### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 1, 2019

iStar Inc.

(Exact name of registrant as specified in its charter)

1-15371

(Commission File Number)

Maryland

(State or other jurisdiction of incorporation)

1114 Avenue of the Americas, 39th Floor New York, New York

(Address of principal executive offices)

10036

95-6881527

(IRS Employer Identification Number)

(Zip Code)

Registrant's telephone number, including area code: (212) 930-9400

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 par value	STAR	New York Stock Exchange
8.00% Series D Cumulative Redeemable Preferred Stock, \$0.001 par value	STAR-PD	New York Stock Exchange
7.65% Series G Cumulative Redeemable Preferred Stock, \$0.001 par value	STAR-PG	New York Stock Exchange
7.50% Series I Cumulative Redeemable Preferred Stock, \$0.001 par value	STAR-PI	New York Stock Exchange

#### Item 2.02 Results of Operations and Financial Condition.

On August 1, 2019, iStar Inc. issued an earnings release and made available on its website an earnings presentation for the quarter ended June 30, 2019. A copy of the earnings release and earnings presentation are attached as Exhibit 99.1 and Exhibit 99.2, respectively, hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

#### Item 7.01 Regulation FD Disclosure.

On August 1, 2019, iStar Inc. made available on its website an earnings presentation for the quarter ended June 30, 2019. A copy of the earnings presentation is attached as Exhibit 99.2 hereto and incorporated by reference.

The earnings presentation, including Exhibit 99.2 hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

#### Item 9.01 Financial Statements and Exhibits.

Exhibit 99.1 Earnings Release.

Exhibit 99.2 Earnings Presentation.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

iStar Inc.

\_

Date: August 1, 2019

By:

/s/ MARCOS ALVARADO

Marcos Alvarado President and Chief Investment Officer (principal financial officer)

#### EXHIBIT INDEX

### Exhibit Number

99.1

Earnings Release. Earnings Presentation. 99.2

### Press Release iStar Reports Second Quarter 2019 Results

### NEW YORK, August 1, 2019

iStar Inc. (NYSE: STAR) today reported results for the second quarter ended June 30, 2019.

Highlights for the quarter include:

- Net income of \$363 million, or \$4.55 per diluted share
- o Adjusted income of \$317 million, or \$3.98 per diluted share
- SAFE investment appreciated by approximately \$180 million during the quarter
- o Repurchased 3.9 million STAR shares (6% of shares outstanding) for \$39 million

"iStar had a record-breaking quarter highlighted by the strong performance of our investment in Safehold and two significant transactions producing sizable gains for our shareholders." said Jay Sugarman, Chairman and Chief Executive Officer.

The Company published a presentation detailing its results and a reconciliation of its non-GAAP financial metrics, which can be found on its website, <u>www.istar.com</u>, in the "Investors" section.

The Company will host an earnings conference call reviewing this presentation beginning at 10:00 a.m. ET. This conference call will be broadcast live and can be accessed by all interested parties through iStar's website and by using the dial-in information listed below:

 Dial-In:
 (800) 230-1096

 International:
 (612) 332-0107

1114 Avenue of the Americas New York, NY 10036 T 212.930.9400 investors@istar.com



A replay of the call will be archived on the Company's website. Alternatively, the replay can be accessed via dial-in from 12:00 p.m. ET on August 1, 2019 through 11:59 p.m. ET on August 15, 2019 by calling:

Replay:	(800) 475-6701		
International:	(320) 365-3844		
Access Code:	469594		

• • •

iStar Inc. (NYSE: STAR) is focused on reinventing the ground lease sector, unlocking value for real estate owners throughout the country by providing modern, more efficient ground leases on all types of properties. As the founder, investment manager and largest shareholder of Safehold Inc. (NYSE: SAFE), the first publicly traded company to focus on modern ground leases, iStar is helping create a logical new approach to the way real estate is owned, and continues to use its historic strengths in finance and net lease to expand this unique platform. Recognized as a consistent innovator in the real estate markets, iStar specializes in identifying and scaling newly discovered opportunities and has completed more than \$40 billion of transactions over the past two decades. Additional information on iStar is available on its website at <u>www.istar.com</u>.

**Company Contact:** 

Jason Fooks, Senior Vice President of Investor Relations & Marketing

1114 Avenue of the Americas New York, NY 10036 T 212.930.9400 investors@istar.com



### Q2 '19 Earnings Results

(NYSE: STAR)

### Forward-Looking Statements and Other Matters

Statements in this presentation which are not historical fact may be deemed forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Although iStar believes the expectations reflected in any forward-looking statements are based on reasonable assumptions, the Company can give no assurance that its expectations will be attained. The Company undertakes no obligation to update or publicly revise any forward looking statement, whether as a result of new information, future events or otherwise.

