## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 24, 2019

#### Safehold Inc.

(Exact name of registrant as specified in its charter)

Maryland

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Common Stock

(State or other jurisdiction of incorporation)

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

001-38122

(Commission File Number) **30-0971238** (IRS Employer Identification Number)

1114 Avenue of the Americas 39th Floor New York , NY

**10036** (Zip Code)

Name of each exchange on which registered

NYSE

(Address of principal executive offices)

Registrant's telephone number, including area code: (212) 930-9400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Trading Symbol(s)

SAFE

Augustian o exeptions industry, metalang and code. (217) 550 5100

N/A

(Former name or former address, if changed since last report.)  $\,$ 

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
Emerging growth company ⊠
f an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.     Exchange   Exchange

#### Item 2.02 Results of Operations and Financial Condition.

On October 24, 2019, Safehold Inc. issued an earnings release and made available on its website an earnings presentation for the quarter ended September 30, 2019. A copy of the earnings release and earnings presentation are attached as Exhibit 99.1 and Exhibit 99.2, respectively, hereto and incorporated herein by reference.

The information in this Current Report, including the exhibits hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

#### Item 7.01 Regulation FD Disclosure.

On October 24, 2019, Safehold Inc. made available on its website an earnings presentation for the quarter ended September 30, 2019. A copy of the earnings presentation is attached as Exhibit 99.2 hereto and incorporated by reference.

The earnings presentation, including Exhibit 99.2 hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, unless it is specifically incorporated by reference therein.

#### Item 9.01 Financial Statements and Exhibits.

Exhibit 99.1 Earnings Release.

Exhibit 99.2 Earnings Presentation.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Safehold Inc. /s/ GARETT ROSENBLUM Garett Rosenblum Chief Accounting Officer (principal financial officer)

By:

October 24, 2019 Date:

#### EXHIBIT INDEX

Exhibit Number Description

99.1 <u>Earnings Release</u> 99.2 <u>Earnings Presentation</u>



#### Press Release

### Safehold Reports Third Quarter 2019 Results

#### NEW YORK, October 24, 2019

Safehold Inc. (NYSE: SAFE) reported results for the third quarter 2019.

Highlights for the quarter include:

- Earnings per share of \$0.15, a 36% increase year-over-year
- Record \$1.3 billion of investment volume, including signed PSAs
- Inclusive of signed PSAs, pro forma portfolio has grown 7x and pro forma Unrealized Capital Appreciation has grown 10x since IPO
- Increasing adoption with owners of trophy assets in major markets, including Manhattan
- Extended weighted average debt maturity to 25 years, including financings closed subsequent to the end of the quarter
- In the process of upsizing revolving credit facility to \$525 million
- Completed first post-IPO equity offering, raising \$265 million at \$28 per share

"We achieved several significant breakthroughs this quarter," said Jay Sugarman, Chairman and Chief Executive Officer. "On the customer front, we booked record originations, notably on a new tier of high-quality assets with global institutional customers. On the financing front, we made substantial progress building an accretive, long-duration debt profile. And on the investor front, we completed our first follow on offering and continue to be one of the top performing REITs this year."

SAFE published a presentation detailing these results which can be found on its website, www.safeholdinc.com in the "Investor Relations" section.

1114 Avenue of the Americas New York, NY 10036 T 212.930.9400 investors@safeholdinc.com



The Company will host an earnings conference call beginning at 10:00am ET. This conference call can be assessed by all interested parties through the website (listen only) or by dialing toll-free 844.560.3084 (U.S. domestic) or 647.253.8647 (international) using conference ID: 6795893.

About Safehold:

Safehold Inc. (NYSE: SAFE) is revolutionizing real estate ownership by providing a new and better way for owners to unlock the value of the land beneath their buildings. Through its modern ground lease capital solution, Safehold helps owners of high quality multifamily, office, industrial, hospitality and mixed-use properties in major markets throughout the United States generate higher returns with less risk. The Company, which is taxed as a real estate investment trust (REIT) and is managed by its largest shareholder, iStar Inc., seeks to deliver safe, growing income and long-term capital appreciation to its shareholders. Additional information on Safehold is available on its website at <a href="https://www.safeholdinc.com">www.safeholdinc.com</a>.

