# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

**■ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended June 30, 2018

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File No. 001-38122

to

## Safety, Income & Growth Inc.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or organization)

1114 Avenue of the Americas, 39th Floor

New York, NY

(Address of principal executive offices)

30-0971238

(I.R.S. Employer Identification Number)

10036

(Zip code)

Registrant's telephone number, including area code: (212) 930-9400

Indicate by check mark whether the registrant: (i) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports); and (ii) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S 232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\boxtimes$  No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer o

Non-accelerated filer ⊠

(Do not check if a smaller reporting company)

Smaller reporting company o

Emerging growth company ⊠

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No ⊠

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\boxtimes$ 

As of July 25, 2018, there were 18,230,000 shares, \$0.01 par value per share, of Safety, Income & Growth Inc. common stock outstanding.

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### PART I. CONSOLIDATED AND COMBINED FINANCIAL INFORMATION

### **Item 1. Financial Statements**

# Safety, Income & Growth Inc. Consolidated Balance Sheets (In thousands) (unaudited)

	As	As of		
	June 30, 2018		December 31, 2017	
ASSETS				
Real estate				
Real estate, at cost	\$ 484,458	\$	413,145	
Less: accumulated depreciation	(7,255)		(4,253)	
Total real estate, net	 477,203		408,892	
Real estate-related intangible assets, net	197,665		138,725	
Total real estate, net and real estate-related intangible assets, net	674,868		547,617	
Cash and cash equivalents	35,805		168,214	
Restricted cash	957		1,656	
Deferred ground and other lease income receivable, net	10,699		4,097	
Deferred expenses and other assets, net	 18,369		6,929	
Total assets	\$ 740,698	\$	728,513	
LIABILITIES AND EQUITY				
Liabilities:				
Accounts payable, accrued expenses and other liabilities	\$ 7,401	\$	7,545	
Real estate-related intangible liabilities, net	57,649		57,959	
Debt obligations, net	307,276		307,074	
Total liabilities	372,326		372,578	
Commitments and contingencies (refer to Note 7)				
Equity:				
Safety, Income & Growth Inc. shareholders' equity:				
Common stock, \$0.01 par value, 400,000 shares authorized, 18,230 and 18,190 shares issued and outstanding as of June 30, 2018 and December 31, 2017, respectively	182		182	
Additional paid-in capital	369,612		364,919	
Retained deficit	(9,328)		(9,246)	
Accumulated other comprehensive income (loss)	6,101		80	
Total Safety, Income & Growth Inc. shareholders' equity	366,567		355,935	
Noncontrolling interests	1,805		_	
Total equity	368,372		355,935	
Total liabilities and equity	\$ 740,698	\$	728,513	

Note - Refer to Note 2 for details on the Company's consolidated variable interest entities ("VIEs").

# Safety, Income & Growth Inc.<sup>(1)</sup> Consolidated and Combined Statements of Operations (In thousands, except per share data) (unaudited)

	the Three Months led June 30, 2018	fro	For the Period m April 14, 2017 D June 30, 2017	For the Period from pril 1, 2017 to April 13, 2017	_	For the Six Months Ended June 30, 2018	for the Period from pril 14, 2017 to June 30, 2017		For the Period from January 1, 2017 to April 13, 2017
Revenues:	The Co	mpan	ıy	Predecessor		The C	Predecessor		
Ground and other lease income	\$ 9,861	\$	4,201	\$ 672	:	\$ 21,141	\$ 4,201	\$	5,916
Other income	1,713		3	19		2,126	3		108
Total revenues	11,574		4,204	691		23,267	4,204		6,024
Costs and expenses:									
Interest expense	3,376		1,868	332		6,631	1,868		2,432
Real estate expense(2)	398		425	59		752	425		210
Depreciation and amortization	2,275		1,873	114		4,546	1,873		901
General and administrative	3,292		1,149	132		5,324	1,149		1,143
Other expense	471		493	<u> </u>		510	493		_
Total costs and expenses	9,812		5,808	637		17,763	5,808		4,686
Income (loss) from operations	1,762		(1,604)	54		5,504	(1,604)		1,338
Income from sales of real estate	_		_	_		_	_		508
Net income (loss)	1,762		(1,604)	54		5,504	(1,604)		1,846
Net income allocable to noncontrolling interests	(59)		_	_		(82)	_		_
Net income (loss) allocable to Safety, Income & Growth Inc. common shareholders	\$ 1,703	\$	(1,604)	\$ 54	-	\$ 5,422	\$ (1,604)	\$	1,846
Per common share data:									
Net income (loss)									
Basic and diluted Weighted average number of common shares:	\$ 0.09	\$	(0.25)	N/A		\$ 0.30	\$ (0.25)		N/A
Basic and diluted	18,191		6,293	N/A		18,191	6,293		N/A
Dividends declared per share	\$ 0.15		N/A	N/A		\$ 0.30	N/A		N/A

<sup>(1)</sup> The combined statements of operations prior to April 14, 2017 represent the activity of Safety, Income & Growth Inc. Predecessor.

<sup>(2)</sup> For the three and six months ended June 30, 2018, real estate expense includes the amortization of a below market lease asset at one of the Company's hotel properties of \$0.2 million and \$0.5 million, respectively. For the periods from January 1, 2017 to April 13, 2017, April 1, 2017 to April 13, 2017 and April 14, 2017 to June 30, 2017, real estate expense includes reimbursable property taxes at one of the Company's properties of \$0.2 million, \$27,000 and \$0.2 million, respectively.

# Safety, Income & Growth Inc.<sup>(1)</sup> Consolidated and Combined Statements of Comprehensive Income (In thousands) (unaudited)

	For the Thre		For the Period from April 14, 2017 to June 30, 2017		For the Period from April 1, 2017 to April 13, 2017		For the Six Months Ended June 30, 2018		from A	the Period pril 14, 2017 ne 30, 2017	fron	the Period n January 1, to April 13, 2017
		The Con	mpany		Predecessor			The Co	mpany		Predecessor	
Net income (loss)	\$	1,762	\$	(1,604)	\$	54	\$	5,504	\$	(1,604)	\$	1,846
Other comprehensive income:												
Cumulative-effect adjustment for cash flow hedges (refer to Note 3)		_		_		_		41		_		_
Reclassification of losses on derivatives into earnings		(47)		_		_		(22)		_		_
Unrealized gain (loss) on derivatives		2,377		(126)		_		6,002		(126)		415
Other comprehensive income (loss)		2,330		(126)				6,021		(126)		415
Comprehensive income (loss)		4,092		(1,730)		54		11,525		(1,730)		2,261
Comprehensive (income) attributable to noncontrolling interest		(59)		_		_		(82)		_		_
Comprehensive income (loss) attributable to Safety, Income & Growth Inc.	\$	4,033	\$	(1,730)	\$	54	\$	11,443	\$	(1,730)	\$	2,261

<sup>(1)</sup> The combined statements of comprehensive income prior to April 14, 2017 represent the activity of Safety, Income & Growth Inc. Predecessor.

# Safety, Income & Growth Inc.<sup>(1)</sup> Consolidated and Combined Statements of Changes in Equity (In thousands) (unaudited)

	Iı Gr Pr	Safety, ncome & rowth Inc. edecessor Equity	St	ommon ock at Par	Additional Paid-In Capital	Retained Earnings (Deficit)		Accumulated Other omprehensive ncome (Loss)	er nensive Noncontrolling		Total Equity
Predecessor											
Balance as of December 31, 2016	\$	154,091	\$	_	\$ _	\$ _	\$	_	\$	_	\$ _
Net income		1,846		_	_	_		_		_	_
Unrealized gain on cash flow hedge		415		_	_	_		_		_	_
Net transactions with iStar Inc.		(220,813)		_		_				_	_
Balance as of April 13, 2017		(64,461)		_	_	_		_		_	_
The Company											
Net loss	\$	_	\$	_	\$ _	\$ (1,604)	\$	_	\$	_	\$ (1,604)
Proceeds from issuance of common stock to initial investors		_		57	112,943	_		_		_	113,000
Proceeds from issuance of common stock in initial public offering		_		125	249,875	_		_		_	250,000
Contributions from iStar		_		_	16,800	_		_		_	16,800
Offering costs		_		_	(20,314)	_		_		_	(20,314)
Issuance of common stock to directors		_		_	766	_		_		_	766
Change in accumulated other comprehensive income (loss)					 	 		(126)			 (126)
Balance as of June 30, 2017	\$		\$	182	\$ 360,070	\$ (1,604)	\$	(126)	\$		\$ 358,522
Balance as of December 31, 2017	\$	_	\$	182	\$ 364,919	\$ (9,246)	\$	80	\$	_	\$ 355,935
Net income		_		_	_	5,422		_		82	5,504
Contributions from iStar		_		_	2,581	_		_		_	2,581
Offering costs		_		_	1,347	_		_		_	1,347
Issuance of common stock to directors		_		_	765	_		_		_	765
Dividends declared		_		_	_	(5,463)		_		_	(5,463)
Cumulative-effect adjustment for cash flow hedges (refer to Note 3)		_		_	_	(41)		41		_	_
Change in accumulated other comprehensive income		_		_	_	_		5,980		_	5,980
Contributions from noncontrolling interests		_		_	_	_		_		1,750	1,750
Distributions to noncontrolling interests						 				(27)	 (27)
Balance as of June 30, 2018	\$		\$	182	\$ 369,612	\$ (9,328)	\$	6,101	\$	1,805	\$ 368,372

<sup>(1)</sup> The combined statements of changes in equity prior to April 14, 2017 represent the activity of Safety, Income & Growth Inc. Predecessor.

# Safety, Income & Growth Inc.<sup>(1)</sup> Consolidated and Combined Statements of Cash Flows (In thousands) (unaudited)

		e Six Months June 30, 2018	For the Period from April 14, 2017 to June 30, 2017	Janu	ne Period from ary 1, 2017 to oril 13, 2017
		The C	ompany	Pı	redecessor
Cash flows from operating activities:					
Net income (loss)	\$	5,504	\$ (1,604)	\$	1,846
Adjustments to reconcile net income to cash flows from operating activities:					
Depreciation and amortization		4,546	1,873		901
Non-cash expense for stock-based compensation		765	766		_
Deferred ground and other lease income		(6,602)	(1,044)		(1,271)
Income from sales of real estate		_	_		(508)
Amortization of real estate-related intangibles, net		1,017	346		118
Amortization of premium and deferred financing costs on debt obligations, net		710	2		20
Management fees and non-cash expense reimbursements to the Manager		2,581	174		_
Other operating activities		(8)	55		4
Changes in assets and liabilities:		(0)	55		7
Changes in ground and other lease income receivable, net			1,139		2,088
		(1 207)			
Changes in deferred expenses and other assets, net		(1,307)	(99)		(576)
Changes in accounts payable, accrued expenses and other liabilities		1,350	(18)		(13)
Cash flows provided by operating activities	<u> </u>	8,556	1,590		2,609
Cash flows from investing activities:					
Acquisitions of real estate		(132,444)	(254,734)		_
Proceeds from sales of real estate		_	_		508
Deposits on ground lease investments		(5,143)	_		_
Other investing activities		145	_		(1,042)
Cash flows used in investing activities		(137,442)	(254,734)		(534)
Cash flows from financing activities:		_			
Net transactions with iStar Inc.		_	_		(220,813)
Contribution from iStar Inc.		_	14,350		_
Proceeds from issuance of common stock		_	363,000		_
Proceeds from debt obligations		_	_		227,000
Payments for deferred financing costs		(319)	(2,255)		(7,217)
Dividends paid to common shareholders		(5,457)	_		_
Payment of offering costs		(175)	(14,372)		(779)
Distributions to noncontrolling interests		(21)	(1,572)		
Contributions from noncontrolling interests		1,750	_		_
Cash flows provided by (used in) financing activities		(4,222)	360,723		(1,809)
Changes in cash, cash equivalents and restricted cash		(133,108)	107,579	, <u> </u>	266
Cash, cash equivalents and restricted cash at beginning of period		169,870	107,379		200
	\$	36,762	\$ 107,579	\$	266
Cash, cash equivalents and restricted cash at end of period	<b>.</b>	30,702	\$ 107,379	Ф	200
Supplemental disclosure of non-cash investing and financing activity:					
Contribution from iStar Inc.	\$	2,581	\$ 2,450	\$	_
Assumption of debt obligations		_	227,415		_
Dividends declared to common shareholders		2,735	_		_
Accrued finance costs		93	595		21
Accrued offering costs		(1,104)	3,743		_
Distribution payable to noncontrolling interests		6	_		_

<sup>(1)</sup> The combined statements of cash flows prior to April 14, 2017 represent the activity of Safety, Income & Growth Inc. Predecessor.

# Notes to Consolidated and Combined Financial Statements (unaudited)

#### Note 1—Business and Organization

**Business**—Safety, Income & Growth Inc. (the "Company") operates its business through one reportable segment by acquiring, managing and capitalizing ground leases. Ground leases are long-term contracts between the landlord (the Company) and a tenant or leaseholder ("Ground Leases"). The Company believes that it is the first publicly-traded company formed primarily to acquire, own, manage, finance and capitalize Ground Leases. Ground Leases generally represent ownership of the land underlying commercial real estate projects that is net leased by the fee owner of the land to the owners/operators of the real estate projects built thereon. Ground Leases are similar to "triple net" leases because the tenant is responsible for all property operating expenses, such as maintenance, real estate taxes and insurance and is typically responsible for development costs and capital expenditures. Ground Leases are typically long-term (base terms ranging from 30 to 99 years, often with tenant renewal options) and have contractual base rent increases (either at a specified percentage or consumer price index ("CPI") based, or both) and sometimes include percentage rent participations.

The Company intends to target investments in long-term Ground Leases in which: (i) the cost of its Ground Lease represents 30% to 45% of the combined value of the land and buildings and improvements thereon as if there was no Ground Lease on the land ("Combined Property Value"); (ii) the ratio of underlying property net operating income to the Ground Lease payment due the Company ("Ground Rent Coverage") is between 2.0x to 5.0x; and (iii) the Ground Lease contains contractual rent escalation clauses or percentage rent that participates in gross revenues generated by the commercial real estate on the land. A Ground Lease lessor (the Company) typically has the right to regain possession of its land and take ownership of the buildings and improvements thereon upon a tenant default. The Company believes that the Ground Lease structure provides an opportunity for future investment value accretion through the reversion to the Company, as the Ground Lease owner, of the buildings and improvements on the land at the expiration or earlier termination of the lease, for no additional consideration from the Company.