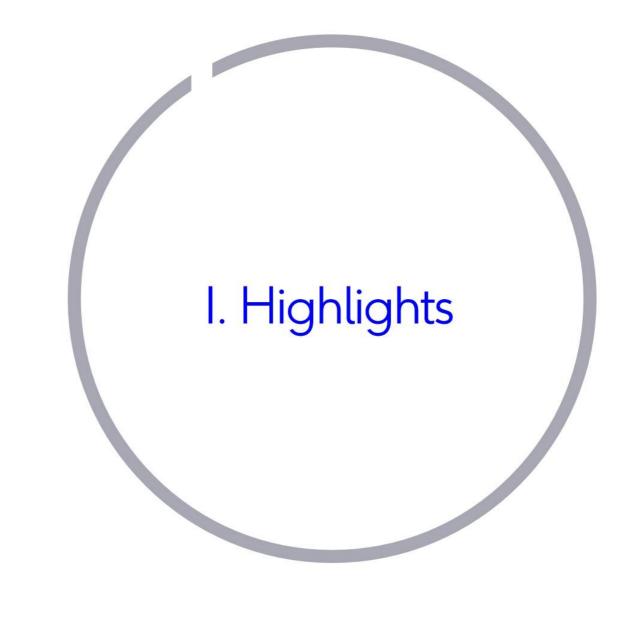
This presentation should be read in conjunction with our consolidated financial statements and related notes in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2019 and our Annual Report on Form 10-K for the year ended December 31, 2018. In assessing all forward-looking statements herein, readers are urged to read carefully all cautionary statements in our Form 10-K.

Factors that could cause actual results to differ materially from iStar's expectations include genera economic conditions and conditions in the commercial real estate and credit markets, the Company's ability to expand its ground lease business directly and through SAFE, the Company's ability to generate liquidity and to repay indebtedness as it comes due, additional loan loss provisions and asset impairments, the amount and timing of asset sales, changes in NPLs, repayment levels, the Company's ability to make new investments, the Company's ability to maintain compliance with its debt covenants, the Company's ability to generate income and gains from operating properties and land other risks detailed in "Risk Factors" in our 2018 Annual Report on Form 10-K, and any updates thereto made in our subsequent fillings with the SEC.

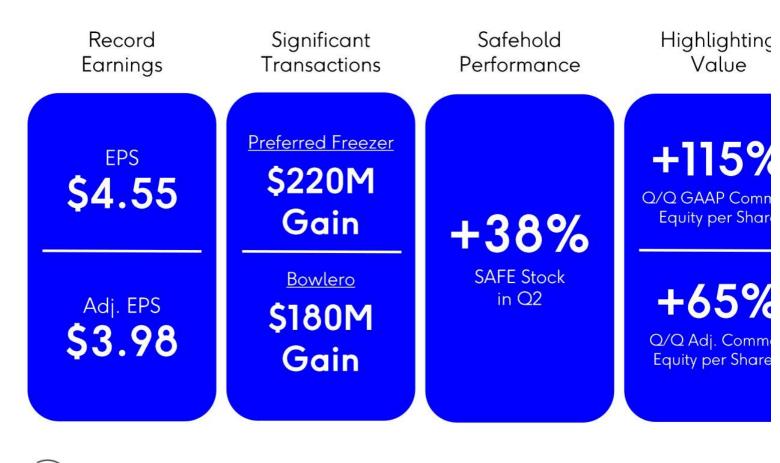
Note: Please refer to the Glossary at the end of this presentation for a list of defined terms and metrics.

Investor Relations Conto Jason Foo Senior Vice Preside 212.930.94 investors@istar.co





# Q2 '19 Highlights



(IStar

(1) Inclusive of SAFE mark-to-market.

### Unlocking Portfolio Value

### **Preferred Freezer**

Sold portfolio of seven cold storage facilities for \$440M, generating a

> \$220M Gain

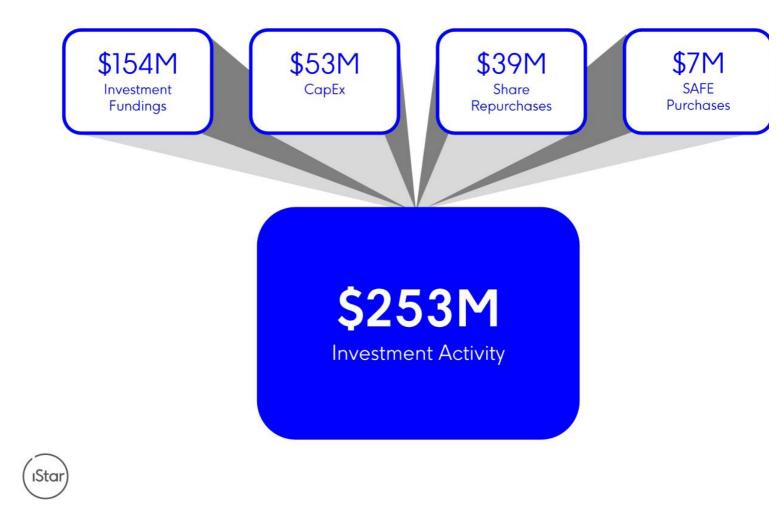
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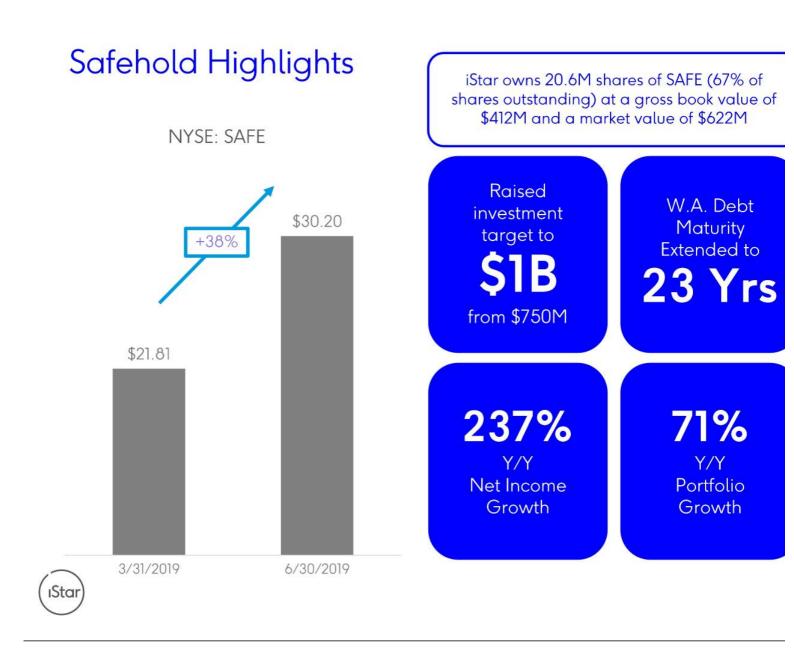
Expanded relationship with \$112M new investment and extended lease terms to 2047, resulting in a