#### Company Contact:

Jason Fooks, Senior Vice President of Investor Relations & Marketing

1114 Avenue of the Americas New York, NY 10036 T 212.930.9400 investors@safeholdinc.com



## Forward-Looking Statements and Other Matters

This release may contain forward-looking statements. All statements other than statements of historical fact are forward-looking statements. These forward-looking statements can be identified by the use of words such as "illustrative", "representative", "expect", "plan", "will", "estimate", "project", "intend", "believe", and other similar expressions that do not relate to historical matters. These forward-looking statements reflect the Company's current views about future events, and are subject to numerous known and unknown risks, uncertainties, assumptions and changes in circumstances that may cause Company's actual results to differ significantly from those expressed in any forward-looking statement. The Company does not quarantee that the transactions and events described will happen as described (or that they will happen at all).

The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: market demand for ground lease capital; the Company's ability to source new ground lease investments; the availability of funds to complete new ground lease investments; risks that the rent adjustment clauses in the Company's leases will not adequately keep up with changes in market value and inflation; risks associated with certain tenant and industry concentrations in our portfolio; conflicts of interest and other risks associated with the Company's external management structure and its relationships with iStar and other significant investors; risks associated with using debt to fund the Company's business activities (including changes in interest rates and/or credit spreads, the ability to source financing at rates below the capitalization rates of our assets, and refinancing and interest rate risks); risks that tenant rights in certain of our ground leases will limit or eliminate the Owned Residual realizations from such properties; general risks affecting the real estate industry and local real estate markets (including, without limitation, the potential inability to enter into or renew ground leases at favorable rates, including with respect to contractual rate increases or participating rent); dependence on the creditworthiness of our tenants and their financial condition and operating performance; competition from other ground lease investors and risks associated with our failure to qualify for taxation as a REIT under the Internal Revenue Code of 1986, as amended. Please refer to the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2018, our Quarterly Report on Form 10-Q for the guarter ended September 30, 2019, and any subsequent reports filed with the Securities and Exchange Commission (SEC) for further discussion of these and other investment considerations. The Company expressly disclaims any responsibility to update or revise forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Note: Please refer to the Glossary at the end of this presentation for a list of defined terms and metrics.

Investor Relations C Jason 212.93 investors@safeholdir



# Highlights

### **Record Originations & Rapid Growth**

\$1.3<sub>bn</sub>

Closed and Signed PSAs in Q3 '19

7x

Pro Forma Portfolio Growth Since IPO<sup>(1)</sup> 10x

Pro Forma UCA Growth Since IPO<sup>(1)</sup>

### Institutional Quality Assets & Customers

## **Trophy Properties**

In Major Markets

### **Creative Solutions**

New SAFE x SWAP Program

### **Increasing Adoptior**

By Institutional & Core-Type Building Owners

### **Increasing Scale & Strength**

\$1.4<sub>bn</sub>

**Equity Market Cap** 

\$265mm

Recent Equity Offering

30+ Years

Pro Forma W.A. Debt Maturity

(1) Pro forma statistics throughout this presentation assume a total of \$934M of ground lease investments (\$15M closed subsequent to the end of the quarter and \$919M under definit purchase and sale agreements) are completed in Q4 '19. The completion of such investments is subject to customary closing conditions in each case and there can be no assurance thany of the investments will be completed within our expected timeframe or at all.

[2] Pro forma for financings closed subsequent to the end of the quarter and rate locked financings for ground leases under signed PSA.

# Q3 '19 Earnings Results

	Q3 '19	Q3 '18	Y/Y Growth	YTD '19	YTD '18	Y/Y Growth
Revenue	\$22.3M	\$11.6M	+92%	\$63.8M	\$34.9M	+83%
Net Income (Attributable to Safehold)	\$5.4M	\$2.0M	+170%	\$16.6M	\$7.4M	+123%
Earnings per Share <sup>(1)</sup>	\$0.15	\$0.11	+36%	\$0.62	\$0.41	+52%

Note: Q3 '19 and YTD '19 results include a \$2.0M charge associated with the early prepayment of short-term financing and \$0.8M of JV transaction structuring costs associated with the 425 Park Avenue transaction. Excluding these charges, EPS in Q3 '19 and YTD '19 would be \$0.23 and \$0.72, respectively.