The Company is managed by SFTY Manager, LLC (the "Manager"), a wholly-owned subsidiary of iStar Inc. ("iStar"), the Company's largest shareholder, pursuant to a management agreement (refer to Note 11). The Company has no employees, as the Manager provides all services to it. The Company intends to draw on the extensive investment origination and sourcing platform of its Manager to actively promote the benefits of the Ground Lease structure to prospective Ground Lease tenants.

**Organization**—Safety, Income & Growth Inc. is a Maryland corporation. The Company completed its initial public offering in June 2017, and its common stock is listed on the New York Stock Exchange under the symbol "SAFE." The Company's predecessor ("Original Safety" or the "Predecessor") was formed as a wholly-owned subsidiary of iStar on October 24, 2016. iStar contributed a pre-existing portfolio of Ground Leases to Original Safety and sought third party capital to grow its Ground Lease business. A second entity, SIGI Acquisition, Inc. ("SIGI"), was capitalized on April 14, 2017 by iStar and two institutional investors. On April 14, 2017, Original Safety merged with and into SIGI with SIGI surviving the merger and being renamed Safety, Income & Growth Inc. References herein to the Company refer to Original Safety before such merger and to the surviving company of such merger thereafter. Through these and other formation transactions, the Company: (i) acquired iStar's entire Ground Lease portfolio consisting of 12 properties (the "Initial Portfolio"), all of which were wholly-owned; (ii) completed the \$227.0 million 2017 Secured Financing (refer to Note 6) on March 30, 2017; (iii) issued 2,875,000 shares of the Company's common stock to two institutional investors for \$20.00 per share, or \$57.5 million (representing a 49.1% ownership interest in the Company at such time), and 2,775,000 shares of the Company's common stock to iStar for \$20.00 per share, or \$55.5 million (representing a 49.1% ownership interest in the Company at such time); and (iv) paid \$340.0 million in total consideration to iStar for the Initial Portfolio.

On June 27, 2017, the Company completed its initial public offering raising \$205.0 million in gross proceeds and concurrently completed a \$45.0 million private placement with iStar, its largest shareholder. The price per share paid in the initial public offering and the private placement was \$20.00. iStar incurred a total of \$18.9 million of organization and offering costs in connection with these transactions. iStar received no reimbursement for its payment of the organization and offering costs. The payment of such costs were treated as capital contributions from iStar with an offsetting cost of capital in the Company's consolidated statements of changes in equity.

The Company elected to be taxed as a real estate investment trust ("REIT") for U.S. federal income tax purposes, commencing with the tax year ended December 31, 2017. The Company is structured as an Umbrella Partnership REIT ("UPREIT"). As such, all of the Company's properties are owned by a subsidiary partnership, Safety Income and Growth Operating Partnership LP (the "Operating Partnership"), which is currently wholly-owned by the Company. The UPREIT structure may afford the

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

Company certain benefits as it seeks to acquire properties from third parties who may want to defer taxes by contributing their Ground Leases to the Company.

#### Note 2—Basis of Presentation and Principles of Combination and Consolidation

**Basis of Presentation**—For periods prior to April 14, 2017, the accompanying combined financial statements do not represent the financial position and results of operations of one legal entity, but rather a combination of entities under common control that have been "carved out" from iStar's consolidated financial statements. For periods prior to April 14, 2017, these combined financial statements reflect the revenues and expenses of the Predecessor and include certain material assets and liabilities of iStar that are specifically identifiable and generated through, or associated with, an in-place lease, which have been reflected at iStar's historical basis. For periods subsequent to April 14, 2017, the accompanying consolidated financial statements represent the consolidated financial statements of the Company. In addition, as a result of the Company's acquisition of the Initial Portfolio from iStar, the consolidated financial statements subsequent to April 14, 2017 are presented on a new basis of accounting pursuant to Accounting Standards Codification ("ASC") 805 (refer to Note 4).

The preparation of these consolidated and combined financial statements in conformity with generally accepted accounting principles in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

These combined financial statements for the periods prior to April 14, 2017 include an allocation of general and administrative expenses and interest expense to the Predecessor from iStar. General and administrative expenses include certain iStar corporate functions, including executive oversight, treasury, finance, human resources, tax compliance and planning, internal audit, financial reporting, information technology and investor relations. General and administrative expenses, including stock based compensation, represent a pro rata allocation of costs from iStar's net lease and corporate business segments based on our average net assets as a percentage of iStar's average net assets. Interest expense was allocated to the Predecessor by calculating its average net assets as a percentage of the average net assets in iStar's net lease business segment and multiplying that percentage by the interest expense allocated to iStar's net lease business segment (only for the number of days in the period in which the Predecessor did not have debt obligations outstanding—refer to Note 6). The Company believes the allocation methodology for the general and administrative expense and interest expense is reasonable. Accordingly, the general and administrative expense allocation presented in our combined statements of operations for Predecessor periods does not necessarily reflect what our general and administrative expenses will be as a standalone public company for future reporting periods. In the opinion of management, the accompanying combined financial statements contain all adjustments consisting of normal recurring adjustments necessary for a fair statement of the results for the interim periods presented. Such operating results may not be indicative of the expected results for any other interim periods or the entire year. These unaudited consolidated and combined financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

For the periods prior to April 14, 2017, most of the entities included in the Predecessor financial statements did not have bank accounts for the periods presented, and most cash transactions for the Predecessor were transacted through bank accounts owned by iStar. For the periods prior to April 14, 2017, the combined statements of cash flows for the periods presented were prepared as if operating, investing and financing transactions for the Predecessor had been transacted through its own bank accounts.

**Principles of Consolidation and Combination**—For the periods prior to April 14, 2017, the combined financial statements include on a carve-out basis the historical balance sheets and statements of operations and cash flows attributed to the Predecessor. For the periods subsequent to April 14, 2017, the consolidated financial statements include the accounts and operations of the Company its wholly-owned subsidiaries and VIEs for which the Company is the primary beneficiary. All intercompany balances and transactions have been eliminated in consolidation.

Consolidated VIEs—The Company consolidates VIEs for which it is considered the primary beneficiary. As of June 30, 2018, the total assets of these consolidated VIEs were \$51.4 million and total liabilities were \$0.2 million. The classifications of these assets are primarily within "Real estate, net" and "Real estate-related intangible assets, net" on the Company's consolidated balance sheets. The classifications of liabilities are primarily within "Accounts payable, accrued expenses and other liabilities" on the Company's consolidated balance sheets. The liabilities of these VIEs are non-recourse to the Company and can only be satisfied from each VIE's respective assets. The Company has provided no financial support to VIEs that it was not previously contractually required to provide and did not have any unfunded commitments related to consolidated VIEs as of June 30, 2018.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

#### **Note 3—Summary of Significant Accounting Policies**

The following paragraphs describe the impact on the Company's consolidated financial statements from the adoption of Accounting Standards Updates ("ASUs") on January 1, 2018.

ASU 2014-09—ASU 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"), stipulates that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Certain contracts with customers, including lease contracts and financial instruments and other contractual rights, are not within the scope of the new guidance. The Company adopted ASU 2014-09 using the modified retrospective approach and the adoption did not have a material impact on the Company's consolidated financial statements.

ASU 2016-01—ASU 2016-01, Financial Instruments - Overall: Recognition and Measurement of Financial Assets and Financial Liabilities ("ASU 2016-01"), addressed certain aspects of recognition, measurement, presentation and disclosure of financial instruments. ASU 2016-01 eliminated the requirement for public business entities to disclose the methods and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet. The adoption of ASU 2016-01 did not have a material impact on the Company's consolidated financial statements.

ASU 2016-15—ASU 2016-15, Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments ("ASU 2016-15"), was issued to reduce diversity in practice in how certain cash receipts and cash payments, including debt prepayment or debt extinguishment costs, distributions from equity method investees, and other separately identifiable cash flows, are presented and classified in the statement of cash flows. The adoption of ASU 2016-15 did not have a material impact on the Company's consolidated financial statements.

ASU 2016-18—ASU 2016-18, Statement of Cash Flows: Restricted Cash ("ASU 2016-18"), requires that restricted cash be included with cash and cash equivalents when reconciling beginning and ending cash and cash equivalents on the statement of cash flows and requires disclosure of what is included in restricted cash. The adoption of ASU 2016-18 did not have a material impact on the Company's consolidated financial statements. The following table provides a reconciliation of the cash and cash equivalents and restricted cash reported in the Company's consolidated balance sheets that total to the same amount as reported in the Company's consolidated statements of cash flows (in thousands):

		June 30, 2018		December 31, 2017
Cash and cash equivalents	\$	35,805	\$	168,214
Restricted cash <sup>(1)</sup>		957		1,656
Total cash, cash equivalents and restricted cash reported in the consolidated statements of cash flows	\$	36.762	\$	169,870
Consolidated statements of Cash flows	Ψ	30,702	Ψ	103,070

<sup>(1)</sup> Restricted cash includes cash balances required to be maintained under certain of the Company's derivative transactions.

ASU 2017-01—The adoption of ASU 2017-01, Business Combinations: Clarifying the Definition of a Business ("ASU 2017-01"), did not have a material impact on the Company's consolidated financial statements. Under ASU 2017-01, certain transactions previously accounted for as business combinations under the former accounting guidance will be accounted for as asset acquisitions under ASU 2017-01. The Company expects more transaction costs to be capitalized relating to real estate acquisitions as a result of ASU 2017-01.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

ASU 2017-05—ASU 2017-05, Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets ("ASU 2017-05"), simplifies GAAP by eliminating several accounting differences between transactions involving assets and transactions involving businesses. The amendments in ASU 2017-05 require an entity to initially measure a retained noncontrolling interest in a nonfinancial asset at fair value consistent with how a retained noncontrolling interest in a business is measured. Also, if an entity transfers ownership interests in a consolidated subsidiary that is within the scope of ASC 610-20 and continues to have a controlling financial interest in that subsidiary, ASU 2017-05 requires the entity to account for the transaction as an equity transaction, which is consistent with how changes in ownership interests in a consolidated subsidiary that is a business are recorded when a parent retains a controlling financial interest in the business. The Company adopted ASU 2017-05 using the modified retrospective approach and the adoption did not have a material impact on the Company's consolidated financial statements.

ASU 2017-12—ASU 2017-12, Derivatives and Hedging - Targeted Improvements to Accounting for Hedging Activities ("ASU 2017-12"), was issued to better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. ASU 2017-12 expands and refines hedge accounting for both nonfinancial and financial risk components and aligns the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements. The Company early adopted ASU 2017-12 on January 1, 2018. The impact upon adoption was the elimination of previously recorded hedge ineffectiveness for cash flow hedges by means of a cumulative-effect adjustment to accumulated other comprehensive income with a corresponding decrease to retained earnings of approximately \$41,000.

Variable interest entities—The Company evaluates its investments and other contractual arrangements to determine if they constitute variable interests in a VIE. A VIE is an entity where a controlling financial interest is achieved through means other than voting rights. A VIE is consolidated by the primary beneficiary, which is the party that has the power to direct matters that most significantly impact the activities of the VIE and has the obligation to absorb losses or the right to receive benefits of the VIE that could potentially be significant to the VIE. This overall consolidation assessment includes a review of, among other factors, which interests create or absorb variability, contractual terms, the key decision making powers, their impact on the VIE's economic performance, and related party relationships. Where qualitative assessment is not conclusive, the Company performs a quantitative analysis. The Company reassesses its evaluation of the primary beneficiary of a VIE on an ongoing basis and assesses its evaluation of an entity as a VIE upon certain reconsideration events.

Fair Values—The Company is required to disclose fair value information with regard to its financial instruments, whether or not recognized in the consolidated and combined balance sheets, for which it is practical to estimate fair value. The Financial Accounting Standards Board ("FASB") guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date. The Company determines the estimated fair values of financial assets and liabilities based on a hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the Company and the Company's own assumptions about market participant assumptions. The Company determined the carrying values of its cash and cash equivalents; restricted cash; ground and other lease income receivable; deferred ground and other lease income receivable, net; deferred expenses and other assets, net; and accounts payable, accrued expenses, and other liabilities approximated their fair values. The Company determined the fair value of its debt obligations, net as of June 30, 2018 was approximately \$301.0 million and falls within Level 3 of the fair value hierarchy.

In connection with the Company's acquisition of the Initial Portfolio and its acquisition of two separate Ground Leases on June 28, 2017 (refer to Note 4), the Company was required to account for the acquisitions as business combinations pursuant to ASC 805. The Company utilized a third-party specialist to assist the Company in recognizing and measuring the identifiable assets acquired, the liabilities assumed, and estimating the remaining useful life of the identifiable assets acquired in accordance with ASC 350.

Other—The Company is an "emerging growth company" as defined in the Jumpstart Our Business Startups Act of 2012 (the "JOBS Act") and is eligible to take advantage of certain exemptions from various reporting requirements that are applicable to other publicly-traded companies that are not "emerging growth companies," including not being required to comply with the auditor attestation requirements of Section 404 of the Sarbanes-Oxley Act of 2002. The Company has elected to utilize the exemption for auditor attestation requirements.

In addition, the JOBS Act provides that an "emerging growth company" can take advantage of the extended transition period provided in the Securities Act of 1933, as amended, for complying with new or revised accounting standards. In other words, an emerging growth company can delay the adoption of certain accounting standards until those standards would otherwise

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

apply to private companies. However, the Company has chosen to "opt out" of this extended transition period, and as a result, it will comply with new or revised accounting standards on the relevant dates on which adoption of such standards is required for all public companies that are not emerging growth companies. The Company's decision to opt out of the extended transition period for complying with new or revised accounting standards is irrevocable.