> **\$**180M Gain

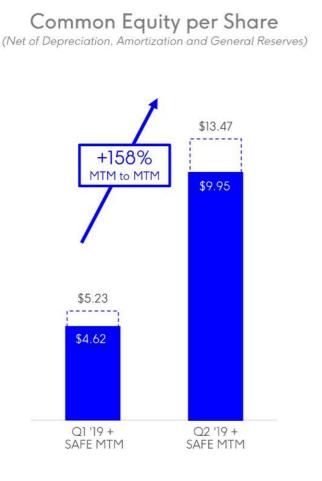
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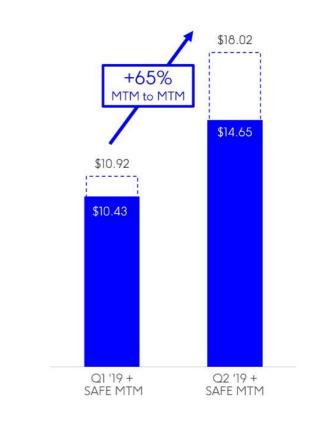
# Q2 '19 Investment Activity





### STAR's Growing Equity Value per Share





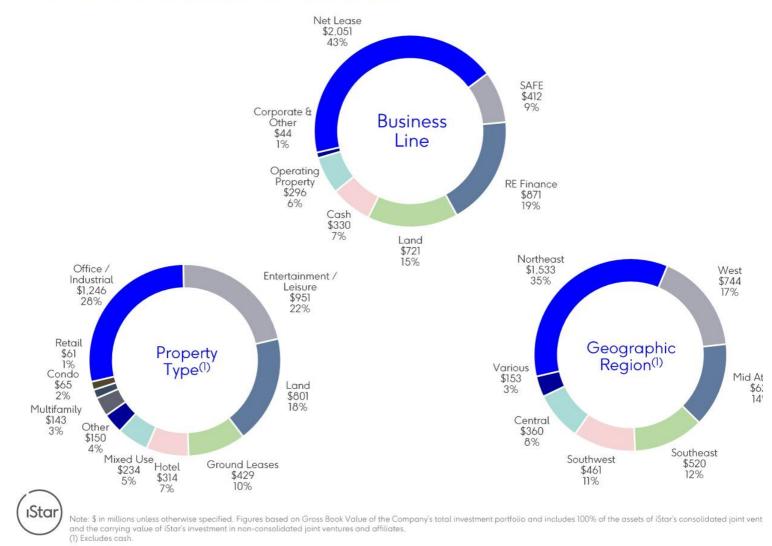
Adj. Common Equity per Share (Gross of Depreciation, Amortization and General Reserves)



Note: Shown per basic share. Mark-to-market presented based on SAFE stock price of \$30.20 at the end of Q2 and \$21.81 at the end of Q1. Please refer to reconciliation in the Appendix fit more information.



### \$4.7B Portfolio Breakdown



# **Investment Details**

New Originations (Comn	nitments)		Γ	
	Q3 '18	Q4 '18	Q1 '19	Q2 '19
Real Estate Finance	\$113	\$45	\$13	-
Net Lease	2	52	361	\$118
Corporate & Other	7	-	-	35
Total	<b>\$</b> 115	\$97	\$375	\$153

		Γ	
Q3 '18	Q4 '18	Q1 '19	Q2 '19
\$135	\$70	\$66	\$55
22	55	367	68
20	8	6	10
38	31	41	43
-	-	-	37
\$215	\$163	\$480	\$213
	\$135 22 20 38	\$135 \$70 22 55 20 8 38 31	\$135 \$70 \$66 22 55 367 20 8 6 38 31 41

Q4 '18 \$118	Q1 '19 \$164	Q2 '19 \$72
\$118	\$164	\$72
41	11	443
119	67	16
40	39	14
\$318	\$281	\$544
	119 40	119 67 40 39

- Expanded relationship with Bowlero through \$112M investment
- \$160M of loan, net lease and strategic invest in Q2 '19
- Land & Development capex primarily relates Asbury Park, which is expected to significantl decrease once construction is completed at Ocean Club in Q3 '19
- Net lease proceeds driven by sale of seven property Preferred Freezer portfolio



Note: \$ in millions.