(1) Weighted average shares outstanding for Q3 '19 and Q3 '18 were 36.1M and 18.2M, respectively and weighted average shares outstanding for YTD '19 and YTD '18 were 26.7M and 18.2M, respectively.

# Q3 '19 Investment Activity



Note: Metrics shown above are based on \$1,319M of total investment activity in Q3 '19. Metrics assume investments under PSA close in accordance with their terms.
[1] In Q3 '19, Safehold announced that it had formed a 55/45 joint venture with a sovereign wealth partner on a \$620M ground lease. Amounts shown reflect Safehold's approximate 55% interest.

| 22 Investments this quarter include one or more existing ground leases that contain resets of rent based on periodic fair market value valuations of the land. For purposes of calculating the effective yield of ground leases over their lease term, our underwriting assumes that the estimated land value grows by 2% annually.
| 33 The Company uses estimates of the stabilized underlying property NOI if it does not receive current tenant information and for properties under construction or transition, in each case based on leasing ac

at the property and available market information, including leasing activity at comparable properties in the relevant market.

# **Trophy Assets & Institutional Customers**









425 Park Avenue:
First New Office
Development on Park Ave.
in 50 Years

Alohilani Resort: SAFE x SWAP with Large European Institutional Investor

135 West 50<sup>th</sup> Street: \$25B Core Fund Client 195 Broadway: Landmark New York Office

JV Formed (PSA)

**CLOSED** 

**PSA** 

**PSA** 

# SAFE x SWAP Program

## SAFE x SWAP

**Program Details** 

Buy existing archaic ground lease



Remove outdated provisions that create uncertainty and ambiguity



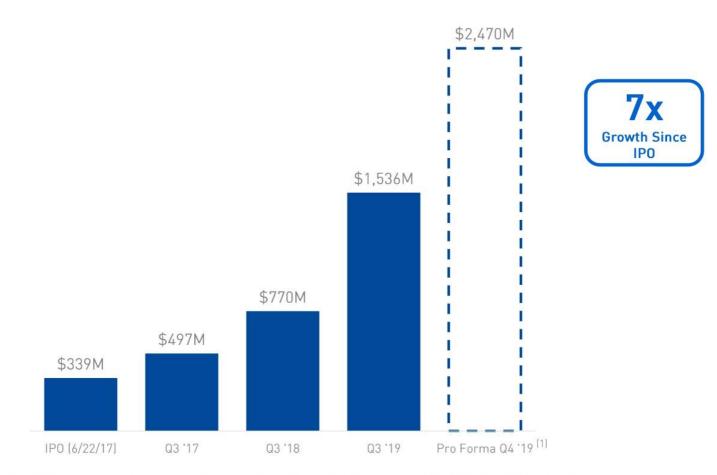
Replace with Safehold™ Ground Lease



### 2490 Kalakaua Ave., Honolulu, HI

Closing Date:	September 24, 2019
Customer Need:	Customer contacted Safehold to modernize the archaic ground lease beneath their building
Solution:	Acquire existing ground lease and modify through SAFE x SWAP
Result:	Modern, custom-tailored ground lease enabling institutional building owner to maximize value

# Rapid Portfolio Growth



Note: Q3 '19 amounts provided using Aggregate Gross Book Value and is comprised of the current portfolio of \$1,452M and \$83M of forward commitments.

[1] Pro forma statistics throughout this presentation assume a total of \$934M of ground lease investments (\$15M closed subsequent to the end of the quarter and \$919M und definitive purchase and sale agreements) are completed in Q4 '19. The completion of such investments is subject to customary closing conditions in each case and there can no assurance that any of the investments will be completed within our expected timeframe or at all.