The Company will remain an "emerging growth company" until the earliest to occur of: (i) the last day of the fiscal year during which our total annual revenue equals or exceeds \$1.07 billion (subject to adjustment for inflation); (ii) the last day of the fiscal year following the fifth anniversary of the Company's initial public offering; (iii) the date on which the Company has, during the previous three-year period, issued more than \$1.0 billion in non-convertible debt; or (iv) the date on which the Company is deemed to be a "large accelerated filer" under the Securities Exchange Act of 1934, as amended.

**New Accounting Pronouncements**—In June 2018, the FASB issued ASU 2018-07, Compensation—Stock Compensation ("ASU 2018-07") which was issued to align the guidance on share-based payments for goods and services to non-employees with share-based payments to employees. ASU 2018-07 requires non-employee share-based payment awards to be measured at the grant date fair value of the equity instruments that the entity is obligated to issue for the goods and services received. Grant date is generally defined as the date at which the grantor and grantee reach a mutual understanding of the terms and conditions of the share-based award. ASU 2018-07 is effective for interim and annual reporting periods beginning after December 15, 2018. Early adoption is permitted. Management does not believe the guidance will have a material impact on the Company's consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments—Credit Losses: Measurement of Credit Losses on Financial Instruments ("ASU 2016-13") which was issued to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments held by a reporting entity. This amendment replaces the incurred loss impairment methodology in current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. ASU 2016-13 is effective for interim and annual reporting periods beginning after December 15, 2019. Early adoption is permitted for interim and annual reporting periods beginning after December 15, 2018. Management does not believe the guidance will have a material impact on the Company's consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, Leases ("ASU 2016-02"), which requires the recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases. For operating leases, a lessee will be required to: (i) recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in its statement of financial position; (ii) recognize a single lease cost, calculated so that the cost of the lease is allocated over the lease term, generally on a straight line basis; and (iii) classify all cash payments within operating activities in its statement of cash flows. The accounting applied by a lessor is largely unchanged from that applied under previous GAAP. However, in certain instances a long-term lease of land could be classified as a sales-type lease, resulting in the lessor derecognizing the underlying asset and recording a profit or loss on the sale and a net investment in the lease. ASU 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018. Early adoption is permitted. Management is evaluating the impact of the guidance on the Company's consolidated financial statements.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

#### Note 4—Real Estate and Real Estate-Related Intangibles

The Company's real estate assets consist of the following (\$ in thousands):

	As of					
	Jı	ıne 30, 2018	]	December 31, 2017		
Land and land improvements, at cost	\$	292,062	\$	220,749		
Buildings and improvements, at cost		192,396		192,396		
Less: accumulated depreciation		(7,255)		(4,253)		
Total real estate, net	\$	477,203	\$	408,892		
Real estate-related intangible assets, net		197,665		138,725		
Total real estate, net and real estate-related intangible assets, net	\$	674,868	\$	547,617		

Real estate-related intangible assets, net consist of the following items (\$ in thousands):

	As of						
		D	ecember 31, 2017				
Above-market lease assets, net(1)	\$	133,116	\$	77,197			
In-place lease assets, net <sup>(2)</sup>		38,512		35,744			
Below-market lease asset, net <sup>(3)</sup>		25,290		25,784			
Other intangible assets, net		747		_			
Real estate-related intangible assets, net	\$	197,665	\$	138,725			

Above-market lease assets are recognized during business combinations when the present value of market rate rental cash flows over the term of a lease is less than the present value of the contractual in-place rental cash flows. Accumulated amortization on above-market lease assets was \$1.7 million and \$0.9 million as of June 30, 2018 and December 31, 2017, respectively. The amortization of above-market lease assets decreased "Ground and other lease income" in the Company's consolidated statements of operations by \$0.5 million and \$0.8 million for the three and six months ended June 30, 2018, respectively. The amortization of above-market lease assets decreased "Ground and other lease income" in the Company's consolidated statements of operations by \$0.3 million for the period from April 14, 2017 to June 30, 2017. Above-market lease assets are amortized over the term of the leases. The Company recorded \$56.8 million of above-market lease assets in connection with seven Ground Leases entered into during the six months ended June 30, 2018.

In-place lease assets are recognized during business combinations and are estimated based on the value associated with the costs avoided in originating leases comparable to the acquired in-place leases as well as the value associated with lost rental revenue during the assumed lease-up period. Accumulated amortization on in-place lease assets was \$3.7 million and \$2.2 million as of June 30, 2018 and December 31, 2017, respectively. The amortization expense for in-place leases was \$0.8 million and \$1.5 million for the three and six months ended June 30, 2018, respectively. The amortization expense for in-place leases was \$0.6 million for the period from April 14, 2017 to June 30, 2017. These amounts are included in "Depreciation and amortization" in the Company's consolidated statements of operations. In-place lease assets are amortized over the term of the leases.

Below-market lease asset, net resulted from the acquisition of the Initial Portfolio and relates to a property that is majority-owned by a third party and is ground leased to the Company. The Company is obligated to pay the owner of the property \$0.4 million, subject to adjustment for changes in the CPI, per year through 2044; however, the Company's tenant at the property pays this expense directly under the terms of a master lease. Accumulated amortization on the below-market lease asset was \$1.2 million and \$0.7 million as of June 30, 2018 and December 31, 2017, respectively. The amortization expense for the Company's below-market lease asset was \$0.2 million for the period from April 14, 2017 to June 30, 2017. These amounts are included in "Real estate expense" in the Company's consolidated statements of operations. The below-market lease asset is amortized over the term of the lease.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

The estimated expense from the amortization of real estate-related intangible assets for each of the five succeeding fiscal years is as follows (\$ in thousands):<sup>(1)</sup>

Year	Aı	Amount		
2018 (remaining six months)	\$	3,000		
2019		6,000		
2020		6,000		
2021		6,000		
2022		6,000		

(1) As of June 30, 2018, the weighted average amortization period for the Company's real estate-related intangible assets was approximately 74 years.

Real estate-related intangible liabilities, net consist of the following items (\$ in thousands):(1)

		AS 0I					
	J	une 30, 2018	December 31, 2017				
Below-market lease liabilities <sup>(1)</sup>	\$	57,649	\$	57,959			
Real estate-related intangible liabilities, net	\$	57,649	\$	57,959			

Below-market lease liabilities are recognized during business combinations when the present value of market rate rental cash flows over the term of a lease exceeds the present value of the contractual in-place rental cash flows. Accumulated amortization on below-market lease liabilities was \$0.7 million and \$0.4 million as of June 30, 2018 and December 31, 2017, respectively. The amortization of below-market lease liabilities increased "Ground and other lease income" in the Company's consolidated statements of operations by \$0.2 million and \$0.3 million for the three and six months ended June 30, 2018, respectively. The amortization of below-market lease liabilities increased "Ground and other lease income" in the Company's consolidated statements of operations by \$0.1 million for the period from April 14, 2017 to June 30, 2017.

Acquisitions—On April 14, 2017, the Company, through a merger and other formation transactions, acquired the Initial Portfolio from iStar and accounted for the acquisition as a business combination pursuant to ASC 805. On June 28, 2017, the Company separately acquired two additional Ground Leases (described below) from third party sellers for an aggregate purchase price of approximately \$142.0 million and accounted for the acquisitions as business combinations pursuant to ASC 805.

The Company acquired the Ground Lease at 6201 Hollywood Boulevard, a 183,802 square foot land parcel subject to a long term Ground Lease located in Los Angeles, CA in the Hollywood neighborhood adjacent to the Hollywood/Vine metro station. The land is improved with approximately 535 apartments, 71,200 square feet of retail space, 1,300 underground parking spaces and signage facing Hollywood Boulevard. The Ground Lease had 87 years remaining on its term at the time of acquisition.

The Company acquired the Ground Lease at 6200 Hollywood Boulevard, a 143,151 square foot land parcel subject to a long term Ground Lease located in Los Angeles, CA in the Hollywood neighborhood adjacent to the Hollywood/Vine metro station. The site is currently under construction. Once completed by the Company's tenant, it will be improved with approximately 507 apartments, 56,100 square feet of retail space, 1,237 underground parking spaces, and signage facing Hollywood Boulevard. The Ground Lease had 87 years remaining on its term at the time of acquisition.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

The Company's purchase price allocations for the acquisitions described above are presented in the table below (\$ in thousands):

	]	Initial Portfolio	Н	6200 Iollywood Blvd.	62	201 Hollywood Blvd.	Total
Assets							
Land and land improvements, at cost	\$	73,472	\$	68,140	\$	72,836	\$ 214,448
Buildings and improvements, at cost		192,396		_		_	192,396
Real estate		265,868		68,140		72,836	406,844
Real estate-related intangible assets		124,017		5,500		3,258	132,775
Other assets		1,174		_		_	1,174
Total assets	\$	391,059	\$	73,640	\$	76,094	\$ 540,793
Liabilities							
Real estate-related intangible liabilities	\$	50,644	\$	_	\$	7,734	\$ 58,378
Debt obligations		227,415		_		_	227,415
Total liabilities		278,059				7,734	 285,793
Equity Purchase Price	\$	113,000 (1)	\$	73,640	\$	68,360	\$ 255,000

<sup>(1)</sup> The Company paid \$340.0 million in total consideration to iStar for the Initial Portfolio, including the assumption of the 2017 Secured Financing.

The following unaudited table summarizes the Company's pro forma revenues and net income (loss) for the three and six months ended June 30, 2017 as if the acquisitions of these properties were completed on January 1, 2016 (\$ in thousands):

### Three Months Ended June 30, 2017

Pro forma revenues <sup>(1)</sup>	\$ 6,150
Pro forma net income (loss) <sup>(1)(2)</sup>	(368)
Six Months Ended June 30, 2017	
Pro forma revenues <sup>(1)</sup>	\$ 12,879
Pro forma net income <sup>(1)(2)</sup>	1,189

<sup>(1)</sup> The proforma revenues and net income are presented for informational purposes only and may not be indicative of what the actual results of operations of the Company would have been assuming the transaction occurred on January 1, 2016, nor do they purport to represent the Company's results of operations for future periods.

On August 31, 2017, the Company acquired the land and simultaneously structured and entered into a Ground Lease at 3333 LifeHope in Atlanta, GA and accounted for the transaction as an asset acquisition. The property is being converted by the ground lessee into a Class-A medical office building. The Ground Lease has a term of 99 years. In addition, the ground lessee will construct a 185-space parking deck adjacent to the building scheduled to be completed in 2018, which will be engineered to accommodate future development of the site. The Company has a right of first refusal to provide funding for up to 30.0% of the construction cost of an additional 160,000 square feet of development on terms consistent with the Ground Lease. iStar, the Company's largest shareholder, committed to provide a \$24.0 million construction loan to the ground lessee with an initial term of one year for the renovation of the property. This transaction was approved by the Company's independent directors in accordance with the Company's policy with respect to transactions in which iStar is also a participant.

In October 2017, the Company entered into a purchase agreement to acquire land subject to a Ground Lease on which a 301-unit, luxury multifamily project known as "Great Oaks" is currently being constructed in San Jose, California. Pursuant to the purchase agreement, the Company will acquire the Ground Lease on November 1, 2020 from iStar for \$34.0 million. iStar committed to provide a \$80.5 million construction loan to the ground lessee. The Ground Lease expires in 2116. This transaction

<sup>(2)</sup> The combined statements of operations prior to April 14, 2017 represented the activity of the Predecessor and EPS was not applicable.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

was approved by the Company's independent directors in accordance with the Company's policy with respect to transactions in which iStar is also a participant.

In January 2018, the Company acquired land and simultaneously structured and entered into a Ground Lease as part of the Ground Lease tenant's acquisition of Onyx on First, a multifamily building located in the Navy Yards neighborhood of Washington, D.C., one block away from the Navy Yards metro station. The Ground Lease has a term of 99 years.

In February 2018, the Company entered into two ventures in which it has majority and controlling interests, and the ventures acquired land and simultaneously structured and entered into two Ground Leases. The partners' noncontrolling interests in the ventures are recorded in "Noncontrolling interests" on the Company's consolidated balance sheets (refer to Note 9). The first Ground Lease was part of the recapitalization of a two-building office campus comprising 376,000 square feet on 27 acres in Cary, NC. The second Ground Lease was part of the acquisition of a seven-story, 410,000 square foot office building in midtown Atlanta. The ground lessee intends to invest approximately \$19.0 million in capital and tenant improvements to reposition the assets as creative office space. Both Ground Leases have terms of 99 years.

In May 2018, the Company acquired land and simultaneously structured and entered into a Ground Lease as part of the Ground Lease tenant's acquisition of 100 and 200 Glenridge Point, two multi-tenant office buildings in Atlanta, GA. The Ground Lease has a term of 99 years. In addition, iStar provided a \$19.9 million loan to the ground lessee with an initial term of one year for the acquisition of the property. This transaction was approved by the Company's independent directors in accordance with the Company's policy with respect to transactions in which iStar is also a participant.

In June 2018, the Company acquired land and simultaneously structured and entered into a Ground Lease as part of the Ground Lease tenant's acquisition of Promenade Crossing, a 212-unit multi-family community located in the Baldwin Park submarket of Orlando, FL. The Ground Lease has a term of 99 years. The ground lessee intends to invest approximately \$3.5 million in property renovations.

In June 2018, the Company acquired land and simultaneously structured two Ground Leases as part of the Ground Lease tenant's acquisition from iStar of two industrial facilities located in Miami, FL for \$22.8 million. Both Ground Leases have a term of 99 years. This transaction was approved by the Company's independent directors in accordance with the Company's policy with respect to transactions in which iStar is also a participant.

The Company accounted for the acquisitions made during the six months ended June 30, 2018 as asset acquisitions and recorded an aggregate \$71.3 million in "Real estate, net" and an aggregate \$61.1 million in "Real estate-related intangible assets, net" on its consolidated balance sheet.

During the three and six months ended June 30, 2018, the Company received a \$1.5 million termination fee in connection with the termination of a purchase contract for the purchase of the leased fee interest in a property due to the exercise by another entity of a pre-existing pre-emptive right to acquire such property.