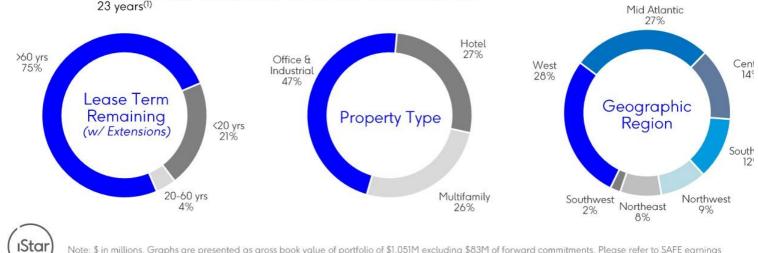
## Safehold (NYSE: SAFE)

### Ownership

- 20.6M shares (67% of shares outstanding)
- Gross book value \$412M or \$20.02 per share
- Market value of \$622M based on closing price of \$30.20 per share on June 30, 2019

#### SAFE's Q2 '19 results were highlighted by: 0

- 71% aggregate portfolio growth Q2 '18 to \$1.1B \_
- Upsized 2019 investment target from \$750M to \$1B
- Increased revolving credit facility commitments by \$100M<sup>(1)</sup>
- \$186M in closed deals and signed PSAs in Q2 '19
- Closed financings totaling \$287M and extended w.a. debt maturity to 23 years(1)



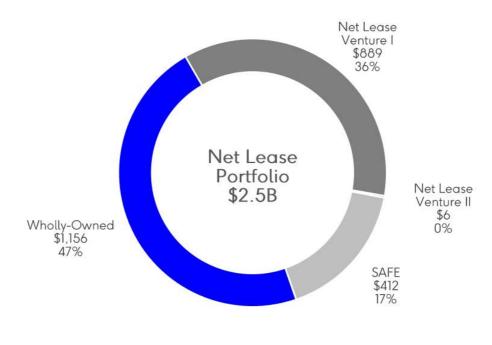
Note: \$ in millions. Graphs are presented as gross book value of portfolio of \$1,051M excluding \$83M of forward commitments. Please refer to SAFE earnings presentation for a Glossary of defined terms.

(1) Inclusive of closings completed in Q2 19 and subsequent to the end of the quarter through July 26, 2019

### SAFE Earnings

	Q2 '19	Y-Y
Net Income	\$5.9M	+237%
EPS	\$0.18	+88%

### Net Lease Portfolio



### iStar Ownership Breakdown

Wholly-Owned	100% Ownership	Consolidated
Net Lease Venture I	51.9% Ownership	Consolidated <sup>(1)</sup>
Net Lease Venture II	51.9% Ownership	Equity Method
SAFE	66.5% Ownership	Equity Method

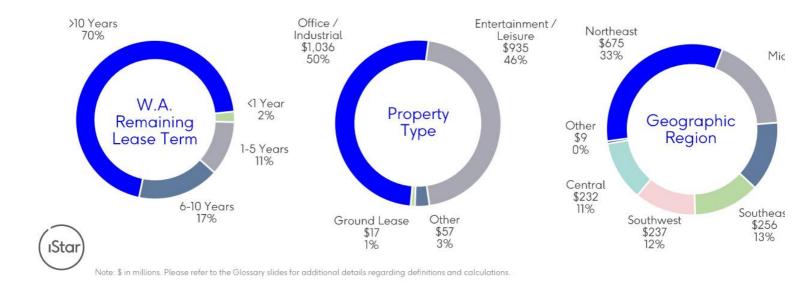


Note: \$ in millions, unless otherwise specified. Figures presented as of 6/30/19.

(1) Upon the expiration of the investment period on June 30, 2018, the Company began consolidating Net Lease Venture I for financial reporting purposes.

### Net Lease Consolidated Assets

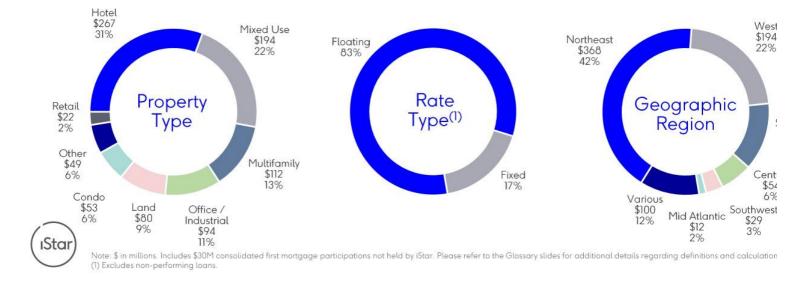
	Wholly-Owned	Net Lease Venture I	Total Consolidated
Gross Book Value	\$1,156	\$889	\$2,045
Occupancy	97.5%	100.0%	98.4%
Square Feet (000s)	10,596	5,707	16,303
W.A. Remaining Lease Term	17.9 yrs	17.6 yrs	17.8 yrs
W.A. Yield	9.0%	8.0%	8.6%