# Capital Structure Improvements

Equity

+\$265M

**Equity Capital Raised** 

+40%

Priced Above
Previous Issuance

\$845M

Total Equity

Debt<sup>[1]</sup>

25 Years

W. A. Maturity

3.4%

W.A. Cash Rate 4.0%

W.A. nterest Rate \$774M

Total Debt

Revolving Credit Facility +\$175M

New Commitments<sup>[2]</sup>

Expanded Bank Group

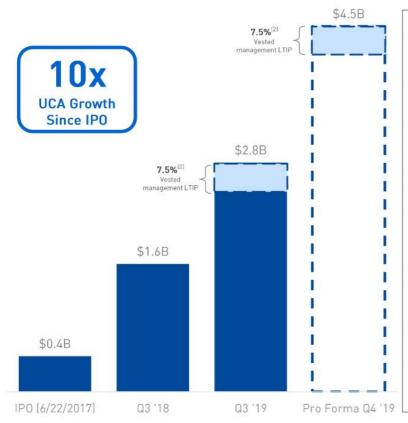
\$525M

lew Upsized, Amended & Extended<sup>[2]</sup>

[1] Includes financings closed subsequent to the end of the third quarter. Excludes rate locked financings for ground leases under signed PSA and the revolving credit facility, which ha \$50M outstanding balance at September 30, 2019.

[2] Safehold received increased commitments of \$100.0M for a total capacity of \$450.0M in Q3 '19. Safehold has received executed commitments from lenders to increase the availabil under the revolving credit facility from \$450.0M to \$525.0M. The upsize is expected to close in Q4 '19, however there can be no assurance that the upsize will be completed within our expected timeframe or at all.

# Unrealized Capital Appreciation Growth



In order to highlight the two separate components of value withi our portfolio, Safehold separately tracks both the cash flow component (bond economics) and the unrealized capital appreciation component (UCA).

The Unrealized Capital Appreciation in Our Owned Residual Portfolio (UCA) is derived from the reversionary right embedded our ground leases, which allows us to take ownership of the lan and building at the termination of the lease.

UCA is calculated as today's estimated Combined Property Valu (CPV) less the Aggregate Cost Basis of SAFE's portfolio. CBRE conducts independent appraisals of the CPV of each property. The Company formed a wholly-owned subsidiary called "CARET to track the capital appreciation above Cost Basis.

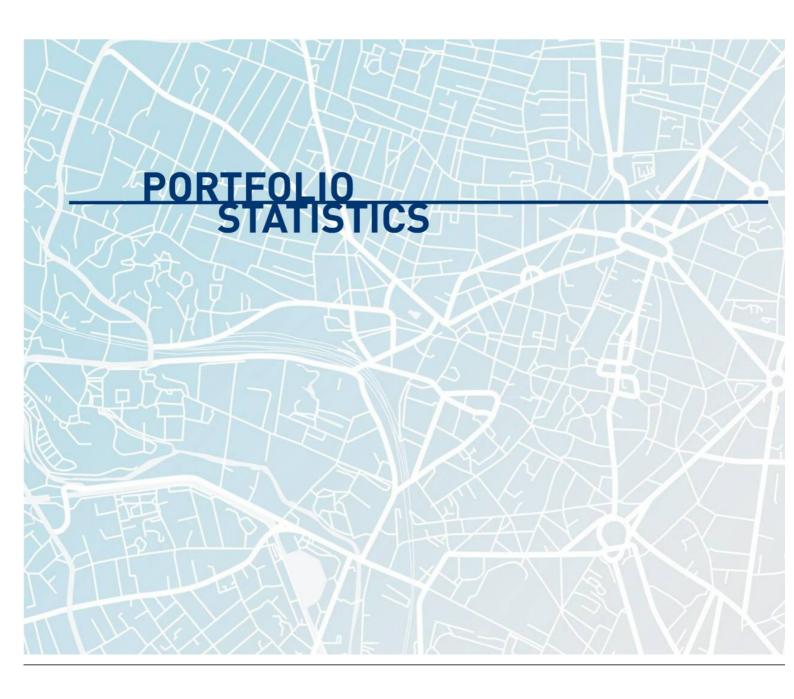
The Board of Directors created a shareholder-approved management incentive plan in September 2018 based on management delivering significant share price appreciation and crystalizing the value of UCA over time. Management can earn u to 15% of UCA in graduated installments based on achieving share price hurdles ranging between \$25.00 to \$35.00, representing appreciation of approximately 50% to 100% above the stock price when the plan was introduced. The plan created an aligned structure for management to both increase share pri and accelerate unlocking the value of UCA for shareholders.