Future Minimum Ground and Other Lease Payments—Future minimum Ground and Other Lease payments to be collected under non-cancelable leases, excluding percentage rent and other lease payments that are not fixed and determinable, in effect as of June 30, 2018, are as follows by year (\$ in thousands):

Year	 with CPI Escalations	 ases with Fixed Escalations	Leases with Revenue Participation	Total
2018 (remaining six months)	\$ 2,556	\$ 5,407	\$ 5,016	\$ 12,979
2019	5,111	10,926	10,032	26,069
2020	5,111	11,090	10,032	26,233
2021	5,111	11,262	10,032	26,405
2022	5,111	11,430	10,032	26,573

## Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

## Note 5—Deferred Expenses and Other Assets, Net and Accounts Payable, Accrued Expenses and Other Liabilities

Deferred expenses and other assets, net, consist of the following items (\$ in thousands):

	As of				
	June	30, 2018	Dece	ember 31, 2017	
Purchase deposits	\$	8,000	\$	2,855	
Interest rate hedge assets		6,395		1,042	
Deferred finance costs, net <sup>(1)</sup>		2,267		2,490	
Other assets		1,487		450	
Leasing costs, net		220		92	
Deferred expenses and other assets, net	\$	18,369	\$	6,929	

Accumulated amortization of deferred finance costs was \$1.0 million and \$0.5 million as of June 30, 2018 and December 31, 2017, respectively.

Accounts payable, accrued expenses and other liabilities consist of the following items (\$ in thousands):

	As of				
	June	30, 2018	December 31, 2017		
Dividends declared and payable	\$	2,735	\$	2,728	
Accrued expenses <sup>(1)</sup>		1,882		1,285	
Other liabilities <sup>(2)</sup>		1,205		621	
Interest payable		1,069		660	
Interest rate hedge liabilities		266		904	
Accounts payable <sup>(3)</sup>		244		1,347	
Accounts payable, accrued expenses and other liabilities	\$	7,401	\$	7,545	

As of June 30, 2018 and December 31, 2017, accrued expenses primarily includes accrued legal expenses, audit expenses and deferred finance costs.

As of June 30, 2018 and December 31, 2017, other liabilities includes \$40,000 and \$0.1 million, respectively, due to the Manager for costs it paid on the Company's behalf. As of June 30, 2018 and December 31, 2017, accounts payable includes accrued offering costs.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

#### Note 6—Debt Obligations, net

The Company's outstanding debt obligations consist of the following (\$ in thousands):

		As of			Stated	Scheduled
		June 30, 2018	December 31, 2017		Interest Rate	Maturity Date <sup>(1)</sup>
Secured credit financing:	'					
2017 Secured Financing	\$	227,000	\$	227,000	3.795%	April 2027
2017 Hollywood Mortgage		71,000		71,000	One-Month LIBOR (2) plus 1.33%	January 2023
2017 Revolver		10,000		10,000	One-Month LIBOR plus 1.35%	June 2022
Total secured credit financing		308,000		308,000		
Total debt obligations		308,000		308,000		
Debt premium and deferred financing costs,						
net		(724)		(926)		
Total debt obligations, net	\$	307,276	\$	307,074		

<sup>(1)</sup> Represents the extended maturity date for all debt obligations.

**2017 Secured Financing**—In March 2017, the Company entered into a \$227.0 million non-recourse secured financing transaction (the "2017 Secured Financing") that bears interest at a fixed rate of 3.795% and matures in April 2027. The 2017 Secured Financing was collateralized by the Initial Portfolio including seven Ground Leases and one master lease (covering the accounts of five properties). In connection with and prior to the closing of the 2017 Secured Financing, the Company entered into a \$200 million notional rate lock swap, reducing the effective rate of the 2017 Secured Financing from 3.795% to 3.773% (refer to Note 8).

**2017 Hollywood Mortgage**—In December 2017, the Company entered into a \$71.0 million non-recourse first mortgage on 6200 Hollywood Boulevard and 6201 Hollywood Boulevard (the "2017 Hollywood Mortgage"). The 2017 Hollywood Mortgage bears interest at a rate of one-month LIBOR plus 1.33%, matures in January 2023 and is callable without pre-payment penalty beginning in January 2021.

**2017 Revolver**—In June 2017, the Company entered into a recourse senior secured revolving credit facility with a group of lenders in the maximum aggregate initial original principal amount of up to \$300.0 million (the "2017 Revolver"). The 2017 Revolver has a term of three years with two 12-month extension options exercisable by the Company, subject to certain conditions, and bears interest at an annual rate of applicable LIBOR plus 1.35%. An undrawn credit facility commitment fee ranges from 0.15% to 0.25%, based on utilization each quarter. This fee was waived for the first six months after the closing date of June 27, 2017. The 2017 Revolver will allow the Company to leverage Ground Leases up to 67.0%. The 2017 Revolver provides an accordion feature to increase, subject to certain conditions, the maximum availability up to \$500.0 million. As of June 30, 2018, there was \$290.0 million of undrawn capacity on the 2017 Revolver and the Company had the ability to draw an additional \$85.9 million without pledging any additional assets to the facility.

**Debt Covenants**—The Company is subject to financial covenants under the 2017 Revolver, including maintaining: (i) a limitation on total consolidated leverage of not more than 70%, or 75% for no more than 180 days, of the Company's total consolidated assets; (ii) a consolidated fixed charge coverage ratio of at least 1.45x; (iii) a consolidated tangible net worth of at least 75% of the Company's tangible net worth at the date of the 2017 Revolver plus 75% of future issuances of net equity; (iv) a consolidated secured leverage ratio of not more than 70%, or 75% for no more than 180 days, of the Company's total consolidated assets; and (v) a secured recourse debt ratio of not more than 5.0% of the Company's total consolidated assets (exclusive of amounts drawn on this facility). Additionally, the 2017 Revolver restricts the Company's ability to pay distributions to its stockholders. In 2018, the Company will be permitted to make annual distributions up to an amount equal to 110% of the Company's adjusted funds from operations, as calculated in accordance with the 2017 Revolver. In addition, the Company may make distributions to

As of June 30, 2018, inclusive of the effect of an interest rate swap the effective interest rate is 3.04%.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

the extent necessary to maintain the Company's qualification as a REIT. As of June 30, 2018, the Company was in compliance with all of its financial covenants.

**Future Scheduled Maturities**—As of June 30, 2018, future scheduled maturities of outstanding debt obligations, assuming all extensions that can be exercised at the Company's option, are as follows (\$ in thousands):

	 2017 Secured Financing	2017 Hollywo Mortgage		2017 Revolver	Total
2018 (remaining six months)	\$ _	\$	_	\$ _	\$ _
2019	_			_	_
2020	_		_	_	_
2021	_		_	_	_
2022	_		_	10,000	10,000
Thereafter	227,000	71	1,000	_	298,000
Total principal maturities	 227,000	71	1,000	 10,000	 308,000
Debt premium and deferred financing costs, net					(724)
Total debt obligations, net					\$ 307,276

#### Note 7—Commitments and Contingencies

**Unfunded Commitments**—In October 2017, the Company entered into a purchase agreement to acquire land subject to a Ground Lease on November 1, 2020 from iStar for \$34.0 million (refer to Note 4).

**Legal Proceedings**—The Company evaluates developments in legal proceedings that could require a liability to be accrued and/or disclosed. Based on its current knowledge, and after consultation with legal counsel, the Company believes it is not a party to, nor are any of its properties the subject of, any pending legal proceeding that would have a material adverse effect on the Company's consolidated and combined financial statements.

#### Note 8—Risk Management and Derivatives

In the normal course of its ongoing business operations, the Company encounters credit risk. Credit risk is the risk of default on the Company's leases that result from a tenant's inability or unwillingness to make contractually required payments.

*Risk concentrations*—Concentrations of credit risks arise when the Company has multiple leases with a particular tenant or credit party, or a number of the Company's tenants are engaged in similar business activities, or activities in the same geographic region, or have similar economic features, such that their ability to meet contractual obligations, including those to the Company, could be similarly affected by changes in economic conditions.

Although the Company's real estate assets are geographically diverse and the tenants operate in a variety of industries and property types, to the extent the Company has a significant concentration of ground and other lease income from any tenant, the inability of that tenant to make its payment could have a material adverse effect on the Company. During the six months ended June 30, 2018, the Company's two largest tenants accounted for approximately \$8.2 million and \$2.7 million, or 35.4% and 11.4%, respectively, of the Company's revenues.

The gross carrying value of five hotels leased by the Company under a master lease guaranteed by Park Intermediate Holdings LLC represented 30.0% of the Company's total assets as of June 30, 2018. Park Intermediate Holdings LLC is a subsidiary of Park Hotels & Resorts Inc., which is a public reporting company. According to Park Hotels & Resorts Inc.'s public Securities and Exchange Commission filings, Park Hotels & Resorts Inc. conducts substantially all of its business and holds substantially all of its assets through Park Intermediate Holdings LLC. For detailed financial information regarding Park Hotels & Resorts Inc., please refer to its financial statements, which are publicly available on the website of the Securities and Exchange Commission at http://www.sec.gov.

*Derivative instruments and hedging activity*—The Company's use of derivative financial instruments is associated with debt issuances and primarily limited to the utilization of interest rate swaps, interest rate caps or other instruments to manage interest rate risk exposure. The Company does not enter into derivatives for trading purposes.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

The Company recognizes derivatives as either assets or liabilities on the Company's consolidated and combined balance sheets at fair value. Interest rate hedge assets are recorded in "Deferred expenses and other assets, net" and interest rate hedge liabilities are recorded in "Accounts payable, accrued expenses and other liabilities" on the Company's consolidated and combined balance sheets. If certain conditions are met, a derivative may be specifically designated as a hedge of the exposure to changes in the fair value of a recognized asset or liability, a hedge of a forecasted transaction or the variability of cash flows to be received or paid related to a recognized asset or liability.

For the Company's derivatives designated and qualifying as cash flow hedges, changes in the fair value of the derivatives are reported in accumulated other comprehensive income (loss) and subsequently reclassified into interest expense in the same periods during which the hedged transaction affects earnings. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on the Company's debt. For the Company's derivatives not designated as hedges, the changes in the fair value of the derivatives are reported in "Interest expense" in the Company's consolidated statements of operations. Derivatives not designated as hedges are not speculative and are used to manage the Company's exposure to interest rate movements and other identified risks but do not meet the strict hedge accounting requirements. The Company is hedging its exposure to the variability in future cash flows for forecasted transactions over a maximum period of 30 months (excluding forecasted transactions related to the payment of variable interest on existing financial instruments).

The table below presents the Company's derivatives as well as their classification on the consolidated balance sheets as of June 30, 2018 and December 31, 2017 (\$ in thousands):<sup>(1)</sup>

	Ju	ne 30, 2018	Г	December 31, 2017	
Derivative Type		Fair Value <sup>(2)</sup>			Balance Sheet Location
Assets					
Interest rate swaps	\$	6,368	\$	1,024	Deferred expenses and other assets, net
Interest rate cap <sup>(3)</sup>		27		18	Deferred expenses and other assets, net
	\$	6,395	\$	1,042	
Liabilities					
					Accounts payable, accrued expenses and other
Interest rate swaps	\$	266	\$	904	liabilities
	\$	266	\$	904	

- (1) For the three and six months ended June 30, 2018, the Company recorded \$2.4 million and \$6.0 million, respectively, of unrealized gains in accumulated other comprehensive income (loss).
- The fair value of the Company's derivatives are based upon widely accepted valuation techniques utilized by a third-party specialist using observable inputs such as interest rates and contractual cash flow and are classified as Level 2 within the fair value hierarchy. Over the next 12 months, the Company expects that \$0.7 million related to cash flow hedges will be reclassified from "Accumulated other comprehensive income (loss)" as a reduction to interest expense.
- (3) This derivative is not designated in a hedging relationship.

Credit Risk-Related Contingent Features—The Company reports derivative instruments on a gross basis in its consolidated financial statements. The Company has agreements with each of its derivative counterparties that contain a provision whereby if the Company either defaults or is capable of being declared in default on any of its indebtedness, then the Company could also be declared in default on its derivative obligations. In connection with its interest rate derivatives which were in a liability position as of June 30, 2018 and December 31, 2017, the Company posted collateral of \$1.0 million and \$1.7 million, respectively, which is included in "Restricted cash" on the Company's consolidated balance sheets. As of June 30, 2018 and December 31, 2017, the Company would not have been required to post any additional collateral to settle these contracts had the Company been declared in default on its derivative obligations.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

The tables below present the effect of the Company's derivative financial instruments in the consolidated statements of operations and the consolidated statements of comprehensive income (loss) for the three and six months ended June 30, 2018 (\$ in thousands):<sup>(1)</sup>

Derivatives Designated in Hedging Relationships  For the Three Months Ended June 30, 2018	Location of Gain (Loss) Recognized in Income	Amount of Gain ( Recognized in Accu Other Comprehe Income	mulated	Amount of Gain (Lo Reclassified from Accumulated Othe Comprehensive Income Earnings	r
Interest rate swaps	Interest expense	\$	2,377	\$	47
For the Six Months Ended June 30, 2018					
Interest rate swaps	Interest expense	\$	6,002	\$	22

<sup>(1)</sup> For the period from April 14, 2017 to June 30, 2017, the Company recognized \$(0.1) million in accumulated other comprehensive income (loss).

Derivatives not Designated in Hedging Relationships  For the Three Months Ended June 30, 2018	Location of Gain or (Loss) Recognized in Income		f Gain or (Loss) zed in Income
Interest rate cap	Interest expense	\$	(22)
mieresi rate cap	interest expense	J.	(33)
For the Six Months Ended June 30, 2018			
		•	
Interest rate cap	Interest expense	\$	10

In February 2017, the Company entered into and settled a rate lock swap in connection with the 2017 Secured Financing (refer to Note 6). As a result of the settlement, the Company recorded a \$0.4 million unrealized gain in other comprehensive income, which was recorded in "Safety, Income & Growth Inc. Predecessor equity" on the Company's consolidated balance sheets. In connection with the Company's acquisition of the Initial Portfolio, the 2017 Secured Financing was recorded at fair value and the resulting premium is recorded as a reduction to interest expense over the term of the 2017 Secured Financing.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

#### Note 9—Equity

**Common Stock**—On April 14, 2017, two institutional investors acquired 2,875,000 shares of the Company's common stock for \$57.5 million and iStar acquired 2,775,000 shares of the Company's common stock for \$55.5 million.