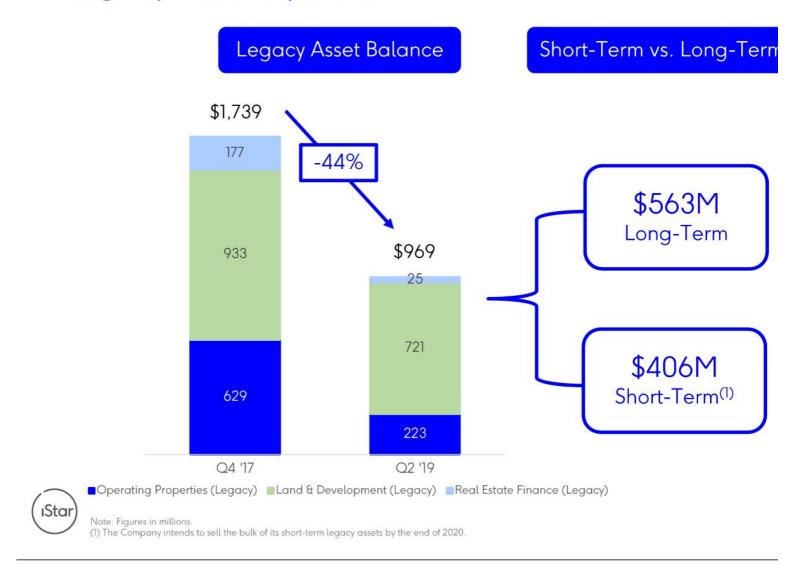
### **Real Estate Finance Portfolio**

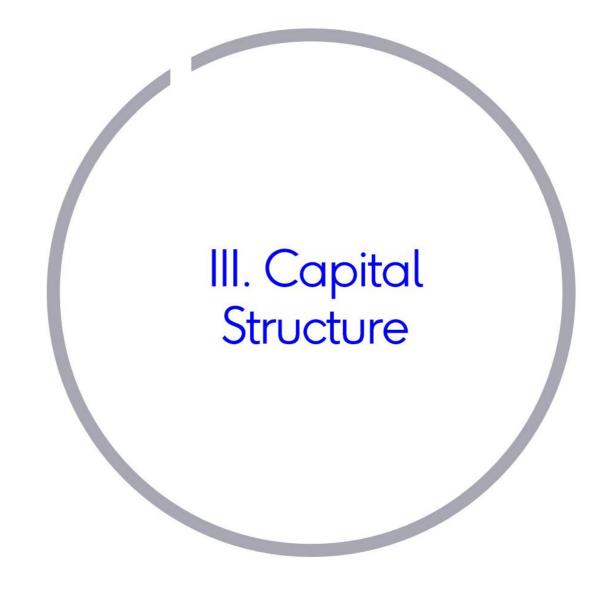
		Performir	ng Loans	
	Loans (\$)	W.A. Last \$ LTV	W.A. Yield	W.A. Maturity (yrs)
First mortgages / Senior debt	\$634	55%	9.1%	1.9
Mezzanine / Subordinated debt	211	85%	9.0%	3.5
Total Performing Loans	\$845	62%	9.1%	2.3
NPLs	25			
Total Real Estate Finance	\$871			

### Real Estate Finance Portfolio Breakdown



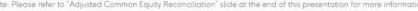
# Legacy Asset Update





### Capital Structure Overview

Credit Metrics			Common E \$619M	Adjust _ Comm Equit		
Cash	\$330M	Adjusted				
Debt, net of cash	\$2,738M	Total Equity	Acc. D&A / Ge \$292M		1116\$	
Total Equity	\$1,124M	\$1.4B		Preferred Equity		
Adj. Total Equity	\$1,416M		Preferred E \$505M			
Leverage <sup>(1)</sup>	1.9x	Ĺ	\$0001 K			
Shares	Basic					
Shares Outstanding	62.2M					
Common Equity	\$619M					
Common Equity per Share	\$9.95					
Adjusted Common Equity	\$911M		-			
Adj. Common Equity per Share	\$14.65	Total Debt	Senior Unsecured Debt \$1.8B	Secured Debt \$1.3B <sup>(5)</sup>		
Liquidity		\$3.1B <sup>(4)</sup>	\$1.0D	\$1.0D <sup>(1)</sup>		
Cash	\$330M					
Revolving Credit Facility Availability	\$325M					
Total Liquidity	\$655M					



Note: Please refer to "Adjusted Common Equity Reconciliation" slide at the end of this presentation for more information. (1) Corporate leverage is the ratio of total debt less cash and cash equivalents divided by Adjusted Total Equity. (2) Includes accumulated depreciation, amortization, general reserves, and iStar's proportionate share of accumulated depreciation and amortization relating to equity method investmen (3) Represents liquidation preference of preferred equity. (4) Debt is presented net of fees and discounts. (5) Includes \$482M of consolidated, asset-specific non-recourse mortgage debt of Net Lease Venture I.