As of the end of Q3 '19, three stock price hurdles were achieved resulting in management vesting in 7.5% of UCA, a portion of which remains subject to forfeiture based on time-based service conditions.

Note: Please refer to the Glossary in the Appendix for a definition of Owned Residual Portfolio and Unrealized Capital Appreciation.

(1) SAFE relies in part on CBRE's appraisals in calculating Owned Residual Portfolio and Unrealized Capital Appreciation. SAFE may utilize management's estimate of CPV for ground lease investments recently acquired that CBRE has not yet appraised. For forward commitments for construction deals, CPV represents the cost to build inclusive of the ground lease. Please refer to our Current Report on Form 8-K filed with the SEC on October 24, 2019 and "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2018, and Quarterly Report on 10-Q for the quarter ended September 30, 2019 as updated from time to time in our subsequent periodic reports, filed with the SEC, for a further discussion of such tenants' rights.

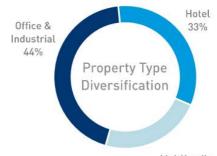
[2] As of September 30, 2019, three stock price hurdles had been met resulting in 50% of each outstanding award under the CARET incentive plan vesting (i.e. 50% of 15% or 7.5%); provided, however, that 75% of each award remains subject to forfeiture until service conditions are satisfied.

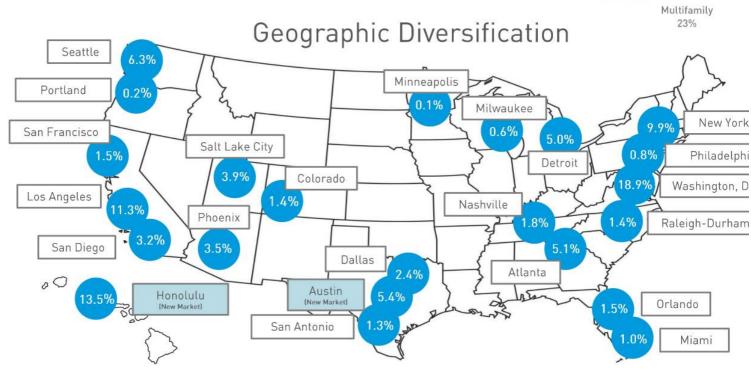


# Portfolio Diversification

(Current Portfolio Gross Book Value: \$1,452M)

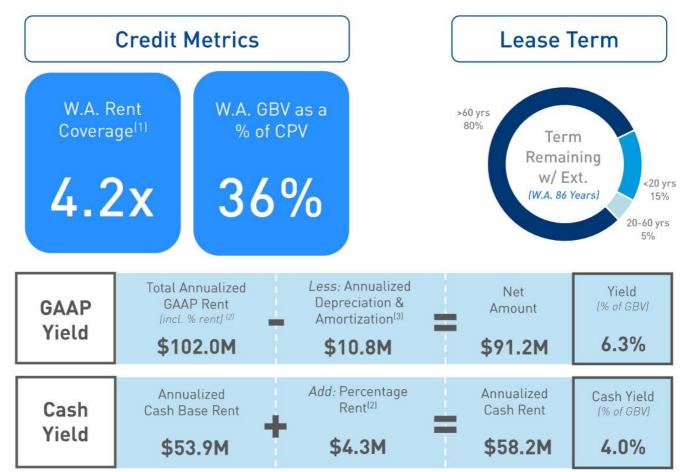






## Portfolio Metrics

(Current Portfolio Gross Book Value: \$1,452M)



[1] The Company uses estimates of the stabilized underlying property NOI if it does not receive current tenant information and for properties under construction or transition, in e case based on leasing activity at the property and available market information, including leasing activity at comparable properties in the relevant market.
[2] Includes actual % rent recognized over TTM of \$4.3M.

(3) Includes \$1.4M of annualized amortization of right of use asset recorded as real estate expense.