On June 27, 2017, the Company sold 10,250,000 shares of its common stock in its initial public offering for proceeds of \$205.0 million. Concurrently with the initial public offering, the Company sold \$45.0 million in shares, or 2,250,000 shares, of its common stock to iStar in a private placement and issued a total of 40,000 fully-vested shares to its directors who are not employees of the Manager or iStar in consideration for their annual services as directors. On June 28, 2018, the Company issued a total of 40,000 fully-vested shares to its directors who are not employees of the Manager or iStar in consideration for their annual services as directors.

The following table presents a summary of the Company's ownership as of June 30, 2018:

Event	Date	Owner	# of shares	Price paid Per Share
Initial capitalization	April 14, 2017	Third parties	2,875,000	\$ 20.00
Initial capitalization	April 14, 2017	iStar	2,775,000	20.00
Initial public offering	June 27, 2017	Third parties	10,250,000	20.00
Concurrent iStar placement	June 27, 2017	iStar	2,250,000	20.00
Issuance of shares to directors	June 27, 2017	Directors	40,000	_
Issuance of shares to directors	June 28, 2018	Directors	40,000	_
Shares outstanding at June 30, 2018			18,230,000	

Subsequent to the initial public offering, iStar purchased 2.2 million shares of the Company's common stock for \$41.7 million, representing an average cost of \$18.67 per share, pursuant to two 10b5-1 plans (the "10b5-1 Plans") in accordance with Rules 10b5-1 and 10b-18 under the Securities and Exchange Act of 1934, as amended, under which it could buy shares of the Company's common stock in the open market. As of June 30, 2018, iStar owned 39.8% of the Company's common stock.

In addition, subsequent to the initial public offering, trusts established by Jay Sugarman, the Company's Chairman and Chief Executive Officer, and Geoffrey Jervis, the Company's former Chief Operating Officer and former Chief Financial Officer, purchased 26,039 shares in the aggregate of the Company's common stock for an aggregate \$0.5 million, representing an average cost of \$19.20 per share, pursuant to a 10b5-1 plan (the "10b5-1 Plan") in accordance with Rules 10b5-1 and 10b-18 under the Securities and Exchange Act of 1934, as amended, under which they could buy in the open market up to \$0.5 million in the aggregate of the Company's common stock. The 10b5-1 Plan terminated in 2017.

**Accumulated Other Comprehensive Income**—Accumulated other comprehensive income consists of net unrealized gains (losses) on the Company's derivative transactions.

**Noncontrolling Interests**—Noncontrolling interests represent third-party equity interests in ventures that are consolidated in the Company's consolidated financial statements.

**Safety, Income & Growth Inc. Predecessor Equity**—For the periods prior to April 14, 2017, Safety, Income & Growth Inc. Predecessor Equity represents net contributions from and distributions to iStar. Most of the entities included in the Predecessor's financial statements did not have bank accounts for the periods presented and most cash transactions for the Predecessor were transacted through bank accounts owned by iStar and are included in Safety, Income & Growth Inc. Predecessor Equity.

**Dividends**—The Company elected to be taxed as a REIT beginning with its taxable year ended December 31, 2017. To qualify as a REIT, the Company must annually distribute, at a minimum, an amount equal to 90% of its taxable income, excluding net capital gains, and must distribute 100% of its taxable income (including net capital gains) to eliminate corporate federal income taxes payable by the REIT. Because taxable income differs from cash flow from operations due to non-cash revenues and expenses (such as depreciation and other items), in certain circumstances, the Company may generate operating cash flow in excess of its dividends, or alternatively, may need to make dividend payments in excess of operating cash flows. During the six months ended June 30, 2018, the Company declared cash dividends on its common stock of \$5.5 million, or \$0.30 per share.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

### Note 10—Earnings Per Share

Earnings per share ("EPS") is calculated by dividing net income (loss) attributable to common stockholders by the weighted average number of shares outstanding for the period. The following table presents a reconciliation of income (loss) from operations used in the basic and diluted EPS calculations (\$ in thousands, except for per share data):<sup>(1)</sup>

	Three Months Ended June 30, 2018		Six Months Ended June 30, 2018		Apr	il 14, 2017 to June 30, 2017
Income (loss) from operations	\$	1,762	\$	5,504	\$	(1,604)
Net (income) attributable to noncontrolling interests		(59)		(82)		_
Income (loss) from operations attributable and allocable to common shareholders for basic and diluted earnings per common						
share	\$	1,703	\$	5,422	\$	(1,604)

<sup>(1)</sup> The combined statements of operations prior to April 14, 2017 represented the activity of the Predecessor and EPS was not applicable.

	Three Months Ended June 30, 2018	Six Months Ended June 30, 2018	April 14, 2017 to June 30, 2017
Earnings allocable to common shares:			
Numerator for basic and diluted earnings per share:			
Income (loss) from operations attributable to Safety, Income & Growth Inc. and allocable to common shareholders	\$ 1,703	\$ 5,422	\$ (1,604)
Denominator for basic and diluted earnings per share:			
Weighted average common shares outstanding for basic and diluted earnings per common share	18,191	18,191	6,293
Basic and diluted earnings per common share:			
Net income (loss) attributable to Safety, Income & Growth Inc. and allocable to common shareholders	\$ 0.09	\$ 0.30	\$ (0.25)

<sup>1)</sup> The combined statements of operations prior to April 14, 2017 represented the activity of the Predecessor and EPS was not applicable.

#### **Note 11—Related Party Transactions**

The Company is externally managed by an affiliate of iStar, the Company's largest shareholder. iStar has been an active real estate investor for over 20 years and has executed transactions with an aggregate value of approximately \$40.0 billion. iStar has an extensive network for sourcing investments, which includes relationships with brokers, corporate tenants and developers that it has established over its long operating history. As of March 31, 2018, iStar had total assets of approximately \$4.5 billion and 185 employees in its New York City headquarters and its seven regional offices across the United States.

# Notes to Consolidated and Combined Financial Statements (Continued) (unaudited)

#### Management Agreement

The Company has designed what it believes to be a management agreement with unique features that create alignment and incentives. A summary of the terms of the management agreement is below:

Manager	SFTY Manager, LLC, a wholly-owned subsidiary of iStar Inc.
Management Fee	Annual fee of 1.0% of total shareholder's equity (up to \$2.5 billion) Annual fee of 0.75% of total shareholder's equity (> \$2.5 billion)
Management Fee Consideration	Payment will be made exclusively in the Company's common stock (valued at the greater of (i) the volume weighted average market price during the quarter for which the fee is being paid or (ii) the initial public offering price)
Lock-up	Restriction from selling common stock received for management fees for 2 years from the date of such issuance (restriction will terminate in the event of and effective with the termination of the management agreement)
Management Fee Waiver	No management fee paid to the Manager during the first year (through June 30, 2018)
Incentive Fee	None
Term	1 year
Renewal Provision	Automatically renewed for additional one-year terms unless previously terminated by majority of independent directors or otherwise, as provided in the agreement
Termination Fee	None

For the three and six months ended June 30, 2018, the Company recorded \$0.9 million and \$1.8 million, respectively, in management fees to the Manager. For the period from April 14, 2017 to June 30, 2017, the Company recorded \$0.2 million in management fees to the Manager. These management fees are recorded in "General and administrative expenses" in the Company's consolidated statements of operations. The management fees were not actually paid to the Manager because no management fees were payable during the first year of the agreement. The fees were accounted for as a non-cash capital contribution from iStar despite iStar not receiving any compensation for its services.

#### Expense Reimbursements

The Company pays, or reimburses the Manager for, all of the Company's operating expenses, except those specifically required to be borne by the Manager under the management agreement. In addition, because the Manager's personnel perform certain legal, accounting, due diligence tasks and other services that third-party professionals or consultants otherwise would perform, the Manager is reimbursed, in cash or in shares of the Company's common stock, for the documented cost of performing such tasks.

For the three and six months ended June 30, 2018, the Company was allocated \$0.4 million and \$0.8 million, respectively, in expenses from the Manager. For the period from the initial public offering on June 27, 2017 to June 30, 2017, the Company was allocated \$20,000 in expenses from the Manager. These expenses are recorded in "General and administrative expenses" in the Company's consolidated statements of operations. In accordance with the provisions of the management agreement, the reimbursement of expenses was waived by the Manager and, accordingly, these expenses were accounted for as a non-cash capital contribution from iStar despite iStar not receiving any reimbursement for these allocated expenses.

#### Acquisitions

iStar has participated in certain of the Company's investment transactions, either as a seller of land or by providing financing to the Company's Ground Lease tenants. Refer to Note 4 for a description of such transactions.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Certain statements in this report, other than purely historical information, including estimates, projections, statements relating to our business plans, objectives and expected operating results, and the assumptions upon which those statements are based, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements are included with respect to, among other things, Safety, Income & Growth Inc.'s (the "Company's") current business plan, business strategy, portfolio management, prospects and liquidity. These forward-looking statements generally are identified by the words "believe," "project," "expect," "anticipate," "estimate," "intend," "strategy," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions. Forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties which may cause actual results or outcomes to differ materially from those contained in the forward-looking statements. We undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise. In assessing all forward-looking statements, readers are urged to read carefully all cautionary statements contained in this Form 10-Q and the uncertainties and risks described in the Risk Factors section in our Annual Report on Form 10-K, all of which could affect our future results of operations, financial condition and liquidity. For purposes of Management's Discussion and Analysis of Financial Condition and Results of Operations, the terms "we," "our" and "us" refer to Safety, Income & Growth Inc. and its consolidated subsidiaries, unless the context indicates otherwise.

The discussion below should be read in conjunction with our consolidated and combined financial statements and related notes in this quarterly report on Form 10-Q and our Annual Report on Form 10-K. These historical financial statements may not be indicative of our future performance. We have reclassified certain items in our consolidated and combined financial statements of prior periods to conform to our current financial statements presentation.

#### Introduction

We believe that we are the first and only publicly-traded company focused primarily on ground leases. Ground leases generally represent the ownership of land underlying commercial real estate properties, which are leased on a long term basis (often 30 to 99 years) by the land owner (landlord) to a tenant that owns and operates the building on top of the land ("Ground Lease"). The property is generally leased on a triple net basis with the tenant responsible for taxes, maintenance and insurance as well as all operating costs and capital expenditures. Ground Leases typically provide that at the end of the lease term or upon tenant default, the land, building and all improvements revert back to the landlord. We seek to become the industry leader in Ground Leases by demonstrating their value-added characteristics to real estate investors and expanding their use throughout major metropolitan areas.

We have a diverse portfolio that is comprised of 22 properties located in major metropolitan areas, 12 of which were acquired or originated by iStar over the past 20 years. All of the properties in our portfolio are subject to long-term leases consisting of 17 Ground Leases and one master lease (covering five properties) that provide for periodic contractual rent escalations or percentage rent participations in gross revenues generated at the relevant properties.

We have chosen to focus on Ground Leases because we believe they offer a unique combination of safety, income growth and the potential for capital appreciation. We believe that Ground Leases offer the opportunity to realize superior risk-adjusted total returns when compared to certain other alternative commercial real estate property investments.

Safety: We believe that a Ground Lease represents a safe position in a property's capital structure. This safety is derived from the typical structure of a Ground Lease, which we believe creates a low likelihood of a tenant default and a low likelihood of a loss by the Ground Lease landlord in the event of a tenant default. A Ground Lease landlord typically has the right to regain possession of its land and take ownership of the buildings and improvements thereon upon a tenant default, which provides a strong incentive for a Ground Lease tenant to make the required Ground Lease rent payments. Additionally, the value of a property subject to a Ground Lease typically exceeds the amount of the Ground Lease landlord's investment at the time it was made; therefore, even if the Ground Lease landlord takes over the property following a tenant default or upon expiration of the Ground Lease, the landlord is reasonably likely to recover substantially all of its Ground Lease investment, and possibly amounts in excess of its investment, depending upon prevailing market conditions.

*Income Growth*: Ground Leases typically provide growing income streams through contractual base rent escalators that may compound over the duration of the lease. These rent escalators may be based on fixed increases, a Consumer Price Index ("CPI") or a combination thereof, and may also include a participation in the gross revenues of the underlying property. We believe that this rental growth over time can mitigate the effects of inflation and compensate for anticipated increases in land values over time, as well as serving as a basis for growing our dividend.

Opportunity for Capital Appreciation: The opportunity for capital appreciation with Ground Leases comes in two forms. First, as the ground rent grows over time, the value of the Ground Lease should grow under market conditions in which capitalization rates remain flat. Second, at the expiration or earlier termination of our Ground Leases, we typically have the right to regain possession of the land underlying the Ground Lease and take title to the buildings and other improvements thereon for no additional consideration. This reversion right creates additional potential value to our stockholders that may be realized by us at the end of the Ground Lease, either by entering into a new Ground Lease on the then current market terms, selling the land and improvements thereon or operating the property directly.

We generally target Ground Lease investments in which the initial cost of the Ground Lease represents 30% to 45% of the combined value of the land and buildings and improvements thereon as if there was no Ground Lease on the land ("Combined Property Value"). If the initial cost of a Ground Lease is equal to 35% of the Combined Property Value, the balance of 65% of the Combined Property Value represents potential value accretion to us upon the reversion of the property, assuming no intervening decline in the Combined Property Value. We refer to this potential value accretion as the "Value Bank," defined as the difference between the initial cost of the Ground Lease and the Combined Property Value. In our view, there is a strong correlation between inflation and commercial real estate values over time, which supports our belief that the value of our Value Bank should increase over time as inflation increases. Our ability to recognize value through reversion rights may be limited by the rights of our tenants under some of our Ground Leases, including tenant rights to purchase our land in certain circumstances and the right of one tenant to level improvements prior to the expiration of the lease. See Risk Factors section in our Annual Report on Form 10-K for a discussion of these tenant rights.