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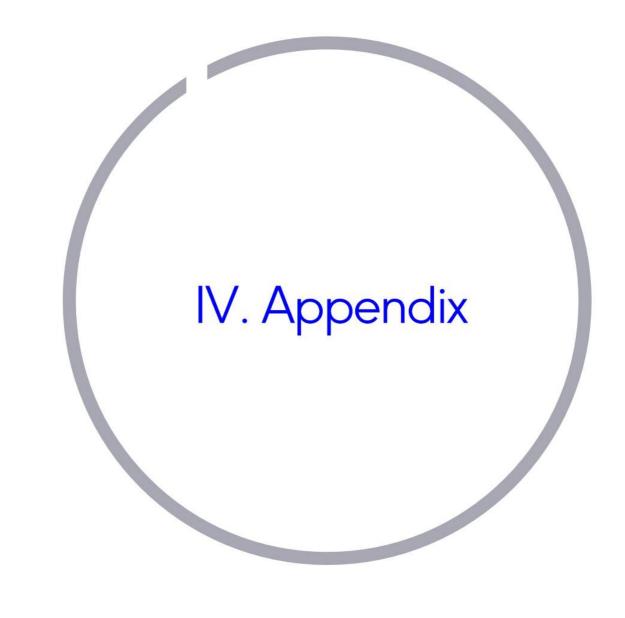
### **Corporate Debt Maturity Profile**

Debt Profile			
2020			800
Sep.	\$400	4.625%	700 \$325 (1)
2021			\$288
Jul.	\$275	6.50%	600 \$644
2022			500
Apr.	\$375	6.00%	400
Sep.	400	5.25%	\$400 \$375 <b>\$400</b>
Sep	288	3.125%	300
	\$1,063		200
2023			
Jun.	\$644	L + 275	100
2035			0
Oct.	\$100	L + 150	
Non-Recourse	Mortgage	Financings <sup>(2)</sup>	
Various/W.A.	\$631	4.50%	■ Unsecured Debt ■ Secured Term Loan ■ Convertible Notes ■ Revolver
Total/W.A.	\$3,112	4.95%	



Note: \$ in millions. Excludes extension options.

(1) \$325M revolver undrawn as of 6/30/9.
 (2) Represents individual non-recourse mortgages on net lease assets, including consolidated mortgage debt on assets held by Net Lease Venture I. Rates presented after giving effect to interest rate hedges.



## **Consolidated Statements of Operations**

	Three M Ended Ju	and the second se	Six Months Ended June 3	
	2019	2018	2019	2018
Revenues				
Operating lease income	\$55,185	\$44,609	\$114,100	\$90,40
Interest income	20,341	25,212	40,716	51,90
Interest Income from sales-type leases	3,817	-	3,817	
Other income	10,050	20,823	24,863	36,14
Land development revenue	9,075	80,927	21,774	357,35
Total revenues	\$98,468	\$171,571	\$205,270	\$535,81
Cost and Expenses				
Interest expense	\$43,752	\$43,172	\$90,329	\$88,35
Real estate expenses	22,038	37,043	47,978	73,22
Land development cost of sales	9,236	83,361	23,684	306,76
Depreciation and amortization	13,718	10,767	29,386	21,87
General and administrative	17,598	19,725	34,448	39,44
General and administrative – stock-based compensation	9,705	3,503	13,954	12,59
Provision for loan losses	110	18,892	13	18,03
Impairment of assets	1,102	6,088	4,953	10,18
Other expense	11,883	3,716	12,391	4,88
Total costs and expenses	\$129,142	\$226,267	\$257,136	\$575,37
Income from sales of real estate	220,523	56,895	229,930	73,94
Income from operations before earnings from equity method investments and other items	\$189.849	\$2,199	\$178,064	\$34.38
Earnings from equity method investments	3,640	(7,278)	8,949	(3,946
Selling profit from sales-type leases	180,416	-	180,416	•
Income tax expense	(214)	(128)	(240)	(249
Gain on consolidation of equity method investment	-	67,877	-	67,87
Loss on early extinguishment of debt	2	(2,164)	(468)	(2,536
Net income	\$373,691	\$60,506	\$366,721	\$95,53
Net (income) loss attributable to noncontrolling interests	(2.852)	(9,509)	(5,323)	(9.604
Net income attributable to iStar	\$370,839	\$50,997	\$361,398	\$85.92
Preferred dividends	(8,124)	(8,124)	(16,248)	(16,248
Net income allocable to common shareholders	\$362,715	\$42.873	\$345,150	\$69,68



Note: Unaudited. \$ in thousands

# Earnings per Share

	Three Mo Ended Jur	Six Months Ended June 30,		
Earnings Information for Common Shares	2019	2018	2019	2018
Net income <sup>(1)</sup>				
Basic	\$5.67	\$0.63	\$5.24	\$1.03
Diluted	\$4.55	\$0.54	\$4.26	\$0.89
Adjusted income <sup>(1)</sup>				
Basic	\$4.95	\$0.64	\$4.81	\$1.42
Diluted	\$3.98	\$0.55	\$3.92	\$1.21
Weighted average shares outstanding				
Basic	64,019	67,932	65,873	67,922
Diluted	80,259	83,694	82,011	83,682
Common shares outstanding at the end of period	62,202	67,968	62,202	67,968

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Note: Unaudited. In thousands, except per share data. (1) Allocable to common shareholders after the effect of preferred dividends, non-controlling interests and income from sales of real estate.

