to equity method investments, capitalized payroll and capitalized interest. |
|---|---|
| Funding/Capex (Real Estate Finance) | Cash funded on loans, plus deferred interest capitalized to the loan balance, exclusive of original issued discount, origination and arrangement fees held back at origination. |
| Gross Book Value (Net Lease, Operating Properties, Land & Development) | Basis assigned to physical real estate property (land & building), net of any impairments taken after acquisition date and net of basis reductions associated with unit/parcel sales, plus our basis in equity method investments plus lease related intangibles, capitalized leasing costs and excluding accumulated depreciation and amortization, and for equity method investments, excluding the effect of our share of accumulated depreciation and amortization. |
| Gross Book Value (Real Estate Finance) | Principal funded including any deferred capitalized interest receivable, plus protective advances, exit fee receivables and any unamortized origination / modification costs, less purchase discounts and specific reserves. This amount is not reduced for general reserves. |

Disclaimer: Set forth in the Glossary are the current definitions of certain items that we use in this presentation. This Glossary is intended to facilitate a reader's understanding of this presentation. There can be no assurance that we will not modify these terms in future presentations as we deem necessary or appropriate.



Glossary Cont'd

| Net Book Value (Net Lease, Operating Properties, Land & Development) | Gross Book Value net of accumulated depreciation and amortization. |
|---|--|
| Net Book Value (Real Estate Finance) | Gross Book Value for Real Estate Finance less general reserve for loan loss. |
| Net Operating Income | Operating lease income and other income less operating expenses. |
| Proceeds (Net Lease, Operating Properties, Land & Development) | Includes sales price for assets sold, less selling costs, less seller financing plus return of capital and distributed proceeds arising from sales within our equity method investments. |
| Proceeds (Real Estate Finance) | Collection of principal, deferred and capitalized interest, exit fees, origination fees previously netted against principal at inception, or original issue discount. Includes proceeds from sales of securities. |
| Yield (Net Lease) | Calculated as net operating income for the quarter annualized divided by the average Gross Book Value during the period. |
| Yield (Operating Properties) | Calculated as the net operating income for the quarter annualized, plus our share of depreciation and interest expense attributable to our investment in equity method investments, divided by the sum of the (i) average Gross Book Value during the period plus (ii) our share of accumulated depreciation and amortization, and interest expense attributable to our investment in equity method investments. |
| Yield (Real Estate Finance) | Interest income, for the quarter, annualized, divided by the average Gross Book Value of Real Estate Finance. |