We believe that the reversion right is a unique feature distinguishing Ground Leases from other property types. Accordingly, we periodically estimate the value of our Value Bank based in part on valuations of the Combined Property Value of our portfolio. We retain an independent valuation firm to prepare (a) initial reports of the Combined Property Value associated with each Ground Lease in our portfolio and (b) periodic updates of such reports. As reported in our Current Report on Form 8-K filed on July 26, 2018, as of June 30, 2018, our estimated Value Bank is \$1,259.0 million in the aggregate and our estimated Value Bank per share is \$69.06. Please review that 8-K for a discussion of the valuation methodology used and important limitations and qualifications of the calculation of Value Bank.

Market Opportunity: We believe that there is a significant market opportunity for a dedicated provider of Ground Lease capital like us. We believe that the market for existing Ground Leases is fragmented with ownership comprised primarily of high net worth individuals, pension funds, life insurance companies, estates and endowments. However, while we intend to pursue acquisitions of existing Ground Leases, our investment thesis is predicated, in part, on what we believe is an untapped market opportunity to expand the use of Ground Leases to a broader component of the approximately \$7.0 trillion institutional commercial property market in the United States. We intend to capture this market opportunity by utilizing multiple sourcing and origination channels, including manufacturing new Ground Leases with third-party owners and developers of commercial real estate and originating Ground Leases to provide capital for development and redevelopment. We further believe that Ground Leases generally represent an attractive source of capital for our tenants and may allow them to generate superior returns on their invested equity as compared to utilizing alternative sources of capital. We intend to draw on the extensive investment origination and sourcing platform of iStar, the parent company of our Manager, to actively promote the benefits of the Ground Lease structure to prospective Ground Lease tenants.

#### Organization

Safety, Income & Growth Inc. ("Original Safety") is a Maryland corporation that was formed as a wholly-owned subsidiary of iStar on October 24, 2016. iStar contributed a pre-existing portfolio of Ground Leases to Original Safety and sought third party capital to grow its Ground Lease business. A second entity, SIGI Acquisition, Inc. ("SIGI") was capitalized on April 14, 2017 by iStar and two institutional investors. On April 14, 2017, Original Safety merged with and into SIGI with SIGI surviving the merger and being renamed Safety, Income & Growth Inc. References herein to us or we refer to Original Safety before such merger and to the surviving company of such merger thereafter. Through these and other formation transactions, we; (i) acquired iStar's entire Ground Lease portfolio consisting of 12 properties (the "Initial Portfolio"), all of which were wholly-owned; (ii) completed the \$227.0 million 2017 Secured Financing (refer to Note 6) on March 30, 2017; (iii) issued 2,875,000 shares of our common stock to two institutional investors for \$20.00 per share, or \$57.5 million (representing a 50.9% ownership interest in us at such time), and 2,775,000 shares of our common stock to iStar for \$20.00 per share, or \$55.5 million (representing a 49.1% ownership interest in us at such time); and (iv) paid \$340.0 million in total consideration to iStar for the Initial Portfolio.

On June 27, 2017, we completed our initial public offering raising \$205.0 million in gross proceeds and concurrently completed a \$45.0 million private placement with iStar. The initial public offering price was \$20.00 per share. iStar paid organization and offering costs in connection with these transactions. iStar received no reimbursement for its payment of the organization and offering costs.

We elected to be taxed as a real estate investment trust ("REIT") for U.S. federal income tax purposes, commencing with the tax year ended December 31, 2017. We are structured as an Umbrella Partnership REIT ("UPREIT"). As such, all of our properties are owned by a subsidiary partnership, Safety Income and Growth Operating Partnership LP (the "Operating Partnership"), which is currently wholly-owned by us. The UPREIT structure may afford us with certain benefits as we seek to acquire properties from third parties who may want to defer taxes on the contribution of their Ground Leases to us.

#### **Executive Overview**

We acquire, manage and capitalize Ground Leases and report our business as a single reportable segment. We believe owning a portfolio of Ground Leases affords our investors the opportunity for safe, growing income. Safety is derived from a Ground Lease's super senior position in the commercial real estate capital structure. Growth is realized through long-term leases with contractual periodic increases in rent. Capital appreciation is realized though growth in the value of the land over time and when, at the end of the lease, the commercial real estate property reverts back to us, as landlord, and we are able to realize the value of the leasehold, which may be substantial. Our leases share similarities with triple net leases because typically we are not responsible for any operating or capital expenses over the life of the lease, making the management of our portfolio relatively simple, with limited working capital needs.

Our Initial Portfolio was comprised of 12 properties located in major metropolitan areas that were acquired or originated by iStar over the past 20 years. All of the properties in our Initial Portfolio are subject to long-term leases consisting of seven Ground Leases and one master lease (covering five properties) that provide for contractual periodic rental escalations or percentage rent participations in gross revenues generated at the relevant properties.

In June 2017, we acquired two additional Ground Leases. The Ground Leases were purchased from third-party sellers for an aggregate purchase price of approximately \$142.0 million. Both transactions are well located urban developments, and based upon our estimate of net operating income at the properties upon stabilization, have significant coverage to the initial Ground Lease payment due under the leases, greater than 5.4x. We intend to grow our portfolio through future acquisitions and originations of Ground Leases and believe these transactions are indicative of some of the types of Ground Leases we are pursuing for acquisition and origination. We acquired the Ground Lease at 6201 Hollywood Boulevard, a 183,802 square foot land parcel subject to a long term Ground Lease located in Los Angeles, CA in the Hollywood neighborhood adjacent to the Hollywood/Vine metro station. The land is improved with approximately 535 apartments, 71,200 square feet of retail space, 1,300 underground parking spaces and signage facing Hollywood Boulevard. The Ground Lease had 87 years remaining on its term at the time of acquisition. We also acquired the Ground Lease at 6200 Hollywood Boulevard, a 143,151 square foot land parcel subject to a long term Ground Lease located in Los Angeles, CA in the Hollywood neighborhood adjacent to the Hollywood/Vine metro station. The site is currently under construction. Once completed by our tenant, it will be improved with approximately 507 apartments, 56,100 square feet of retail space, 1,237 underground parking spaces, and signage facing Hollywood Boulevard. The Ground Lease had 87 years remaining on its term at the time of acquisition. Total development cost of these leasehold improvements is estimated to be \$450 million, giving the projects a Combined Property Value of approximately \$600 million.

In August 2017, we acquired the land and simultaneously structured and entered into a Ground Lease at 3333 LifeHope in Atlanta, GA. The property is being converted by the ground lessee into a Class-A medical office building. The Ground Lease has a term of 99 years. In addition, the ground lessee will construct a 185-space parking deck adjacent to the building scheduled to be completed in 2018, which will be engineered to accommodate future development of the site. We have a right of first refusal to provide funding for up to 30.0% of the construction cost of an additional 160,000 square feet of development on terms consistent with the Ground Lease. iStar, our largest shareholder and Manager, committed to provide a \$24.0 million construction loan to the ground lessee with an initial term of one year for the renovation of the property.

In October 2017, we entered into a purchase agreement to acquire land subject to a Ground Lease on which a 301-unit, luxury multi-family project known as "Great Oaks" is currently being constructed in San Jose, California. Pursuant to the purchase agreement, we will acquire the Ground Lease on November 1, 2020 from iStar for \$34.0 million. iStar committed to provide a \$80.5 construction loan to the ground lessee. The Ground Lease has a term of 99 years.

In January 2018, we acquired land and simultaneously structured and entered into a Ground Lease as part of the Ground Lease tenant's acquisition of Onyx on First, a multifamily building located in the Navy Yards neighborhood of Washington, D.C., just one block away from the Navy Yards metro station. The Ground Lease has a term of 99 years.

In February 2018, we entered into ventures in which we have majority and controlling interests, and the ventures acquired land and simultaneously structured and entered into two Ground Leases. The first Ground Lease was part of the recapitalization of a two-building office campus comprising 376,000 square feet on 27 acres in Cary, NC. The property is located between Raleigh-Durham and Chapel Hill and is currently undergoing a \$6.0 million renovation to further enhance the space. The second Ground Lease was part of the acquisition of a 7-story, 410,000 square foot office building in midtown Atlanta. The ground lessee plans to invest approximately \$19.0 million in capital and tenant improvements to reposition the asset as creative office space. Both Ground Leases have terms of 99 years.

In May 2018, we acquired land and simultaneously structured and entered into a Ground Lease as part of the Ground Lease tenant's acquisition of 100 and 200 Glenridge Point, two multi-tenant office buildings in Atlanta, GA. The Ground Lease has a term of 99 years. In addition, iStar provided a \$19.9 million loan to the ground lessee with an initial term of one year for the acquisition of the property.

In June 2018, we acquired land and simultaneously structured and entered into a Ground Lease as part of the Ground Lease tenant's acquisition of Promenade Crossing, a 212-unit multi-family community located in the Baldwin Park submarket of Orlando, FL. The Ground Lease has a term of 99 years. The ground lessee intends to invest approximately \$3.5 million in property renovations over the next two years.

In June 2018, we acquired land and simultaneously structured two Ground Leases as part of the Ground Lease tenant's acquisition from iStar of two industrial facilities located in Miami, FL. Both Ground Leases have a term of 99 years.

#### **Our Portfolio**

Our portfolio is comprised of 22 properties located in 12 states with 18 tenants. Our portfolio is comprised of 17 Ground Leases and a master lease (relating to five hotel assets that we refer to as our "Park Hotels Portfolio") that has many of the characteristics of a Ground Lease, including length of lease term, percentage rent participations, triple net terms and strong Ground Rent Coverage. We acquired the 12 properties in our Initial Portfolio prior to the completion of our initial public offering, and we acquired the remainder of our portfolio after the completion of our initial public offering.

The tables below present an overview of our portfolio as of June 30, 2018:

Property Name	Location	Property Type	Lease Expiration / As Extended	Rent Escalation Structure
Hollywood Blvd - North	Los Angeles, CA	Multi-Family	2104 / 2104	% of CPI
Hollywood Blvd - South	Los Angeles, CA	Multi-Family	2104 / 2104	% of CPI
Onyx on First	Washington, DC	Multi-Family	2117 / 2117	Fixed with Inflation Protection
The Buckler Apartments	Milwaukee, WI	Multi-Family	2112 / 2112	Fixed
Promenade Crossing	Orlando, FL	Multi-Family	2117 / 2117	Fixed with Inflation Protection
One Ally Center	Detroit, MI	Office	2114 / 2174	Fixed with Inflation Protection
3333 LifeHope	Atlanta, GA	Office	2116 / 2176	Fixed
Northside Forsyth Medical Center	Atlanta, GA	Office	2115 / 2175	Fixed with Inflation Protection
NASA/JPSS Headquarters	Washington, DC	Office	2075 / 2105	Fixed
Pershing Point	Atlanta, GA	Office	2117 / 2124	Fixed with Inflation Protection
Regency Lakeview	Raleigh-Durham, NC	Office	2117 / 2122	Fixed with Inflation Protection
Glenridge Point	Atlanta, GA	Office	2117 / 2117	Fixed with Inflation Protection
Doubletree Seattle Airport <sup>(1)(2)</sup>	Seattle, WA	Hospitality	2025 / 2035	% Rent
Hilton Salt Lake <sup>(1)</sup>	Salt Lake City, UT	Hospitality	2025 / 2035	% Rent
Doubletree Mission Valley <sup>(1)</sup>	San Diego, CA	Hospitality	2025 / 2035	% Rent
Doubletree Durango <sup>(1)</sup>	Durango, CO	Hospitality	2025 / 2035	% Rent
Doubletree Sonoma <sup>(1)</sup>	San Francisco, CA	Hospitality	2025 / 2035	% Rent
Dallas Market Center - Sheraton Suites	Dallas, TX	Hospitality	2114 / 2114	Fixed
Dallas Market Center - Marriott Courtyard	Dallas, TX	Hospitality	2026 / 2066	% Rent
Lock Up Self Storage Facility	Minneapolis, MN	Industrial	2037 / 2037	Fixed
Miami Airport I	Miami, FL	Industrial	2117 / 2117	Fixed with Inflation Protection
Miami Airport II	Miami, FL	Industrial	2117 / 2117	Fixed with Inflation Protection
Total / Weighted Average			59 / 74 yrs	

<sup>(1)</sup> Property is part of the Park Hotels Portfolio and is subject to a single master lease.

<sup>(2)</sup> A majority of the land underlying this property is owned by a third party and is ground leased to us through 2044 subject to changes in the CPI; however, our tenant at the property pays this cost directly to the third party.

#### Great Oaks Purchase Commitment

In October 2017, we entered into a purchase agreement to acquire land subject to a Ground Lease on which a 301-unit, luxury multi-family project known as "Great Oaks" is currently being constructed in San Jose, California. Pursuant to the purchase agreement, we will acquire the Ground Lease on November 1, 2020 from iStar for \$34.0 million. iStar committed to provide a \$80.5 million construction loan to the ground lessee. The Ground Lease has a term of 99 years.

#### **Tenant Concentration**

During the six months ended June 30, 2018, the tenant under our Park Hotels Portfolio accounted for approximately \$8.2 million, or 35.4%, of our total revenues, and the tenant who leases the land on which the One Ally Center in Detroit, Michigan is located accounted for approximately \$2.7 million, or 11.4%, of our total revenues.

In addition, some of our tenants operate hotels at the leased properties. For the six months ended June 30, 2018, 37.4% of our total revenues came from rent payments by these hotel tenants.

### Results of Operations for the Three Months Ended June 30, 2018 compared to the Three Months Ended June 30, 2017 (1)

	Mo	r the Three onths Ended ne 30, 2018	from 2 2017 to	ne Period April 14, o June 30, 017	from Ap	ne Period oril 1, 2017 il 13, 2017	9	S Change	% Change				
				(in thous	ands)								
		The Co	ompany		Pred	ecessor							
Ground and other lease income	\$	9,861	\$	4,201	\$	672	\$	4,988	>100%				
Other income		1,713		3		19		1,691	>100%				
Total revenue		11,574		4,204	691			6,679	>100%				
Interest expense		3,376		1,868		1,868		1,868		332		1,176	53 %
Real estate expense <sup>(2)</sup>		398		425		59		(86)	(18)%				
Depreciation and amortization		2,275		1,873 114 288		288	14 %						
General and administrative		3,292		1,149		132		2,011	>100%				
Other expense		471		493		_	(22)		(4)%				
Total costs and expenses		9,812		5,808		5,808		637		3,367	52 %		
Net income (loss)	\$	1,762	\$	(1,604)	\$	54	\$	3,312	>100%				

<sup>(1)</sup> Operations prior to April 14, 2017 represent the activity of Safety, Income & Growth Inc. Predecessor. In addition, as a result of our acquisition of the Initial Portfolio from iStar, the periods subsequent to April 14, 2017 are presented on a new basis of accounting pursuant to Accounting Standards Codification ("ASC") 805.