# **APPENDIX**



á

# Income Statements

	For the three months ended Sept 30,		For the nine months	ended Sept 30,
	2019	2018	2019	2018
Revenues:				
Operating lease income	\$17,132	\$11,567	\$54,844	\$32,708
Interest income from sales-type leases	4,032	_	6,834	
Other income	1,146	77	2,132	2,203
Total revenues	\$22,310	\$11,644	\$63,810	\$34,911
Costs and expenses:				
Interest expense	\$7,708	\$3,747	\$18,215	\$10,378
Real estate expense	625	456	2,082	1,208
Depreciation and amortization	2,345	2,290	7,031	6,836
General and administrative	3,096	2,779	10,552	8,103
Other expense	285	303	600	812
Total costs and expenses	\$14,059	\$9,575	\$38,480	\$27,337
Income from operations before other items	\$8,251	\$2,069	\$25,330	\$7,574
Loss on early extinguishment of debt	(2,011)		(2,011)	
Earnings (losses) from equity method investments	(759)		(759)	-
Net income	\$5,481	\$2,069	\$22,560	\$7,574
Net (income) attributable to non-controlling interests	[49]	[60]	(5,986) <sup>[1]</sup>	[142]
Net income attributable to Safehold Inc.	W.	*	92	
and allocable to common shareholders	\$5,432	\$2,009	\$16,574	\$7,432
Weighted avg. share count	36,111	18,230	26,748	18,204
Earnings per share	\$0.15	\$0.11	\$0.62	\$0.41

Note: Figures in thousands except for share amounts.
[1] Safehold exchanged all of iStar's 12.5M LP units into shares of SAFE common stock on a one-for-one basis on May 9, 2019. Represents the allocation of net income for the partial period that the LP units were outstanding. At September 30, 2019 Safehold had 40.4M common shares outstanding.

# Appendix Balance Sheets

\$687,902 (14,779) \$673,123 244,503 \$917,626 465,289 73,338 21,410 13,539 23,249 49,498 73,213	\$669,923 [10,257] \$659,666 262,531 \$922,197  16,418 8,007 23,138 9,983 \$979,743
(14,779) \$673,123 244,503 \$917,626 465,289 73,338 21,410 13,539 23,249 49,498 73,213	[10,257 \$659,664 262,53' \$922,19' 16,418 8,000 23,138 9,98'
(14,779) \$673,123 244,503 \$917,626 465,289 73,338 21,410 13,539 23,249 49,498 73,213	[10,257 \$659,666 262,531 \$922,197  16,418 8,007 23,138 9,983
(14,779) \$673,123 244,503 \$917,626 465,289 73,338 21,410 13,539 23,249 49,498 73,213	[10,257 \$659,664 262,53' \$922,19' 16,418 8,000 23,138 9,98'
\$673,123 244,503 \$917,626 465,289 73,338 21,410 13,539 23,249 49,498 73,213	\$659,664 262,53 \$922,19' 16,414 8,00' 23,134 9,98
244,503 \$917,626 465,289 73,338 21,410 13,539 23,249 49,498 73,213	262,53* \$922,19*  16,418 8,00* 23,138 9,98
\$917,626 465,289 73,338 21,410 13,539 23,249 49,498 73,213	\$922,19° 16,411 8,00° 23,131 9,98
465,289 73,338 21,410 13,539 23,249 49,498 73,213	16,411 8,00° 23,131 9,98
73,338 21,410 13,539 23,249 49,498 73,213	8,00° 23,138 9,98
21,410 13,539 23,249 49,498 73,213	8,00° 23,138 9,98
13,539 23,249 49,498 73,213	8,00° 23,138 9,98
23,249 49,498 73,213	8,00° 23,138 9,98
49,498 73,213	23,138 9,98
73,213	9,983
	727.000.000.000
\$42,975	\$20,800
57,494	57,620
691,567	543,96
\$792,036	\$622,38
41,12,000	
\$404	\$183
888,457	370,530
(5,809)	(8,486
	(6,876
\$843,768	\$355,35
¢1 250	\$2,00
301,308	\$357,35
\$845,126	
	(39,284) <b>\$843,768</b> \$1,358

Note: \$ in thousands.