### Adjusted Income Reconciliation

	Three Months Ended June 30,				Six Months nded June 30,		
	2019	2018	2017	2019	2018	2017	
Net income allocable to Common Shareholders	\$362,715	\$42,873	\$177,467	\$345,150	\$69,680	\$150,365	
Add: Depreciation and amortization <sup>(1)</sup>	14,305	15,511	15,620	29,740	32,279	30,672	
Add: Provision for loan losses	110	18,892	(600)	13	18,037	(5,528)	
Add: Impairment of assets <sup>(2)</sup>	1,102	16,680	10,284	4,953	20,780	14,696	
Add: Stock-based compensation expense	9,705	3,503	3,915	13,954	12,593	9,796	
Add: Loss on early extinguishment of debt	-	2,164	565	468	2,536	775	
Add: Non-cash interest expense on senior convertible notes	1,238	1,176	-	2,460	2,336	-	
Add: Deferred gain on sale <sup>(3)</sup>	-	-	55,500	_	-	55,500	
Less: Losses on charge-offs and dispositions <sup>(4)</sup>	(72,315)	(57,153)	(8,811)	(80,000)	(61,460)	(14,127)	
Adjusted income allocable to common shareholders <sup>(3)</sup>	\$316,860	\$43,646	\$253,940	\$316,738	\$96,781	\$242,149	

#### Note: \$ in thousands.

In addition to net income (loss) prepared in conformity with generally accepted accounting principles in the United States of America ("GAAP"), we use adjusted income, a non-GAAP financ measure, to measure our operating performance. Adjusted income is used internally as a supplemental performance measure adjusting for certain non-cash GAAP measures to give management a view of income more directly derived from operating activities in the period in which they occur. Adjusted income is calculated as net income (loss) allocable to common shareholders, prior to the effect of depreciation and amortization, provision for (recovery of) loan losses, impairment of assets, stock-based compensation expense, the imputed non-cash int expense recognized for the conversion feature of our senior convertible notes, the non-cash portion of gain (loss) on early extinguishment of debt and is adjusted for the effect of gains or loss on charge-offs and dispositions on carrying value gross of loan loss reserves and impairments ("Adjusted Income").

Adjusted Income should be examined in conjunction with net income (loss) as shown in our consolidated statements of operations. Adjusted Income should not be considered as an alternation net income (loss) (determined in accordance with GAAP), or to cash flows from operating activities (determined in accordance with GAAP), as a measure of our liquidity, nor is Adjusted Income indicative of funds available to fund our cash needs or available for distribution to shareholders. Rather, Adjusted Income is an additional measure we use to analyze our business performa because it excludes the effects of certain non-cash charges that we believe are not necessarily indicative of our operating performance while including the effect of gains or losses on investiwhen realized. It should be noted that our manner of calculating Adjusted Income may differ from the calculations of similarly-titled measures by other companies.

(1) Depreciation and amortization also includes our proportionate share of depreciation and amortization expense for equity method investments and excludes the portion of depreciation amortization expense allocable to noncontrolling interests.

amortization expense allocable to honcontrolling interests. (2) Impairment of assets includes impairments on equity method investments recorded in "Earnings from equity method investments" in our consolidated statements of operations. (3) Adjusted Income for the six months ended June 30, 2018, as previously reported, included a \$75.9 million add-back attributable to aggregate deferred gains on our retained inters entities to which we sold or contributed properties prior to 2018 and a \$3.3 million add-back for depreciation related to such properties. We recognized those gains in our GAAP ret earnings as of January 1, 2018 when we adopted a new accounting standard that mandated such recognition. We are retrospectively modifying our presentation of Adjusted Income for 2012 2017, as shown in the table above, to reflect the effects of the dispositions in the periods in which they occurred. Adjusted Income for the three and six months ended June 30, 2017 shown table above includes \$55.5 million of the aggregate deferred gain, which resulted from the sale of our Ground Lease business to SAFE in the second quarter of 2017. The remaining \$23.7 r of the aggregate deferred gains are not shown in the table above because the disposition transactions occurred prior to 2017. Adjusted Income as previously reported (i.e., prior 1 retrospective modification) for the three and six months ended June 30, 2018 was \$43.6 million and \$176.0 million, respectively, and for the three and six months ended June 30, 2017 was \$ million and \$186.6 million, respectively.



(4) Represents the impact of charge-offs and dispositions realized during the period. These charge-offs and dispositions were on assets that were previously impaired for GAAP and reflec net income but not Adjusted Income.

### **Consolidated Balance Sheets**

	As of June 30, 2019	As of December 31, 2018
Assets		
Real Estate		
Real estate, at cost	\$1,640,816	\$2,076,333
Less: accumulated depreciation	(219,214)	(305,314)
Real estate, net	1,421,602	1,771,019
Real estate available and held for sale	12,770	22,551
Total real estate	1,434,372	1,793,570
Net investment in leases	421,842	-
Land and development, net	668,656	598,218
Loans receivable and other lending investments, net	902,146	988,224
Other investments	564,170	304,275
Cash and cash equivalents	330,099	931,751
Accrued interest and other lending investments, net	9,079	10,669
Deferred operating lease income receivable, net	49,111	98,302
Deferred expenses and other assets, net	386,552	289,268
Total Assets	\$4,766,027	\$5,014,277
Liabilities and Equity		
Accounts payable, accrued expenses and other liabilities	\$345,641	\$316,251
Liabilities associated with properties held for sale	685	2,341
Loan participations, net	29,948	22,484
Debt obligations, net	3,068,556	3,609,086
Total Liabilities	\$3,444,830	\$3,950,162
Total iStar shareholders' equity	1.123.633	862.978
Noncontrolling interests	197,564	201.137
Total Equity	\$1,321,197	\$1,064,115
Total Liabilities and Equity	\$4,766,027	\$5,014,277



Note: Unaudited. \$ in thousands.