Ground and other lease income increased to \$9.9 million during the three months ended June 30, 2018 from \$4.9 million for the same period in 2017. The increase in 2018 was primarily due to ground and other lease income earned on eight Ground Leases originated or acquired subsequent to July 1, 2017.

Other income for the three months ended June 30, 2018 consists primarily of a \$1.5 million termination fee received by us in connection with the termination of a purchase contract for the purchase of the leased fee interest in a property due to the exercise by another entity of a pre-existing pre-emptive right to acquire such property and interest income earned on our cash balances. Other income for the three months ended June 30, 2017 consists primarily of interest income earned on financing provided to a Ground Lease tenant.

During the three months ended June 30, 2018, we incurred interest expense from our secured financings including the 2017 Secured Financing, the 2017 Revolver and the 2017 Hollywood Mortgage of \$3.4 million. During the three months ended June 30, 2017, we incurred interest expense of \$2.2 million from our 2017 Secured Financing.

Real estate expense was \$0.4 million and \$0.5 million during the three months ended June 30, 2018 and 2017, respectively. During the three months ended June 30, 2018, real estate expenses consisted primarily of the amortization of a below market lease asset at one of our hotel properties and insurance expense. During the three months ended June 30, 2017, real estate expenses

<sup>(2)</sup> Real estate expense includes the amortization of a below market lease asset at one of our hotel properties.

consisted primarily of the amortization of a below market lease asset at one of our hotel properties, recoverable property taxes at one of our properties and insurance and consulting fees. The decrease in 2018 was primarily due to a decrease in recoverable property taxes at one of our properties.

Depreciation and amortization was \$2.3 million and \$2.0 million during the three months ended June 30, 2018 and 2017, respectively, and primarily relates to our ownership of the Park Hotels Portfolio and our ownership of the Buckler multi-family property. Beginning on April 14, 2017 we accounted for the acquisition of the Initial Portfolio from iStar in accordance with ASC 805 and began recording depreciation based on the acquisition date fair values of the real estate and recognizing amortization expense resulting from in-place intangible lease assets.

General and administrative expenses include management fees (which our Manager waived during the first year of the management agreement), stock-based compensation for equity awards granted to our directors who are not employees of our Manager or iStar, costs of operating as a public company and an allocation of expenses to us from our Manager (which our Manager waived during the first year of the management agreement). Although we paid no management fee or expense reimbursements to our Manager through June 30, 2018, GAAP requires us to record expenses and a non-cash capital contribution from iStar despite iStar not receiving any compensation or reimbursement for its services. The following table presents our general and administrative expenses for the three months ended June 30, 2018 and 2017 (\$ in thousands):

For the Three Months Ended June 30.

	<u>-</u>	2018	2017 <sup>(1)</sup>
Non-cash expenses			
Allocation from iStar	\$	_	\$ 131
Stock-based compensation		765	766
Management fees <sup>(2)</sup>		907	154
Expense reimbursements to the Manager <sup>(2)</sup>		366	20
Total - non-cash expenses		2,038	1,071
<u>Cash expenses</u>			
Public company and other costs		1,254	210
Total - cash expenses		1,254	 210
Total general and administrative expenses	\$	3,292	\$ 1,281

<sup>(1)</sup> The three months ended June 30, 2017 is a combination of the periods from April 1, 2017 to April 13, 2017 for Safety, Income & Growth Inc. Predecessor and April 14, 2017 to June 30, 2017 for us.

During the three months ended June 30, 2018, other expense consists primarily of pursuit costs related to an unsuccessful acquisition but for which we received a \$1.5 million termination fee. During the three months ended June 30, 2017, other expense consists primarily of non-recurring acquisition costs.

<sup>(2)</sup> Waived through June 30, 2018.

Results of Operations for the Six Months Ended June 30, 2018 compared to the Six Months Ended June 30, 2017 (1)

		the Six Months ded June 30, 2018	For the Period from April 14, 2017 to June 30, 2017			For the Period from January 1, 2017 to April 13, 2017	S	6 Change	% Change						
				(in thous	ano	ds)									
		The Co	ompany			Predecessor									
Ground and other lease income	\$	21,141	\$	4,201	\$	5,916	\$	11,024	>100%						
Other income		2,126		3		108		2,015	>100%						
Total revenue		23,267	,	4,204		6,024		13,039	>100%						
Interest expense		6,631		1,868		2,432		2,331	54 %						
Real estate expense <sup>(2)</sup>		752		425		210	117		18 %						
Depreciation and amortization		4,546		1,873		901		901 1,772		1,772	64 %				
General and administrative		5,324		1,149		1,143		3,032	>100%						
Other expense		510		493		_		17	3 %						
Total costs and expenses	,	17,763	5,808		4,686			7,269	69 %						
Income from sales of real estate				_		_		_		_		508		(508)	(100)%
Net income (loss)	\$	5,504	\$	(1,604)	\$	1,846	\$	5,262	>100%						

<sup>(1)</sup> Operations prior to April 14, 2017 represent the activity of Safety, Income & Growth Inc. Predecessor. In addition, as a result of our acquisition of the Initial Portfolio from iStar, the periods subsequent to April 14, 2017 are presented on a new basis of accounting pursuant to Accounting Standards Codification ("ASC") 805.

Ground and other lease income increased to \$21.1 million during the six months ended June 30, 2018 from \$10.1 million for the same period in 2017. The increase in 2018 was primarily due to \$6.0 million of ground and other lease income earned on eight Ground Leases originated or acquired subsequent to July 1, 2017 and an increase of \$2.8 million of percentage rent earned on our Park Hotels Portfolio.

Other income for the six months ended June 30, 2018 consists primarily of a \$1.5 million termination fee received by us in connection with the termination of a purchase contract for the purchase of the leased fee interest in a property due to the exercise by another entity of a pre-existing pre-emptive right to acquire such property and interest income earned on our cash balances. Other income for the six months ended June 30, 2017 consists primarily of interest income earned on financing provided to a Ground Lease tenant.

During the six months ended June 30, 2018, we incurred interest expense from our secured financings including the 2017 Secured Financing, the 2017 Revolver and the 2017 Hollywood Mortgage of \$6.6 million. During the six months ended June 30, 2017, we incurred interest expense from our 2017 Secured Financing of \$2.2 million and we incurred an allocation of interest expense from iStar of \$2.1 million for the period prior to the origination of the 2017 Secured Financing. Interest expense was allocated to us by calculating our average net assets as a percentage of the average net assets in iStar's net lease business segment and multiplying that percentage by the interest expense allocated to iStar's net lease business segment.

Real estate expense was \$0.8 million and \$0.6 million during the six months ended June 30, 2018 and 2017, respectively. During the six months ended June 30, 2018, real estate expenses consisted primarily of the amortization of a below market lease asset at one of our hotel properties and insurance expense. During the six months ended June 30, 2017, real estate expenses consisted primarily of the amortization of a below market lease asset at one of our hotel properties, recoverable property taxes at one of our properties and insurance and consulting fees. The increase in 2018 was primarily due to the amortization of a below market lease asset at one of our hotel properties.

Depreciation and amortization was \$4.5 million and \$2.8 million during the six months ended June 30, 2018 and 2017, respectively, and primarily relates to our ownership of the Park Hotels Portfolio and our ownership of the Buckler multi-family property. Beginning on April 14, 2017 we accounted for the acquisition of the Initial Portfolio from iStar in accordance with ASC 805 and began recording depreciation based on the acquisition date fair values of the real estate and recognizing amortization expense resulting from in-place intangible lease assets.

<sup>(2)</sup> Real estate expense includes the amortization of a below market lease asset at one of our hotel properties.

For the six months ended June 30, 2017, general and administrative expenses were allocated to us for certain iStar corporate functions, including executive oversight, treasury, finance, human resources, tax compliance and planning, internal audit, financial reporting, information technology and investor relations. General and administrative expenses, including stock based compensation, were allocated to us based on a pro rata allocation of costs from iStar's net lease and corporate business segments based on our average net assets. The following table presents our general and administrative expenses for the six months ended June 30, 2018 and 2017 (\$ in thousands):

#### For the Six Months Ended June 30,

	 2018	2017 <sup>(1)</sup>
Non-cash expenses		
Allocation from iStar	\$ _	\$ 1,053
Stock-based compensation	765	766
Management fees <sup>(2)</sup>	1,804	154
Expense reimbursements to the Manager <sup>(2)</sup>	777	20
Total - non-cash expenses	3,346	1,993
<u>Cash expenses</u>		
Public company and other costs	1,978	299
Total - cash expenses	1,978	 299
Total general and administrative expenses	\$ 5,324	\$ 2,292

<sup>(1)</sup> The six months ended June 30, 2017 is a combination of the periods from January 1, 2017 to April 13, 2017 for Safety, Income & Growth Inc. Predecessor and April 14, 2017 to June 30, 2017 for us.

During the six months ended June 30, 2018, other expense consists primarily of pursuit costs related to an unsuccessful acquisition (but for which we received a \$1.5 million termination fee) and fees related to our derivative transactions. During the six months ended June 30, 2017, other expense consists primarily of non-recurring acquisition costs.

During the six months ended June 30, 2017, we recognized income from sales of real estate of \$0.5 million resulting from the sale of a parking facility from our Park Hotels Portfolio that had been previously impaired and had a carrying value of zero.

#### **Non-GAAP Financial Measures**

In addition to net income (loss) prepared in conformity with GAAP, we use certain non-GAAP financial measures to measure our operating performance. We present below a discussion of funds from operations ("FFO") and adjusted funds from operations ("AFFO").

We present FFO and AFFO because we consider them to be important supplemental measures of our operating performance and believe that they are frequently used by management, securities analysts, investors and other interested parties in the evaluation of REITs. FFO is a widely recognized non-GAAP financial measure for REITs that we believe, when considered with financial statements determined in accordance with GAAP, is useful to investors in understanding financial performance and providing a relevant basis for comparison among REITs.

We compute FFO in accordance with the National Association of Real Estate Investment Trusts ("NAREIT"), which defines FFO as net income (loss) (determined in accordance with GAAP), excluding gains or losses from sales of depreciable operating property, plus real estate-related depreciation and amortization. We compute AFFO by adding (or subtracting) to FFO the following items: straight-line rental income, the amortization of real estate-related intangibles, non-cash management fees and expense reimbursements, stock-based compensation, acquisition costs and the amortization of deferred financing costs and other expenses related to debt obligations.

We consider AFFO to be a useful metric when evaluating the key drivers of our long term operating performance, which are relatively straightforward. Our Ground Lease investments generate rental income and our tenants are typically responsible for all property level expenses. As a result, we incur minimal property level cash expenses that are not reimbursed. Furthermore, we subtract straight-line rent because it represents non-cash GAAP income, which creates a material difference between our GAAP rental income recorded and the cash rent we receive, particularly due to the very long duration of our leases. AFFO is presented prior to the impact of the amortization of lease intangibles, non-cash management fees and expense reimbursements, stock-based

<sup>(2)</sup> Waived through June 30, 2018.

compensation, and other expenses which represent non-cash expenses. We also add back acquisition expenses incurred for the acquisition of Ground Leases due to the long-term nature of our Ground Lease business. Our Ground Lease assets typically have long-term leases (typically 30-99 years) and acquisition expenses will only affect our operations in periods in which Ground Leases are acquired.

In addition, we believe FFO and AFFO are useful to investors as they capture features particular to real estate performance by recognizing that real estate has generally appreciated over time or maintains residual value to a much greater extent than do other depreciable assets.

Investors should review FFO and AFFO, along with GAAP net income (loss), when trying to understand the operating performance of an equity REIT like us. However, because FFO and AFFO exclude depreciation and amortization and do not capture the changes in the value of our properties that result from use or market conditions, which have real economic effect and could materially impact our results from operations, the utility of FFO and AFFO as measures of our performance is limited. There can be no assurance that FFO and AFFO as presented by us is comparable to similarly titled measures of other REITs. FFO and AFFO do not represent cash generated from operating activities and should not be considered as alternatives to net income (loss) (determined in accordance with GAAP) or to cash flow from operating activities (determined in accordance with GAAP). FFO and AFFO are not indicative of cash available to fund ongoing cash needs, including the ability to make cash distributions to our stockholders. Although FFO and AFFO are measures used for comparability in assessing the performance of REITs, as the NAREIT White Paper only provides guidelines for computing FFO, the computation of FFO and AFFO may vary from one company to another.

The following table presents a reconciliation of our consolidated and combined net income (loss) allocable to Safety, Income & Growth Inc. common shareholders, the most directly comparable GAAP measure, to FFO and AFFO allocable to Safety, Income & Growth Inc. common shareholders, for the periods presented:(1)

	For the Period from April 14, Months Ended June 30, 2018  For the Period from April 14, 2017 to June 30,		fr	For the Period om April 1, 2017 o April 13, 2017				or the Period rom April 14, 17 to June 30, 2017	For the Period from January 1, 2017 to April 13, 2017			
						(in tho	usaı	nds)				
Funds from Operations		The C	ompany			Predecessor		The C	omp	any		Predecessor
Net income (loss) allocable to Safety, Income & Growth Inc. common shareholders	\$	1,703	\$	(1,604)	\$	54	\$	5,422	\$	(1,604)	\$	1,846
Add: Depreciation and amortization		2,275		1,873		114		4,546		1,873		901
Less: Income from sales of real estate		_		_		_		_		_		(508)
FFO allocable to Safety, Income & Growth Inc. common shareholders	\$	3,978	\$	269	\$	168	\$	9,968	\$	269	\$	2,239
Adjusted Funds from Operations												
FFO allocable to Safety, Income & Growth Inc. common shareholders	\$	3,978	\$	269	\$	168	\$	9,968	\$	269	\$	2,239
Straight-line rental income		(3,944)		(1,044)		(159)		(6,602)		(1,044)		(1,271)
Amortization of real estate-related intangibles, net		547		346		15		1,017		346		118
Stock-based compensation		765		766		31		765		766		246
Acquisition costs		_		381		_		_		381		_
Non-cash management fees and expense reimbursements		1,273		174		_		2,581		174		_
Non-cash interest expense		363		2		20		710		2		20
Allocable share of noncontrolling interests' amortization of real estate-related intangibles and straight-line rental income		40		_		_		54	_	_	_	_
AFFO allocable to Safety, Income & Growth Inc. common shareholders	\$	3,022	\$	894	\$	75	\$	8,493	\$	894	\$	1,352

<sup>(1)</sup> Operations prior to April 14, 2017 represent the activity of Safety, Income & Growth Inc. Predecessor.