# Portfolio Reconciliation

	6/22/17				Signed in Q3 '19 + Closed Subsequent	Pro F
	(IPO)	9/30/17	9/30/18	9/30/19	to Q3 '19	FIUF
Net investment in Sales-Type Leases	=	-	=	\$465	-	
Ground Lease Receivables, net	-	=	=	\$73	-	
Real estate, net (Operating Leases)	\$265	\$410	\$527	\$673	-	
Add: Accumulated depreciation	1	3	9	15	-	
Add: Lease intangible assets, net	123	140	221	245	2	
Add: Accumulated amortization	1	2	7	14	-	
Add: Other assets	=	_	-	25	J	
Less: Lease intangible liabilities, net	(51)	(58)	(58)	(57)	-	
Gross Book Value	\$339	\$497	\$706	\$1,452	\$934	\$
Forward Commitments	2	-	64	83	=	
Aggregate Gross Book Value	\$339	\$497	\$770	\$1,536	\$934	\$
Less: Accruals to net investment in sales-type leases		-		[2]	-	
Less: Non-controlling interest	-	-	(2)	(2)	-	
Aggregate Cost Basis	\$339	\$497	\$769	\$1,531	\$934	\$

Note: \$ in millions. Figures in the reconciliation table may not foot.

# Appendix Leverage

	September 30, 2019
Book Debt	\$692
Book Equity	\$845
Leverage (Debt to Equity)	0.8x
Combined Property Value (CPV)[1]	\$3,976
Debt as a % of CPV	17.4%
Target Leverage	<2.0x
Target Debt as a % of CPV	<25%

Note: \$ in millions.
(1) CPV as presented excludes \$382M of unfunded value above SAFE's current funded amount.

# Appendix Glossary

Aggregate Cost Basis	Represents Cost Basis plus forward commitments. For forward commitments, it represents the aggregate contractual purchase pric be paid under the commitments.
Aggregate Gross Book Value	Represents the Current Portfolio plus forward commitments. For forward commitments, it represents the contractual purchase price be paid under the commitments.
Annualized Cash Rent	Calculated as the annualized base Cash Rent for both operating and sales type leases plus Percentage Rent for the period indicated.
Cash Rent	Represents operating lease income and interest income from sales type ground leases recognized for the period indicated excluding straight-line rent, amortization of lease intangibles, and non-cash income from sales type leases.
Cost Basis	Represents the historical purchase price of an asset, including capitalized acquisition costs, net of NCI.
Combined Property Value (CPV)	The current combined value of the land, buildings and improvements relating to a commercial property, as if there was no ground lea on the land at the property. CPV is generally based on independent appraisals; however, the Company will use management estimate recently acquired and originated ground leases for which appraisals are not yet available. In relation to forward commitments, CPV represents the total cost associated with the acquisition, development, and construction of the project.
Current Portfolio	Represents the portfolio of assets owned at the date indicated, measured using Gross Book Value. Does not include forward commitments.
Effective Yield	Effective Yield is computed similarly to effective yield on a bond, using the rate implicit in the lease based on the contractual future caflows and a residual equal to our cost of the land.
Gross Book Value (GBV)	Represents the historical purchase price of an asset plus accrued interest on sales type leases.
Interest Rate	The all-in stated interest rate over the term of the debt.
Leverage	The ratio of book debt to book equity.
Owned Residual Portfolio	Represents the portfolio of properties under which Safehold owns a ground lease and reflects Safehold's right to the property and te improvements at the end of the lease. The current value of the Owned Residual Portfolio is typically represented by the Combined Property Value or CPV of our portfolio.
Percentage Rent	Represents TTM percentage rent for assets owned for over a year and annualized percentage rent estimate if owned for less than a y
Rent Coverage	The ratio of underlying property NOI or estimated property NOI to the annualized cash rent due to SAFE. The Company uses estimate the stabilized underlying property NOI if it does not receive current tenant information and for properties under construction or trans in each case based on leasing activity at the property and available market information, including leasing activity at comparable properties in the relevant market.
Safehold™/Safehold™ Ground Lease	A ground lease structured by SAFE.
Underwritten Effective Yield	The effective yield of a ground lease using our underwriting assumptions. This includes estimated land value annual growth of 2%.
Unrealized Capital Appreciation	Calculated as the difference between CPV and the portfolio's Aggregate Cost Basis. The Company believes Unrealized Capital Appreciation represents additional potential value to SAFE stockholders through the reversion rights embedded in standard ground leases.