### **Adjusted Common Equity Reconciliation**

As of June 30, 2019	As of March 31, 2019
\$1,123,633	\$810,371
(505,000)	(505,000)
\$618,633	\$305,371
253,710	349,656
26,115	21,561
12,520	12,410
\$910,978	\$688,998
62,202	66,061
\$9.95	\$4.62
\$13.47	\$5.23
\$14.65	\$10.43
\$18.02	\$10.92
	June 30, 2019 \$1,123,633 (505,000) \$618,633 253,710 26,115 12,520 \$910,978 62,202 \$9,95 \$13,47 \$14,65

Note: Unaudited. Amounts in thousands, except for per share data. SAFE mark-to-market is based on the 6/30/19 stock price of \$30.20 and 20.6M shares and 3/31/1 price of \$21.81 and 20.3M shares.

We use adjusted common equity, a non-GAAP financial measure, as a supplemental measure to give management a view of equity allocable to common shareh prior to the impact of certain non-cash GAAP measures. Management believes that adjusted common equity provides a useful measure for investors to consider in a to total shareholders equity because cumulative effect of depreciation and amortization expenses and provisions for general reserves calculated under GAAP m necessarily reflect an actual reduction in the value of the Company's assets.



Adjusted common equity should be examined in conjunction with total shareholders' equity as shown on the Company's consolidated balance sheet. Adjusted co equity should not be considered an alternative to total shareholders' equity (determined in accordance with GAAP), nor is adjusted common equity indicative or available for distribution to shareholders. It should be noted that our manner of calculating adjusted common equity may differ from the calculations of similarly measures by other companies.

(1) Net of amounts allocable to non-controlling interests and includes accumulated depreciation and amortization associated with real estate available and held for

## Q2 '19 Gross Book Value Reconciliation

	Real Estate Finance	Net Lease	Operating Properties	Land & Development	Corporate / Other	Total
Real estate, net	-	\$1,250	\$172		_	\$1,4
Real estate available and held for sale	1-1	Ш.	13	-	-	
Net investment in leases	-	422	-	-		
Land and development, net	1.7.1		1.E.J	\$669	. <del></del>	(
Loans receivable and other lending investments, net	\$858	44	-	-	-	(
Real estate-related intangibles, net		106	5	<i></i>		
Other investments	_	408	69	43	\$44	ę
Net Book Value	\$858	\$2,230	\$259	\$711	\$44	\$4,
Add: Accumulated depreciation and general loan loss reserves	13	208	12	9	_	
Add: Accumulated amortization related to intangibles	( <u>1</u> 2)	15	12	-	<u>a</u> .	
Add: Proportionate share of joint venture accumulated depreciation	-	9	14	-	-	
Gross Book Value	\$871	\$2,463	\$296	\$721	\$44	\$4.3
Add: Cash	2	4		¥ 1	-	\$3
Portfolio Gross Book Value	\$871	\$2,463	\$296	\$721	\$44	\$4,7



Note: \$ in millions. Figures in this table may not foot.

### Glossary

Funding/Capex (Net Lease, Operating Properties, Land & Development)	Acquisition price, capitalized acquisition costs, capital expenditures, contributions to equity method investments, capitalized payroll and capitalized interest.
Funding/Capex (Real Estate Finance)	Cash funded on loans, plus deferred interest capitalized to the loan balance, exclusive of original issued discount, origination and arrangement fees held back at origination.
Gross Book Value (Net Lease, Operating Properties, Land & Development)	Basis assigned to physical real estate property (land & building), net of any impairments taken after acquisition date and net of basis reductions associated with unit/parcel sales, plus our basis in equity method investments, plus lease related intangibles, capitalized leasing costs and excluding accumulated depreciation and amortization, and for equity method investments, excluding the effect of our share of accumulated depreciation and amortization.
Gross Book Value (Real Estate Finance)	Principal funded including any deferred capitalized interest receivable, plus protective advances, exit fee receivables and any unamortized origination / modification costs, less purchase discounts and specific reserves. This amount is not reduced for general reserves.

Disclaimer: Set forth in the Glossary are the current definitions of certain items that we use in this presentation. This Glossary is intended to facilitate a reader's understanding of this presentation. There can be no assurance that we will not modify these terms in future presentations as we deem necessary or appropriate.



# Glossary Cont'd

Net Book Value (Net Lease, Operating Properties, Land & Development)	Gross Book Value net of accumulated depreciation and amortization.
Net Book Value (Real Estate Finance)	Gross Book Value for Real Estate Finance less general reserve for loan loss.
Net Operating Income	Operating lease income and other income less operating expenses.
Proceeds (Net Lease, Operating Properties, Land & Development)	Includes sales price for assets sold, less selling costs, less seller financing plus return of capital from equity method investments.
Proceeds (Real Estate Finance)	Collection of principal, deferred and capitalized interest, exit fees, origination fees previously netted against principal at inception, or original issue discount. Includes proceeds from sales of securities.
Yield (Net Lease)	Calculated as net operating income for the quarter annualized divided by the average Gross Book Value during the period.
Yield (Operating Properties)	Calculated as the net operating income for the quarter annualized, plus our share of depreciation and interest expense attributable to our investment in equity method investments, divided by the sum of the (i) average Gross Book Value during the period plus (ii) our share of accumulated depreciation and amortization, and interest expense attributable to our investment in equity method investments.
Yield (Real Estate Finance)	Interest income, for the quarter, annualized, divided by the average daily Gross Book Value of Real Estate Finance.