We present below a discussion of earnings before interest, depreciation and amortization, or EBITDA. We compute EBITDA as the sum of net income (loss) before interest expense and depreciation and amortization. We present EBITDA because we believe that EBITDA, along with cash flow from operating activities, investing activities and financing activities, provides investors with an additional indicator of our ability to incur and service debt. EBITDA should not be considered as an alternative to net income (loss) (determined in accordance with GAAP), as an indication of our financial performance, as an alternative to net cash flows from operating activities (determined in accordance with GAAP), or as a measure of our liquidity.

The following table presents a reconciliation of our consolidated and combined net income allocable to Safety, Income & Growth Inc. common shareholders, the most directly comparable GAAP measure to EBITDA allocable to Safety, Income & Growth Inc. common shareholders, for the periods presented:<sup>(1)</sup>

	Month	the Three s Ended June 0, 2018	For the Period from April 14, 2017 to June 30, 2017		For the Period from April 1, 2017 to April 13, 2017			For the Six onths Ended ine 30, 2018	For the Period from April 14, 2017 to June 30, 2017			For the Period from January 1, 2017 to April 13, 2017	
						(in thousand	ls)						
EBITDA		The Co	mpany	7		Predecessor		The Co	mpa	any		Predecessor	
Net income (loss) allocable to Safety, Income & Growth Inc. common shareholders	\$	1,703	\$	(1,604)	\$	54	\$	5,422	\$	(1,604)	\$	1,846	
Add: Interest expense		3,376		1,868		332		6,631		1,868		2,432	
Add: Depreciation and amortization		2,275		1,873		114		4,546		1,873		901	
EBITDA allocable to Safety, Income & Growth Inc. common shareholders	\$	7,354	\$	2,137	\$	500	\$	16,599	\$	2,137	\$	5,179	

Operations prior to April 14, 2017 represent the activity of Safety, Income & Growth Inc. Predecessor.

#### **Liquidity and Capital Resources**

Liquidity is a measure of our ability to meet potential cash requirements, including to pay interest and repay borrowings, fund and maintain our assets and operations, complete acquisitions and originations of investments, make distributions to our stockholders and meet other general business needs. In order to qualify as a REIT, we are required under the Internal Revenue Code of 1986 to distribute to our stockholders, on an annual basis, at least 90% of our REIT taxable income, determined without regard to the deduction for dividends paid and excluding net capital gains. We expect to make quarterly cash distributions to our stockholders sufficient to meet REIT qualification requirements.

As of June 30, 2018, we had \$35.8 million of unrestricted cash and the ability to borrow an additional \$85.9 million on our 2017 Revolver (subject to the conditions set forth in the applicable loan agreement) without pledging any additional assets to the facility. We refer to this \$121.7 million of unrestricted cash and additional borrowing capacity as our "equity" liquidity which can be used for general corporate purposes or leveraged (2:1 in the case of our 2017 Revolver) to acquire new Ground Lease assets. Our primary sources of cash to date have been proceeds of \$205.0 million from our initial public offering, proceeds of \$45.0 million from our private placement to iStar, proceeds of \$113.0 million from our initial capitalization by iStar and two institutional investors and borrowings from our other debt facilities. Our primary uses of cash to date have been the \$113.0 million acquisition of the Initial Portfolio from iStar (which was subject to the 2017 Secured Financing, as defined below), the acquisition/origination of 10 Ground Leases for an aggregate purchase price of approximately \$290.4 million, repayments on our debt facilities and distributions to our stockholders.

We expect our future liquidity requirements to include debt service, distributions to our stockholders, working capital, acquisitions and originations of Ground Lease investments and debt maturities. Our primary sources of liquidity going forward will generally consist of cash on hand and cash generated from our operating activities, new financings, unused borrowing capacity under our 2017 Revolver (subject to the conditions set forth in the applicable loan agreement) and common and/or preferred equity offerings.

Contractual Obligations—The following table outlines the contractual obligations related to our long-term debt obligations as of June 30, 2018 (refer to Note 6 to the consolidated and combined financial statements).

	Amounts Due By Period											
		Total	Le	ess Than 1 Year		1 - 3 Years		3 - 5 Years		5 - 10 Years		After 10 Years
						(in tho	usan	ds)				
Long-Term Debt Obligations <sup>(1)</sup> :												
2017 Secured Financing	\$	227,000	\$	_	\$	_	\$	_	\$	227,000	\$	_
2017 Hollywood Mortgage		71,000		_		_		71,000		_		_
2017 Revolver		10,000		_		_		10,000		_		_
Total principal maturities		308,000		_				81,000		227,000		_
Interest Payable <sup>(2)</sup>		89,087		11,545		23,122		21,517		32,903		_
Purchase Commitments <sup>(3)</sup>		33,959		_		33,959		_		_		_
Total	\$	431,046	\$	11,545	\$	57,081	\$	102,517	\$	259,903	\$	_

- Represents the extended maturity date for all debt obligations.
- Interest payable does not include interest that may be payable under our derivatives.
- (2) (3) Refer to Note 4 of the consolidated and combined financial statements.

Off-Balance Sheet Arrangements—We are not dependent on the use of any off-balance sheet financing arrangements for liquidity.

#### **Critical Accounting Estimates**

The preparation of financial statements in accordance with GAAP requires management to make estimates and judgments in certain circumstances that affect amounts reported as assets, liabilities, revenues and expenses. We have established detailed policies and control procedures intended to ensure that valuation methods, including any judgments made as part of such methods, are well controlled, reviewed and applied consistently from period to period. We base our estimates on historical corporate and industry experience and various other assumptions that we believe to be appropriate under the circumstances. For all of these estimates, we caution that future events rarely develop exactly as forecasted, and, therefore, routinely require adjustment.

For a discussion of our critical accounting policies, refer to Note 3 to the consolidated and combined financial statements and our 2017 Annual Report on Form 10-K.

New Accounting Pronouncements—For a discussion of the impact of new accounting pronouncements on our financial condition or results of operations, refer to Note 3 to the consolidated and combined financial statements.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

#### **Market Risks**

Our future income, cash flows and fair values relevant to financial instruments are dependent upon prevalent market prices and interest rates. Market risk refers to the risk of loss from adverse changes in market prices and interest rates. One of the principal market risks facing us is interest rate risk on our floating rate indebtedness.

Subject to qualifying and maintaining our qualification as a REIT for U.S. federal income tax purposes, we may mitigate the risk of interest rate volatility through the use of hedging instruments, such as interest rate swap agreements and interest rate cap agreements. Our primary objectives when undertaking hedging transactions will be to reduce our floating rate exposure and to fix a portion of the interest rate for anticipated financing and refinancing transactions. However, we can provide no assurances that our efforts to manage interest rate volatility will successfully mitigate the risks of such volatility on our portfolio. Our current portfolio is not subject to foreign currency risk.

Our objectives with respect to interest rate risk are to limit the impact of interest rate changes on operations and cash flows, and to lower our overall borrowing costs. To achieve these objectives, we may borrow at fixed rates and may enter into hedging instruments such as interest rate swap agreements and interest rate cap agreements in order to mitigate our interest rate risk on a related floating rate financial instrument. We do not enter into derivative or interest rate transactions for speculative purposes.

As of June 30, 2018, we had \$227.0 million principal amount of fixed-rate debt outstanding from the 2017 Secured Financing, \$10.0 million principal amount of floating-rate debt outstanding from the 2017 Revolver and \$71.0 million principal amount of floating-rate debt outstanding from the 2017 Hollywood Mortgage.

The following table quantifies the potential changes in annual net income should interest rates increase or decrease by 10, 50 or 100 basis points, assuming no change in our interest earning assets, interest bearing liabilities or the shape of the yield curve (i.e., relative interest rates). The base interest rate scenario assumes the one-month LIBOR rate of 2.09% as of June 30, 2018. Actual results could differ significantly from those estimated in the table.

### **Estimated Change In Net Income**

(\$ in thousands)

<b>Change in Interest Rates</b>	Net Income
-100 Basis Points	\$ (560)
-50 Basis Points	(280)
-10 Basis Points	(56)
Base Interest Rate	_
+10 Basis Points	56
+ 50 Basis Points	280
+100 Basis Points	560

### **Item 4.** Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. The Company has formed a disclosure committee that is responsible for considering the materiality of information and determining the disclosure obligations of the Company on a timely basis. The disclosure committee reports directly to the Company's Chief Executive Officer and Chief Financial Officer.

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the disclosure committee and other members of management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(b) or Rule 15d-15. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is (i) recorded, processed, summarized

and reported within the time periods specified in SEC rules and forms and (ii) accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding disclosure.

There have been no changes during the last fiscal quarter in the Company's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Notwithstanding the foregoing, a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in the Company's periodic reports.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

From time to time, we may be party, or our properties may be subject to, various claims, lawsuits or other legal proceedings that arise in the ordinary course of our business. We are not currently a party, as plaintiff or defendant, to any legal proceedings which, individually or in the aggregate, would be expected to have a material effect on our business, financial position, liquidity or results of operations if determined adversely to us.

#### Item 1a. Risk Factors

There were no material changes from the risk factors previously disclosed in our 2017 Annual Report.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### **Use of Proceeds**

In May 2018, the Company acquired land and simultaneously structured and entered into a Ground Lease as part of the Ground Lease tenant's acquisition of 100 and 200 Glenridge Point, two multi-tenant office buildings in Atlanta, GA. The Ground Lease has a term of 99 years.

In June 2018, the Company acquired land and simultaneously structured and entered into a Ground Lease as part of the Ground Lease tenant's acquisition of Promenade Crossing, a 212-unit multi-family community located in the Baldwin Park submarket of Orlando, FL. The Ground Lease has a term of 99 years.

In June 2018, the Company acquired land and simultaneously structured two Ground Leases as part of the Ground Lease tenant's acquisition from iStar of two industrial facilities located in Miami, FL. Both Ground Leases have a term of 99 years.

The aggregate purchase price for the acquisitions made during the three months ended June 30, 2018 was \$43.6 million.

#### Item 3. Defaults Upon Senior Securities

None.

#### Item 4. Mine Safety Disclosures

Not applicable.

#### Item 5. Other Information

None.

### Item 6. Exhibits

### INDEX TO EXHIBITS

Exhibit Number	Document Description
31.0	Certifications pursuant to Section 302 of the Sarbanes-Oxley Act.
32.0	Certifications pursuant to Section 906 of the Sarbanes-Oxley Act.
101*	The following financial information from the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2018 is formatted in XBRL ("eXtensible Business Reporting Language"): (i) the Consolidated Balance Sheets as of June 30, 2018 (unaudited) and December 31, 2017, (ii) the Consolidated and Combined Statements of Operations (unaudited) for the three and six months ended June 30, 2018 and 2017, (iii) the Consolidated and Combined Statements of Comprehensive Income (Loss) (unaudited) for the three and six months ended June 30, 2018 and 2017, (iv) the Consolidated and Combined Statements of Changes in Equity (unaudited) for the six months ended June 30, 2018 and 2017, (v) the Consolidated and Combined Statements of Cash Flows (unaudited) for the six months ended June 30, 2018 and 2017 and (vi) the Notes to the Consolidated and Combined Financial Statements (unaudited).

<sup>\*</sup> In accordance with Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Exchange Act of 1934 and otherwise is not subject to liability under these sections.

Date: July 26, 2018

Date: July 26, 2018

### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Safety, Income & Growth Inc.

Registrant

/s/ JAY SUGARMAN

Jay Sugarman Chairman of the Board of Directors and Chief Executive Officer (principal executive officer)

Safety, Income & Growth Inc.

Registrant

/s/ ANDREW C. RICHARDSON

Andrew C. Richardson
Chief Financial Officer (principal financial and accounting officer)

#### CERTIFICATION

- I, Jay Sugarman, certify that:
  - 1. I have reviewed this quarterly report on Form 10-Q of Safety, Income & Growth Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 26, 2018 By: /s/ JAY SUGARMAN

Name: Jay Sugarman

Title: Chief Executive Officer

#### CERTIFICATION

#### I, Andrew C. Richardson, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Safety, Income & Growth Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Bv:

Date: July 26, 2018

/s/ ANDREW C. RICHARDSON

Name: Andrew C. Richardson

Title: Chief Financial Officer (principal financial and

accounting officer)

#### **Certification of Chief Executive Officer**

### Pursuant to Section 906 of The Sarbanes-Oxley Act of 2002

The undersigned, the Chief Executive Officer of Safety, Income & Growth Inc. (the "Company"), hereby certifies on the date hereof, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q for the quarter ended June 30, 2018 (the "Form 10-Q"), filed concurrently herewith by the Company, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: July 26, 2018 By: /s/ JAY SUGARMAN

Name: Jay Sugarman

Title: Chief Executive Officer

### **Certification of Chief Financial Officer**

### Pursuant to Section 906 of The Sarbanes-Oxley Act of 2002

The undersigned, the Chief Financial Officer of Safety, Income & Growth Inc. (the "Company"), hereby certifies on the date hereof, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, that the Quarterly Report on Form 10-Q for the quarter ended June 30, 2018 (the "Form 10-Q"), filed concurrently herewith by the Company, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

By:

Date:

July 26, 2018

/s/ ANDREW C. RICHARDSON

Name: Andrew C. Richardson

Title: Chief Financial Officer (principal financial and

accounting officer)